

**SOUTH BALTIMORE**  
**GATEWAY PARTNERSHIP**



South Baltimore Gateway Community  
Impact District Management Authority d/b/a  
South Baltimore Gateway Partnership

# Quarterly Report

First Quarter of Fiscal Year 2023, July – September 2022

Brad Rogers, Executive Director  
[www.sbgpartnership.org](http://www.sbgpartnership.org)  
10-28-2022

## Legal Note

By law, the South Baltimore Gateway Partnership is not an agency of the City of Baltimore or the State of Maryland. Similarly, by law, South Baltimore Gateway Partnership employees and officers are neither officers nor agents of the City or State.

The South Baltimore Gateway Partnership voluntarily reports on its activities so that members of the general public, including elected and public officials, community leaders and other partners, can learn about its work. While the South Baltimore Gateway Partnership complies in full with all statutory obligations, neither this report nor others like it were prepared in response to any statutory reporting requirement. Nor were these reports created for the purpose of requesting review or approval from any public body, agency, department, board, officer, or official. Any distribution of these reports to any public body, agency, department, board, officer, or official via an established formal submission protocol is done merely for convenience and not as an express or implied request for approval or review.

## Table of Contents

I.	Executive Summary .....	1
II.	Background and Governance .....	4
	A. Background .....	4
	B. Governance .....	4
III.	Activity this Quarter .....	6
	A. Community Grants .....	6
	B. Enhanced Services .....	10
	C. Transformational Projects .....	13
	D. Overhead and Administration .....	17
IV.	Exhibits .....	23
	A. Financial Statements Together with Report of Independent Public Accountants For the Year Ended June 30, 2022 .....	24
	B. Update on the FY23 Financial Plan .....	38
	C. Impact Investments Report .....	42
	D. Program Activity Metrics .....	43
	E. Summary and Profiles of Projects .....	45

## I. Executive Summary

The South Baltimore Gateway Partnership (“SBGP”) prepares these quarterly reports to maintain high standards for accountability and transparency. SBGP wants to make sure that members of the general public understand what SBGP is working on and why that work is important.

During the last quarter, SBGP continued managing Community Grants awarded during the first nine grant cycles and selected awards for the Summer 2022 grant cycle. SBGP also continued holding free “Keys to Capacity” professional development roundtables and workshops and developed a free “Nonprofit Boot Camp,” which kicked off this fall. Providing technical assistance alongside financial assistance is a critical part of building a robust network of strong local organizations working in neighborhoods across the District.

During the third quarter of FY22, SBGP made a major announcement of \$1.2 million in trash cleanup and sanitation funds. This combined programs from prior years with a major new addition of Enhanced Services funds for a large-scale pilot program to dramatically improve the cleanliness of the District. This quarter, SBGP continued implementing the initiative, including issuing a Request for Proposals (RFP) for waste management services and announced new [Clean and Green Grants](#) to support neighborhood organizations doing cleaning and greening projects.

The implementation of Enhanced Services for improvements to and the activation of parks, recreation centers, and public spaces across the South Baltimore Gateway District also continued. MCN Build and JRS Architects – as a team MCN|JRS – was selected as the design-build team for the renovation and reopening of the Carroll Park Recreation Center, which is expected to be completed in early 2024. The former Carroll Park PAL Center has been shuttered for two decades. Initial design work is also underway for major enhancements to Solo Gibbs Park and Florence Cummins Park.

SBGP was also excited to support the Youth Resiliency Institute once again as they presented the 6<sup>th</sup> annual Cherry Hill Arts & Music Waterfront Festival. The event returned to Middle Branch Park following two years of virtual programming, attracting thousands of attendees from the surrounding neighborhoods and across Baltimore. The festival featured live music, local businesses, and a spectacular fireworks display from a barge in the Middle Branch. Attendees gave feedback such as “this should be the model for festivals across Baltimore.”

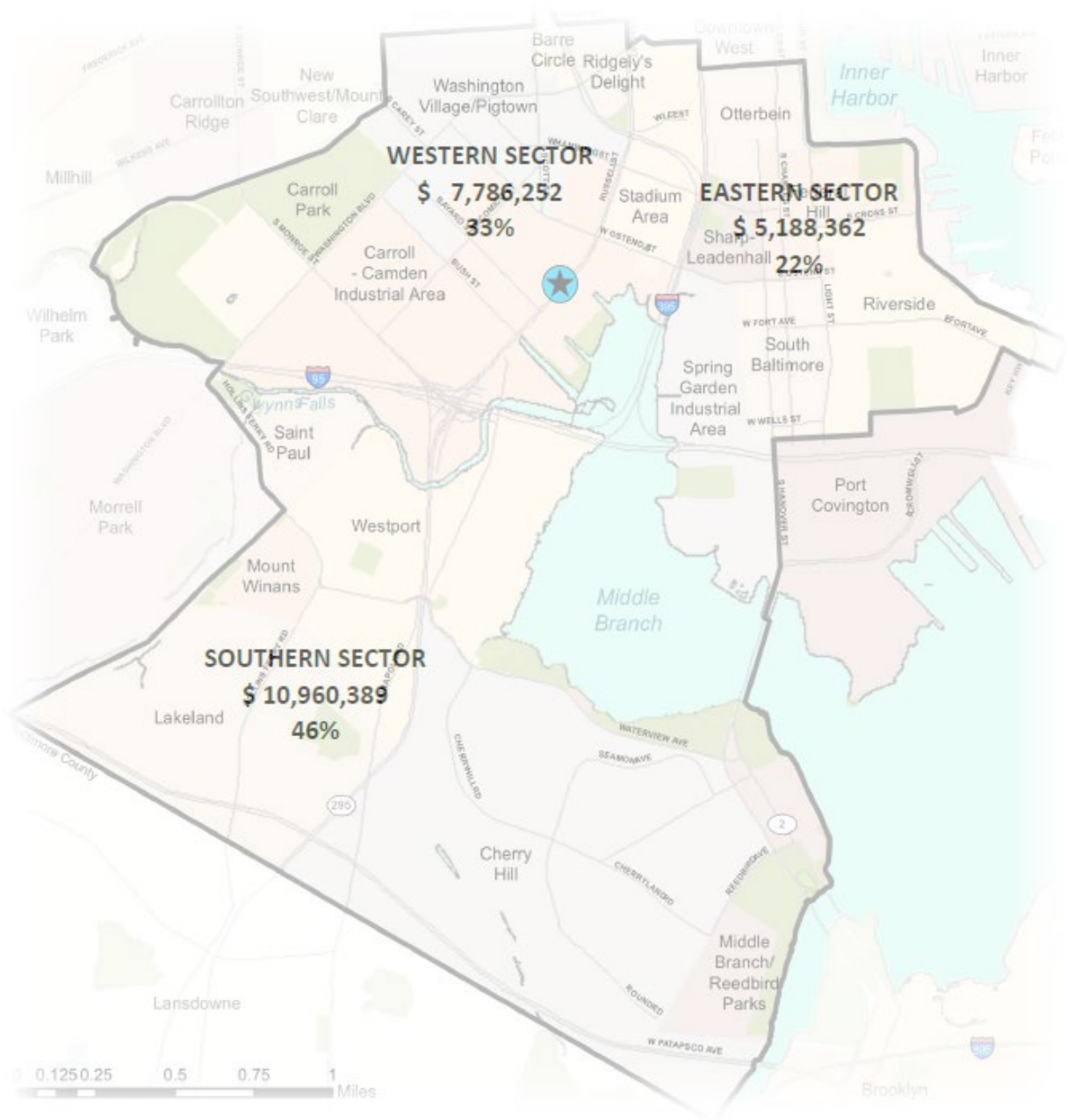
In addition, SBGP celebrated significant milestones for its Transformational Projects. The opening of the state-of-the-art Middle Branch Fitness and Wellness Center at Cherry Hill is on schedule for fall 2023, and the Reimagine Middle Branch planning process is nearing completion. SBGP and its partners have secured \$47.7 million to build wetlands around the Middle Branch as part of the Middle Branch Resiliency Initiative (MBRI), a nationally significant project to restore wetlands, improve water quality, and enhance resiliency along the Middle Branch of the Patapsco River. A

press conference for this major announcement is scheduled for October 2022, and design, permitting, and construction for the first wetland restoration, located at “Site 5a” just outside the District at the corner of Hanover and Frankfurst, is now underway. Meanwhile, with the third and final year of the CDC Operating Fund coming to a close, SBGP has been considering and developing a program to continue supporting community development and revitalization in the District. SBGP expects to finalize and announce this new program in the coming quarter.

At the same time, SBGP continued planning and outreach for its current Board application cycle, and to plan for its future. The financial audit for FY22 was finalized, and SBGP’s independent auditors once again issued an unmodified (clean) audit opinion. SBGP also completed hiring for new staff positions to help manage increased funding and growing project portfolios, and SBGP’s new program managers started in July 2022.

Meanwhile, SBGP’s priority has remained to expend funds according to its financial plans and invest in its communities in a way that is strategic, disciplined, equitable and well-documented. To date, SBGP has committed approximately \$24.2 million of core intergovernmental Local Impact Grant funds to projects across the District, ranging from small community grants to large capital projects. An additional \$6.0 million of projects were in development for a total mobilization of approximately \$30.2 million. Reflecting SBGP’s commitment to an equitable model of investing, approximately 79 percent of core program funding to date has been invested in low-income communities and communities of color within the District.

**SBGP Core Projects Encumbered To Date, By Sector  
as of 9/30/2022**



SBGP is pleased to share its progress and report on its activity during the first quarter of Fiscal Year 2023.

## II. Background and Governance

Although SBGP is not required by law to produce reports of its activities, it is nonetheless committed to maintaining the highest standards of transparency and accountability. As a result, SBGP has elected to produce quarterly reports detailing its work and makes those reports publicly available. This quarterly report also serves as an update on the FY22 SBGP Financial Plan.

### A. Background

SBGP was established in 2016 to help implement the South Baltimore Gateway Master Plan, a sweeping plan to improve neighborhoods near the Horseshoe Casino Baltimore, with funding provided by the Local Impact Grants generated by video lottery terminals. Under its Strategic Plan, SBGP works to improve the vitality of its communities by focusing on three crucial elements of the South Baltimore Gateway Master Plan: Community Development and Revitalization, Environmental Sustainability, and Health and Wellness. To achieve the agenda laid out in the Strategic Plan, SBGP has established three interrelated program areas: Community Grants, Enhanced Services, and Transformational Projects.

Additional background information can be found on the [SBGP website](#) and in SBGP's prior [quarterly reports](#).

### B. Governance

SBGP is governed by a Board of Directors composed primarily of residents and business representatives from across the District, follows a well-conceived strategic plan, and works within an annual budget.

The SBGP Board of Directors meets at least six times each calendar year. The Board has met nine times during calendar year 2022 to date, including three meetings during the last quarter on July 20, 2022; August 17, 2022; and September 21, 2022. In addition to regular board meetings, the Executive, Finance, Program, Communications, Governance and Nominating, and Strategic Planning Committees continued to meet as needed and report to the full Board.

During the last quarter, SBGP worked on two additional steps to continue to improve its governance structures and procedures to ensure transparency, accountability, and ethical integrity.

First, due to COVID-19, SBGP continued holding most Board and committee meetings by conference call. However, when it has been safe to do so, SBGP has held certain meetings in a hybrid setting or in person and made accommodations for virtual participation as needed. (In-person meeting attendees are expected to be vaccinated against COVID-19 and encouraged to wear masks. Anyone who is not vaccinated or who is unable to attend in person may attend meetings virtually.) In compliance with Maryland's Open Meetings Act, members of the public may access

SBGP’s virtual and hybrid open meetings by requesting the call-in information. Instructions for doing so are included in all meeting notices on the SBGP website. SBGP will continue to consider accommodations for virtual participation as part of its consideration of whether and when to transition more Board and committee meetings back to a hybrid or in person setting.

Second, SBGP continued planning and outreach for and kicked off its current Board application cycle for four Board members to begin serving effective January 1, 2023. The application opened on July 1, 2022 and closed on August 15, 2022. SBGP received nine applications, and the list of applicants was posted on the SBGP website for a public comment period from August 16, 2022 through August 28, 2022. The application review team began the review process during the last quarter (Board members were invited and encouraged to volunteer to help) and was very impressed with both the quantity and quality of applicants. The nine applications were reviewed compared to the established criteria and Board composition requirements. All of the nine applicants were invited for interviews scheduled in October 2022. Up to four applicants will then be nominated for appointment to and by the SBGP Board at its October 19, 2022 meeting. A current list of SBGP Board members can always be found at <https://sbgpartnership.org/about/#board>.



### III. Activity this Quarter

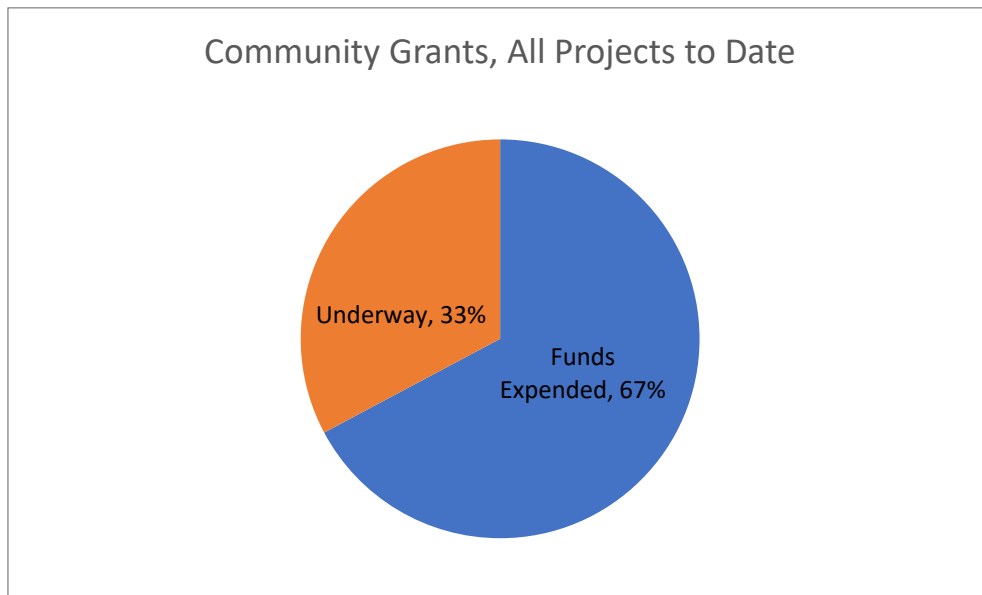
#### A. Community Grants

Through its grantmaking, SBGP continued to empower community and nonprofit partners, providing the resources they need to make change happen across the District.

During the last quarter, SBGP continued to administer Community Grants awarded during the first nine grant cycles and selected awards for the Summer 2022 grant cycle. Since inception, SBGP has awarded 218 Community Grants totaling \$4,929,093, including:

- 4 Spark Grants totaling \$7,300.
- 98 Small Grants totaling \$428,309.
- 82 Medium Grants totaling \$2,670,693.
- 25 Large Grants totaling \$1,723,645.

SBGP has also provided a small amount of emergency grant funds to support important neighborhood events and causes in need of short-term funding support. SBGP had expended \$3,242,006 on all Community Grants awarded to date as of September 30, 2022.



Throughout the grant administration process, SBGP continued providing ongoing support and assistance to grantees. SBGP also continued holding free “Keys to Capacity” professional development roundtables and workshops and developed a free “Nonprofit Boot Camp,” which kicked off this fall. Providing technical assistance alongside financial assistance is a critical part of building a robust network of strong local organizations working in neighborhoods across the District.

See the ‘Summary and Profiles of Projects’ exhibit for a full list and details of Community Grants awarded to date.

### 1. FY23 Grant Cycle – Summer 2022/Cycle 10

Applications for SBGP’s 10<sup>th</sup> grant cycle opened in June 2022 and the grant application deadline was August 26, 2022. All grant applications were submitted through SBGP’s online application portal to ensure that information is kept securely in one place and remains accessible online to reviewers.

To make the grant cycle easier and more successful for grantees and SBGP, SBGP continued to streamline the application and grantmaking process and provide technical assistance and resources to applicants and grantees. SBGP reviewed and updated its grants guidance and submission templates and continued to update its website to provide additional grant resources and make Community Grants information easier to find. SBGP has also worked to improve nonvisual accessibility of these resources.

SBGP’s Community Grants staff also continues to provide ongoing support and assistance to all grant applicants, helping them to communicate their thoughts persuasively and effectively in their applications. SBGP held a Grant Writing Basics workshop, two Community Grants Information Sessions, and a drop-in clinic over the summer leading up to the grant application deadline, and additional support was provided to any applicant that found the online application portal cumbersome.

Following the August 26, 2022 grant application deadline, SBGP staff and the Program Committee conducted a thorough and extensive review of all grant applications received and developed a recommended portfolio of grants according to the process and evaluation criteria laid out in the SBGP Grants Manual. This 10<sup>th</sup> cycle of grant funding was highly competitive. Of a total of 32 applications requesting \$1,668,405, the Board approved 11 grants totaling \$346,735, including:

- 1 Spark Grant for \$2,000.
- 2 Small Grants totaling \$8,000.
- 6 Medium Grants totaling \$191,735.
- 2 Large Grants totaling \$145,000.

All grantees will be required to attend information sessions in November where the grant terms and conditions and fund disbursement process will be explained. SBGP will then work with grantees to help them satisfy the administrative grant conditions and begin implementing their projects.

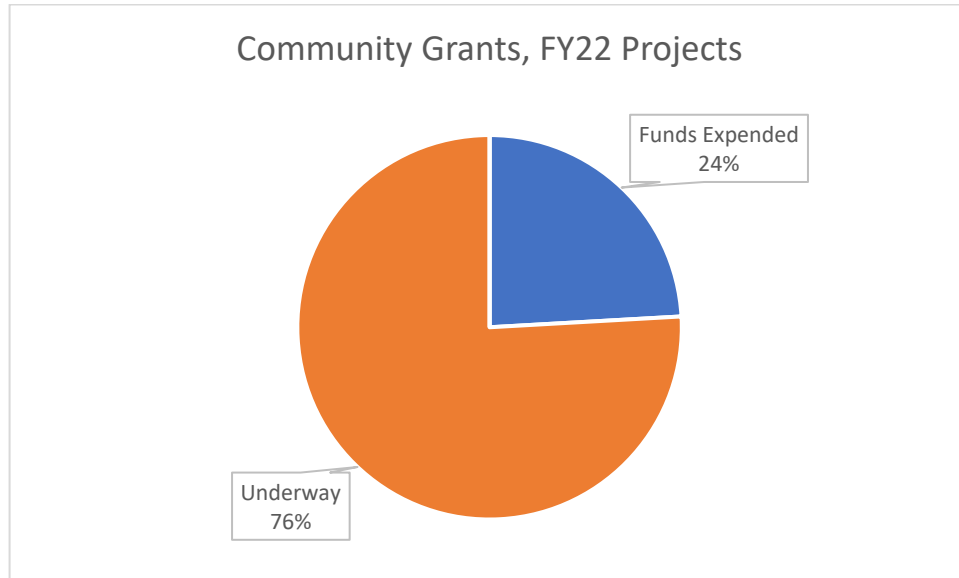
### 2. FY22 Grant Cycles – Summer 2021 and Winter 2022/Cycles 8 and 9

SBGP continued administering 44 FY22 grants totaling \$1,305,118, including:

- 3 Spark Grants totaling \$5,300.
- 13 Small Grants totaling \$57,759.

- 21 Medium Grants totaling \$750,613.
- 7 Large Grant for \$491,446.

Seven of the projects have been completed, and 37 projects are underway. SBGP continued working with the grantees with projects still underway to help them complete their important projects.

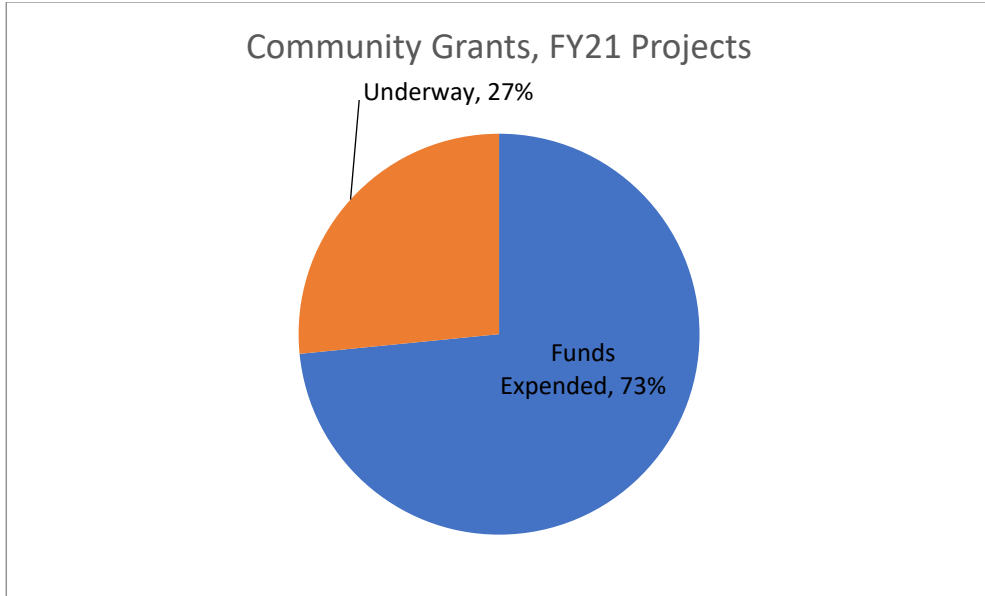


### 3. FY21 Grant Cycles – Winter 2020 and Winter 2021/Cycles 6 and 7

SBGP continued administering 36 FY21 grants totaling \$1,017,284, including:

- 7 Small Grants totaling \$32,382.
- 28 Medium Grants totaling \$924,902.
- 1 Large Grant for \$60,000.

Eighteen of the projects have been completed, and 18 projects are underway. SBGP continued working with the grantees with projects still underway to help them complete their important projects.

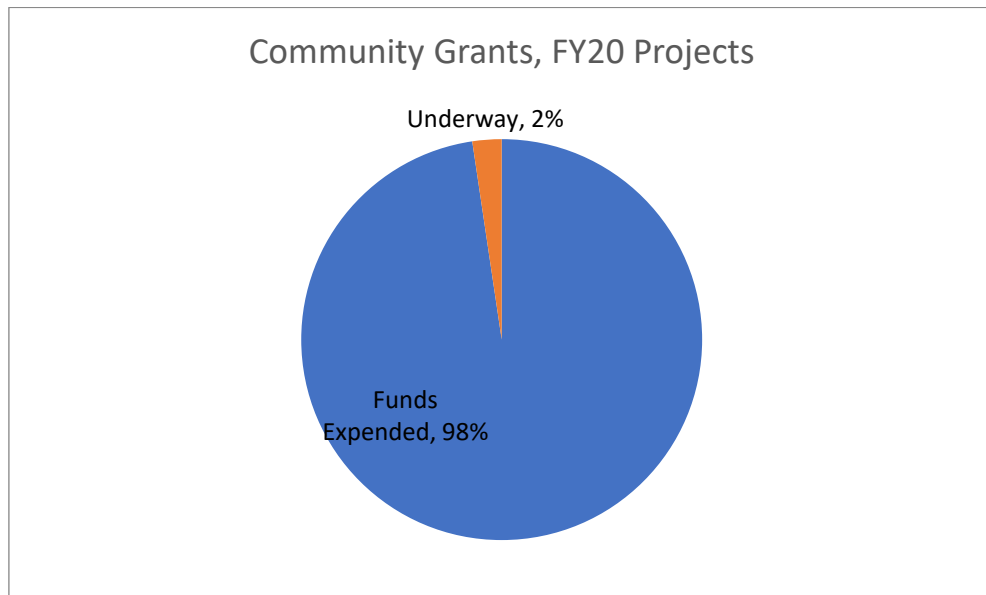


#### 4. FY20 Grant Cycle – Summer 2019/Cycle 5

SBGP continued administering 20 FY20 grants totaling \$363,266, including:

- 13 Small Grants totaling \$57,258.
- 3 Medium Grants totaling \$95,513.
- 3 Large Grants totaling \$210,000.

Nineteen of the projects have been completed, and one project is underway. SBGP continued working with that grantee to help them complete their important project.



## 5. Technical Assistance and Capacity Building

SBGP is committed to providing communities not only with the resources they need to make positive change but also with the tools and training they need to become increasingly skilled at shaping their own futures.

Since many of the grantees are challenged to quickly satisfy administrative grant conditions, implement their projects, and expend their grant funds, SBGP staff continued to reach out to grantees to provide ongoing support and assistance to all grantees throughout the grant administration and implementation process, helping them to build capacity as they complete their important projects.

In addition, SBGP continued holding its free series of “Keys to Capacity” professional development roundtables and workshops with Business Volunteers Maryland. These gatherings provide an opportunity for grantees, nonprofits, and community partners in the District and Baltimore to collaborate in an informal, moderated setting centered around a changing topic related to nonprofit capacity building. Workshops during the last quarter covered nonprofit board structure and governance as well as fostering vital neighborhoods.

SBGP also kicked off a newly developed, free “Nonprofit Boot Camp” series during the last quarter. This six-session boot camp is designed for nonprofit program managers and leaders looking to explore nonprofit business models, develop management skills, and gain a strong toolkit of resources to amplify and sustain effective organizations and beneficial community change. Sessions during the last quarter covered outreach and communications as well as bookkeeping and finances. The series will run through November 2022 and include additional sessions focused on fundraising, tracking and evaluation, and social marketing and communications.

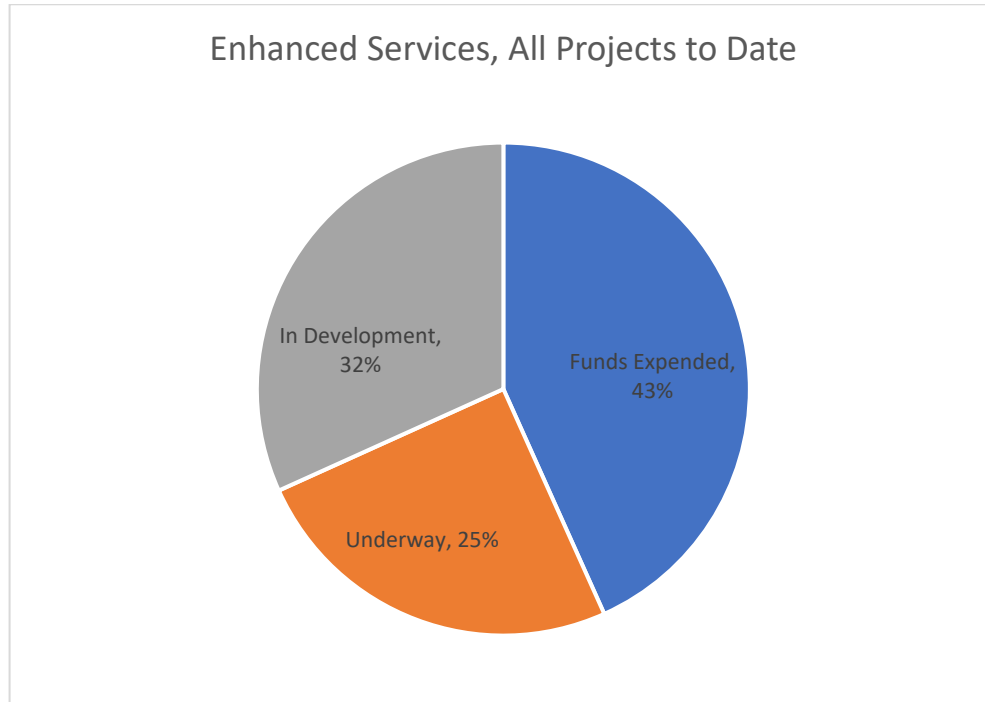
Finally, SBGP began planning a quarterly networking meeting for grantees to be held in October 2022. The goal of the meeting is to convene current and past SBGP grant recipients to support and encourage the sharing of lessons learned, best practices, and other experiences. Networking meetings include a mix of local nonprofit news, open discussion, resources, and presentations from grantees and experts in the field.

Learn more and register for these and other opportunities at <https://sbgpartnership.org/workshops/>.

### B. Enhanced Services

SBGP has delivered a tremendous amount of value to the citizens of South and Southwest Baltimore through its Enhanced Services portfolio, providing capital improvements, maintenance, and programming in parks and public spaces. Since inception, SBGP has committed \$11,365,577 to Enhanced Services. An additional

\$5,358,238 of projects were in development, and SBGP had expended \$7,125,196 on Enhanced Services as of September 30, 2022.



The large amount categorized as “in development” is due in part to the major capital projects announced in the summer of 2021. This includes approximately \$1.3 million for Solo Gibbs Park enhancements, which are being contracted by Baltimore City Recreation and Parks (BCRP), and approximately \$775,000 for Florence Cummins Park enhancements, which will be contracted once the initial design phase that is currently underway is complete. Once these projects are fully contracted, they will be categorized as “underway.”

See the ‘Summary and Profiles of Projects’ exhibit for a full list and details of Enhanced Services that have commenced to date.

#### 1. Project Implementation and Program Management

SBGP has successfully programmed all Enhanced Services funds through FY22 to date and continued planning and programming its FY23 Enhanced Services.

#### 2. Project Highlights

During the last quarter, SBGP implemented a wide range of projects across the District, including maintenance, landscaping, park improvements, and programming.

SBGP made a major announcement of \$1.2 million in trash cleanup and sanitation funds in FY22. This combined programs from prior years with a major new addition

of Enhanced Services funds for a large-scale pilot program to dramatically improve the cleanliness of the District. The initiative includes a combination of:

- Paying for-profit and nonprofit vendors to remove trash,
- Providing neighborhood organizations with funding to launch their own cleaning efforts,
- Buying new and improved trash cans,
- Continuing to support cleaning and greening in Main Streets, and
- Fencing vacant, city-owned lots to prevent illegal dumping.

During the last quarter, SBGP issued an RFP for waste management services that will enhance the regular services provided by BCRP and the Baltimore City Department of Public Works to ensure a high standard of cleanliness beyond their regular schedule. Contractors will work with SBGP to coordinate work with City agencies to ensure the schedules of services complement one another. The RFP addresses six core areas – corridor clean ups, emptying trash cans, park clean ups, one-time/as needed clean ups, street sweeping, and on-call emergency clean ups – and the service area comprises multiple neighborhoods and parks. SBGP expects to select vendors in the next quarter.

In addition, SBGP announced new [Clean and Green Grants](#) during the last quarter. This funding opportunity will support neighborhood organizations seeking to do cleaning and greening projects that address waste reduction through environmental sustainability (e.g., composting, reusable products), trash removal, capital investments (e.g., trash receptacles), or education and training (e.g., PSA campaigns, workshops). These grants are available on a rolling basis, separate from the larger Community Grants program.

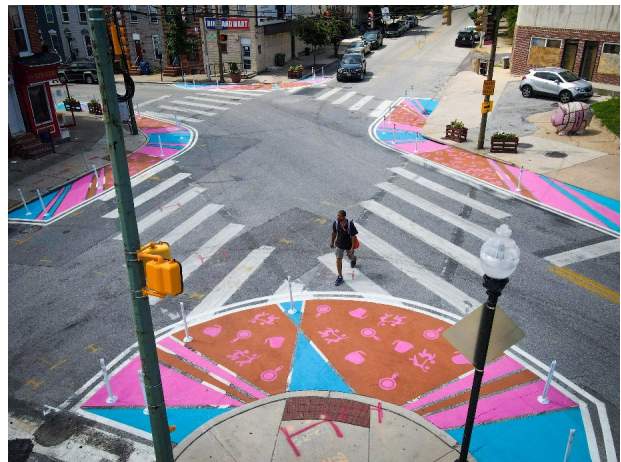
SBGP also continued to make big strides towards implementing the major capital projects announced in July 2021, including:

- Carroll Park Recreation Center – After being closed to public use for two decades, SBGP issued an RFP for the renovation and expansion of the recreation center in partnership with BCRP. MCN Build and JRS Architects – as a team MCN|JRS – was selected as the design-build team for this innovative project, which is expected to be completed in early 2024.
- Florence Cummins Park – Approximately \$1.1 million will be spent to implement the Florence Cummins Park Plan, which the Westport community worked on for more than a year. The Plan was also funded by SBGP. SBGP has contracted with the preferred vendor selected by the City for the initial phase of design work, which is underway. The remaining work will be contracted once the initial design work is complete.
- Solo Gibbs Park – Approximately \$1.3 million will be spent to support the Solo Gibbs Park Plan, including new athletic fields. The City has contracted for the initial design and study of the historical cultural resources in the park to determine if there are items of archeological merit that may warrant excavation prior to construction. During the last quarter, BCRP hosted a

public meeting to brief residents on its approach to starting implementation. The first phase is underway.

SBGP was also excited to support the Youth Resiliency Institute once again as they presented the 6<sup>th</sup> annual Cherry Hill Arts & Music Waterfront Festival. The event returned to Middle Branch Park following two years of virtual programming, attracting thousands of attendees from the surrounding neighborhoods and across Baltimore. The festival featured live music, local businesses, and a spectacular fireworks display where the Mayor of Baltimore, Brandon Scott, led festival attendees in the countdown. This year's theme, "Tubman 200: A Celebration of Freedom Seekers," celebrated the bicentennial and undying legacy of freedom seeker Harriet Tubman, who was born in the state of Maryland. Youth Resiliency Institute produced the festival that was created by and for the residents of Cherry Hill with the goal of connecting people to the waterfront park. SBGP has been a premier sponsor providing financial and technical support.

In addition, Pigtown placemaking and traffic calming continued during the last quarter. Pigtown Main Street commissioned Graham Projects to install a series of three public art projects meant to improve safety along Washington Boulevard. During the last quarter, [painted crosswalks were installed](#) along with planters and other traffic calming devices. This included a community paint day where neighbors were invited to join artists in completing installation. Pigtown Main Street continues to make strides in ensuring that Washington Boulevard is a main street where small businesses and community-based organizations can thrive while improving the safety of everyone that uses the street. These public art installations were developed through a community-led design process and include icons that represent the history and character of the neighborhood.



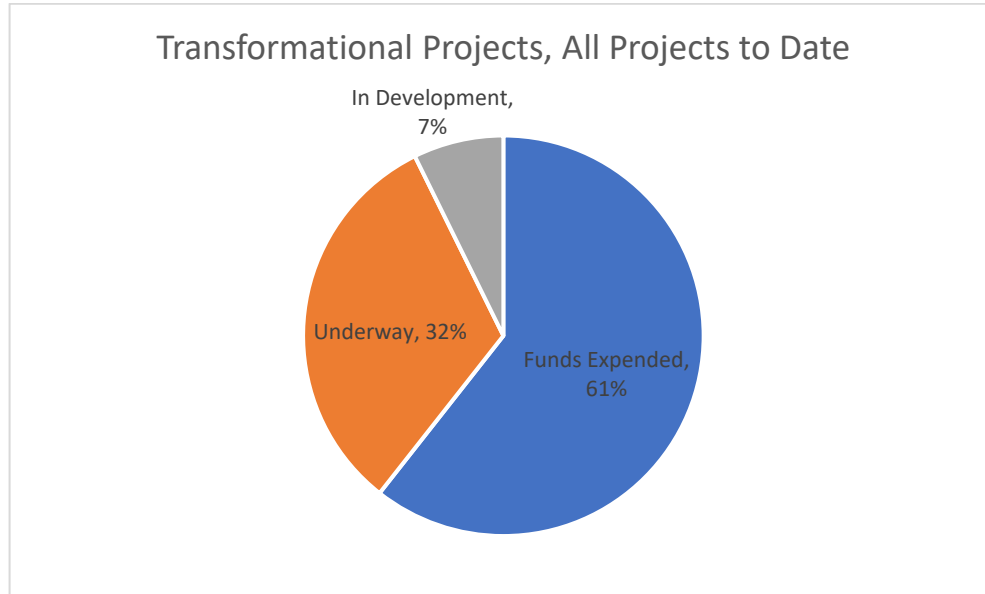
*Washington Blvd. and Bayard St., and Washington Blvd. and Cross St.*

### C. Transformational Projects

During the last quarter, SBGP continued administering Transformational Projects underway as well as developing potential future Transformational Projects to bring about dramatic change in the District.



Since inception, SBGP has committed \$8,912,965 to Transformational Projects, including \$7,640,333 of core projects. An additional \$609,309 of projects were in development, and SBGP had expended \$6,215,491 on Transformational Projects, including \$4,818,850 on core projects, as of September 30, 2022.



See the ‘Summary and Profiles of Projects’ exhibit for a full list and details of Transformational Projects that have received funding commitments to date.

### 1. Middle Branch Fitness and Wellness Center at Cherry Hill

Following the ribbon cutting on the turf field built in partnership with the Cal Ripken, Sr. Foundation, the first phase of construction for the \$25 million Middle Branch Fitness and Wellness Center at Cherry Hill was completed in fall 2021. The next stage of this “Super Rec Center” will be a state-of-the-art regional facility that provides the community of Cherry Hill and South Baltimore with a brand-new gymnasium, an indoor pool and splash pad, a fitness area, multipurpose studios, classrooms, and more. A ribbon cutting and community celebration for the building itself is being planned for November 2022 by BCRP. Three additional athletic fields and landscaping will follow. Along with the Gwynns Falls Trash Wheel, the Middle Branch Fitness and Wellness Center constitutes the first generation of major capital projects completed along the Middle Branch.

### 2. Reimagine Middle Branch

SBGP has continued to drive the Reimagine Middle Branch effort to transform the Middle Branch into Baltimore’s next great waterfront with 11 miles of parks and trails.

- SBGP and its partners have secured \$47.7 million to build wetlands around the Middle Branch as part of the Middle Branch Resiliency Initiative (MBRI), a nationally significant project to restore wetlands, improve water quality, and

enhance resiliency along the Middle Branch of the Patapsco River. The 35-acre, \$47.7 million Stage 1 of MBRI is about to begin, protecting critical waterfront infrastructure at BGE’s Spring Gardens campus and MedStar Harbor Hospital. A press conference for this major announcement is scheduled for October 2022. This work is funded by \$31.9 million in FEMA Building Resilient Infrastructure and Communities funds, \$660,000 from the National Fish and Wildlife Foundation, \$3.5 million from the Maryland Department of Natural Resources, \$5.1 million from the Baltimore City Department of Public Works, and \$6.6 million from Baltimore County. Design, permitting, and construction for the first wetland restoration, located at “Site 5a” just outside the District at the corner of Hanover and Frankfurst, is now underway.

- SBGP is working with the developer of One Westport and BCRP to establish a new 14-acre publicly accessible waterfront park, including a bike trail that will become an element of the Baltimore Greenway Trails Network. Details are now being negotiated between the developer and the City of Baltimore with the goal that the land, the baseline elements of the park, and the long-term maintenance costs will all be donated. The design, which SBGP will likely pay for, will be done in collaboration with the local community with the goal that existing residents will feel welcome in any new waterfront park.
- SBGP is supporting the Environmental Justice Journalism Initiative and Minorities in Aquaculture to lease a portion of the Middle Branch Marina in order to establish a community engagement space for aquaculture research, environmental education, workforce development, and cultural education.
- James Corner Field Operations is leading the preliminary design and engineering process for an East-West pedestrian bridge over the Middle Branch of the Patapsco River between the neighborhoods of Westport and Port Covington, adjacent to the existing railroad bridge. This footbridge connection is going to be an element of the Reimagine Middle Branch Plan, and so it is important to undertake this engineering feasibility analysis for how it can be built. The end product of this design process will be a Bridge Concept Design and Implementation Plan.
- The University of Maryland Center for Environmental Science (UMCES) successfully installed a water quality monitoring station (sonde) in the Middle Branch. Real-time water quality data can now be accessed 24/7 from the Maryland Department of Natural Resources Eyes on the Bay website at <https://eyesonthebay.dnr.maryland.gov/eyesonthebay/m/index.cfm?StationList=MBR&radiobutton=gauge>.
- SBGP submitted a \$10 million grant for fish habitat restoration at the Patapsco Delta, where the southwest branch of the Patapsco drains into the Middle Branch, between Cherry Hill and Brooklyn.

Meanwhile, the Reimagine Middle Branch Plan is approaching its next draft. This draft will be circulated for public input in the coming quarter, with adoption by the Planning Commission in the following quarter.

The Reimagine Middle Branch Plan is on track for completion in early 2023. Meanwhile, planning and implementation continued for associated catalyst projects designed to engage communities and provide tangible on-the-ground progress during the planning effort as well as on the next generation of major implementation projects so there is no gap between the design process and the implementation process.

### 3. Support for Community Development Corporations (CDCs)

In FY19, SBGP set aside \$900,000 to provide operating funds to local CDCs working to develop real estate in accordance with neighborhood aspirations. It then awarded three \$300,000 Operating Support Fund awards to the Cherry Hill Development Corporation, Southwest Partnership (in partnership with Pigtown Main Street), and the Westport CEDC.

With the third and final year of the program coming to a close, SBGP is considering the potential future of community development support and next steps. SBGP's Strategic Planning Committee and Board have been developing and considering a proposal to collaborate with the Mayor's Office to create a Community Development Fund to address vacancy, preserve affordability, support legacy homeowners, and attract investment that furthers neighborhood plans and aspirations. To inform this process, the CDC operating support awardees are being invited to present at SBGP Board meetings. During the last quarter, Southwest Partnership and Pigtown Main Street presented on their experience with the operating support award and opportunities for future support of CDCs. SBGP expects to finalize and announce this new program in the coming quarter.

### 4. Projects in Development

During the last quarter, SBGP continued developing potential future Transformational Projects to bring about dramatic change in the District.

SBGP staff have been working closely with the Mayor's Office and the Baltimore City Department of Housing and Community Development on a comprehensive strategy to address vacancy, attract investment, and support legacy homeowners. Staff expects to bring a funding proposal before the full Board in the coming quarter.

Meanwhile, SBGP continues to work closely to support the establishment of a major new African American history center at Mount Clare Mansion in Carroll Park. Conversations are also ongoing to combine this project with the related effort to establish a new National Center for the Improvisational Arts, bringing world-class interdisciplinary programming and research to South Baltimore.

## D. Overhead and Administration

### 1. Human Resources and Administration

During the last quarter, SBGP continued planning for future organizational needs and structure consistent with the FY23 Financial Plan, including completing hiring for new staff positions to help manage increased funding and growing project portfolios. SBGP's new program managers started in July 2022.

In addition, SBGP assesses and reviews its security and risk management practices, operational processes, and technology solutions on an ongoing basis and continued implementing and exploring additional improvements and potential solutions during the last quarter. SBGP continued an effort to identify new software solutions and opportunities for efficiencies to streamline workflow processes, including project and vendor intake, payment requests, and contract monitoring. Working with an IT consultant, SBGP has narrowed the options down to two finalists and expects to select one in the coming quarter and then spend the next several months implementing the selected software.

### 2. Finance

#### a. Fiscal Management and Procedures

During the last quarter, SBGP continued reviewing its financial position, financial activity, and related procedures with its Finance Committee and Board of Directors. Since interest rates are rising, SBGP has been considering its cash management strategy. SBGP changed its checking account to an interest-bearing checking account and is exploring potential low-risk investment options such as treasuries and government-backed securities. The Finance Committee plans to present an investment policy and proposal to the Board of Directors during the upcoming quarter.

#### b. FY22 Financial Audit

By law, SBGP is required to conduct an annual financial audit. Therefore, SBGP engaged SB & Company, LLC, a City-certified MBE accounting firm with significant government and nonprofit audit experience, to provide independent audit services for fiscal years 2021 through 2023. The financial audit for FY22 was completed during the last quarter, and the independent auditors issued an unmodified (clean) audit opinion on the financial statements, did not discover any instances of fraud or material weakness in internal controls, and received full cooperation from management.

Moreover, the audit confirmed that SBGP has continued to mobilize its program funding efficiently and effectively. As the audit states:

The pace of **program expenditures continued to increase** in fiscal year 2022, **with total expenditures increasing by nearly 16 percent** in comparison to fiscal year 2021....

While gross assets increased in fiscal year 2022, approximately **97 percent of those gross assets were assigned to projects or otherwise committed**...and so can be **expected to be expended as those projects are implemented**....

While some of [SBGP's] projects (such as many Enhanced Services) take less than one fiscal year to complete, others do not. Community Grants, for example, generally take a year or more for grantees to execute, as do large Enhanced Services capital projects. Similarly, large investments in complex Transformational Projects take long periods of time and fiduciary analysis to responsibly prepare and execute. Therefore, not all funds assigned in a given fiscal year are likely to be spent within that year. This, combined with the fact that revenues have generally increased over time, has resulted in an inevitable increase in Fund Balance.

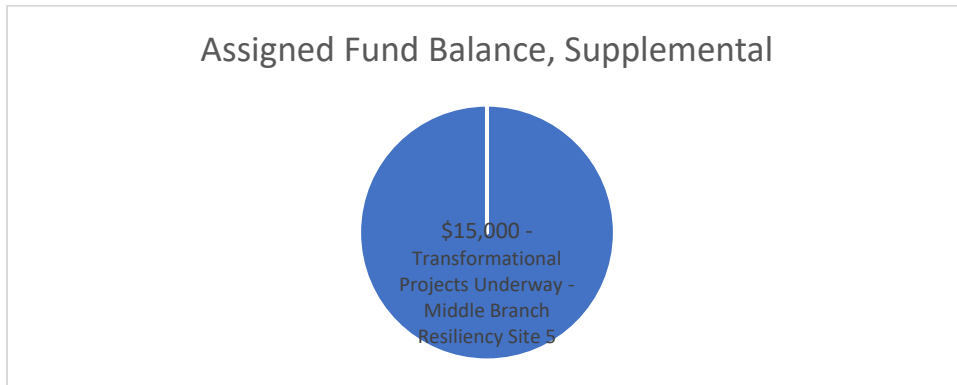
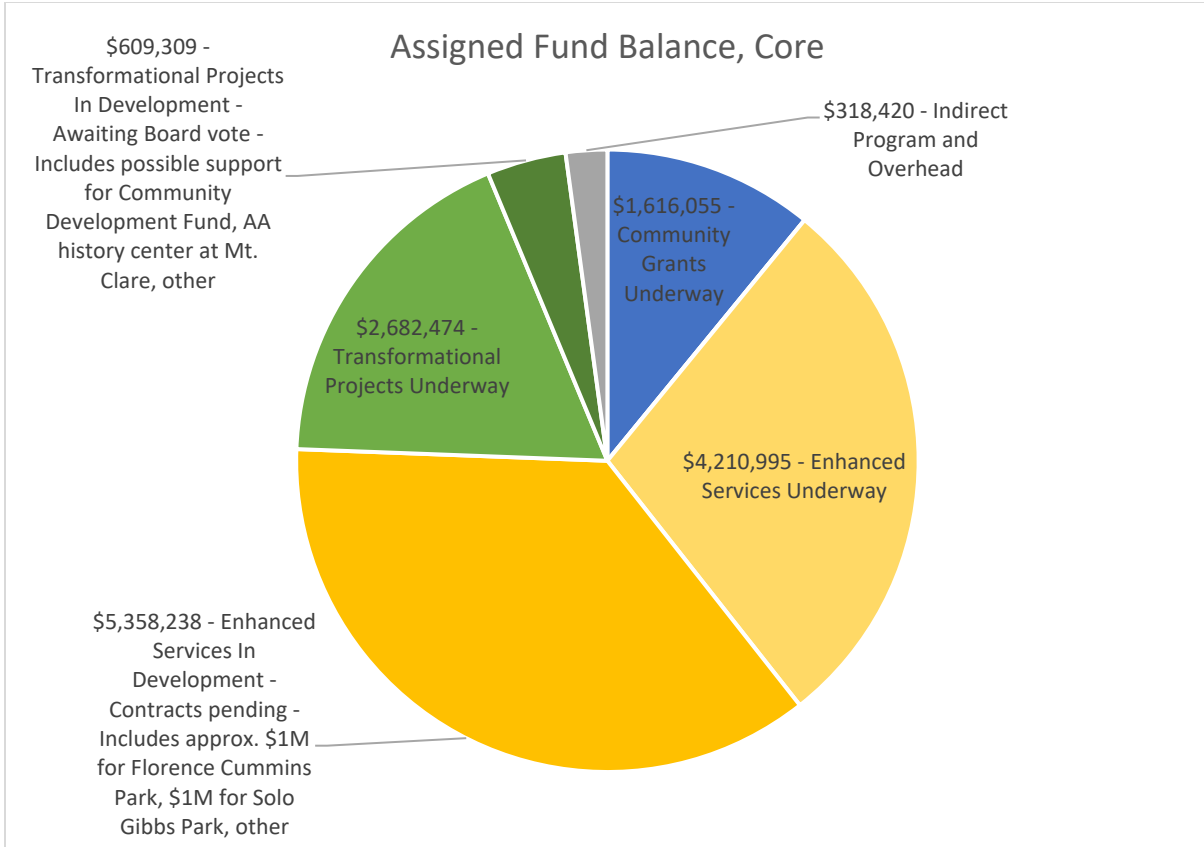
See the 'Financial Statements Together with Report of Independent Public Accountants For the Year Ended June 30, 2022' exhibit for the audited financial statements and audit report, which are also posted on the SBGP website and thereby made available to the general public.

#### b. Update on the FY23 Financial Plan

The FY23 budgeted revenues are more optimistic than for prior years but are still relatively conservative compared to actual FY22 revenues. As with prior years, the SBGP staff, Finance Committee, and Board will monitor performance monthly and consider any potential budget revisions if needed.

(SBGP submitted its FY23 Financial Plan to its assigned liaison in the Mayor's Office on April 27, 2022 for submission to the Board of Estimates. During this quarter, SBGP received notice that the financial plan was approved by the Board of Estimates in June 2022.)

Consistent with its current, somewhat conservative financial plan, revenues were ahead of budget and expenses were under budget as of September 30, 2022. SBGP has budgeted/allocated its planned revenues for the remainder of FY23 and remains committed to expending those funds according to its financial plans and investing in its communities. As of September 30, 2022, SBGP had \$14,810,490 assigned/encumbered for projects underway and in development and other future expenses, and no unassigned fund balance. The assigned fund balance includes \$14,795,491 for work funded with core casino Local Impact Grants and \$15,000 for work funded with other supplemental sources. For more details, see the 'Assigned Fund Balance, Core' and 'Assigned Fund Balance, Supplemental' charts below.



As previously explained, many projects take a year or more to complete. For example, Community Grants generally take a year or more for grantees to execute, as do large Enhanced Services capital projects. Similarly, large investments in complex Transformational Projects take long periods of time and fiduciary analysis to responsibly prepare and execute. As a result, not all funds assigned in a given fiscal year will be spent within that year, and SBGP expects to maintain a significant fund balance for the foreseeable future.

See the 'Update on the FY22 Financial Plan' exhibit for the financial statements for SBGP as of and for the month and three months ended September 30, 2022.

### 3. Communications and Outreach

SBGP continued communications and outreach efforts to engage with the communities in the District and respond to their needs. SBGP staff continued attending virtual community and stakeholder meetings and events so that residents and others have an easy way to get in touch with SBGP.

SBGP also continued to raise awareness of the organization and its work, including refreshing its website, increasing its social media presence, and sending regular e-newsletters to share important and timely information with stakeholders. SBGP issued an RFP for a social media contract for the Reimagine Middle Branch project. SBGP is seeking a contractor to generate and publish content on social media platforms for the project, which is integral for continuing relationships with South Baltimore communities. SBGP plans to review responses and select a contractor in the upcoming quarter.

Recent media coverage included the Baltimore Banner's article ["The Baltimore Black Sox thrilled fans for two decades in the early 20th century. Now a parks partnership wants to make sure they aren't forgotten."](#) which discussed Parks & People's partnership with SBGP to seek a consultant for Black Sox Park as part of the Reimagine Middle Branch plan. In addition, [Voyage Baltimore magazine's "Daily Inspiration"](#) featured an interview with SBGP's Community Grants Director, Acacia Asbell. SBGP also participated in a press conference hosted by FEMA to announce the next cycle of Building Resilient Infrastructure and Communities (BRIC) funding at MedStar Harbor Hospital, the site of SBGP's project that is expected to be funded through BRIC.

### 4. Program Management, Compliance, and Evaluation

SBGP continued to build and improve its program management, compliance, and evaluation infrastructure and capacity during the last quarter. SBGP continues to utilize project management software and explore additional tools and solutions to streamline program management, administration, and evaluation as discussed previously in this report.

#### a. Procurement, Impact Investments, and MBE/WBE Participation

SBGP remains committed to directing its funding towards MBE/WBE firms, local businesses, non-profits, and other Impact Investments consistent with its mission and procurement policy and tracks those Impact Investments on a quarterly basis. Although most of the information is provided on a voluntary basis and SBGP continues collecting data on new and existing vendors, the report shows that SBGP is making serious efforts to direct its funding towards local businesses, non-profits, and other Impact Investments. Of \$1,307,599 of expenditures in FY23 to date, approximately 42 percent constitute Impact Investments of one form or another. Approximately 86 percent of these Impact Investments went to city-based vendors, 82 percent went to nonprofit vendors, 18 percent went to other impact investments

such as small businesses, and 11 percent went to minority and women’s business enterprises.

Pending Board of Estimates approval of SBGP’s FY23 Financial Plan, the organizational overhead budget was submitted to the Minority and Women’s Business Opportunity Office (MWBOO) in May 2022 for the purposes of calculating the organization’s MBE/WBE participation goals for its overhead expenses. SBGP is proceeding with the budget and proposed MBE/WBE goals in good faith since it has not formally received goals or other guidance from the MWBOO and the fiscal year is underway.

Following the end of FY22, SBGP finalized and submitted documentation of its compliance with its organizational MBE/WBE participation goals for FY22. (Since SBGP did not formally receive goals or other guidance from the MWBOO, SBGP proceeded with the budget and proposed MBE/WBE goals in good faith.) SBGP is proud to report that the organization not only satisfied but exceeded those goals.

SBGP also continues to submit its program project budgets that are \$50,000 and greater to the MWBOO for determination of individual project MBE/WBE participation goals. For any projects with MBE/WBE goals, SBGP also continues documenting intent to comply, and then compliance, with those goals before closing out projects.

(It is worth noting that the two master funding agreements between SBGP and BCRP for Enhanced Services that were signed during Fall 2018 clarify the MBE/WBE compliance responsibilities for the two parties. The City assumed primary compliance obligations for any expenditures where SBGP reimburses BCRP for its projects, as well as in situations where BCRP directs SBGP to make specific expenditures on its behalf. However, at the MWBOO’s request, SBGP continues submitting budgets for those projects that are \$50,000 and greater for the determination of MBE/WBE goals.)

Due to a backlog of items at the MWBOO, SBGP provides proposed goals and deadlines for responses to the MWBOO. While the MWBOO occasionally acknowledges SBGP’s correspondence and submissions, it has not been providing consistent responses or guidance. SBGP has therefore been proceeding with projects as proposed in its MWBOO submissions in good faith. SBGP continues to seek communication and guidance from the MWBOO regarding the submission and response process and timeline, and how best to avoid interrupting projects underway. SBGP remains committed to working with both the project managers/service providers and the MWBOO to keep projects moving forward and also satisfy any goals and resolve any issues as necessary once the MWBOO responses for those projects are received.

See the ‘Impact Investments Report’ exhibit for more information.



#### b. Program Evaluation and Performance Measurement

The SBGP Strategic Plan calls for SBGP to significantly improve the vitality of the South Baltimore Gateway neighborhoods for all residents. In order to hold SBGP to this high standard, SBGP developed a performance measurement system to track and evaluate program activity metrics (primary data) and social and economic health metrics (secondary data), which are collected and reported on a quarterly and annual basis, respectively. Work to refine this performance measurement system is ongoing. SBGP is also planning to explore the development of new data collection and visualization tools following the selection and implementation of its new software and workflow solution.

See the 'Program Activity Metrics' exhibit for more information.

## IV. Exhibits

- A. Financial Statements Together with Report of Independent Public Accountants For the Year Ended June 30, 2022
- B. Update on the FY23 Financial Plan (Financial Statements as of and For the Month and Three Months Ended September 30, 2022)
- C. Impact Investments Report
- D. Program Activity Metrics
- E. Summary and Profiles of Projects

Exhibit A. Financial Statements Together with Report of Independent Public Accountants For the Year Ended June 30, 2022

**SOUTH BALTIMORE GATEWAY COMMUNITY  
IMPACT DISTRICT MANAGEMENT AUTHORITY**

**Financial Statements Together with  
Report of Independent Public Accountants**

**For the Year Ended June 30, 2022**



**SB & COMPANY, LLC**  
 KNOWLEDGE • QUALITY • CLIENT SERVICE

**JUNE 30, 2022**

**CONTENTS**

<b>REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS ON THE FINANCIAL STATEMENTS</b>	1
<b>MANAGEMENT’S DISCUSSION AND ANALYSIS</b>	4
<b>FINANCIAL STATEMENTS</b>	
Balance Sheet – Governmental Funds	8
Statement of Revenue, Expenditures, and Change in Fund Balance – Governmental Funds	9
Notes to the Financial Statements	10



**SB & COMPANY, LLC**  
 KNOWLEDGE • QUALITY • CLIENT SERVICE

## **REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS ON THE FINANCIAL STATEMENTS**

To the Board of Directors of  
 The South Baltimore Gateway Community  
 Impact District Management Authority

### ***Opinion***

We have audited the accompanying financial statements of the South Baltimore Gateway Community Impact District Management Authority (the Partnership), which comprise the balance sheet as of June 30, 2022, and the related statement of revenue, expenditures, and change in fund balance for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the balance sheet of the Partnership as of June 30, 2022, and the respective change in its fund balance for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Basis for Opinion***

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of the Partnership and to meet our ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Partnership's ability to continue as a going concern for one year after the date the financial statements are available to be issued.



**SB & COMPANY, LLC**  
 KNOWLEDGE • QUALITY • CLIENT SERVICE

### ***Auditor’s Responsibility for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Partnership’s internal controls. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Partnership’s ability to continue as a going concern one year after the issuance date or the date the financial statements are available for issuance.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal controls-related matters that we identified during the audit.



**SB & COMPANY, LLC**  
KNOWLEDGE • QUALITY • CLIENT SERVICE

### ***Other Matters***

#### *Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Owings Mills, Maryland  
September 21, 2022

*SB & Company, LLC*

## **SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY**

### **Management’s Discussion and Analysis June 30, 2022**

#### **Overview of the Financial Statements and Financial Analysis**

The following is a discussion and analysis of the financial performance of the South Baltimore Gateway Community Impact District Management Authority dba the South Baltimore Gateway Partnership (the Partnership) for the fiscal years ended June 30, 2022 and 2021 for comparative purposes. While the Partnership is considered a governmental body, the Partnership’s financial statements are presented in a manner similar to governmental funds. The governmental fund information presented for the Partnership closely reflects information presented for governmental activities in government-wide financial statements; therefore, no reconciliation is presented. The financial statements and accompanying notes should be read in conjunction with this discussion.

#### **2022 Financial Highlights**

- The Partnership’s total fund balance increased \$2,982,649, as revenue exceeded expenditures. This was due in part to the fact that many Partnership projects take more than one fiscal year to complete. In addition, the COVID-19 pandemic created uncertainty related to the economy and future revenues. This caused the Partnership Board to initially follow a conservative fiscal year 2022 budget, and then authorize additional expenditures incrementally over the course of the year as the situation unfolded. As a result, funds programmed towards the end of the fiscal year were not likely to have actually been expended by the end of the year.
- Despite this, the pace of program expenditures continued to increase in fiscal year 2022, with total expenditures increasing by nearly 16 percent in comparison to fiscal year 2021.
- 100 percent of the Partnership’s fund balance is assigned to programs or otherwise committed.
- The assets of the Partnership exceeded its liabilities at the close of the most recent fiscal year by \$15,715,238 (fund balance). Of this amount, \$14,515,238 represents assigned fund balance and \$1,200,000 represents committed fund balance, while \$0 represents unassigned fund balance.

#### **Balance Sheet**

Fund balance over time, may serve as a useful indicator of a government’s financial position. In the case of the Partnership, assets exceeded liabilities by \$15,715,238 at the close of the most recent fiscal year.

	<u>2022</u>	<u>2021</u>
<b>Total Assets</b>	<b>\$ 16,215,422</b>	\$ 12,824,410
<b>Total Liabilities</b>	<b>500,184</b>	91,821
Fund Balance	<u><b>\$ 15,715,238</b></u>	<u>\$ 12,732,589</u>



**SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT  
MANAGEMENT AUTHORITY****Management's Discussion and Analysis  
June 30, 2022****Balance Sheet (continued)**

In fiscal year 2022, the Partnership programmed and began to expend its fiscal year 2022 funds as well as continued to expend programmed but unspent funds from prior fiscal years, with the pace of program implementation and expenditures continuing to increase as the year went on. While gross assets increased in fiscal year 2022, approximately 97 percent of those gross assets were assigned to projects or otherwise committed (see Balance Sheet below) and so can be expected to be expended as those projects are implemented. The remaining approximately three percent represents liabilities, which increased in fiscal year 2022 and by definition cannot be assigned or committed. Meanwhile, 100 percent of the net assets (fund balance) were assigned or committed.

During fiscal year 2022, the timelines for project completions varied considerably across the Partnership's program areas due to the variable nature of the projects being undertaken. While some of the Partnership's projects (such as many Enhanced Services) take less than one fiscal year to complete, others do not. Community Grants, for example, generally take a year or more for grantees to execute, as do large Enhanced Services capital projects. Similarly, large investments in complex Transformational Projects take long periods of time and fiduciary analysis to responsibly prepare and execute. Therefore, not all funds assigned in a given fiscal year are likely to be spent within that year. This, combined with the fact that revenues have generally increased over time, has resulted in an inevitable increase in Fund Balance.

Furthermore, the COVID-19 pandemic had significant implications for the Partnership's programs and financial plans. The ongoing financial impact of the COVID-19 pandemic was still relatively uncertain during winter and early spring 2021 when the fiscal year 2022 budget was developed. Therefore, the original fiscal year 2022 budget was relatively conservative. As it became clear that revenues were not only stable but growing relative to pre-pandemic months over the course of fiscal year 2022, the Partnership's Board authorized additional spending in various tranches during the course of the year, and the Partnership then moved quickly to put these unanticipated funds into productive use. Although this effort was successful, resulting in \$0 in unassigned funds, the delayed timing made it even harder than normal to actually expend these funds by the end of the fiscal year, resulting in an increase in the fund balance. There is no reason to believe these funds will not be spent down in a manner consistent with their intended use.

**SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT  
MANAGEMENT AUTHORITY**

**Management’s Discussion and Analysis  
June 30, 2022**

**Statement of Revenue, Expenditures and Change in Fund Balance**

The Statement of Revenue, Expenditures and Change in Fund Balance presents the years ended June 30, 2022 and 2021, revenue and expenditures, and their effect on fund balance. Revenue consists primarily of “core” intergovernmental Local Impact Grant revenue and other “supplemental” funds such as grants received from third parties. Supplemental revenue grew significantly compared to fiscal year 2021, and is anticipated to grow significantly in future years (with a corresponding anticipated increase in Fund Balance). Expenditures consist of program and administrative activity.

	<u>2022</u>	<u>2021</u>
Revenue	\$ 9,142,864	\$ 7,351,482
Expenditures	<u>6,160,215</u>	<u>5,329,387</u>
Change in fund balance	2,982,649	2,022,095
Fund balance, beginning of period	<u>12,732,589</u>	<u>10,710,494</u>
<b>Fund Balance, End of Period</b>	<b><u>\$ 15,715,238</u></b>	<b><u>\$ 12,732,589</u></b>

Revenue increased by \$1,791,382 in comparison to fiscal year 2021, which was attributable primarily to increased supplemental grant funding as well as increased Local Impact Grant funding due to the waning of the COVID-19 pandemic and the reopening of the Maryland casinos and economy. In addition, the Partnership continued to earn modest interest on the value of its deposit accounts.

Expenditures increased by \$830,828, in comparison to fiscal year 2021 as program implementation and expenditures continued to increase significantly in fiscal year 2022. Accelerating program expenditures were due to a fifth full year of operations during fiscal year 2022, the Partnership beginning to mobilize the additional fiscal year 2022 spending authorizations and completing projects from prior years, and the Partnership implementing projects funded with supplemental grant funds.

Revenue exceeded expenditures due to the Partnership’s conservative financial planning and cautious spending due to the pandemic, combined with the fact that some Partnership projects take more than one fiscal year to complete.

## **SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY**

### **Management’s Discussion and Analysis June 30, 2022**

#### **Economic Outlook**

The State law authorizing the City to establish the Partnership specifies that, starting in Fiscal Year 2018, the Partnership shall receive not less than 50% of the Local Impact Grants from video lottery proceeds designated for Baltimore City. Absent a change of legislation, this allocation of funds will remain unchanged.

Because the three central Maryland casinos have the potential to cannibalize users from one another, the public revenues from all three casinos are pooled. This reduces the risk of a future decrease in revenue due to competition among casinos.

The Partnership’s initial projections for fiscal year 2022 Local Impact Grant revenues suggested that the Partnership would receive \$5.8 million, and this number formed the basis for the Partnership’s original budget. Initially, it was not clear what impact the COVID-19 pandemic would have on the Partnership’s funding in fiscal year 2022. As it became clear that revenues were not only stable but growing relative to pre-pandemic months over the course of fiscal year 2022, the Partnership’s Board authorized additional spending in various tranches during the course of the year, and the Partnership then moved quickly to put these unanticipated funds into productive use. The Partnership’s actual operating revenue for fiscal year 2022 was \$9.41 million, including \$8.3 million of core intergovernmental Local Impact Grant revenue and \$0.9 million of other supplemental grant funding.

The Partnership has budgeted for Local Impact Grant revenue of \$8.0 million for fiscal year 2023 based on projections for fiscal year 2023 and actual fiscal year 2022 Local Impact Grant revenues. The Partnership’s Board will monitor the budget and performance monthly.

In addition, in order to leverage the dedicated stream of Local Impact Grant revenues that it receives, the Partnership has been increasing the pace at which it applies for supplemental grant funding from third parties. While these grants are likely to vary over time, the Partnership expects to bring in supplemental funding that periodically matches or exceeds the rate at which Local Impact Grant revenue is received. The Partnership intends to develop additional reporting techniques to help the general public distinguish Local Impact Grant expenditures from supplemental expenditures.

**SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT  
MANAGEMENT AUTHORITY**

**Balance Sheet – Governmental Funds  
As of June 30, 2022**

**ASSETS**

**Current Assets**

Cash and cash equivalents	\$ 14,793,350
Receivables	34,250
Due from the State	1,387,081
Prepaid expenses	741
<b>Total Assets</b>	<b><u>\$ 16,215,422</u></b>

**LIABILITIES AND FUND BALANCE**

**Liabilities**

Accounts payable	\$ 476,102
Payroll liabilities	24,082
<b>Total Liabilities</b>	<b><u>500,184</u></b>

**Fund Balance**

Committed	1,200,000
Assigned	14,515,238
<b>Total Fund Balance</b>	<b><u>15,715,238</u></b>
<b>Total Liabilities and Fund Balance</b>	<b><u>\$ 16,215,422</u></b>

The accompanying notes are an integral part of this balance sheet.

**SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT  
MANAGEMENT AUTHORITY**

**Statement of Revenue, Expenditures, and Change in Fund Balance – Governmental Funds  
For the Year Ended June 30, 2022**

<b>Revenue</b>	
Revenue	<u>\$ 9,142,864</u>
<b>Expenditures</b>	
Transformational project	2,599,814
Enhanced services	2,070,931
Grant expense	941,340
Payroll	338,204
Operations	67,179
Professional fees	64,999
Miscellaneous	37,093
Facilities and equipment	36,787
Travel and meetings	3,868
<b>Total Expenditures</b>	<u>6,160,215</u>
Change in Fund Balance	2,982,649
Fund balance, beginning of year	<u>12,732,589</u>
<b>Fund Balance, End of Year</b>	<u><u>\$ 15,715,238</u></u>

The accompanying notes are an integral part of this financial statement.

## **SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY**

### **Notes to the Financial Statements June 30, 2022**

#### **1. ORGANIZATION**

##### **Authorizing Legislation**

The South Baltimore Gateway Partnership (the Partnership) was established by law on September 12, 2016 as the South Baltimore Gateway Community Impact District Management Authority and is codified in the Baltimore City Code, Article 14 Section 19-4. Though neither an agency of city nor state government, the Partnership is established as a governmental body to the greatest extent allowable by law. The Partnership implements the South Baltimore Gateway Master Plan, and under the Partnership's current strategic plan its main areas of focus are community development and revitalization, environmental sustainability, and health and wellness. The Partnership is funded by the Local Impact Grants generated by the three casinos in central Maryland: Horseshoe Casino, Maryland Live, and MGM Grand National Harbor. Under state law, not less than 50% of the Local Impact Grants that had previously been designated for the City of Baltimore has been reallocated for direct use by the Partnership.

#### **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

##### **Basis of Accounting and Measurement Focus**

The Partnership's activities are accounted for using the modified accrual basis of accounting and the current financial resources measurement focus. Under the modified accrual basis of accounting, revenue is recognized when susceptible to accrual (that is when they become both measurable and available). "Measurable" means the amount of the transaction can be determined and "available" means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period, considered by the Partnership to be one year. Expenditures are recorded when the related liabilities are incurred. The Partnership's financial statements are presented on a modified accrual basis, which is essentially the same as the full accrual basis; therefore, separate entity-wide statements are not presented.

##### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingencies as of the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

## **SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY**

### **Notes to the Financial Statements June 30, 2022**

#### **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

##### **Revenue and Expenses**

Revenue consists of intergovernmental Local Impact Grant revenue from the State of Maryland and interest earned on the value of the Partnership's deposit accounts. The Partnership also received some supplemental grant funding from the City of Baltimore Department of Public Works (DPW). Expenditures consist of program and administrative expenses.

##### **Fund Balance**

In the fund financial statements, fund balances are classified in the following categories:

###### *Committed*

This category includes amounts constrained for a specific purpose by the Board using its highest level of decision-making authority, prior to year-end. As of June 30, 2022, the Partnership had \$1,200,000 as committed to serve as emergency reserves for future years to protect against potential funding fluctuations.

###### *Assigned*

This category includes amounts constrained by the intent to be used for a specific purpose by the Partnership. As of June 30, 2022, the Partnership had \$14,480,988, as assigned for the Partnership's commitments to program work, including projects underway and in development.

###### *Unassigned*

This category includes amounts not constrained by the Partnership prior to year-end. As of June 30, 2022, the Partnership did not have any unassigned fund balance as a result of the Partnership having a plan for the use of all available funds.

#### **3. CASH DEPOSITS WITH FINANCIAL INSTITUTIONS**

The Partnership's cash and cash equivalents are considered to be cash on hand, demand deposits and short-term investments with original maturities of three months or less from the date of acquisition.

###### *Custodial credit risk-deposits*

In the case of deposits, this is the risk that in the event of a bank failure, the Partnership's deposits may not be recoverable. As of June 30, 2022, the carrying amount of the Partnership's deposits was \$14,793,350 and the bank balance was \$14,808,635.

**SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT  
MANAGEMENT AUTHORITY****Notes to the Financial Statements  
June 30, 2022****4. RECEIVABLES**

Receivables represents amounts due from vendors. As of June 30, 2022, \$34,250, remained due.

**5. DUE FROM THE STATE**

Due from the State represents the amount of intergovernmental Local Impact Grant revenue held by the State that has not yet been remitted to the Partnership. As of June 30, 2022, \$1,387,081, remained due from the State. This amount was collected subsequent to year end.

**6. COMMITMENTS**

During fiscal year 2022, the Partnership was awarded a \$5,100,000, supplemental grant from the City of Baltimore Department of Public Works (DPW). The Partnership has in turn signed a grant agreement with a third-party grantee for the same amount. As of June 30, 2022, the Partnership received \$879,808, of the supplemental grant funding, which it in turn paid to its grantee.

The remaining \$4,220,192, of this conditional grant has not yet been recorded as revenue as it is conditional upon completing project milestones. This conditional grant is considered a commitment and this commitment will be recorded as revenue once the conditions of the grant are satisfied. Remaining payments, subject to the grantee meeting specific conditions, are not expensed until the condition(s) of the grant are met.



Exhibit B. Update on the FY23 Financial Plan

**SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT  
DISTRICT MANAGEMENT AUTHORITY**

Financial Statements

As of and For the Month and Three Months Ended September 30, 2022

**SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY**  
**STATEMENT OF FINANCIAL POSITION**

**As of and For the Month and Three Months Ended September 30, 2022**

<b>ASSETS</b>	
<b>Current Assets</b>	
Cash and Cash Equivalents	\$ 15,923,439
Due from State <sup>1</sup>	682,639
Accounts Receivable <sup>6</sup>	25,961
Total Current Assets	16,632,039
Total Assets <sup>2</sup>	\$ 16,632,039
<b>LIABILITIES AND NET ASSETS</b>	
<b>Current Liabilities</b>	
Accounts Payable	\$ 263,779
PTO Liability	57,770
Total Current Liabilities	321,549
<b>Fund Balance</b>	
Committed <sup>3</sup>	1,500,000
Assigned <sup>4</sup>	14,810,490
Unassigned <sup>5</sup>	-
Total Fund Balance	16,310,490
Total Liabilities and Fund Balance	\$ 16,632,039

**Footnotes:**

1. Due from State for September 2022.
2. Total Assets of \$16,632,039 includes an Intergovernmental Revenue Receivable of \$682,639, and MD DHCD Pass Through Grant Receivable of \$15,000; \$14,815,297 of Total Assets is assigned/encumbered for Community Grants, Enhanced Services, Transformational Projects, and Indirect Program and Overhead; and \$1,500,000 is committed by the Board to serve as emergency reserves. During FY22, SBGP was awarded a \$5,100,000 supplemental grant from the City of Baltimore Department of Public Works (DPW). SBGP has in turn signed a grant agreement with a third-party grantee for the same amount. As of June 30, 2022, the Partnership received \$879,808, of the supplemental grant funding, which it in turn paid to its grantee. The remaining \$4,220,192 of this conditional grant has not yet been recorded as a receivable or revenue as it is conditional upon completing project milestones. This conditional grant is considered a commitment and this commitment will be recorded as a receivable and revenue once the conditions of the grant are satisfied. Remaining payments, subject to the grantee meeting specific conditions, are not recorded or expensed until the condition(s) of the grant are met.
3. Committed fund balance includes \$1,500,000 that serves as an emergency reserve, which would cover overhead and program expenses for approximately three months, or overhead and 50 percent of program expenses for approximately six months. SBGP has established a target reserve of approximately \$1.5 million. SBGP reserves approximately 5 percent of revenues, or \$300,000, each year as long as the organization has the funds to do so while maintaining a healthy financial position. SBGP reserved \$300,000 in FY 2023.
4. Assigned fund balance includes \$14,795,490 for work funded with core casino Local Impact Grants and \$15,000 for work funded with other supplemental sources. Funds budgeted for Community Grants, Enhanced Services, and Transformational Projects are encumbered for projects in development. Those funds are then encumbered for specific Community Grants and Transformational Projects following Board approval, and for specific Enhanced Services once a contract is executed for those services. Encumbrances include 2 FY20 Transformational Projects totaling \$44,182; 1 FY21 Transformational Project totaling \$128,822; 5 FY22 Transformational Projects totaling \$2,341,620; 2 FY23 Transformational Projects totaling \$167,849; \$609,309 for Transformational Projects in development; 1 FY23 Supplemental Transformational Project totaling \$15,000; 8 FY21 Enhanced Services totaling \$94,042; 19 FY22 Enhanced Services totaling \$896,829; 11 FY23 Enhanced Services totaling \$3,220,124; \$5,358,238 for Enhanced Services in development; 1 FY20 grant totaling \$8,535; 18 FY21 grants totaling \$270,231; 36 FY22 grants totaling \$990,553; 11 FY23 grants totaling \$346,736, and \$318,420, for Indirect Program and Overhead expenses. For more details, see the 'Assigned Fund Balance, Core' and 'Assigned Fund Balance, Supplemental' charts included with these reports.
5. Unassigned fund balance includes amounts not yet committed, restricted or encumbered/assigned.
6. Includes \$15,000 of pass through operating assistance grant funding from the MD Department of Housing and Community Development (DHCD) for the Parks & People Foundation for the development and implementation of the Middle Branch Master Plan.

**No attest assurance is provided.**

**SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY**  
**STATEMENT OF ACTIVITIES, CORE AND SUPPLEMENTAL**  
**For the Month and Three Months Ended**  
**September 30, 2022**

	Month of September 2022	Three Months Ended September 2022	Approved Budget FY23	Variance to YTD Approved Budget FY23
<b>REVENUES<sup>15</sup></b>				
Intergovernmental Revenue (Local Impact Funding)	\$ 682,639	\$ 2,121,105	\$ 8,000,000	\$ 121,105
Other Income <sup>1</sup>	18,898	45,528	3,000	44,778
Total Revenues	<u>701,537</u>	<u>2,166,633</u>	<u>8,003,000</u>	<u>165,883</u>
<b>PROGRAM EXPENSES</b>				
Community Grants <sup>2</sup>	109,897	234,352	1,231,370	73,491
Salaries and Benefits <sup>5</sup>	16,953	49,167	238,860	10,548
Other Program Expenses <sup>6</sup>	1,022	1,861	46,885	9,860
Enhanced Services <sup>3</sup>	170,516	349,161	1,847,054	112,603
Salaries and Benefits <sup>5</sup>	16,485	50,902	238,860	8,813
Other Program Expenses <sup>6</sup>	-	-	25,000	6,250
Transformational Projects <sup>4</sup>	139,010	591,876	3,078,425	177,730
Salaries and Benefits <sup>5</sup>	11,587	35,553	153,476	2,816
Other Program Expenses <sup>6</sup>	19,992	44,907	120,000	(14,907)
Discretionary Insurance Fund	-	-	15,000	3,750
Total Program Expenses	<u>485,462</u>	<u>1,357,779</u>	<u>6,994,930</u>	<u>390,954</u>
Net Revenue after Program Expenses	216,075	808,854	1,008,070	(225,071)
<b>OVERHEAD EXPENSES</b>				
Accounting <sup>7</sup>	4,807	15,000	60,000	-
Audit Fee <sup>8</sup>	-	7,150	9,700	(4,725)
Bank Fees	410	985	5,500	390
Business Meals and Entertainment	659	1,676	6,000	(176)
Equipment	-	-	2,000	500
Insurance <sup>9</sup>	188	35,526	60,000	(20,526)
Legal Fees	1,995	1,995	15,000	1,755
Marketing and Communications	23	3,089	5,000	(1,839)
Miscellaneous	29	88	5,000	1,162
Printing and Copying	269	269	1,000	(19)
Professional Services	-	-	45,000	11,250
Rent and Utilities <sup>10</sup>	2,450	7,350	30,508	277
Salaries and Staff Benefits <sup>11</sup>	25,883	125,280	355,016	(36,526)
Staff Training and Development	2,099	2,099	13,500	1,276
Supplies	36	66	5,000	1,184
Technology and Support <sup>12</sup>	4,581	10,326	78,646	9,336
Travel and Meetings	489	1,377	5,750	61
Telecommunication <sup>13</sup>	450	1,325	5,450	38
Total Overhead Expenses	<u>44,368</u>	<u>213,601</u>	<u>708,070</u>	<u>(36,584)</u>
Total Expenses	<u>529,830</u>	<u>1,571,380</u>	<u>7,703,000</u>	<u>354,370</u>
Change in Net Assets	171,707	595,253	300,000	(261,654)
Fund Balance, September 1, 2022 and July 1, 2022, respectively	16,138,783	15,715,237	19,935,430	12,732,588
Fund Balance, September 30, 2022 <sup>14</sup>	<u>\$ 16,310,490</u>	<u>\$ 16,310,490</u>	<u>\$ 20,235,430</u>	<u>\$ 12,470,934</u>

## Footnotes:

- Includes interest earned on SBGP deposits.
- Community Grants include expenses related to 1 FY20, 9 FY21 and 12 FY22 grants. Funds budgeted for Community Grants are encumbered for projects in development. Those funds are then encumbered for specific Community Grants following Board approval of funding awards, and then expensed when grant draw/payment requests are received and payable. See Quarterly Report narrative and summary and profiles of projects for additional detail.
- Enhanced Services include expenses related to 5 FY21, 11 FY22, and 10 FY23 projects. Funds budgeted for Enhanced Services are encumbered for projects in development. Those funds are then encumbered for specific Enhanced Services once a contract is executed for those services and then expensed when payment requests are received and payable. See Quarterly Report narrative and summary and profiles of projects for additional detail.
- Transformational Projects include expenses related to 1 FY19, 1 FY20, 1 FY21, and 1 FY22 projects. Funds budgeted for Transformational Projects are encumbered for projects in development. Those funds are then encumbered for specific Transformational Projects following Board approval and then expensed when payment requests are received and payable. See Quarterly Report narrative and summary and profiles of projects for additional detail.
- Includes salaries and benefits for program employees.
- Include miscellaneous indirect program expenses, including funds for a technical assistance program for grantees, a cloud-based application and submission solution, and part time consultant services for Transformational Projects.
- Fees for third-party accounting services. The contract with C.E.A. Scholtes & Associates includes hourly rates.
- For the FY22 audit, SBGP engaged a City-certified MBE firm for \$9,700.
- Includes annual premiums for commercial insurance policies.
- SBGP has a lease on a private office in a co-working space.
- Includes salaries and benefits for operations employees.
- Includes web development/maintenance, IT support, and software licensing.
- Include reimbursements for staff use of personal phones.
- \$1,500,000 is committed/restricted by the Board to serve as emergency reserves for future years to protect against potential funding fluctuations. SBGP has established a target reserve of approximately \$1.5 million, which would cover overhead and program expenses for three months, or overhead and 50 percent of program expenses for six months. SBGP reserves approximately 5 percent of revenues, or \$300,000, each year as long as the organization has the funds to do so while maintaining a healthy financial position. SBGP reserved \$300,000 in FY 2023.
- During FY22, SBGP was awarded a \$5,100,000 supplemental grant from the City of Baltimore Department of Public Works (DPW). SBGP has in turn signed a grant agreement with a third-party grantee for the same amount. As of June 30, 2022, the Partnership received \$879,808, of the supplemental grant funding, which it in turn paid to its grantee. The remaining \$4,220,192 of this conditional grant has not yet been recorded as a receivable or revenue as it is conditional upon completing project milestones. This conditional grant is considered a commitment and this commitment will be recorded as a receivable and revenue once the conditions of the grant are satisfied. Remaining payments, subject to the grantee meeting specific conditions, are not recorded or expensed until the condition(s) of the grant are met.

No attest assurance is provided.

**SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY**  
**STATEMENT OF ACTIVITIES, CORE**  
**For the Month and Three Months Ended**  
**September 30, 2022**

	Month of September 2022	Three Months Ended September 2022	Approved Budget FY23	Variance to YTD Approved Budget FY23
<b>REVENUES</b>				
Intergovernmental Revenue (Local Impact Funding)	\$ 682,639	\$ 2,121,105	\$ 8,000,000	\$ 121,105
Other Income <sup>1</sup>	18,898	45,528	3,000	44,778
Total Revenues	<u>701,537</u>	<u>2,166,633</u>	<u>8,003,000</u>	<u>165,883</u>
<b>PROGRAM EXPENSES</b>				
Community Grants <sup>2</sup>	109,897	234,352	1,231,370	73,491
Salaries and Benefits <sup>5</sup>	16,953	49,167	238,860	10,548
Other Program Expenses <sup>6</sup>	1,022	1,861	46,885	9,860
Enhanced Services <sup>3</sup>	170,516	349,161	1,847,054	112,603
Salaries and Benefits <sup>5</sup>	16,485	50,902	238,860	8,813
Other Program Expenses <sup>6</sup>	-	-	25,000	6,250
Transformational Projects <sup>4</sup>	139,010	591,876	3,078,425	177,730
Salaries and Benefits <sup>5</sup>	11,587	35,553	153,476	2,816
Other Program Expenses <sup>6</sup>	19,992	44,907	120,000	(14,907)
Discretionary Insurance Fund	-	-	15,000	3,750
Total Program Expenses	<u>485,462</u>	<u>1,357,779</u>	<u>6,994,930</u>	<u>390,954</u>
Net Revenue after Program Expenses	216,075	808,854	1,008,070	(225,071)
<b>OVERHEAD EXPENSES</b>				
Accounting <sup>8</sup>	4,807	15,000	60,000	-
Audit Fee <sup>9</sup>	-	7,150	9,700	(4,725)
Bank Fees	410	985	5,500	390
Business Meals and Entertainment	659	1,676	6,000	(176)
Equipment	-	-	2,000	500
Insurance <sup>10</sup>	188	35,526	60,000	(20,526)
Legal Fees	1,995	1,995	15,000	1,755
Marketing and Communications	23	3,089	5,000	(1,839)
Miscellaneous	29	88	5,000	1,162
Printing and Copying	269	269	1,000	(19)
Professional Services	-	-	45,000	11,250
Rent and Utilities <sup>11</sup>	2,450	7,350	30,508	277
Salaries and Staff Benefits <sup>12</sup>	25,883	125,280	355,016	(36,526)
Staff Training and Development	2,099	2,099	13,500	1,276
Supplies	36	66	5,000	1,184
Technology and Support <sup>13</sup>	4,581	10,326	78,646	9,336
Travel and Meetings	489	1,377	5,750	61
Telecommunication <sup>14</sup>	450	1,325	5,450	38
Total Overhead Expenses	<u>44,368</u>	<u>213,601</u>	<u>708,070</u>	<u>(36,584)</u>
Total Expenses	<u>529,830</u>	<u>1,571,380</u>	<u>7,703,000</u>	<u>354,370</u>
Change in Net Assets Core	171,707	595,253	300,000	(261,654)
Change in Net Assets for Pass Through Grants	-	-	-	-
Fund Balance, September 1, 2022 and July 1, 2022, respectively	16,138,783	15,715,237	19,935,430	12,732,588
Fund Balance, September 30, 2022 <sup>7</sup>	<u>\$ 16,310,490</u>	<u>\$ 16,310,490</u>	<u>\$ 20,235,430</u>	<u>\$ 12,470,934</u>

Footnotes:

1. Includes interest earned on SBCG deposits.
2. Community Grants include expenses related to 1 FY20, 9 FY21 and 14 FY22 grants. Funds budgeted for Community Grants are encumbered for projects in development. Those funds are then encumbered for specific Community Grants following Board approval of funding awards, and then expensed when grant draw/payment requests are received and payable. See Quarterly Report narrative and summary and profiles of projects for additional detail.
3. Enhanced Services include expenses related to 5 FY21, 11 FY22, and 10 FY23 projects. Funds budgeted for Enhanced Services are encumbered for projects in development. Those funds are then encumbered for specific Enhanced Services once a contract is executed for those services and then expensed when payment requests are received and payable. See Quarterly Report narrative and summary and profiles of projects for additional detail.
4. Transformational Projects include expenses related to 1 FY19, 1 FY20, 1 FY21, and 2 FY22 projects. Funds budgeted for Transformational Projects are encumbered for projects in development. Those funds are then encumbered for specific Transformational Projects following Board approval and then expensed when payment requests are received and payable. See Quarterly Report narrative and summary and profiles of projects for additional detail.
5. Includes salaries and benefits for program employees.
6. Include miscellaneous indirect program expenses, including funds for a technical assistance program for grantees, a cloud-based application and submission solution, and part time consultant services for Transformational Projects.
7. \$1,500,000 is committed/restricted by the Board to serve as emergency reserves for future years to protect against potential funding fluctuations. SBCG has established a target reserve of approximately \$1.5 million, which would cover overhead and program expenses for three months, or overhead and 50 percent of program expenses for six months. SBCG reserves approximately 5 percent of revenues, or \$300,000, each year as long as the organization has the funds to do so while maintaining a healthy financial position. SBCG reserved \$300,000 in FY 2023.
8. Fees for third-party accounting services. The contract with C.E.A. Scholtes & Associates includes hourly rates.
9. For the FY22 audit, SBCG engaged a City-certified MBE firm for \$9,700.
10. Includes annual premiums for commercial insurance policies.
11. SBCG has a lease on a private office in a co-working space.
12. Includes salaries and benefits for operations employees.
13. Includes web development/maintenance, IT support, and software licensing.
14. Include reimbursements for staff use of personal phones.

No attest assurance is provided.

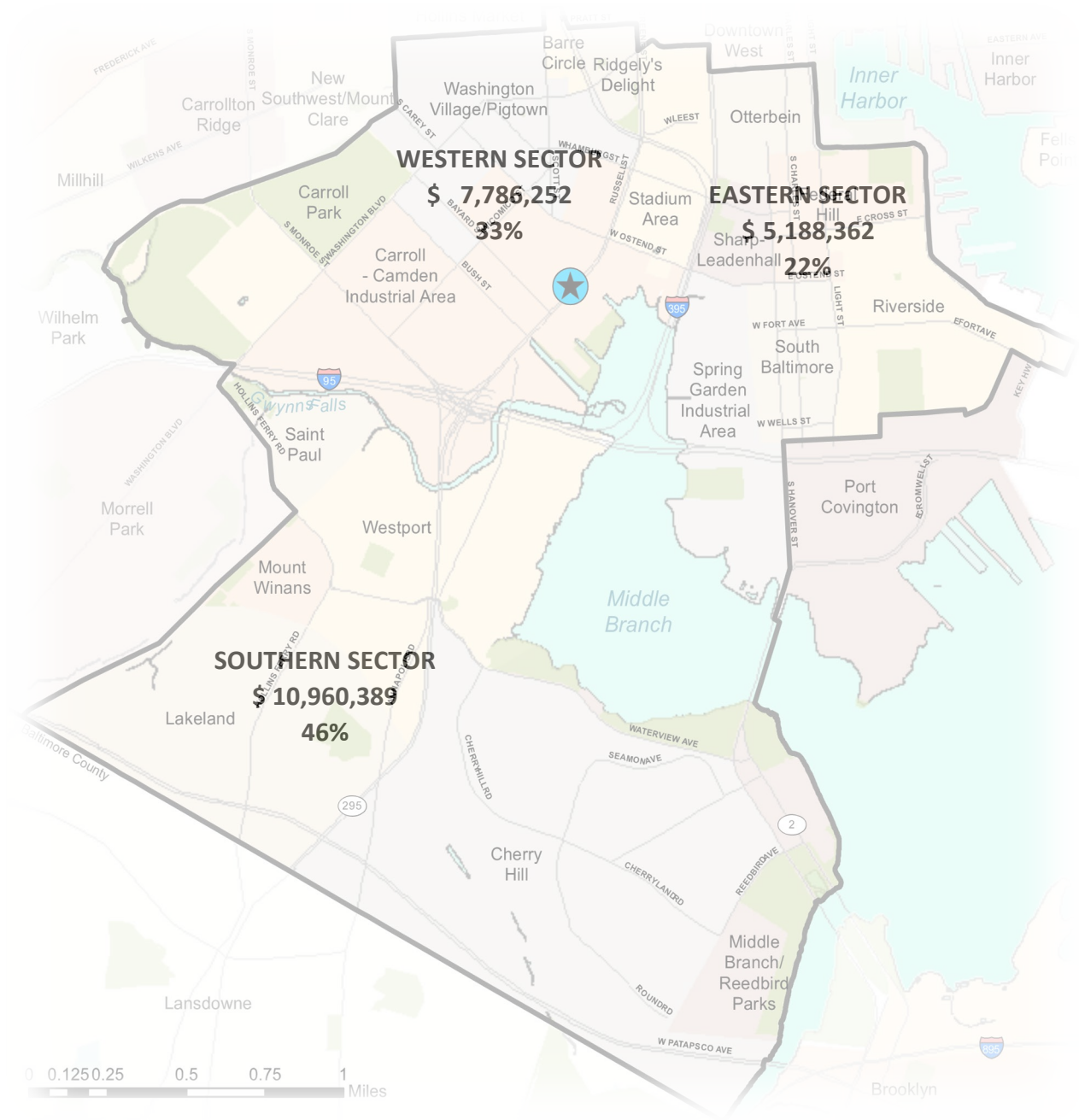
## Exhibit C. Impact Investments Report

	<u>FY18-22 Average (Cash Accounting)*</u>			<u>FY23 YTD (Cash Accounting)*</u>		
		Percent of Impact Investments	Percent of Total		Percent of Impact Investments	Percent of Total
<b>Total</b>						
Vendors	101			61		
Expenditures	3,891,214			\$ 1,307,599		
<b>Impact Investments</b>						
Vendors	51			34		
Expenditures	2,387,136		54.4%	\$ 550,399		42.1%
<b>MBE/WBE</b>						
Vendors	8			6		
Expenditures	194,744	9.1%	5.0%	\$ 58,875	10.7%	4.5%
<b>Local Business Enterprises</b>						
Vendors	47			32		
Expenditures	2,289,216	95.1%	51.8%	\$ 524,367	95.3%	40.1%
<b>District</b>						
Vendors	15			17		
Expenditures	387,246	15.1%	8.1%	\$ 254,066	46.2%	19.4%
<b>Other Baltimore City</b>						
Vendors	22			10		
Expenditures	1,266,388	54.5%	29.9%	\$ 220,572	40.1%	16.9%
<b>Other Greater Baltimore</b>						
Vendors	10			5		
Expenditures	635,581	25.5%	13.8%	\$ 49,729	9.0%	3.8%
<b>Other Impact Investment</b>						
Vendors	44			33		
Expenditures	2,247,791	91.4%	50.0%	\$ 549,367	99.8%	42.0%
<b>501(c)(3) Nonprofit</b>						
Vendors	31			25		
Expenditures	1,511,642	66.0%	33.9%	\$ 449,398	81.6%	34.4%
<b>Social Enterprises (e.g. B Corporations)</b>						
Vendors	-			0		
Expenditures	-	0.2%	0.1%	\$ -	0.0%	0.0%
<b>Other (e.g. small businesses)</b>						
Vendors	13			8		
Expenditures	736,150	25.2%	15.9%	\$ 99,969	18.2%	7.6%

\* Impact Investments do not include those paid by credit card; SBGP's actual Impact Investments may therefore be higher than indicated on this report.

Exhibit D. Program Activity Metrics

**SBGP Core Projects Encumbered To Date, By Sector  
as of 9/30/2022**



**All Programs (Core):**

	#	SBGP Funding	% of Total	Expended	% Complete
FY23	27	\$3,815,606	100%	\$130,898	3%
FY22	86	\$5,638,687	100%	\$1,120,617	20%
FY21	73	\$4,649,144	100%	\$4,155,687	89%
FY20	63	\$3,857,348	100%	\$3,804,630	99%
FY19	100	\$3,122,999	100%	\$3,122,999	100%
FY18	67	\$2,601,220	100%	\$2,601,220	100%
FY17	4	\$250,000	100%	\$250,000	100%
To Date	420	\$23,935,003	100%	\$15,186,051	63%

**Program Areas:**

**Community Grants**

	#	SBGP Funding	% of Total	Expended	% Complete
FY23	11	\$346,735	7%	\$0	0%
FY22	44	\$1,305,118	28%	\$243,532	19%
FY21	36	\$1,017,284	22%	\$747,053	73%
FY20	20	\$363,266	9%	\$354,730	98%
FY19	54	\$946,615	30%	\$946,615	100%
FY18	53	\$950,075	37%	\$950,075	100%
FY17	0	\$0	0%	\$0	0%
To Date	218	\$4,929,093	21%	\$3,242,006	66%

**Enhanced Services**

	#	SBGP Funding	% of Total	Expended	% Complete
FY23	15	\$3,346,022	72%	\$130,898	4%
FY22	37	\$1,643,948	35%	\$713,095	43%
FY21	33	\$2,159,621	46%	\$2,065,218	96%
FY20	38	\$1,588,456	41%	\$1,588,456	100%
FY19	45	\$1,876,383	60%	\$1,876,383	100%
FY18	12	\$501,145	19%	\$501,145	100%
FY17	4	\$250,000	100%	\$250,000	100%
To Date	184	\$11,365,577	47%	\$7,125,196	63%

**Transformational Projects**

	#	SBGP Funding	% of Total	Expended	% Complete
FY23	1	\$122,849	0%	\$0	0%
FY22	5	\$2,689,620	0%	\$163,990	0%
FY21	4	\$1,472,239	32%	\$1,343,416	91%
FY20	5	\$1,905,626	49%	\$1,861,443	98%
FY19	1	\$300,000	10%	\$300,000	100%
FY18	2	\$1,150,000	44%	\$1,150,000	100%
FY17	0	\$0	0%	\$0	0%
To Date	18	\$7,640,333	32%	\$4,818,850	63%

**Strategic Priority Areas**

**Community Development & Revitalization (CD&R)**

	#	SBGP Funding	% of Total	Expended	% Complete
FY23	19	\$3,489,146	75%	\$129,898	4%
FY22	57	\$4,698,322	101%	\$752,434	16%
FY21	50	\$2,962,311	64%	\$2,556,990	86%
FY20	17	\$2,284,850	59%	\$2,232,132	98%
FY19	51	\$1,845,590	59%	\$1,845,590	100%
FY18	43	\$2,044,278	79%	\$2,044,278	100%
FY17	1	\$100,000	40%	\$100,000	100%
To Date	238	\$17,424,496	73%	\$9,661,323	55%

**Environmental Sustainability (ES)**

	#	SBGP Funding	% of Total	Expended	% Complete
FY23	5	\$98,735	2%	\$3,000	3%
FY22	29	\$3,528,703	76%	\$404,928	11%
FY21	35	\$2,437,364	52%	\$2,100,720	86%
FY20	27	\$959,035	25%	\$959,035	100%
FY19	26	\$838,165	27%	\$838,165	100%
FY18	18	\$576,977	22%	\$576,977	100%
FY17	0	\$0	0%	\$0	0%
To Date	140	\$8,438,979	35%	\$4,882,826	58%

**Health & Wellness (H&W)**

	#	SBGP Funding	% of Total	Expended	% Complete
FY23	15	\$3,567,267	77%	\$41,710	1%
FY22	49	\$4,196,136	90%	\$663,215	16%
FY21	45	\$3,946,603	85%	\$3,570,394	90%
FY20	38	\$2,679,550	69%	\$2,671,014	100%
FY19	47	\$1,016,751	33%	\$1,016,751	100%
FY18	29	\$1,687,835	65%	\$1,687,835	100%
FY17	3	\$150,000	60%	\$150,000	100%
To Date	226	\$17,244,142	72%	\$9,800,918	57%

**Overlap\***

	#	SBGP Funding	% of Total	Expended	% Complete
FY23	12	\$3,339,542	100%	\$43,710	1%
FY22	40	\$3,906,069	100%	\$535,970	14%
FY21	41	\$2,795,164	60%	\$2,417,411	86%
FY20	14	\$1,788,119	46%	\$1,779,583	100%
FY19	17	\$424,523	14%	\$424,523	100%
FY18	16	\$1,444,634	56%	\$1,444,634	100%
FY17	0	\$0	0%	\$0	0%
To Date	140	\$13,698,052	57%	\$6,645,832	49%

\*Note that the sums of the figures for the three strategic priority areas are greater than the totals or 100%. This is because certain grants, services and projects address more than one strategic priority.

## Exhibit E. Summary and Profiles of Projects

Third Party Provider	Project Title	Grant Cycle	Grant Tier	Project Status	SBGP Funding Amount	SBGP Funding Expended	Update this Quarter?
<b>Community Grants (FY 2020)</b>							
Neighbors of Scott Street (Citizens of Pi	Scott St. Block Party	5	1/S	Cancelled	\$ -	\$ -	
God's Best Family Inc.	So. Baltimore Unity Feast	5	1/S	Complete	\$ 1,200.00	\$ 1,200.00	
Federal Hill Preparatory School Parent Te	Fed Hill Prep Programs	5	1/S	Complete	\$ 2,915.73	\$ 2,915.73	
Lakeland Elementary Middle School	Lakeland Library Reno.	5	1/S	Complete	\$ 3,456.00	\$ 3,456.00	
South Baltimore Partnership (Fusion Partn	Senior Committee	5	1/S	Complete	\$ 4,879.27	\$ 4,879.27	
SCRAP B-More	Community Craft Nights	5	1/S	Complete	\$ 4,907.77	\$ 4,907.77	Yes
UMBC Foundation	Crossing Borders	5	1/S	Complete	\$ 4,950.00	\$ 4,950.00	
South Baltimore Partnership (Fusion Partn	Green Team	5	1/S	Complete	\$ 4,964.00	\$ 4,964.00	
My G.I.R.L.S., Inc.	Champions on the Rise!	5	1/S	Complete	\$ 4,985.00	\$ 4,985.00	
Baltimore Community ToolBank	Networking & Inventory	5	1/S	Complete	\$ 5,000.00	\$ 5,000.00	
Church of the Advent	Community Room Project	5	1/S	Complete	\$ 5,000.00	\$ 5,000.00	
Farm Alliance of Baltimore	Classes, Demo & Farmstand	5	1/S	Complete	\$ 5,000.00	\$ 5,000.00	
Resident Services Incorporated	Westport Rising Stars	5	1/S	Complete	\$ 5,000.00	\$ 5,000.00	
Teach For America	Lakeland EMS CM Support	5	1/S	Complete	\$ 5,000.00	\$ 5,000.00	
Fishes & Loaves Pantry, Inc.	Fishes & Loaves Pantry	5	2/M	Complete	\$ 17,997.82	\$ 17,997.82	
Maryland Food Bank	Pantry on the Go	5	2/M	Complete	\$ 27,519.98	\$ 27,519.98	
Baltimore Community Rowing	Reach High Rowing	5	2/M	Complete	\$ 49,995.00	\$ 49,995.00	
Cherry Hill Development Corporation	Patapsco Elementary School	5	3/L	Active	\$ 50,000.00	\$ 41,464.46	
Cherry Hill Eagles Foundation, Inc	Cherry Hill Youth Dev.	5	3/L	Complete	\$ 60,000.00	\$ 60,000.00	
Black Yield Institute	Cherry Hill Agrihood Proj.	5	3/L	Complete	\$ 100,000.00	\$ 100,000.00	
Cherry Hill Eagles Foundation	Workers Compensation Insurance	N/A	DG	Complete	\$ 495.00	\$ 495.00	
<b>Community Grants (FY 2021)</b>							
Neighbors Meeting Neighbors	Neighbors Block Party	6	1/S	Complete	\$ 2,382.00	\$ 2,382.00	
Baltimore Community ToolBank	Enhancements to Inventory	6	1/S	Complete	\$ 5,000.00	\$ 5,000.00	
LET'S GO Boys and Girls	LET'S GO Westport & Lakeland	6	1/S	Complete	\$ 5,000.00	\$ 5,000.00	
Southwest Community Council dba Citizens	COP Marketing	6	1/S	Active	\$ 5,000.00	\$ 4,979.26	
Institute for Local Self-Reliance (ILSR)	Baltimore Compost Project	6	2/M	Complete	\$ 7,777.70	\$ 7,777.70	
Living Classrooms	BEE SMART Summer Program	6	2/M	Complete	\$ 8,000.00	\$ 8,000.00	
American Visionary Art Museum	Flicks from the Hill 2021	6	2/M	Active	\$ 11,578.00	\$ -	Yes
Federal Hill Main Street, Inc.	Fed Hill Main St. Op. Support	6	2/M	Active	\$ 15,000.00	\$ 14,487.00	
Westport Patriots	Facility Prep, Program Support	6	2/M	Complete	\$ 36,869.00	\$ 36,869.00	
Baltimore Outreach Services	Wellness for Families	6	2/M	Complete	\$ 40,000.00	\$ 40,000.00	Yes
Baltimore Compost Collective	Baltimore Compost Project	6	2/M	Complete	\$ 40,777.70	\$ 40,777.70	
Family Health Centers of Baltimore Inc.	Maternal Child Initiative	6	2/M	Active	\$ 40,981.60	\$ -	
Westport Patriots	Youth Sports Competitions	6	2/M	Complete	\$ 45,483.00	\$ 45,483.00	
Pigtown Main Street	Pigtown ABC easy as 1,2,3	6	2/M	Active	\$ 45,488.00	\$ 33,763.26	
Southwest Partnership	Bird Ambassadors	6	2/M	Complete	\$ 47,421.00	\$ 47,421.00	
Boys & Girls Clubs of Metropolitan Baltim	Westport Boys & Girls Club	6	2/M	Complete	\$ 48,500.00	\$ 48,500.00	
Thomas Johnson Elementary Middle School P	Thomas Johnson Outdoor Space	6	2/M	Complete	\$ 49,950.00	\$ 49,950.00	
Cherry Hill United Methodist Church	Soup Kitchen & Pantry	7	1/S	Complete	\$ 5,000.00	\$ 5,000.00	
LETS GO Boys and Girls, Inc..	Westport MD Science Olympiad	7	1/S	Complete	\$ 5,000.00	\$ 5,000.00	
Pigtown Community Garden.	Garden Program Support	7	1/S	Active	\$ 5,000.00	\$ 4,109.43	
Saint Agnes Hospital Foundation, Inc.	Saint Agnes Food Rx Program	7	2/M	Cancelled	\$ -	\$ -	
SCRAP School and Community Reuse Action P	Reuse Arts Installation	7	2/M	Active	\$ 6,000.00	\$ 650.00	
Leveling the Playing Field, Inc. .	Westport Program Support.	7	2/M	Complete	\$ 10,000.00	\$ 10,000.00	
My Fathers Plan, Inc..	Community Cleanup.	7	2/M	Complete	\$ 13,000.00	\$ 13,000.00	
George Washington Elementary School	GWES Outdoor Space	7	2/M	Active	\$ 29,000.00	\$ -	
Higher Achievement Program, Inc.	After-School Programming.	7	2/M	Active	\$ 30,000.00	\$ 21,912.49	
"Southwest Community Council d/b/a Citiz	Carroll Park Gateway	7	2/M	Active	\$ 32,150.00	\$ 20,783.27	
Fishes and Loaves Pantry, Inc..	"Fishes and Loaves Pantry."	7	2/M	Complete	\$ 34,987.76	\$ 34,987.76	
Up2Us, Inc..	Youth Development Training..	7	2/M	Active	\$ 35,000.00	\$ 30,000.00	
Southwest Partnership, Inc.	Carey St. Bridge Updates	7	2/M	Active	\$ 36,000.00	\$ 35,516.00	Yes
Resident Services Incorporated	Bedtime in a Box	7	2/M	Complete	\$ 39,043.00	\$ 39,043.00	
"Cherry Hill Eagles Foundation, Inc.."	Program Support..	7	2/M	Active	\$ 40,000.00	\$ 37,626.02	
Baltimore Office of Promotion & The Arts,	Sharp-Leadenhall Mural..	7	2/M	Active	\$ 43,000.00	\$ -	
RICH Organization d/b/a Restoring Inner C	"RICH Workforce Development.."	7	2/M	Active	\$ 44,000.00	\$ 41,704.65	
Westport Community Economic Development	Green Ambassadors..	7	2/M	Active	\$ 45,000.00	\$ -	
My G.I.R.L.S. Inc..	The Thrown Awaits..	7	2/M	Active	\$ 49,895.00	\$ 38,143.00	
Black Yield Institute, Inc.	Food Sovereignty ..	7	3/L	Active	\$ 60,000.00	\$ 19,187.39	Yes



Third Party Provider	Project Title	Grant Cycle	Grant Tier	Project Status	SBGP Funding Amount	SBGP Funding Expended	Update this Quarter?
<b>Community Grants (FY 2022)</b>							
GraceCity Church	Good Neighbor Nutrition	8	1/S	Active	\$ 5,000.00	\$ -	
Federal Hill Main Street, Inc..	Free Family Programs.	8	2/M	Active	\$ 17,000.00	\$ -	
Living Classrooms Foundation	Masonville Cove School	8	2/M	Active	\$ 17,000.00	\$ -	
"South Creek Community Development Corpor	Pantry on the Go	8	2/M	Active	\$ 25,000.00	\$ 6,975.86	
National Federation of the Blind.	Blind Civil Rights Museum..	8	2/M	Complete	\$ 27,000.00	\$ 27,000.00	
Westport Community Economic Development C	Welcome to Harbor West	8	2/M	Active	\$ 40,000.00	\$ -	
LET'S GO Boys and Girls.	Grow through STEM	8	2/M	Complete	\$ 45,000.00	\$ 45,000.00	Yes
Federal Hill Prep Parent Teacher Organiz	Facility Improvements	8	2/M	Active	\$ 45,000.00	\$ -	
Baltimore Community Rowing	Reach High Baltimore	8	2/M	Active	\$ 49,500.00	\$ 30,483.00	
Baltimore Animal Rescue and Care Shelter	Preserving Families .	8	3/L	Active	\$ 30,000.00	\$ 13,791.59	
Leadenhall Baptist Church.	Window Restoration	8	3/L	Active	\$ 50,000.00	\$ 27,250.00	
Ebenezer Kingdom Builders, Inc.	First Floor Renovation.	8	3/L	Active	\$ 100,000.00	\$ 7,050.00	Yes
Cherry Hill Development Corporation	Blight Reduction	8	3/L	Active	\$ 100,000.00	\$ -	
Federal Hill Neighborhood Association, In	Cross Street Block Party	9	0/Spark	Active	\$ 1,300.00	\$ -	
Baltimore Community ToolBank	Networking & Inventory	9	0/Spark	Active	\$ 2,000.00	\$ 1,031.66	
Lakeland Community Association Partnersh	Lakeland Connection .	9	0/Spark	Active	\$ 2,000.00	\$ -	
The Kerry Kares Foundation, Inc..	Senior Bus Trip.	9	1/S	Complete	\$ 2,250.00	\$ 2,250.00	
"Barre Circle Community Association."	McHenry St. Fencing	9	1/S	Complete	\$ 2,895.00	\$ 2,895.00	
Neighbors Meeting Neighbors	Neighbors Block Party	9	1/S	Active	\$ 3,000.00	\$ -	
George Washington Elementary School, Bal	GWES Shade Structure.	9	1/S	Active	\$ 4,650.00	\$ -	
South Baltimore United, Inc.	Community News	9	1/S	Active	\$ 4,979.00	\$ 1,183.71	Yes
South Baltimore Neighborhood Association	Tree Canopy Care & Expansion	9	1/S	Active	\$ 4,985.00	\$ -	Yes
Fishes and Loaves Pantry Inc..	Lakeland Block Party.	9	1/S	Complete	\$ 5,000.00	\$ 5,000.00	Yes
Our Joyful Noise Baltimore Inc.	Music in the Air.	9	1/S	Complete	\$ 5,000.00	\$ 5,000.00	Yes
1012 Sports.	Football Mentorship.	9	1/S	Active	\$ 5,000.00	\$ -	Yes
Taste Wise Kids Inc.	Days of Taste	9	1/S	Active	\$ 5,000.00	\$ -	Yes
Restoring Inner City Hope, Inc..	RICH Workforce Development	9	1/S	Active	\$ 5,000.00	\$ -	
South Baltimore Learning Corp Inc	Book Lovers Unity Cookout.	9	1/S	Active	\$ 5,000.00	\$ -	
Friends of Carroll Park Inc.	Chant Down 2022	9	2/M	Active	\$ 8,000.00	\$ -	
Baltimore Urban Baseball Association	Support for Coaching	9	2/M	Complete	\$ 10,000.00	\$ 10,000.00	
Southwest Community Council Inc. dba Citi	Sharps Disposal	9	2/M	Active	\$ 16,100.00	\$ -	
Federal Hill Main Street, Inc..	Business and Resident Support	9	2/M	Active	\$ 31,732.00	\$ -	
Higher Achievement Program, Inc.	Higher Achievement	9	2/M	Active	\$ 40,000.00	\$ -	
God's Best Family, Inc.	South Balt Engagement Center	9	2/M	Active	\$ 41,700.00	\$ 24,321.42	
Baltimore Outreach Services Inc. .	Journey to Independence	9	2/M	Active	\$ 45,000.00	\$ -	
Saint Barnabas and Saint Susanna (SBSS) C	Courtyard renovation	9	2/M	Active	\$ 45,000.00	\$ -	
Southwest Partnership, Inc.	CCB Elem School Playground	9	2/M	Active	\$ 48,980.00	\$ -	
4MYCITY Inc.	Community Composting	9	2/M	Active	\$ 49,500.00	\$ 34,300.00	
Baltimore Compost Collective	Compost Programs	9	2/M	Active	\$ 49,500.00	\$ -	
Living Classrooms Foundation Inc.	BEESMART Summer Program	9	2/M	Active	\$ 49,602.00	\$ -	Yes
Harbor Hospital Center	Harbor Park West	9	2/M	Active	\$ 49,999.00	\$ -	Yes
Waterfront Partnership of Baltimore	Water Trail Master Plan	9	3/L	Active	\$ 70,000.00	\$ -	
Pigtown Main Street Inc..	Progress In Pigtown .	9	3/L	Active	\$ 70,700.00	\$ -	
Black Yield Institute.	Food Sovereignty Strategy	9	3/L	Active	\$ 70,745.95	\$ -	
<b>Community Grants (FY 2023)</b>							
Federal Hill South Neighborhood Association Inc.	Community Greening	10	0/Spark	Active	\$ 2,000.00	\$ -	
Neighbors Meeting Neighbors	Marketing	10	1/S	Active	\$ 3,000.00	\$ -	
Federal Hill Neighborhood Association Inc.	Historic House Tour	10	1/S	Active	\$ 5,000.00	\$ -	
Baltimore Community ToolBank	Enhancing Safety & Security	10	2/M	Active	\$ 11,400.00	\$ -	
Libraries Without Borders	Baltimore Crown Project	10	2/M	Active	\$ 20,000.00	\$ -	
God's Best Family Inc.	South Balt Engagement Center	10	2/M	Active	\$ 30,000.00	\$ -	
Living Classrooms Foundation	Climate Changemakers	10	2/M	Active	\$ 39,335.00	\$ -	
National Audubon Society dba Patterson Park Audubo	Bird Ambassadors	10	2/M	Active	\$ 42,000.00	\$ -	
LET'S GO Boys and Girls, Inc.	LET'S GO STEM	10	2/M	Active	\$ 49,000.00	\$ -	
Business Volunteers Maryland	Capacity Accelerator	10	3/L	Active	\$ 70,000.00	\$ -	
Elev8 Baltimore Inc.	Adult High School	10	3/L	Active	\$ 75,000.00	\$ -	
<b>Enhanced Services (FY 2021)</b>							

Third Party Provider	Project Title	Grant Cycle	Grant Tier	Project Status	SBGP Funding Amount	SBGP Funding Expended	Update this Quarter?
Cherry Hill Tenant Council	Home board games to promote sa	N/A	N/a	Complete	\$ 1,475.75	\$ 1,475.75	
Pigtown Main Street Inc.	Pigtown Reopening Incentives	N/A	N/a	Complete	\$ 4,635.00	\$ 4,635.00	
Fishes and Loaves Pantry Inc.	COVID-19 Aid July Volunteers	N/A	N/a	Complete	\$ 4,800.00	\$ 4,800.00	
Cherry Hill Eagles Foundation	Summer 2021 Youth Development	N/A	N/a	Active	\$ 5,080.00	\$ 2,100.00	
Donovan Landcare	Barre Circle Lawn & Leaf Care	N/A	N/a	Complete	\$ 7,650.00	\$ 7,650.00	
Victor Stanley, Inc.	Middle Branch Park Trash Cans	N/A	N/a	Complete	\$ 7,986.00	\$ 7,986.00	
Lorenz, Inc	Middle Branch Maintenance	N/A	N/a	Complete	\$ 9,450.00	\$ 9,450.00	
Active Social Communities dba Volo City K	Winter21 Virtual Youth Sports	N/A	N/a	Complete	\$ 10,000.00	\$ 10,000.00	
Pigtown Main Street	Business Reopening Project	N/A	N/a	Complete	\$ 10,702.94	\$ 10,702.94	
Graham Projects LLC	Pigtown Placemaking Design	N/A	N/a	Complete	\$ 11,760.00	\$ 11,760.00	
Waterfront Partnership	Robert Baker Park Maintenance	N/A	N/a	Active	\$ 16,239.01	\$ 11,866.01	
Lorenz, Inc	Middle Branch Clearing '21	N/A	N/a	Complete	\$ 18,500.00	\$ 18,500.00	
Graham Projects LLC	Pigtown Placemaking Mngmt	N/A	N/a	Complete	\$ 20,130.00	\$ 20,130.00	
Waterfront Partnership	GF Trash Wheel Operating	N/A	N/a	Complete	\$ 23,000.00	\$ 23,000.00	
Aspen Building Products, Inc	Mt Clare Museum Gate & Fence	N/A	N/a	Complete	\$ 23,355.00	\$ 23,355.00	
Grow Home, Inc.	Summer Youth Sports	N/A	N/a	Complete	\$ 25,242.59	\$ 25,242.59	
Rummel, Klepper & Kahl, LLP	Field Light Soil Borings	N/A	N/a	Complete	\$ 26,395.00	\$ 26,395.00	
Victor Stanley, Inc.	Carroll Park Trash Cans	N/A	N/a	Complete	\$ 29,713.00	\$ 29,713.00	
Pinehurst Landscape Company, Inc.	PTMS 2021 Landscape Maint.	N/A	N/a	Complete	\$ 30,319.85	\$ 30,319.85	
Graham Projects LLC	Pigtown Placemaking Installtn	N/A	N/a	Active	\$ 33,210.00	\$ -	Yes
Pinehurst Landscaping Co., Inc.	Pigtown Reopening	N/A	N/a	Complete	\$ 33,345.18	\$ 33,345.18	
Pinehurst Landscaping Co., Inc.	Federal Hill Reopening	N/A	N/a	Complete	\$ 33,890.96	\$ 33,890.96	
Active Social Communities dba Volo City K	Summer Youth Sports	N/A	N/a	Complete	\$ 35,000.00	\$ 35,000.00	
Cherry Hill Eagles Foundation	Spring-Fall 2021 Programming	N/A	N/a	Active	\$ 47,420.00	\$ 46,680.00	
Cherry Hill Eagles Foundation	2021 Overhead Support	N/A	N/a	Active	\$ 47,500.00	\$ 47,197.83	
Geo-Technology Associates, Inc.	MBFWC Sub-Slab Ventilation	N/A	N/a	Active	\$ 49,500.00	\$ 41,334.48	
Graham Projects LLC	Pigtown Placemaking Procure	N/A	N/a	Complete	\$ 49,900.00	\$ 49,900.00	
Baltimore Urban Baseball Association (BUB	Facility Rent	N/A	N/a	Complete	\$ 56,000.00	\$ 56,000.00	
Federal Hill Main Street	FHMS Reopening	N/A	N/a	Complete	\$ 61,550.11	\$ 61,550.11	
Waterfront Partnership	Federal Hill Park Maintenance	N/A	N/a	Active	\$ 67,124.55	\$ 50,520.55	
Geo-Technology Associates, Inc.	Reedbird Park Enviro. Assess.	N/A	N/a	Active	\$ 110,789.50	\$ 82,760.77	
Youth Resiliency Institute	Virtual 4th of July	N/A	N/a	Complete	\$ 147,690.90	\$ 147,690.90	
Cal Ripken Sr. Foundation, Inc.	Turf Ballfield at Reedbird	N/A	N/a	Complete	\$ 1,100,266.09	\$ 1,100,266.09	
<b>Enhanced Services (FY 2022)</b>							
South Baltimore Partnership	Annual Heritage Festival	N/A	N/a	Complete	\$ 750.00	\$ 750.00	
Lorenz, Inc .	Middle Branch Storm Debris	N/A	N/a	Complete	\$ 850.00	\$ 850.00	
Renovation Resources	Baltimore Bolts Workshop Reno	N/A	N/a	Complete	\$ 2,945.00	\$ 2,945.00	
ECS Mid Atlantic, LLC	Riverside Gazebo Assessment	N/A	N/a	Complete	\$ 3,000.00	\$ 3,000.00	
B&O Railroad Museum, Inc.	Black History Film Festival	N/A	N/a	Complete	\$ 5,000.00	\$ 5,000.00	
Southwest Sports and Fitness Alliance	2021 Sowebo Landmark 5k	N/A	N/a	Complete	\$ 5,000.00	\$ 5,000.00	
Southwest Sports and Fitness Alliance	Tee Off for Kids Classic	N/A	N/a	Complete	\$ 5,000.00	\$ 5,000.00	
My Father's Plan	FHMS Cleaning Bridge Contract	N/A	N/a	Complete	\$ 6,000.00	\$ 6,000.00	
God's Best Family, Inc.	Operating Support	N/A	N/a	Active	\$ 8,025.00	\$ -	
Bartlett Tree Company Expert	Tree removal Fed Hill MS	N/A	N/a	Active	\$ 8,760.00	\$ -	
Youth Resiliency Institute	Street Naming Ceremony	N/A	N/a	Active	\$ 9,270.83	\$ -	
Blue Water Baltimore	Trash Clean Ups So. Baltimore	N/A	N/a	Active	\$ 9,902.58	\$ -	
Westport Patriots Organization	Tournament Transportation	N/A	N/a	Complete	\$ 10,500.00	\$ 10,500.00	
Waterfront Partnership of Baltimore	Robert Baker Landscaping	N/A	N/a	Active	\$ 14,864.85	\$ -	
Grow Home, Inc.	Youth Development Program	N/A	N/a	Active	\$ 15,000.00	\$ 7,108.89	
Mount Clare at Carroll Park Commission	Strategic Planning Meetings	N/A	N/a	Complete	\$ 24,338.85	\$ 24,338.85	
Baltimore City Rec and Parks Youth Sports	Youth Sports Equipment	N/A	N/a	Active	\$ 25,000.00	\$ 4,588.00	
Pinehurst Landscape Company	Landscape services for FHMS	N/A	N/a	Active	\$ 27,005.00	\$ 22,382.41	
Cal Ripken Sr. Foundation, Inc.	Baseball Prog. Westport BGC	N/A	N/a	Active	\$ 28,750.00	\$ -	
Pinehurst Landscape Company	Fed Hill Weed & Watering	N/A	N/a	Complete	\$ 29,410.13	\$ 29,410.13	
My Father's Plan	FHMS Cleaning 6 Mo. Contract	N/A	N/a	Active	\$ 36,000.00	\$ 30,000.00	
Pinehurst Landscape Company	PTMS Landscaping Services	N/A	N/a	Active	\$ 36,845.00	\$ 25,068.73	
Active Social Communities dba Volo City K	Summer Programs	N/A	N/a	Complete	\$ 37,500.00	\$ 37,500.00	
Active Social Communities dba Volo City K	Spring Programs	N/A	N/a	Active	\$ 37,500.00	\$ 11,500.00	

Third Party Provider	Project Title	Grant Cycle	Grant Tier	Project Status	SBGP Funding Amount	SBGP Funding Expended	Update this Quarter?
Mount Clare at Carroll Park Commission	Journey to Jubilee	N/A	N/a	Complete	\$ 39,869.11	\$ 39,869.11	
Pinehurst Landscape Company	Fed Hill Main St Portering	N/A	N/a	Complete	\$ 45,000.00	\$ 45,000.00	
Grow Home, Inc.	Youth Sports	N/A	N/a	Active	\$ 45,000.00	\$ 27,899.69	
Baltimore Urban Baseball Association	Urban Youth Baseball Rent	N/A	N/a	Active	\$ 46,000.00	\$ 44,000.00	
Cal Ripken Sr. Foundation, Inc.	Baseball Prog. CHEF	N/A	N/a	Active	\$ 46,250.00	\$ -	
EZ Docks South, Inc.	Kayak Launch	N/A	N/a	Complete	\$ 47,095.00	\$ 47,095.00	
Active Social Communities dba Volo City K	Fall Youth Sports	N/A	N/a	Complete	\$ 49,500.00	\$ 49,500.00	
Baltimore City Rec and Parks Outdoor Recr	Outdoor Recreation Equipment	N/A	N/a	Active	\$ 49,500.00	\$ 32,932.31	
Waterfront Partnership of Baltimore	Fed Hill Park Landscape	N/A	N/a	Active	\$ 81,117.00	\$ -	
Westport Patriots Organization	Youth Programs	N/A	N/a	Active	\$ 100,000.00	\$ 91,402.00	
Living Classrooms Foundation	Street Cleaning Southwest	N/A	N/a	Active	\$ 125,000.00	\$ -	
Youth Resiliency Institute	4th of July	N/A	N/a	Active	\$ 257,400.00	\$ 67,285.60	Yes
Rummel, Klepper, & Kahl, LLP (RK&K)	Florence Cummins Phase I Desig	N/A	N/a	Active	\$ 325,000.00	\$ 37,168.78	
<b>Enhanced Services (FY 2023)</b>							
Compu-Perfect Professional Services, LLC	Legal Fees, Mt. Clare Comm.	N/A	N/a	Complete	\$ 2,500.00	\$ 2,500.00	
Black Vegetarian Society of Maryland	Vegan SoulFest Sponsorship	N/A	N/a	Complete	\$ 3,500.00	\$ 3,500.00	
My Father's Plan, Inc.	Ridgely's Delight Cleaning	N/A	N/a	Active	\$ 4,000.00	\$ 3,000.00	
CLLCTIVLY	We Give Black Sponsorship	N/A	N/a	Complete	\$ 5,000.00	\$ 5,000.00	
Donovan Landcare	Barre Circle Lawn Care	N/A	N/a	Active	\$ 7,950.00	\$ 4,200.00	
Metro Recreation, Inc.	Playground Renovation	N/A	N/a	Active	\$ 14,458.72	\$ -	
Leveling The Playing Field, Inc	Sports Kit Program Expansion	N/A	N/a	Active	\$ 20,000.00	\$ -	
JMT Global, Inc. dba Fastsigns 131001	Pigtown Main Street Signage	N/A	N/a	Complete	\$ 27,488.28	\$ 27,488.28	
Kahil El' Zabar, LLC	Consultant for MCCPC	N/A	N/a	Complete	\$ 30,000.00	\$ 30,000.00	
Katea Stitt	Mt. Clare Commission Consult.	N/A	N/a	Active	\$ 40,000.00	\$ 22,000.00	
Program Director for MCCPC	Krista Green, Mt. Clare at Car	N/A	N/a	Active	\$ 45,000.00	\$ -	
Active Social Communities dba Volo City K	Fall 2022 Sports Programs	N/A	N/a	Active	\$ 48,000.00	\$ -	
Cherry Hill Eagles Foundation, Inc.	Operating Expenses	N/A	N/a	Active	\$ 48,500.00	\$ -	
Cherry Hill Eagles Foundation, Inc.	Program Personnel Expenses	N/A	N/a	Active	\$ 49,625.00	\$ 1,000.00	
MCN Build, Inc.	Carroll Park Rec Center Reno	N/A	N/a	Active	\$ 3,000,000.00	\$ 32,210.00	Yes
<b>Transformational Projects (FY 2020)</b>							
SBGP	South Baltimore GO! Pilot	N/A	N/a	Cancelled	\$ -	\$ -	
SBGP	Grocery Access Pilot	N/A	N/a	Complete	\$ 11,279.00	\$ 11,279.00	
James Corner Field Operations	Mid. Br. Wtrfrnt Design, Imp.	N/A	N/a	Complete	\$ 20,000.00	\$ 20,000.00	
SBGP	Mid. Br. Wtrfrnt Design, Imp.	N/A	N/a	Complete	\$ 132,467.70	\$ 132,467.70	
Westport CEDC	Harbor West CDC Op. Fund	N/A	N/a	Active	\$ 253,158.00	\$ 218,767.35	
Southwest Partnership, Inc.	Pigtown FY20 CDC Operating Fun	N/A	N/a	Active	\$ 300,000.00	\$ 290,208.18	
Mahan Rykiel Associates, Inc.	Reimagine MB (DNR & SBGP)	N/A	N/a	Complete	\$ 344,824.58	\$ 344,824.58	
BCRP	Middle Branch Fitness and Well	N/A	N/a	Complete	\$ 1,200,000.00	\$ 1,200,000.00	
<b>Transformational Projects (FY 2021)</b>							
James Corner Field Operations	Task 2 Bridge Contract	N/A	N/a	Complete	\$ 1,073.00	\$ 1,073.00	
Parks and People Foundation	Mid Br Master Plan Consulting	N/A	N/a	Complete	\$ 2,348.68	\$ 2,348.68	
Westport Community Economic Development C	City-Food Access	N/A	N/a	Complete	\$ 3,000.00	\$ 3,000.00	
Black Yield Institute	BYI Operations Support	N/A	N/a	Complete	\$ 18,721.26	\$ 18,721.26	
SBGP	Reimagine MB Fellowship	N/A	N/a	Complete	\$ 36,000.00	\$ 36,000.00	
James Corner Field Operations	Mid Br Master Plan Tasks 2-4	N/A	N/a	Active	\$ 1,432,817.00	\$ 1,303,994.67	
<b>Transformational Projects (FY 2022)</b>							
Environmental Justice Journalism Initiati	Community Aquaculture Program	N/A	N/a	Active	\$ 40,000.00	\$ 14,990.01	
Universtiy of Maryland Center for Environ	MB Water Quality Sonde	N/A	N/a	Active	\$ 67,163.00	\$ -	
James Corner Field Operations, LLC	MB Footbridge Feas. Study	N/A	N/a	Active	\$ 472,000.00	\$ 149,000.00	
James Corner Field Operations, LLC	Westport Waterfront Design	N/A	N/a	Active	\$ 532,500.00	\$ -	
SBGP	Reimagine MB Plan & Projects	N/A	N/a	Active	\$ 1,577,957.30	\$ -	
GreenTrust Alliance, Inc.	MB Resiliency Site 5A	N/A	N/a	Active	\$ 5,100,000.00	\$ 1,759,615.72	
<b>Transformational Projects (FY 2023)</b>							
Parks & People, Inc.	BI Sox Park Feasib'lty Anlsys	N/A	N/a	Active	\$ 15,000.00	\$ -	
Parks & People, Inc.	BI Sox Park Implement: Ph 1	N/A	N/a	Active	\$ 122,848.74	\$ -	

## GRANT, SERVICE or PROJECT PROFILE

<b>Project Title:</b>	Community Craft Nights
<b>Program Area:</b>	Community Grants
<b>Third Party Provider:</b>	SCRAP B-More
<b>Fiscal Agent Name (if applicable):</b>	
<b>Program Fiscal Year:</b>	2020
<b>Grant Cycle (if applicable):</b>	5
<b>Grant Tier (if applicable):</b>	Small

<b>SBGP Funding Amount:</b>	\$4,907.77
<b>SBGP Funding Expended:</b>	\$4,907.77

<b>Strategic Priority Area/s:</b>	Environmental Sustainability, Health & Wellness
<b>District Area/s Served:</b>	West

### Status:

The neighborhood group has decided to create Fabric Tassel Banner kits to distribute to neighbors on side streets off Washington Blvd. SCRAP wants to celebrate and call attention to the wonderful, smaller blocks off the main thoroughfare throughout Pigtown. Members of the team have conferred with Pigtown Main Street and Citizens of Pigtown and decided to emphasize the residential blocks rather than the business district. Members of the team have gathered at SCRAP to prepare materials, instructions, and kits to start distributing at the upcoming Pigtown Festival on October 8. Promotional Flyers were posted in nearby businesses and the Washington Blvd. Library as well as through social media postings on Nextdoor. Staff and volunteers at SCRAP have led the creation of the craft kits and social media while members of the neighborhood group are spreading the word in their own circles.

### Scope:

The Community Reuse Craft Night project will consist of a series of crafting events aimed at making better use of recyclable materials and increasing connectiveness among families and businesses of Pigtown, Barre Circle and Ridgely's Delight.

## GRANT, SERVICE or PROJECT PROFILE

<b>Project Title:</b>	Flicks from the Hill 2021
<b>Program Area:</b>	Community Grants
<b>Third Party Provider:</b>	American Visionary Art Museum
<b>Fiscal Agent Name (if applicable):</b>	
<b>Program Fiscal Year:</b>	2021
<b>Grant Cycle (if applicable):</b>	6
<b>Grant Tier (if applicable):</b>	Medium

<b>SBGP Funding Amount:</b>	\$11,578.00
<b>SBGP Funding Expended:</b>	\$0.00

<b>Strategic Priority Area/s:</b>	Community Development & Revitalization
<b>District Area/s Served:</b>	East

### Status:

The museum has hosted 4 free Flicks on the Hill movie nights accompanied by free art-making workshops or take-home art-making kits. In addition to the films and art workshops, AVAM is also open free to the public from 5:00 pm to 9:00 pm on movie nights. This includes access to its Jim Rouse Visionary Center and the Krieger Building, which houses its primary exhibition spaces. Currently on view are the 2-floor mega exhibition "Healing and the Art of Compassion," permanent collection gallery, and "The Science and Mystery of Sleep" exhibition. 1,050 people attended screenings, 819 participants visited the museum, and 210 participants took advantage of the free art-making kit giveaway.

### Scope:

AVAM will hold one of the biggest outdoor theater event series, Flicks from the Hill. AVAM will host weekly outdoor summer film screenings with accompanying workshops.

## GRANT, SERVICE or PROJECT PROFILE

<b>Project Title:</b>	Wellness for Families
<b>Program Area:</b>	Community Grants
<b>Third Party Provider:</b>	Baltimore Outreach Services
<b>Fiscal Agent Name (if applicable):</b>	
<b>Program Fiscal Year:</b>	2021
<b>Grant Cycle (if applicable):</b>	6
<b>Grant Tier (if applicable):</b>	Medium

<b>SBGP Funding Amount:</b>	\$40,000.00
<b>SBGP Funding Expended:</b>	\$40,000.00

<b>Strategic Priority Area/s:</b>	Health & Wellness
<b>District Area/s Served:</b>	East

### Status:

Since the project start date of July 1, 2022, Baltimore Outreach Services has provided resources and services necessary to promote stability and independence for homeless women and children. The project consists of emergency shelter, food, and other basic needs, education, job training, and housing placement. During this quarter, the grantee provided shelter 24/7, meals, a culinary arts training session, food mindfulness, parenting life skills classes to 21 women, and 5 weeks of afterschool programming for 20 children (16 grade school/middle school, ages 5-12 and 4 high school ages 13-17).

### Scope:

This project will provide operating support to Baltimore Outreach Services, which operates a 40-bed emergency shelter and services 24-hours per day, 365 days per year to an average of 250 homeless women and children.

## GRANT, SERVICE or PROJECT PROFILE

<b>Project Title:</b>	Carey St. Bridge Updates
<b>Program Area:</b>	Community Grants
<b>Third Party Provider:</b>	Southwest Partnership, Inc.
<b>Fiscal Agent Name (if applicable):</b>	
<b>Program Fiscal Year:</b>	2021
<b>Grant Cycle (if applicable):</b>	7
<b>Grant Tier (if applicable):</b>	Medium

<b>SBGP Funding Amount:</b>	\$36,000.00
<b>SBGP Funding Expended:</b>	\$35,516.00

<b>Strategic Priority Area/s:</b>	Community Development & Revitalization
<b>District Area/s Served:</b>	West

### Status:

During the last quarter, SWP has been able to successfully secure the lighting for the bridge project. The primary challenge has been identifying an electrician to install the lights. There has been staff turnover at one vendor SWP had been working with, and SWP is currently working with another vendor - who has more experience with outdoor lighting projects of this scale - on getting a quote. SWP has successfully finalized the MOU with the B&O Railroad Museum.

### Scope:

Southwest Partnership will install decorative lighting under the B&O Railroad Bridge which crosses South Carey Street. Decorative lighting under the bridge will improve visibility, increase vibrancy, improve the appearance of the corridor, and celebrate the historic importance of the bridge and B&O Railroad Museum.

## GRANT, SERVICE or PROJECT PROFILE

<b>Project Title:</b>	Food Sovereignty ..
<b>Program Area:</b>	Community Grants
<b>Third Party Provider:</b>	Black Yield Institute, Inc.
<b>Fiscal Agent Name (if applicable):</b>	Maryland Philanthropy Net
<b>Program Fiscal Year:</b>	2021
<b>Grant Cycle (if applicable):</b>	7
<b>Grant Tier (if applicable):</b>	Large

<b>SBGP Funding Amount:</b>	\$60,000.00
<b>SBGP Funding Expended:</b>	\$19,187.39

<b>Strategic Priority Area/s:</b>	Community Development & Revitalization, Environmental Sustainability, Health & Wellness
<b>District Area/s Served:</b>	South

### Status:

Black Yield Institute continues to be a staple in the Cherry Hill community, serving as leaders in addressing food apartheid and food security. During the last quarter, BYI focused efforts on increasing community engagement and supporting their urban agriculture initiatives. BYI was able to successfully launch the first Cherry Hill Co-Op Art and Jazz Festival and pop-up market to provide a more cultural shopping experience in a new indoor space. On September 10, BYI celebrated the grand opening of the marketplace inside the Cherry Hill Shopping Center. Throughout the day, shoppers purchased locally sourced produce, spices, teas, beans, grits, rice, BYI merchandise, and even Black-owned health and wellness products. A major success of the marketplace has been procurement from Black vendors and providing healthy, accessible food options to Cherry Hill residents. Partnerships with neighboring farms has provide some relief to supply challenges with local produce vendors. This quarter, Black Yield Institute's work resulted in 2,371 pounds of food distributed and sold, 10 popup markets hosted, and 6 Black vendors/businesses participating in the popup market.

### Scope:

The proposed project aims to increase access to food in Cherry Hill by organizing community members through urban agriculture, intergenerational cooking/nutrition education, and developing a cooperatively owned grocery store. Funding will be used to support the general operations associated with building and expanding the Cherry Hill Food Co-op, a co-op grocery store, and the Cherry Hill Urban Community Garden.



## GRANT, SERVICE or PROJECT PROFILE

<b>Project Title:</b>	Grow through STEM
<b>Program Area:</b>	Community Grants
<b>Third Party Provider:</b>	LET'S GO Boys and Girls.
<b>Fiscal Agent Name (if applicable):</b>	
<b>Program Fiscal Year:</b>	2022
<b>Grant Cycle (if applicable):</b>	8
<b>Grant Tier (if applicable):</b>	Medium

<b>SBGP Funding Amount:</b>	\$45,000.00
<b>SBGP Funding Expended:</b>	\$45,000.00

<b>Strategic Priority Area/s:</b>	Health & Wellness
<b>District Area/s Served:</b>	South

### Status:

Over 350 unique youth participated in LET'S GO STEM programming in the 2021-2022 school year and summer semesters. LET'S GO facilitated 12 professional development workshops with over 45 participants (some instructors attended multiple trainings). Thirty-eight individuals were trained to deliver engaging STEM content. LET'S GO hosted 2 School Choice workshops for youth and families in the 2021-2022 school year. Families at Lakeland Elementary were invited to attend an end of summer showcase where students shared their summer STEM learning measure program quality. LET'S GO utilizes survey tools developed by the Partnership in Education and Resilience (PEAR) Institute, including the Common Instrument Suite (CIS). The project has resulted in some of the following outcomes: 86% of youth self-reported a positive increase in their relationship with peers. Seventy-six percent of youth self-reported a positive increase in their relationship with adults. Seventy-six percent of youth self-reported a positive change in perseverance. Eighty percent of youth self-reported a positive change in critical thinking skills.

### Scope:

This project will uplift the social-emotional wellbeing of youth in historically underserved communities through informal STEM and workforce development programs.

**GRANT, SERVICE or PROJECT PROFILE**

<b>Project Title:</b>	First Floor Renovation.
<b>Program Area:</b>	Community Grants
<b>Third Party Provider:</b>	Ebenezer Kingdom Builders, Inc.
<b>Fiscal Agent Name (if applicable):</b>	
<b>Program Fiscal Year:</b>	2022
<b>Grant Cycle (if applicable):</b>	8
<b>Grant Tier (if applicable):</b>	Large

<b>SBGP Funding Amount:</b>	\$100,000.00
<b>SBGP Funding Expended:</b>	\$7,050.00

<b>Strategic Priority Area/s:</b>	Community Development & Revitalization
<b>District Area/s Served:</b>	East

**Status:**

During the last quarter, the grantee filed its Maryland Historical Trust Permit Application to authorize restoration/replacement of the windows. In addition, the construction contract was finalized and signed, and the contractor is expected to commence demolition and reconstruction during the upcoming quarter. Completion of the project is anticipated within approximately 90 days from the start date.

**Scope:**

This project will support renovation one of the oldest standing church buildings in the South Baltimore Gateway District and a local landmark. Renovations will include HVAC, windows, kitchen and other architectural services.

**GRANT, SERVICE or PROJECT PROFILE**

<b>Project Title:</b>	Community News
<b>Program Area:</b>	Community Grants
<b>Third Party Provider:</b>	South Baltimore United, Inc.
<b>Fiscal Agent Name (if applicable):</b>	
<b>Program Fiscal Year:</b>	2022
<b>Grant Cycle (if applicable):</b>	9
<b>Grant Tier (if applicable):</b>	Small

<b>SBGP Funding Amount:</b>	\$4,979.00
<b>SBGP Funding Expended:</b>	\$1,183.71

<b>Strategic Priority Area/s:</b>	Community Development & Revitalization
<b>District Area/s Served:</b>	East

**Status:**

The South Baltimore Peninsula Post continues to publish on time according to its established bimonthly schedule. Issue #8 (August-September 2022) was distributed on August 5. Issue #9 (October-November 2022) was completed and is on schedule to be distributed on October 6. With the distribution of Issue #8 in August, circulation was increased from 5,000 per issue to 6,000. Additional newspaper racks and tabletop stands were deployed to outlets to enhance the visibility of the Peninsula Post. Two new outlets were added for the distribution of Issue #8.

**Scope:**

The project will expand South Baltimore United's capability to provide a free newspaper dedicated to bringing together the diverse neighborhoods of the South Baltimore peninsula into a peninsula-wide community.

## GRANT, SERVICE or PROJECT PROFILE

<b>Project Title:</b>	Tree Canopy Care & Expansion
<b>Program Area:</b>	Community Grants
<b>Third Party Provider:</b>	South Baltimore Neighborhood Association
<b>Fiscal Agent Name (if applicable):</b>	
<b>Program Fiscal Year:</b>	2022
<b>Grant Cycle (if applicable):</b>	9
<b>Grant Tier (if applicable):</b>	Small

<b>SBGP Funding Amount:</b>	\$4,985.00
<b>SBGP Funding Expended:</b>	\$0.00

<b>Strategic Priority Area/s:</b>	Community Development & Revitalization, Environmental Sustainability
<b>District Area/s Served:</b>	East

### Status:

SBNA has been in the planning phases of the project. A small working group on the Clean and Green Committee has met at monthly executive board and general membership meetings and has held 3 additional special meetings of the Clean and Green Committee specifically to make progress on the grant. The Grantees' efforts so far focus primarily in three areas: 1) Identifying locations for tree pit opening or expansion, 2) Identifying a contractor to complete the work, and 3) Coordinating with the Baltimore City Forestry Department and Department of Transportation for all necessary permits and authorizations.

### Scope:

The Tree Canopy Care & Expansion Project aims to plant 10 new tree pits and educate the community on urban street tree care and its benefits.

## GRANT, SERVICE or PROJECT PROFILE

<b>Project Title:</b>	Lakeland Block Party.
<b>Program Area:</b>	Community Grants
<b>Third Party Provider:</b>	Fishes and Loaves Pantry Inc..
<b>Fiscal Agent Name (if applicable):</b>	
<b>Program Fiscal Year:</b>	2022
<b>Grant Cycle (if applicable):</b>	9
<b>Grant Tier (if applicable):</b>	Small

<b>SBGP Funding Amount:</b>	\$5,000.00
<b>SBGP Funding Expended:</b>	\$5,000.00

<b>Strategic Priority Area/s:</b>	Community Development & Revitalization, Health & Wellness
<b>District Area/s Served:</b>	South

### Status:

The Lakeland Block Party (aka Lakeland Community Engagement Day) served roughly 670 participants (adults and children). This was a one-day event lasting about 5 1/2 hours. They hosted representatives from several community organizations, including the Maryland Food Bank, the Office of the State's Attorney for Baltimore City, the University of Maryland School of Social Work, and members from the Baltimore City Fire Department. Participants were able to take home a wide variety of items: household cleaners, paper products, cereal and canned nonperishable foods, fresh produce (pre-bagged potatoes and boxes of assorted vegetables), hygiene essentials, and necessities for children such as bookbags for the upcoming school year, diapers, and wipes. Several volunteers from the host church as well as members of the community helped to give away items, assist clients to their cars, and pitch in with the setup and breakdown of the stations.

### Scope:

The Lakeland Community Engagement Day is an annual summer event curated to meet the needs of local residents, including through the distribution of food and household items. This annual event serves 1,000+ low-income families and their children.

## GRANT, SERVICE or PROJECT PROFILE

<b>Project Title:</b>	Music in the Air.
<b>Program Area:</b>	Community Grants
<b>Third Party Provider:</b>	Our Joyful Noise Baltimore Inc.
<b>Fiscal Agent Name (if applicable):</b>	
<b>Program Fiscal Year:</b>	2022
<b>Grant Cycle (if applicable):</b>	9
<b>Grant Tier (if applicable):</b>	Small

<b>SBGP Funding Amount:</b>	\$5,000.00
<b>SBGP Funding Expended:</b>	\$5,000.00

<b>Strategic Priority Area/s:</b>	Community Development & Revitalization, Health & Wellness
<b>District Area/s Served:</b>	East

### Status:

Our Joyful Noise Baltimore’s Music in the Air for the Sharp-Leadenhall community presented three concerts in July, August, and September. The concerts featured the folk/jazz/gospel musicians Dan + Claudia Zanes with drummer Mari Takeda (July), The John Lamkin Favorites Jazz Quintet (August), and the Fred Moss Funk Band (September). The July show was held outdoors at the Sharp-Leadenhall Apartments. The August and September shows were held outdoors in front of the Hanover Square Apartments, a Section 8 housing complex serving seniors and seniors with disabilities. Ice cream was served to audience members by volunteers after each concert, which added to the community spirit of the event. The last concert will be held on October 11, 2022 at the Hanover Square Apartments and will feature the folk/jazz/gospel musicians Dan + Claudia Zanes with drummer Mari Takeda.

### Scope:

Throughout the summer and early fall, Our Joyful Noise Baltimore brings a free, monthly series to the park featuring the finest professional musicians performing in a variety of styles, from jazz, folk and blues to classical and rock.

## GRANT, SERVICE or PROJECT PROFILE

<b>Project Title:</b>	Football Mentorship
<b>Program Area:</b>	Community Grants
<b>Third Party Provider:</b>	1012 Sports
<b>Fiscal Agent Name (if applicable):</b>	
<b>Program Fiscal Year:</b>	2022
<b>Grant Cycle (if applicable):</b>	9
<b>Grant Tier (if applicable):</b>	Small

<b>SBGP Funding Amount:</b>	\$5,000.00
<b>SBGP Funding Expended:</b>	\$0.00

<b>Strategic Priority Area/s:</b>	Community Development & Revitalization, Health & Wellness
<b>District Area/s Served:</b>	West, South

### Status:

The training for mentors-in-training and coaches has been invaluable in setting them up for success and helping young men develop physical fitness, leadership skills, and preparation to enter the workforce with additional focus on supporting mental health, trauma, and social emotional intelligence. With this funded project, 30 teens participated in weekly game days, practices, and weight training approximately 7 hours per week. In addition, there are deep moments of healing and connection happening through flag football practice in Carroll Park. Everyone could see that one participant was not the same one day. He is usually the most upbeat one but during this moment at practice you could tell that something was weighing heavy on him. After practice, 1012 coaches/mentors called a huddle and he told them that his dog had died. Everyone put an arm on him and slowly everyone in the circle took time to comfort him. He could not help but to crack a smile as he felt extremely cared for. 1012 Sports is thankful for the field in Carroll Park that made that interaction possible. A time of healing made possible by a flag football practice!

### Scope:

1012 Sports is a youth empowerment program that leverages athletics to create sustainable community, life-long mentorship, leadership development, and workforce training. The proposed project aims to support costs of transportation, equipment and training for mentor coaches and mentors.

## GRANT, SERVICE or PROJECT PROFILE

<b>Project Title:</b>	Days of Taste
<b>Program Area:</b>	Community Grants
<b>Third Party Provider:</b>	Taste Wise Kids Inc.
<b>Fiscal Agent Name (if applicable):</b>	
<b>Program Fiscal Year:</b>	2022
<b>Grant Cycle (if applicable):</b>	9
<b>Grant Tier (if applicable):</b>	Small

<b>SBGP Funding Amount:</b>	\$5,000.00
<b>SBGP Funding Expended:</b>	\$0.00

<b>Strategic Priority Area/s:</b>	Health & Wellness
<b>District Area/s Served:</b>	East

### Status:

During this quarter, communication about the Days of Taste program and detailed fall schedule was discussed with the new lead school contact. A letter to parents, photo release, and participation waiver were updated and sent in English and Spanish to the lead contact to distribute to parents. The program schedule was confirmed with the participating chef, farm, school, and volunteers. Supplies have been ordered and received. The first Days of Taste session will take place on October 6, 2022.

### Scope:

Taste Wise Kids (TWK) uses food exploration and enjoyment as a vehicle for students to learn about four core areas of food: culinary skills/taste, agriculture/food sources, wellness/health, and career development. The project will support 50 kids and families in South Baltimore neighborhoods with learning key skills to prepare their own healthy food.



**GRANT, SERVICE or PROJECT PROFILE**

<b>Project Title:</b>	BEESMART Summer Program
<b>Program Area:</b>	Community Grants
<b>Third Party Provider:</b>	Living Classrooms Foundation Inc.
<b>Fiscal Agent Name (if applicable):</b>	
<b>Program Fiscal Year:</b>	2022
<b>Grant Cycle (if applicable):</b>	9
<b>Grant Tier (if applicable):</b>	Medium

<b>SBGP Funding Amount:</b>	\$49,602.00
<b>SBGP Funding Expended:</b>	\$0.00

<b>Strategic Priority Area/s:</b>	Community Development & Revitalization, Environmental Sustainability, Health & Wellness
<b>District Area/s Served:</b>	South

**Status:**

Living Classrooms' Baltimore Environmental Education Summer Math and Reading Trailblazers (BEESMART) program increases students' knowledge of and appreciation for local waterways while simultaneously providing supports that promote measurable academic gains. In summer 2022, SBGP supported program operations at Westport Academy as well as Lakeland ES/MS. 104 South Baltimore youth enrolled in BEESMART 2022: a 5-week summer program that used E-STEM as a vehicle to help students make academic gains and practice social and emotional skills in a safe and supportive environment. Each week explored a science theme or career, and literacy and math were incorporated into hands-on projects, small group instruction, team building games, weekly visits to the Masonville Cove Environmental Education Campus, and more. Of the students who regularly attended BEESMART: 100% set their own goal and achieved at least one milestone towards it; 97% increased their math fact fluency; and 100% increased or maintained their reading level (83% increased by an entire reading level or more!). BEESMART also offered six in-person BEESMART family nights this summer which were well attended and provided important opportunities for parents/caregivers to engage in their child's learning. Ninety percent of BEESMART students increased their reading level by at least one letter (on an A-Z scale) according to the Fountas & Pinnell Benchmark Assessment System. At Westport Academy, average reading growth as a result of the 5-week program was 2.5 reading levels. At Lakeland, average reading growth was 2 reading levels. Comparatively, the national standard is that students gain an average of three reading levels in an entire school year.

**Scope:**

The 5-week summer program uses an Environmental-STEM (E-STEM) approach as a vehicle to (1) prevent summer learning loss and ensure that students make academic gains and (2) provide students with the knowledge and motivation to be lifelong environmental stewards.

## GRANT, SERVICE or PROJECT PROFILE

<b>Project Title:</b>	Harbor Park West
<b>Program Area:</b>	Community Grants
<b>Third Party Provider:</b>	Harbor Hospital Center
<b>Fiscal Agent Name (if applicable):</b>	
<b>Program Fiscal Year:</b>	2022
<b>Grant Cycle (if applicable):</b>	9
<b>Grant Tier (if applicable):</b>	Medium

<b>SBGP Funding Amount:</b>	\$49,999.00
<b>SBGP Funding Expended:</b>	\$0.00

<b>Strategic Priority Area/s:</b>	Community Development & Revitalization, Health & Wellness
<b>District Area/s Served:</b>	South

### Status:

The Harbor Park West revitalization project is in the process of converting an empty, underutilized grass lot into a thriving green space that is accessible to both the patient population at MedStar Harbor Hospital and residents in Cherry Hill. The space, west of Hanover Street and adjacent to MedStar Harbor's main hospital campus, is also home to the hospital's transport and dialysis center. The surrounding community is flanked by busy streets and congested areas, making pedestrian access to other nearby green spaces a challenge. Grant activities as proposed are on schedule, however, there have been some changes. The tree planting design was not functional for the space. In an effort to be good stewards of the environment, the grantee decided to course correct for the best interest of the green space. Harbor Park West's team is now working to redesign and build out the space in a way that is both more sustainable and better suited to the needs of the community. In addition, the grantee has placed orders for the new Cherry Hill sign and an educational sign.

### Scope:

The Harbor Park West revitalization project will convert an empty, underutilized grass lot into a thriving green space that is accessible to both the patient population at MedStar Harbor and residents in Cherry Hill. Wide, accessible pathways will safely connect pedestrians to the space, installed with compacted gravel and topped with ADA compliant stone.

## GRANT, SERVICE or PROJECT PROFILE

<b>Project Title:</b>	Pigtown Placemaking Installtn
<b>Program Area:</b>	Enhanced Services
<b>Third Party Provider:</b>	Graham Projects LLC
<b>Fiscal Agent Name (if applicable):</b>	
<b>Program Fiscal Year:</b>	2021
<b>Grant Cycle (if applicable):</b>	N/a
<b>Grant Tier (if applicable):</b>	N/a

<b>SBGP Funding Amount:</b>	\$33,210.00
<b>SBGP Funding Expended:</b>	\$0.00

<b>Strategic Priority Area/s:</b>	Community Development & Revitalization, Environmental Sustainability
<b>District Area/s Served:</b>	West

### Status:

Pigtown placemaking and traffic calming continued during the last quarter. Pigtown Main Street commissioned Graham Projects to install a series of three public art projects meant to improve safety along Washington Boulevard. During the last quarter, painted crosswalks were installed along with planters and other traffic calming devices. This included a community paint day where neighbors were invited to join artists in completing installation. Pigtown Main Street continues to make strides in ensuring that Washington Boulevard is a main street where small businesses and community-based organizations can thrive while improving the safety of everyone that uses the street. These public art installations were developed through a community-led design process and include icons that represent the history and character of the neighborhood.

### Scope:

Phase 4 of the Pigtown Placemaking project includes the installation and documentation of crosswalk art and street furniture.

## GRANT, SERVICE or PROJECT PROFILE

<b>Project Title:</b>	4th of July
<b>Program Area:</b>	Enhanced Services
<b>Third Party Provider:</b>	Youth Resiliency Institute
<b>Fiscal Agent Name (if applicable):</b>	Fusion Partnerships, Inc.
<b>Program Fiscal Year:</b>	2022
<b>Grant Cycle (if applicable):</b>	N/a
<b>Grant Tier (if applicable):</b>	N/a

<b>SBGP Funding Amount:</b>	\$257,400.00
<b>SBGP Funding Expended:</b>	\$67,285.60

<b>Strategic Priority Area/s:</b>	Community Development & Revitalization
<b>District Area/s Served:</b>	East, West, South

### Status:

SBGP was excited to support the Youth Resiliency Institute once again as they presented the 6th annual Cherry Hill Arts & Music Waterfront Festival. The event returned to Middle Branch Park following two years of virtual programming, attracting thousands of attendees from the surrounding neighborhoods and across Baltimore. The festival featured live music, local businesses, and a spectacular fireworks display where the Mayor of Baltimore, Brandon Scott, led festival attendees in the countdown. This year's theme, "Tubman 200: A Celebration of Freedom Seekers," celebrated the bicentennial and undying legacy of freedom seeker Harriet Tubman, who was born in the state of Maryland. Youth Resiliency Institute produced the festival that was created by and for the residents of Cherry Hill with the goal of connecting people to the waterfront park. SBGP has been a premier sponsor providing financial and technical support.

### Scope:

YRI will coordinate the Cherry Hill Arts and Music Festival located in Middle Branch Park.

**GRANT, SERVICE or PROJECT PROFILE**

<b>Project Title:</b>	Carroll Park Rec Center Reno
<b>Program Area:</b>	Enhanced Services
<b>Third Party Provider:</b>	MCN Build, Inc.
<b>Fiscal Agent Name (if applicable):</b>	
<b>Program Fiscal Year:</b>	2023
<b>Grant Cycle (if applicable):</b>	N/a
<b>Grant Tier (if applicable):</b>	N/a

<b>SBGP Funding Amount:</b>	\$3,000,000.00
<b>SBGP Funding Expended:</b>	\$32,210.00

<b>Strategic Priority Area/s:</b>	Community Development & Revitalization, Health & Wellness
<b>District Area/s Served:</b>	West

**Status:**

After being closed to public use for two decades, SBGP issued an RFP for the renovation and expansion of the recreation center in partnership with BCRP. MCN Build and JRS Architects – as a team MCN|JRS – was selected as the design-build team for this innovative project, which is expected to be completed in early 2024.

**Scope:**

Complete design and construction of the renovation of the Carroll Park Recreation Center.