

South Baltimore Gateway Community Impact District Management Authority d/b/a South Baltimore Gateway Partnership

# Quarterly Report

First Quarter of Fiscal Year 2021, July – September 2020

Brad Rogers, Executive Director www.sbgpartnership.org 10-30-2020

### Legal Note

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The South Baltimore Gateway Partnership voluntarily reports on its activities so that members of the general public, including elected and public officials, community leaders and other partners, can learn about its work. While the South Baltimore Gateway Partnership complies in full with all statutory obligations, neither this report nor others like it were prepared in response to any statutory reporting requirement. Nor were these reports created for the purpose of requesting review or approval from any public body, agency, department, board, officer, or official. Any distribution of these reports to any public body, agency, department, board, officer, or official via an established formal submission protocol is done merely for convenience and not as an express or implied request for approval or review.

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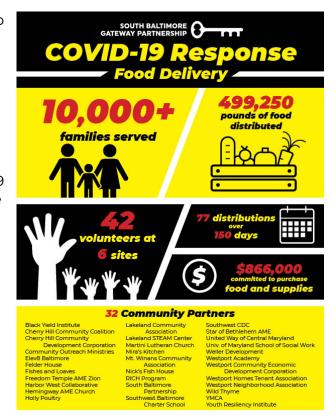
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### I. Executive Summary

The South Baltimore Gateway Partnership ("SBGP") prepares these quarterly reports to maintain high standards for accountability and transparency. SBGP wants to make sure that members of the general public understand what SBGP is working on and why that work is important.

SBGP celebrated significant milestones during the last quarter with groundbreakings for the \$23 million Middle Branch Fitness and Wellness Center at Cherry Hill as well as an 83,000 square foot multi-purpose turf field being constructed in partnership with the Cal Ripken Sr. Foundation and BCRP at the same site. The groundbreakings mark the beginning of the implementation phase of SBGP's Transformational Projects and major improvements planned for the Middle Branch Waterfront.

SBGP also continued to play a leadership role in responding to the consequences of the COVID-19 pandemic in South Baltimore. Over nearly five months, SBGP and its community partners distributed almost 500,000 pounds of food to over 10,000 families as well as Personal Protective Equipment and other household necessities. To date. SBGP has invested \$866,000 in COVID-19 response projects (see graphic). Because this is a constantly evolving situation, SBGP has also set aside approximately \$6 million to roll out phased recovery and response efforts as the situation changes. These could be entirely new projects, like the food and supplies already delivered, or extensions of existing SBGP programs. Given the fluidity of the pandemic situation, these efforts are subject to regular review and evaluation. SBGP remains nimble and able to reprogram funds quickly should



the situation warrant that – either to other COVID-19 activities or back to core SBGP priorities.

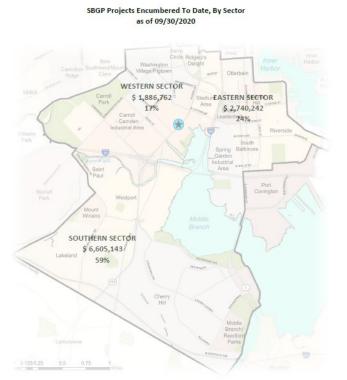
SBGP also continued supporting its Main Streets through the reopening process, providing funding for Pigtown Main Street and Federal Hill Main Street to participate in the "Design for Distancing: Reopening Baltimore Together" program. Each Main Street hired a design/build team and then implemented site-specific plans for outdoor seating, social distancing, traffic reduction, and safe reopening during the last quarter.

In addition, SBGP announced the "Keys to Capacity Online" workshop series. Beginning in October 2020, Keys to Capacity Online will feature free, weekly, online workshops aimed at supporting and building capacity for communityfocused organizations in the District and beyond to learn, get inspired, and connect with like-minded organizations.

While all of this was going on, SBGP continued planning and outreach for its current Board application cycle, and to plan for its future organizational needs and structure. The financial audit for FY20 was finalized, and SBGP's independent auditors once again issued an unmodified (clean) audit opinion on the financial statements.

Although the central Maryland casinos reopened in late June 2020 and SBGP began receiving some new revenue again, the ongoing impact of the pandemic on the economy and SBGP's funding remains relatively speculative. Therefore, SBGP continued to follow its more conservative financial plan over the last quarter to preserve SBGP's financial position and capacity to operate and implement programs

In summary, SBGP's priority has remained to expend funds according to its budget and invest in its communities in a way that is strategic, disciplined, equitable and well-documented. To date, SBGP has committed over \$11.4 million to 242 projects across the District, ranging from small community grants to large capital projects. An additional \$6.0 million of projects were in development for a total mobilization of approximately \$17.4 million. Reflecting SBGP's commitment to an equitable model of investing, approximately 76 percent of program funding to date has been invested in low-income communities and communities of color within the District.



SBGP is pleased to share its progress and report on its activity during the first quarter of Fiscal Year 2021.

#### Background and Governance 11.

Although SBGP is not required by law to produce reports of its activities, it is nonetheless committed to maintaining the highest standards of transparency and accountability. As a result, SBGP has elected to produce quarterly reports detailing its work and to make those reports publicly available. This quarterly report also serves as an update on the FY21 SBGP Financial Plan.

#### A. Background

SBGP was established in 2016 to help implement the South Baltimore Gateway Master Plan, a sweeping plan to improve neighborhoods near the Horseshoe Casino Baltimore, with funding provided by the Local Impact Grants generated by video lottery terminals. Under its Strategic Plan, SBGP works to improve the vitality of its communities by focusing on three crucial elements of the South Baltimore Gateway Master Plan: Community Development and Revitalization, Environmental Sustainability, and Health and Wellness. To achieve the agenda laid out in the Strategic Plan, SBGP has established three interrelated program areas: Community Grants, Enhanced Services, and Transformational Projects.

Additional background information can be found on the SBGP website and in SBGP's prior quarterly reports.

#### B. Governance

SBGP is governed by a Board of Directors composed primarily of residents and business representatives from across the District, follows a well-conceived strategic plan, and works within an annual budget.

The SBGP Board of Directors meets at least six times each calendar year. The Board has met nine times during calendar year 2020 to date, including three meetings during the last quarter on July 15, 2020; August 19, 2020; and September 16, 2020. In addition to regular board meetings, the Executive, Finance, Program, Communications, Governance and Nominating, and Strategic Planning Committees continued to meet as needed and report to the full Board.

During the last quarter, SBGP worked on four additional steps to continue to improve its governance structures and procedures to ensure transparency, accountability, and ethical integrity.

First, SBGP continued planning and outreach for and kicked off its current Board application cycle for five Board members to begin serving effective January 1, 2021. The application opened on July 1 and closed on August 14, 2020. SBGP received 16 applications, and the list of applicants was posted on the SBGP website for a public comment period from August 17 through August 28, 2020. The application review team began the review process during the last quarter (Board members were invited and encouraged to volunteer to help) and was very impressed with both the quantity and quality of applicants. The 16 applications were reviewed compared to the established criteria and Board composition requirements. Of the 16 applicants, eight were selected for interviews scheduled in October 2020. Up to five applicants will then be nominated for appointment to and by the SBGP Board at its October 21, 2020 meeting. A current list of SBGP Board members can always be found at https://sbgpartnership.org/about/#board.

Along with the application process, the Governance and Nominating Committee proposed several amendments to the SBGP Bylaws to clarify when terms begin in the cases of mid-term appointments as well as provisions related to service limits, breaks in service, and reappointments. The proposed amendments, which seek to balance institutional knowledge and new community participation, were adopted by the SBGP Board at its July 2020 meeting, and then submitted to the Board of Estimates (BOE) for approval on August 25, 2020. BOE approval is pending. (The previous amendments to the SBGP Bylaws that were adopted by the SBGP Board on October 16, 2019 were approved by the Board of Estimates on July 1, 2020.)

Second, the SBGP Strategic Plan calls for SBGP to significantly improve the vitality of the South Baltimore Gateway neighborhoods for all residents. To hold SBGP to this high standard, the SBGP Board and Strategic Planning and Governance and Nominating Committees continued holding a series of strategic conversations and development activities. During the last quarter, SBGP continued coordinating a series of (safe and physically distant) neighborhood tours to provide Board and staff members the opportunity to get to know the District and each other better. Seven Board and staff members participated in a walking tour of the Carroll-Camden Industrial Area, and five members participated in a tour of the Lakeland neighborhood. The Board also continued refamiliarizing itself with the Strategic Plan to ensure its programs and activities are in alignment with it and to assess whether SBGP's priorities have or should shift in the future.

Third, SBGP continued discussing how to support equity and racial justice and how else to track SBGP's organizational commitment to an equitable model of investing. SBGP already has many such tracking measures in place. As noted in the Executive Summary, SBGP has spent approximately 76 percent of its program funding in lowand middle-income communities and communities of color within the District to date. And, as shown in Exhibit C, approximately 50 percent of all SBGP vendor expenditures for the year to date qualify as Impact Investments made to nonprofits, MBE/WBE firms, and local businesses. (Note that nonprofit vendors, which receive large amounts of SBGP funds, cannot be certified as MBE or WBE businesses, irrespective of their leadership structure.) SBGP is now exploring additional ways to transparently measure its investments in grassroots community organizations and initiatives led by people of color, and then plans to assess which of those options to implement in the coming quarters. SBGP also held and participated in conversations on strengthening Baltimore's fiscal sponsorship ecosystem during the last quarter so that grassroots community projects can more easily grow and prosper.

Finally, due to the COVID-19 pandemic, SBGP continued holding all Board and Committee meetings by conference call and plans to continue doing so for the foreseeable future. In compliance with Maryland's Open Meetings Act, members of the public may be provided access to SBGP's open meetings by requesting the callin information. Instructions for doing so are included in all SBGP meeting notices and on the SBGP website.

#### Activity this Quarter III.

Over the last quarter, SBGP continued operating and implementing its core programs as well as COVID-19 response and recovery projects to help meet evolving community needs in response to the pandemic.

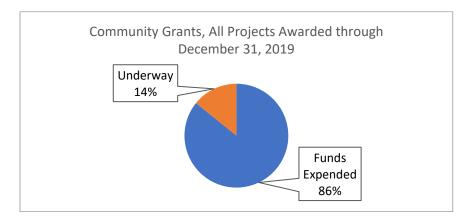
#### A. Community Grants

Through its grantmaking, SBGP continued to empower community and nonprofit partners, providing the resources they need to make change happen across the District.

During the last quarter, SBGP continued to administer Community Grants awarded during the first five grant cycles and to hold provisional awards for the Winter 2020 grant cycle in its pipeline (pending availability of funds). Since inception, SBGP has awarded 127 Community Grants totaling \$2,295,742 through its first five grant cycles, including:

- 77 Small Grants totaling \$339,210;
- 26 Medium Grants totaling \$829,887; and
- 15 Large Grants totaling \$1,027,499.

There was an additional \$445,686 of provisional Winter 2020 Community Grants (pending availability of funds), and SBGP has also provided a small amount of emergency grant funds to support important neighborhood events and causes in need of short-term funding support. SBGP had expended \$1,969,917 on all Community Grants awarded to date as of September 30, 2020.



Throughout the grant administration process, SBGP continued providing ongoing support and assistance to grantees. In addition, SBGP continued reaching out to current grantees to support them through the COVID-19 pandemic and adjust their project timelines if necessary.

SBGP also determined to move its Community Grants Conference, which was originally scheduled for spring 2020 but postponed due to the pandemic, to a virtual format. Beginning in October 2020, Keys to Capacity Online will feature free, weekly, online workshops.

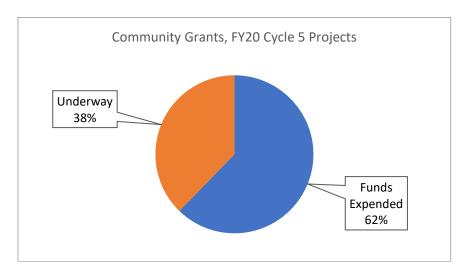
See the 'Summary and Profiles of Projects' exhibit for a full list and details of Community Grants awarded to date.

1. FY20 Grant Cycles (Summer 2019 and Winter 2020/Cycles 5 and 6)

During the last quarter, SBGP continued administering 21 FY20 grants totaling \$368,495, including:

- 14 Small Grants totaling \$62,485;
- 3 Medium Grants totaling \$95,515; and
- 3 Large Grants totaling \$210,000.

Seven of the projects have been completed, and 14 additional projects are underway. SBGP continued working with the grantees with projects still underway to help them complete their important projects.



SBGP also continued holding an additional \$463,186 for 15 provisional grants awarded during the Winter 2020 grant cycle in its pipeline (pending availability of funds), including:

- 4 Small Grants totaling \$17,500;
- 9 Medium Grants totaling \$306,974; and
- 2 Large Grants totaling \$138,712.

The application deadline for these grants was about two weeks prior to the closing of all Maryland casinos, which caused an immediate interruption of SBGP's funding stream. Nonetheless, because the applicants had applied in good faith, the SBGP Board approved the grant awards on a provisional basis subject to a later decision on funding availability. These grants will not go to contract and cannot begin to draw funds but are pre-positioned for a future date when funds become available.

Although the central Maryland casinos reopened in late June 2020 and SBGP began receiving some new revenue again, it is not clear whether the casinos will be able to remain open indefinitely, and if so, whether public health concerns will impact casino revenues over the fall and winter. Therefore, SBGP continues holding these provisional awards in its pipeline until a decision on funding availability can be made.

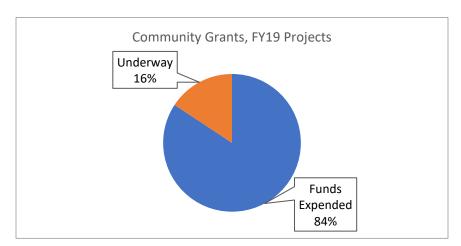
Once more information is available regarding SBGP's funding and if the grant projects are able to be implemented, SBGP will begin actively reaching out to grantees to help them satisfy the administrative grant conditions, including participating in an information session where the grant terms and conditions and fund disbursement process will be explained, so they may begin implementing their projects.

2. FY19 Grant Cycles (Summer 2018 and Winter 2019/Cycles 3 and 4)

During the last quarter, SBGP continued administering 53 FY19 grants totaling \$950,275, including:

- 29 Small Grants totaling \$132,542;
- 14 Medium Grants totaling \$490,464; and
- 5 Large Grants totaling \$343,607.

Forty of the projects have been completed, and 13 additional projects are underway. SBGP continued working with the grantees with projects still underway to help them complete their important projects.

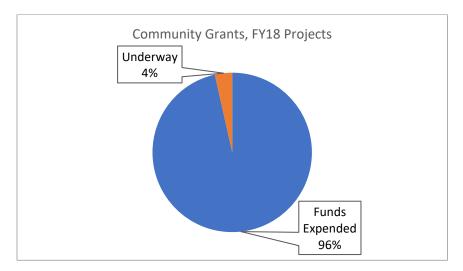


3. FY18 Grant Cycles (Summer 2017 and Winter 2018/Cycles 1 and 2)

During the last quarter, SBGP continued administering 53 FY17 grants totaling \$950,275, including:

- 34 Small Grants totaling \$144,184;
- 9 Medium Grants totaling \$243,908; and
- 7 Large Grants totaling \$473,892.

Fifty-two of the projects have been completed. One project is underway, and SBGP continued working with that grantee to help them complete their important project.



#### 4. Technical Assistance and Capacity Building

SBGP is committed to providing communities not only with the resources they need to make positive change but also with the tools and training they need to become increasingly skilled at shaping their own futures.

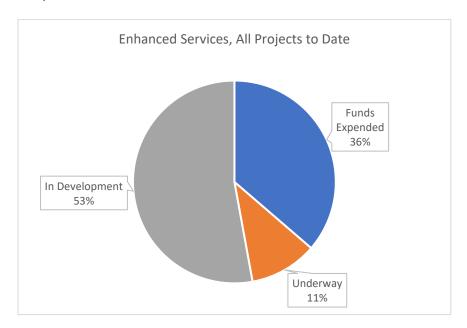
Since many of the grantees are challenged to guickly satisfy administrative grant conditions, implement their projects, and expend their grant funds, SBGP staff continued to reach out to grantees to provide ongoing support and assistance to all grantees throughout the grant administration and implementation process, helping them to build capacity as they complete their important projects. In addition, SBGP continued reaching out to grantees to support them through the COVID-19 pandemic and adjust their project timelines if necessary.

During the last quarter, SBGP determined to move its Community Grants Conference, which was originally scheduled for spring 2020 but postponed due to the pandemic, to a virtual format, announcing the "Keys to Capacity Online" workshop series. Beginning in October 2020, Keys to Capacity Online will feature free, weekly, online workshops aimed at supporting and building capacity for community-focused organizations in the District and beyond to learn, get inspired, and connect with like-minded organizations. Upcoming workshop topics include "Thriving Through COVID-19: Strategies for Managing Staff Stress," "Logic Models: Program Design for Nonprofits," and "Fundraising Unlocked." More information and registration is available at https://sbgpartnership.org/workshops/.

#### B. Enhanced Services

SBGP has delivered a tremendous amount of value to the citizens of South and Southwest Baltimore through its Enhanced Services portfolio, focusing not only on capital, maintenance, and programming in parks and public spaces but also on

helping meet community needs in response to the pandemic. Since inception, SBGP has committed \$5,153,405 to 107 Enhanced Services. An additional \$5,992,158 of projects were in development, and SBGP had expended \$4,116,461 on Enhanced Services as of September 30, 2020.

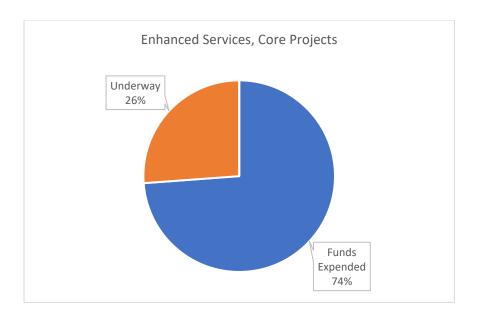


See the 'Summary and Profiles of Projects' exhibit for a full list and details of Enhanced Services that have commenced to date.

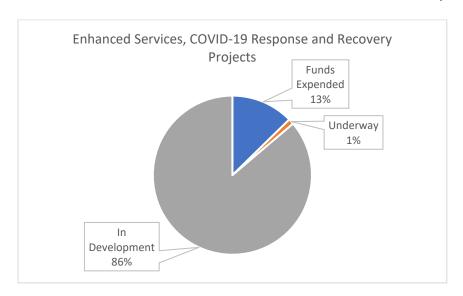
#### 1. Project Implementation

SBGP has successfully programmed all Enhanced Services funds to date and continues planning for the administration and implementation of its FY21 Enhanced Services, including core Enhanced Services as well as COVID-19 response and recovery projects. However, it is likely that the current project portfolio will have to be adjusted in future quarters due to (a) the uncertainty of future funding due to casino capacity restrictions and potential future closings, (b) the unviability of programs that involve gatherings of people and the reimagining of some of those programs, and (c) the need to pay for evolving COVID-19 response and recovery initiatives. Staff therefore continue to evaluate which projects are most vital and can proceed until future funding is more certain.

Since inception, SBGP has committed \$4,194,228 to 90 core Enhanced Services, and had expended \$3,091,648 on those projects as of September 30, 2020.



Since the onset of the pandemic, SBGP has committed an additional \$959,177 to 17 COVID-19 response and recovery projects. SBGP had expended \$880,898 on those projects, and an additional \$5,992,158 of response and recovery projects were in development as of September 30, 2020. Depending upon changing needs in our communities, these could be entirely new projects like the food and supplies already delivered (see below) or extensions of existing SBGP programs. Given the fluidity of the pandemic situation, these efforts are subject to regular review and evaluation. SBGP remains nimble and able to reprogram funds quickly should the situation warrant that – either to other COVID-19 activities or back to core SBGP priorities.

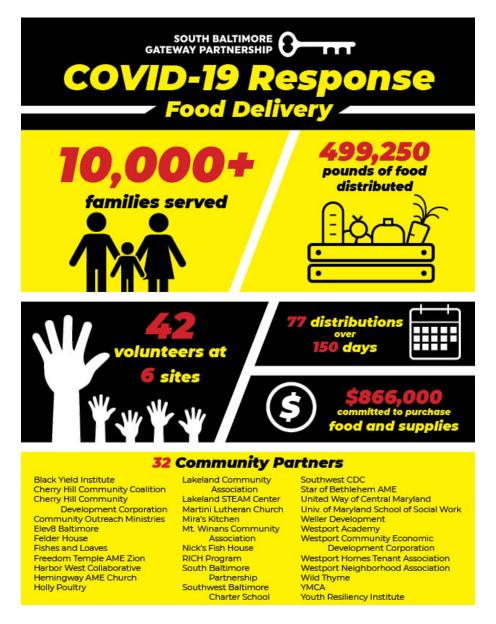


#### 2. Project Highlights

In the past quarter, SBGP implemented a wide range of improvements around the District, ranging from maintenance, landscaping, and park improvements to COVID-

19 grocery and aid distributions and the "Design for Distancing: Reopening Baltimore Together" main street initiative.

When the COVID-19 pandemic began, SBGP began shifting resources to help meet community needs, including working with its network of community partners to coordinate distributions of groceries and household necessities to residents of Cherry Hill, Westport, Mt. Winans, St. Paul, Lakeland, and Sharp-Leadenhall. Over nearly five months, SBGP and its partners distributed almost 500,000 pounds of food to over 10,000 families.



In addition, SBGP has been proud to support the safe reopening of the District's Main Street corridors in Federal Hill and Pigtown. SBGP partnered with the City of Baltimore, the Neighborhood Design Center, Baltimore Development Corporation, Baltimore City Department of Planning, and Johns Hopkins Bloomberg School of

Public Health to implement "Design for Distancing" plans with Federal Hill Main Street and Pigtown Main Street. The initiative provided designs, public health resources, and more to support quick, safe public space activations and small business recovery in response to the pandemic.

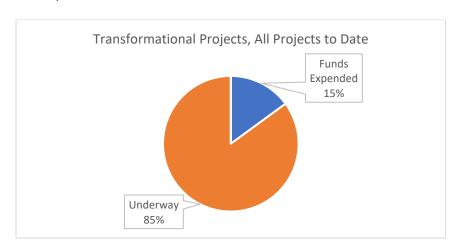
On September 3, 2020, the Cal Ripken Sr. Foundation hosted a virtual groundbreaking for the first turf field being constructed in partnership with SBGP and BCRP. The 83,000 square foot multi-purpose field will be located at Reedbird Park and part of the first construction phase of the larger Middle Branch Fitness and Wellness Center at Cherry Hill. The field is expected to be completed in Spring 2021 and will open before the Middle Branch Fitness and Wellness Center is completed.

The Gwynns Falls Trash Wheel, Baltimore's fourth and largest trash wheel, is also under construction and scheduled for completion by the end of the year. The trash wheel, which will be installed at the mouth of the Gwynns Falls, will have a grappling arm to help move large debris and use solar and hydropower to turn a water wheel that powers a series of rakes and conveyor belt that will lift trash from the water and deposit it into a dumpster barge. The project also includes a kayak gate that will provide boating access to the stream.

#### C. Transformational Projects

During the last quarter, SBGP continued to administer FY18, FY19 and FY20 Transformational Projects to bring about dramatic change in the District. Due to the uncertainty of SBGP's future funding, the implementation of any potential future projects is currently on hold.

Since inception, SBGP has committed \$3,783,000 to Transformational Projects. SBGP had expended \$565,488 on those projects as of September 30, 2020. Some of these projects are multi-year efforts that cannot be spent down all at once. For example, the CDC Operating Support Fund provides three consecutive years of funding to nonprofit partners. Similarly, the \$2.2 million committed for the Middle Branch Fitness and Wellness Center could not be spent until the project actually broke ground (see below).



See the 'Summary and Profiles of Projects' exhibit for a full list and details of Transformational Projects that have received funding commitments to date.

#### 1. Middle Branch Fitness & Wellness Center at Cherry Hill

A groundbreaking ceremony was held on September 21, 2020 to kick off the \$23 million Middle Branch Fitness & Wellness Center at Cherry Hill. The so-called "Super Rec Center" will be a state of the art facility that provides the community of Cherry Hill and South Baltimore with a brand new gymnasium, an indoor pool and splash pad, a fitness area, multipurpose studios, classrooms, and more. This major regional recreation complex built on the banks of the Middle Branch in Cherry Hill will include a Ripken field, which also broke ground in September, (The Ripken field is being funded separately through the Enhanced Services program as described above.)

The project serves as the first major capital project for the Middle Branch Waterfront and should be complete in 18 to 24 months. With construction underway, SBGP expects to begin expending the \$2.2 million in Transformational Projects funds (and continue expending the \$750,000 in Enhanced Services funds) committed for this project.

#### 2. Middle Branch Waterfront Plan and Implementation

SBGP has continued to spearhead the effort to transform the Middle Branch into Baltimore's next great waterfront with 11 miles of parks and trails. Working collaboratively with the City, the Parks & People Foundation, and other partners, the project has continued to move forward in recent months:

- As mentioned above, the first major implementation project for the Middle Branch Waterfront, the \$23 million Middle Branch Fitness & Wellness Center at Cherry Hill, broke ground in September 2020.
- SBGP is collaborating with BGE and other partners to apply for funding to test the viability of a vegetated berm made of tested dredge sediment. If this pilot proves successful, it could set the stage for a larger resiliency project to protect the Spring Gardens facility from storm surge and sea level rise, while restoring native vegetation.
- The City of Baltimore responded to a request from GreenVest, an ecosystem services company, to grant a Right of Entry so that the firm could assess the feasibility of a privately funded living shoreline in Cherry Hill. The Right of Entry granted by the City simply allows the company to go onto public land and conduct engineering studies. While no commitments have been made to this (or any other) company, GreenVest is developing a proposal for City consideration. Any subsequent action by the City would be consistent with established procurement requirements.
- SBGP issued an RFQ seeking firms or teams with expertise in the design, engineering, financing, permitting, and implementation of wetland construction, ecosystem restoration, shoreline resiliency, and hazard mitigation projects. The selected firm or team will assist in the application for

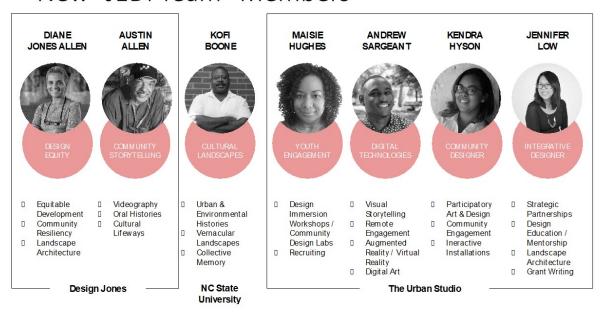
(and, if awarded, implementation of) a \$25 million federal grant to design and build natural resiliency features along the Middle Branch.

- The Gwynns Falls Trash Wheel is under construction and scheduled for completion by the end of the year.
- Fundraising and planning continue for enhancements to the Middle Branch Trail and the design of a trail to BWI.

Meanwhile, the Middle Branch Master Plan continues to move forward. Following the (previously reported) voluntary exit of the original lead from the design team, SBGP is now contracting with the remaining design team to complete the Project Brief and is negotiating with Field Operations, the design competition runner-up, to take over as design lead. Field Operations is the firm that designed New York's famous High Line. In addition, new team members have been added to the design team, representing national experts in the incorporation of Justice, Equity, Diversity, and Inclusion ("JEDI") principles into park planning projects. The expanded "JEDI Team" now includes Professor Kofi Boone, who received national acclaim for his recent article entitled "Black Landscapes Matter"

(http://groundupjournal.org/blacklandscapesmatter). It also includes Diane Jones Allen, a former professor of Landscape Architecture at Morgan State University, as well as a design collective consisting of young professionals of color called "The Urban Studio."

# New "JEDI Team" Members



#### 3. CDC Operating Support Fund

In FY19, SBGP set aside \$900,000 to provide operating funds to local Community Development Corporations (CDCs) working to develop real estate in accordance with neighborhood aspirations. During the last quarter, SBGP continued administering three \$300,000 Operating Support Fund awards to the Cherry Hill

Development Corporation, Southwest Partnership (in partnership with Pigtown Main Street), and the Westport Community Economic Development Corporation.

SBGP also began the process of conducting the first annual progress review for each organization to confirm whether to renew each agreement for a second year. While development projects have slowed somewhat due to the COVID-19 pandemic, Cherry Hill Development Corporation and Southwest Partnership demonstrated excellent progress and both were approved for a second year of funding. The third and final CDC operating award, to Westport Community Economic Development Corporation, is up for renewal in October 2020.

#### 4. Lyft Grocery Access Pilot for South Baltimore

SBGP continued administering the Lyft Grocery Access Pilot in South Baltimore with funding from the Local Development Council and as a collaboration among the Baltimore City Department of Health, Baltimore City Department of Planning, Family Health Centers of Baltimore, and Lyft. The pilot program, which launched in November 2019 and ran through September 2020, enabled residents who do not have their own cars to gain access to participating area grocery stores with low-fare rides provided by Lyft. Sixty-six participants took nearly 1,200 rides, and the pilot has been an especially valuable and critical resource during the pandemic. However, with the average trip costing nearly \$11, the City determined the program was cost prohibitive to expand.

#### 5. Projects in Development

Until there is more clarity about SBGP's funding stream, and how its communities will be affected by the pandemic, SBGP will not be developing any new Transformational Projects. However, it is likely that some of the first topics for consideration will be the establishment of a large capital fund to cover predevelopment costs for innovative community-driven development projects in the District and additional Middle Branch Waterfront implementation projects.

#### D. Overhead and Administration

#### 1. Human Resources and Administration

During the last quarter, SBGP continued planning for future organizational needs and structure consistent with the FY21 Financial Plan. This included continuing to research best practices and develop a comprehensive compensation plan for the organization to ensure fair, competitive, and ethical compensation practices, as well as to retain (and attract when necessary) its professional, experienced, and skilled employees.

In addition, SBGP continued assessing and reviewing its security and risk management practices. Over the last 18 months, SBGP took many steps to improve security. Most recently, SBGP conducted an IT needs assessment, interviewed IT

services firms, and engaged a firm in March 2020 to help improve SBGP's IT infrastructure and cyber security as well as provide help desk support and other IT managed services. With several, initial IT infrastructure and cyber security improvements successfully implemented during the previous quarter, SBGP has transitioned to monitoring its IT needs on an ongoing basis and implementing additional improvements as needed moving forward.

#### 2. Finance

#### a. Fiscal Management and Procedures

During the last quarter, SBGP continued to review its financial position, financial activity, and related procedures with its Finance Committee and Board of Directors.

SBGP also continued exploring a possible federal reimbursement for its COVID-19 response activities and operations since FEMA reimburses local governments and their partners for the emergency aid they provide. Based on guidance from the State of Maryland, the City agreed to be the lead applicant, and SBGP continued drafting an MOU between SBGP and the City to serve as the required backup documentation for the partnership.

#### b. FY20 Financial Audit

By law, SBGP is required to conduct an annual financial audit. Therefore, SBGP engaged SB & Company, LLC, a City-certified MBE accounting firm with significant government and nonprofit audit experience, to provide independent audit services for fiscal years 2018 through 2020. The financial audit for FY20 was completed during the last quarter, and the independent auditors issued an unmodified (clean) audit opinion on the financial statements, did not discover any instances of fraud or material weakness in internal controls, and received full cooperation from management.

Moreover, the audit confirmed that SBGP has continued to mobilize its program funding efficiently and effectively. As the audit states:

The pace of program expenditures continued to increase significantly in fiscal year 2020, with total expenditures increasing by nearly 50 percent in comparison to fiscal year 2019....

While assets increased by more than liabilities in fiscal year 2020, approximately 97 percent of those assets were assigned to projects or otherwise committed...and so can be expected to be expended as those projects are implemented....

While some of [SBGP's] projects (such as many Enhanced Services) take less than one fiscal year to complete, others do not. Community Grants, for example, generally take a year or more for grantees to execute. Similarly, large investments in complex Transformational Projects take long periods of time and fiduciary analysis to responsibly prepare and execute. Therefore, not all funds assigned in a given fiscal year are likely to be spent within that year, resulting in an inevitable increase in Fund Balance during the initial years of the organization.

Furthermore, the sudden onset of the COVID-19 pandemic had significant implications for [SBGP's] programs and financial plans.... Consequently, [SBGP] maintained a significant fund balance to preserve its financial position and capacity to operate and implement programs [emphasis added].

See the 'Financial Statements Together with Report of Independent Public Accountants For the Year Ended June 30, 2020' exhibit for the audited financial statements and audit report, which are also posted on the SBGP website and thereby made available to the general public.

#### c. Update on the FY21 Financial Plan

While the FY21 budget is more conservative than those for prior years, the impact of the COVID-19 pandemic on the economy and SBGP's funding remains relatively speculative and the SBGP Board anticipates revising the budget in response. Although the central Maryland casinos reopened in late June 2020 and SBGP began receiving some new revenue again, it is not clear whether the casinos will be able to remain open indefinitely, and if so, whether public health concerns will impact casino revenues over the fall and winter.

The SBGP Finance Committee and management therefore continue reviewing the FY21 budget monthly and assessing information regarding future revenues and the appropriate time to propose revisions to the FY21 budget. In the interim, the SBGP Board and Finance Committee have agreed to follow a more conservative financial plan through December 31, 2020, which is also reviewed monthly, and have begun the process of updating that plan through June 30, 2021. However, SBGP remains nimble and ready to adjust its plans as the situation evolves, either to mobilize more available program funding, or to preserve its financial position and capacity to operate and implement programs.

Consistent with its current, more conservative financial plan, revenues were ahead of budget and expenses were under budget as of September 30, 2020. SBGP has budgeted/allocated its planned revenues for the remainder of FY21 and remains committed to expending those funds according to its financial plans and investing in its communities. As of September 30, 2020, SBGP had \$10,760,508 assigned/encumbered for projects underway and in development and other future expenses, and no unassigned fund balance. As previously explained, many projects take a year or more to complete. For example, the \$900,000 set aside for CDC Operating Support must be spent down over the course of three years. As a result, not all funds assigned in a given fiscal year are likely to be spent within that year, and SBGP expects to maintain a significant fund balance for the foreseeable future.

See the 'Update on the FY21 Financial Plan' exhibit for the financial statements for SBGP as of and for the month and three months ended September 30, 2020.

#### 3. Communications and Outreach

SBGP continued communications and outreach efforts to engage with the communities in the District and respond to their needs during the last quarter. The Communications and Outreach Specialist continued attending virtual community and stakeholder meetings and events and has been reaching out to community leaders so that residents and others have an easy way to get in touch with SBGP. SBGP also continued implementing a comprehensive communications and outreach campaign to share information about the Board application process and solicit applicants from across the District, including posting the Board application information on its website and social media pages, and reaching out to stakeholders and interested parties, including past applicants and current SBGP Board members.

SBGP also continued to raise awareness of the organization and its work, including refreshing its website, increasing its social media presence, sending regular enewsletters to share important and timely information with stakeholders, and publishing "Community Currents," its quarterly e-newsletter featuring highlights from the past quarter and upcoming items. Recent media coverage includes the Middle Branch Fitness and Wellness Center groundbreaking and the naming and installation of the Gwynns Falls Trash Wheel. SBGP also participated in the Baltimore Broadcasters Coalition virtual community ascertainment program, which connects public service programs such as SBGP with television and radio broadcasters.

In addition, SBGP began researching and developing an enhanced communications strategy to expand its reach to stakeholders that do not speak English; do not have a computer or internet access at home; and are deaf, hard of hearing, blind or visually impaired. SBGP expects to finalize that strategy and develop an implementation plan and timeline in the coming quarter.

#### 4. Program Management, Compliance, and Evaluation

SBGP continued to build and improve its program management, compliance, and evaluation infrastructure and capacity during the last quarter. SBGP continues to utilize project management software and explore additional workflow needs and solutions to streamline program management and administration. In addition, SBGP continued discussions related to assessing and incorporating more diversity, equity, and inclusion practices, including exploring the possibility of a video submission option for grant applicants.

a. Procurement, Impact Investments, and MBE/WBE Participation

After updating its Procurement Policy and Procedures Manual during the previous quarter, SBGP implemented the updates during the last quarter to ensure consistent documentation of compliance. SBGP remains committed to directing its funding towards MBE/WBE firms, local businesses, non-profits, and other Impact

Investments consistent with its mission and the manual and tracks those Impacts Investments. Although most of the information is provided on a voluntary basis and SBGP continues collecting data on new and existing vendors, the report to date shows that SBGP is making serious efforts to direct its funding towards MBE/WBE firms, local businesses, non-profits, and other Impact Investments. Of \$761,301 of expenditures in FY21 to date, approximately 48 percent constitute Impact Investments of one form or another. Approximately 69 percent of these Impact Investments went to city-based vendors and 83 percent went to nonprofit vendors.

Following the end of FY20, SBGP finalized and submitted documentation of its compliance with its organizational MBE/WBE participation goals for FY20. SBGP is proud to report that the organization not only satisfied but exceeded those goals. Acceptance of that documentation, which SBGP submitted in September 2020, by the Minority and Women's Business Opportunity Office (MWBOO) is pending.

SBGP also submitted its organizational overhead budget for FY21 to the MWBOO in June 2020 for the purposes of calculating the organization's MBE/WBE participation goals for its FY21 overhead expenses. Receipt of those goals is pending.

SBGP also continues to submit its program project budgets that are \$50,000 and greater to the MWBOO for determination of individual program and project MBE/WBE participation goals. For any projects with MBE/WBE goals, SBGP also continues documenting intent to comply, and then compliance, with those goals before closing out projects. However, in accordance with Art. 5 § 28-64(c) of the Baltimore City Code and an Executive Order issued by Mayor Young declaring a State of Emergency in response to the COVID-19 pandemic, SBGP has been submitting emergency MBE/WBE participation waiver requests to the MWBOO as needed for COVID-19 response projects so that measures can be taken in order to protect the health and wellbeing of the citizens of the District as quickly as possible.

(It is worth noting that the two master funding agreements between SBGP and BCRP for Enhanced Services that were signed during Fall 2018 clarify the MBE/WBE compliance responsibilities for the two parties. The City assumed primary compliance obligations for any expenditures where SBGP reimburses BCRP for its projects, as well as in situations where BCRP directs SBGP to make specific expenditures on its behalf. However, at the MWBOO's request, SBGP continues submitting budgets for those projects that are \$50,000 and greater for the determination of MBE/WBE goals.)

The MWBOO had been responding to the emergency MBE/WBE participation waiver requests quickly and responding to some of SBGP's other submissions on an intermittent but ongoing basis. However, as of September 30, 2020, SBGP was still awaiting responses to some items from November 2019 forward, including general questions related to the MWBOO directory and contractor/vendor selection, project budgets and compliance documentation, as well as emergency waiver requests from July 2020. SBGP continues to seek communication and guidance from the MWBOO regarding the expected timeline for responses and how best to avoid interrupting certain projects underway. While SBGP has not received this

information on a consistent basis, it remains committed to working with both the project managers/service providers and the MWBOO to keep projects moving forward and also satisfy any goals and resolve any issues as necessary once the MWBOO responses for those projects are received.

See the 'Impact Investments Report' exhibit for more information.

#### b. Program Evaluation and Performance Measurement

The SBGP Strategic Plan calls for SBGP to significantly improve the vitality of the South Baltimore Gateway neighborhoods for all residents. In order to hold SBGP to this high standard, SBGP developed an initial performance measurement system to track and evaluate program activity metrics (primary data) and social and economic health metrics (secondary data), which are collected and reported on a quarterly and annual basis, respectively.

As it has implemented and mobilized its programs over the last few years, SBGP also explored how to evaluate the impact of its programs and activities. During the fourth quarter of FY20, SBGP and Success Measures, an evaluation group based at NeighborWorks America focused on community development and health-related fields, completed evaluation planning work, including drafting a theory of change, an outcome map and an evaluation plan for SBGP's programs and activities. The next phases of this project, including developing and piloting data collection tools and determining the implementation plan and timeline, were likely to occur over the next few years but are currently on hold until SBGP's future funding is more certain. Meanwhile, SBGP has been working to refine its initial performance measurement system.

See the 'Program Activity Metrics' exhibit for more information.

### IV. Exhibits

- A. Financial Statements Together with Report of Independent Public Accountants For the Year Ended June 30, 2020
- B. Update on the FY21 Financial Plan (Financial Statements As of and For the Month and Three Months Ended September 30, 2020)
- C. Impact Investments Report
- D. Program Activity Metrics
- E. Summary and Profiles of Projects

Exhibit A. Financial Statements Together with Report of Independent Public Accountants For the Year Ended June 30, 2020

# SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY

**Financial Statements Together with Report of Independent Public Accountants** 

For the Year Ended June 30, 2020



**JUNE 30, 2020** 

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#### REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Board of Directors of The South Baltimore Gateway Community Impact District Management Authority

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the South Baltimore Gateway Community Impact District Management Authority (the Partnership), as of and for the year ended June 30, 2020, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

The Partnership's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Partnership's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Partnership's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the balance sheet of the Partnership as of June 30, 2020, and the respective change in its fund balance for the year ended June 30, 2020, in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Owings Mills, Maryland September 16, 2020



**Management's Discussion and Analysis** June 30, 2020

#### Overview of the Financial Statements and Financial Analysis

The following is a discussion and analysis of the financial performance of the South Baltimore Gateway Community Impact District Management Authority dba the South Baltimore Gateway Partnership (the Partnership) for the fiscal year ended June 30, 2020 with 2019 for comparative purposes. The financial statements and accompanying notes should be read in conjunction with this discussion.

#### 2020 Financial Highlights

- The Partnership's total fund balance increased \$882,302, as revenue exceeded expenditures. This was due in part to the fact that some Partnership projects take more than one fiscal year to complete. In addition, the onset of the COVID-19 pandemic created uncertainty related to the economy and future revenues, which caused the Partnership Board to take the conservative step of setting aside funds for future programs and operations.
- The pace of program expenditures continued to increase significantly in fiscal year 2020, with total expenditures increasing by nearly 50 percent in comparison to fiscal year 2019.
- 100 percent of the Partnership's fund balance is assigned to programs or otherwise committed.
- The assets of the Partnership exceeded its liabilities at the close of the most recent fiscal year by \$10,710,494 (fund balance). Of this amount, \$9,810,494 represents assigned fund balance and \$900,000 represents committed fund balance, while \$0 represents unassigned fund balance.

#### **Balance Sheet**

Fund balance over time, may serve as a useful indicator of a government's financial position. In the case of the Partnership, assets exceeded liabilities by \$10,710,494 at the close of the most recent fiscal year.

	2020	2019
Total Assets	\$ 11,095,123	\$ 10,078,354
<b>Total Liabilities</b>	384,629	250,162
Fund Balance	\$ 10,710,494	\$ 9,828,192

In fiscal year 2020, the Partnership programmed and began to expend its fiscal year 2020 funds as well as continued to expend programmed but unspent funds from prior fiscal years, with the pace of program implementation and expenditures continuing to increase significantly as the year went on. While assets increased by more than liabilities in fiscal year 2020, approximately 97 percent of those assets were assigned to projects or otherwise committed (see Balance Sheet below) and so can be expected to be expended as those projects are implemented.

Management's Discussion and Analysis June 30, 2020

#### **Balance Sheet** (continued)

During fiscal year 2020, the timelines for project completions varied considerably across the organization's program areas due to the variable nature of the projects being undertaken. While some of the Partnership's projects (such as many Enhanced Services) take less than one fiscal year to complete, others do not. Community Grants, for example, generally take a year or more for grantees to execute. Similarly, large investments in complex Transformational Projects take long periods of time and fiduciary analysis to responsibly prepare and execute. Therefore, not all funds assigned in a given fiscal year are likely to be spent within that year, resulting in an inevitable increase in Fund Balance during the initial years of the organization.

Furthermore, the sudden onset of the COVID-19 pandemic had significant implications for the Partnership's programs and financial plans. First, many of the core projects that the Partnership would typically fund (such as youth sports, cultural events in parks across the District, community gatherings, and others) became impossible to operate safely, and much of these funds were diverted to provide COVID-19 response aid to neighborhoods. At the same time, Governor Hogan's decision to close all Maryland casinos on March 15, 2020 brought the Partnership's revenue stream to a temporary but abrupt end. Although Governor Hogan has gradually eased restrictions and the central Maryland casinos reopened in late June 2020, they did so with capacity restrictions. Furthermore, it is not clear whether the casinos will be able to remain open indefinitely and if so with what capacity limitations; whether funding will be substantially restored given the potential impact of public health concerns and capacity limitations on casino revenues; and how long it will be until the casinos can reopen permanently and at full capacity. As a result, the Partnership had to think strategically about how to respond to the pandemic while also preserving organizational capacity and core priorities. Therefore, the Partnership revised its fiscal year 2020 budget and developed a conservative financial plan into fiscal year 2021, assuming no substantial new revenue for the foreseeable future. Consequently, the Partnership maintained a significant fund balance to preserve its financial position and capacity to operate and implement programs.

# Management's Discussion and Analysis June 30, 2020

#### Statement of Revenue, Expenditures and Change in Fund Balance

The Statement of Revenue, Expenditures and Change in Fund Balance presents the year ended June 30, 2020 revenue and expenditures, and their effect on fund balance. Revenue consists primarily of intergovernmental revenue. Expenditures consist of program and administrative activity.

		2020		2019	
Revenue	\$	5,240,626	\$	7,099,663	
Expenditures		4,358,324		2,919,950	
Change in fund balance Fund balance, beginning of period Fund Balance, End of Baried		882,302 9,828,192	•	4,179,713 5,648,479	
Fund Balance, End of Period	\$	10,710,494	\$	9,828,192	

Revenue decreased by \$1,859,037, in comparison to fiscal year 2019, which was attributable primarily to decreased Local Impact Grant funding due to the onset of the COVID-19 pandemic, temporary closure of the Maryland casinos and interruption of the Partnership's funding. In addition, the Partnership continued to earn interest on the value of its deposit accounts and received some pass-through funding from the City of Baltimore.

Expenditures increased by \$1,438,374, or nearly 50 percent, in comparison to fiscal year 2019. Accelerating program expenditures were due to a third full year of operations during fiscal year 2020 and continuing to build internal infrastructure, including hiring for two new permanent, full-time staff positions. Program implementation and expenditures continued to increase significantly in fiscal year 2020 as a result.

Although revenue decreased and expenditures increased in fiscal year 2020, revenue exceeded expenditures due to the Partnership's conservative post-pandemic financial planning and cautious spending combined with the fact that some Partnership projects take more than one fiscal year to complete.

# Management's Discussion and Analysis June 30, 2020

#### **Economic Outlook**

The State law authorizing the City to establish the Partnership specifies that, starting in Fiscal Year 2018, the Partnership shall receive not less than 50% of the Local Impact Grants from video lottery proceeds designated for Baltimore City. Absent a change of legislation, this allocation of funds will remain unchanged.

Because the three central Maryland casinos have the potential to cannibalize users from one another, the public revenues from all three casinos are pooled. This reduces the risk of a future decrease in revenue due to competition among casinos.

The Partnership's initial projections for fiscal year 2020 Local Impact Grant revenues suggested that the Partnership would receive \$6.3 million, and this number formed the basis for the Partnership's original budget. However, due to the onset of the COVID-19 pandemic, temporary closure of the Maryland casinos and interruption of funding, the Partnership revised its fiscal year 2020 revenues projection and budget to \$5.0 million, and the Partnership's actual operating revenue for fiscal year 2020 was \$5.2 million.

The Partnership has budgeted for Local Impact Grant revenue of \$5.0 million for fiscal year 2021 based on projections for fiscal year 2021 and actual fiscal year 2020 Local Impact Grant revenues. While the fiscal year 2021 budget is more conservative than those for prior years, the precise impact of the COVID-19 pandemic on Local Impact Grant revenue remains to be seen. The Partnership's Board anticipates revising the fiscal year 2021 budget in response to this changing situation as it evolves. In the interim, the Partnership's Board will continue to follow a more conservative financial plan, which is monitored monthly.

# **Balance Sheet** As of June 30, 2020

<b>Current Assets</b>	
Cash	\$ 10,957,837
Receivables	15,600
Due from the State	 121,686
Total Assets	\$ 11,095,123
LIABILITIES AND FUND BALANCE	
Liabilities	
Accounts payable	\$ 352,441
Payroll liabilities	 32,188
Total Liabilities	384,629

**ASSETS** 

Fund Balance	
Committed	900,000
Assigned	9,810,494
Total Fund Balance	10,710,494
Total Liabilities and Fund Balance	\$ 11,095,123

10,710,494

\$

### SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY

### Statement of Revenue, Expenditures, and Change in Fund Balance For the Year Ended June 30, 2020

Fund Balance, End of Year

Revenue	
Revenue	\$ 5,240,626
Expenditures	
Grant expense	1,009,017
Enhanced services	2,318,747
Transformational project	517,795
Professional fees	137,032
Facilities and equipment	40,731
Operations	23,506
Payroll	265,705
Travel and meetings	3,981
Miscellaneous	41,810
Total Expenditures	4,358,324
Change in Fund Balance	882,302
Fund balance, beginning of year	9,828,192

Notes to the Financial Statements June 30, 2020

#### 1. ORGANIZATION

#### **Authorizing Legislation**

The South Baltimore Gateway Partnership (the Partnership) was established by law on September 12, 2016 as the South Baltimore Gateway Community Impact District Management Authority and is codified in the Baltimore City Code, Article 14 Section 19-4. Though neither an agency of city nor state government, the Authority is established as a governmental body to the greatest extent allowable by law. The Partnership implements the South Baltimore Gateway Master Plan, and under the Partnership's current strategic plan its main areas of focus are community development and revitalization, environmental sustainability, and health and wellness. The Partnership is funded by the Local Impact Grants generated by the three casinos in central Maryland: Horseshoe Casino, Maryland Live, and MGM Grand National Harbor. Under state law, not less than 50% of the Local Impact Grants that had previously been designated for the City of Baltimore has been reallocated for direct use by the Partnership.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Accounting and Measurement Focus**

The Partnership's activities are accounted for using the modified accrual basis of accounting and the current financial resources measurement focus. Under the modified accrual basis of accounting, revenues are recognized when susceptible to accrual (that is when they become both measurable and available). "Measurable" means the amount of the transaction can be determined and "available" means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period, considered by the Partnership to be one year. Expenditures are recorded when the related liabilities are incurred. The Partnership's financial statements are presented on a modified accrual basis, which is essentially the same as the full accrual basis; therefore, separate entity-wide statements are not presented.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingencies as of the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

# SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY

Notes to the Financial Statements June 30, 2020

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## **Revenue and Expenses**

Revenue consists of intergovernmental revenue from the State of Maryland and interest earned on the value of the Partnership's deposit accounts. The Partnership also received some pass-through funding from the City of Baltimore in fiscal year 2020. Expenditures consist of program and administrative expenses.

#### **Fund Balance**

In the fund financial statements, fund balances are classified in the following categories:

#### Committed

This category includes amounts constrained for a specific purpose by the Board using its highest level of decision-making authority, prior to year-end. As of June 30, 2020, the Partnership had \$900,000 as committed to serve as emergency reserves for future years to protect against potential funding fluctuations.

## Assigned

This category includes amounts constrained by the intent to be used for a specific purpose by the Partnership. As of June 30, 2020, the Partnership had \$9,822,683, as assigned for the Partnership's commitments to program work, including projects underway and in development, and future overhead and indirect program expenses.

## Unassigned

This category includes amounts not constrained by the Partnership prior to year-end. As of June 30, 2020, the Partnership had \$0 as unassigned as a result of the Partnership having a plan for the use of all available funds.

### 3. CASH DEPOSITS WITH FINANCIAL INSTITUTIONS

## Custodial credit risk-deposits

In the case of deposits, this is the risk that in the event of a bank failure, the Partnership's deposits may not be recoverable. As of June 30, 2020, the carrying amount of the Partnership's deposits was \$10,957,837 and the bank balance was \$10,960,303.

## SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY

**Notes to the Financial Statements** June 30, 2020

## 4. RECEIVABLES

Receivable represents amounts due from vendors. As of June 30, 2020, \$15,600 remained due. This amount was collected subsequent to year end.

## 5. DUE FROM THE STATE

Due from the State represents the amount of intergovernmental revenue held by the State that has not yet been remitted to the Partnership. As of June 30, 2020, \$121,686 remained due from the State. This amount was collected subsequent to year end.

Exhibit B. Update on the FY21 Financial Plan

# SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY

Financial Statements As of and For the Month and Three Months Ended September 30, 2020

# SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY STATEMENT OF FINANCIAL POSITION

As of September 30, 2020

ASSETS	
Current Assets	
Cash and Cash Equivalents	\$ 11,304,962
Due from State <sup>1</sup>	577,467
Total Current Assets	11,882,429
Total Assets <sup>2</sup>	\$ 11,882,429
LIABILITIES AND NET ASS	ETS
Current Liabilities	
Accounts Payable	\$ 166,681
PTO Liability	55,240
Total Current Liabilities	221,921_
Fund Balance	
Committed <sup>3</sup>	900,000
Assigned <sup>4</sup>	10,760,508
Unassigned <sup>5</sup>	<del>-</del>
Total Fund Balance	11,660,508
Total Liabilities and Fund Balance	\$ 11,882,429

#### Footnotes:

- 1. Due from State for September 2020.
- 2. Total Assets of \$11,882,429 includes an Intergovernmental Revenue Receivable of \$577,467; \$10,760,508 of Total Assets is assigned/encumbered for Community Grants, Enhanced Services and Transformational Projects; and \$900,000 is committed by the Board to serve as emergency reserves.

  3. Committed fund balance includes \$900,000 that serves as an emergency reserve. This represents approximately five percent of the budgeted revenues for FY18, FY19, and FY20. SBGP has established a target reserve of approximately \$1.5 million, which would cover overhead and program expenses for three months, or overhead and 50 percent of program expenses for six months. SBGP will reserve approximately 5 percent of revenues, or \$300,000, each year as long as the organization has the funds to do so while maintaining a healthy financial position. It is estimated to take SBGP until at least FY 2022 or 2023 to 4. Assigned fund balance includes encumbrances made for 1 FY18 Transformational Project totaling \$1,000,000; 1 FY19 Transformational Project totaling \$155,695; 5 FY20 Transformational Projects totaling \$2,061,818; 3 FY19 Enhanced Services totaling \$46,442; 12 FY20 Enhanced Services totaling \$273,601; 6 FY20 Enhanced Services COVID-19 projects totaling \$107,977; 7 FY21 Enhanced Services COVID-19 projects totaling \$796,994; \$5,992,158 for Enhanced Services COVID-19 projects in development; 1 FY18 grant totaling \$33,258; 13 FY19 grants totaling \$153,521; and 13 FY20 grants totaling \$139,044. Funds budgeted for Community Grants, Enhanced Services, and Transformational Projects are encumbered for projects in development. Those funds are then encumbered for those services.
- 5. Unassigned fund balance includes amounts not yet committed, restricted or encumbered/assigned.

# SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY STATEMENTS OF ACTIVITIES For the Month and Three Months Ended September 30, 2020

	Month of September 2020	Three Months Ended September 2020	Approved Budget FY21	Variance to YTD Budget FY21
REVENUES	September 2020	September 2020	Budget F 121	Budget F 121
Intergovernmental Revenue (Local Impact Funding)	\$ 577,467	\$ 1,709,349	\$ 5,000,000	\$ 459,349
Interest Income <sup>1</sup>	389	1,976	25,000	(4,274)
Total Revenues	577,856	1,711,325	5,025,000	455,075
PROGRAM EXPENSES				
Community Grants <sup>2</sup>	32,843	163,072	799,319	36,758
Salaries and Benefits <sup>5</sup>	14,904	45,499	167,801	(3,549)
Other Program Expenses <sup>6</sup>	12,899	13,094	17,676	(8,675)
Enhanced Services <sup>3</sup>	28,246	127,042	1,198,979	70,859
Enhanced Services COVID-19 <sup>7</sup>	46,620	101,844	· · · · · · · · · · · · · · · · · · ·	<i>'</i>
Salaries and Benefits <sup>5</sup>	11,597	35,316	160,939	4,919
Other Program Expenses <sup>6</sup>	-	-	5,000	1,250
Transformational Projects <sup>4</sup>	63,487	92,989	1,998,298	406,586
Salaries and Benefits <sup>6</sup>	4,836	14,688	66,022	1,818
Other Program Expenses <sup>6</sup>	3,140	9,734	80,000	10,266
Total Program Expenses	218,572	603,278	4,494,034	520,231
Net Revenue after Program Expenses	359,284	1,108,047	530,966	(65,156)
OVERHEAD EXPENSES				
Accounting <sup>8</sup>	3,350	12,086	50,000	414
Audit Fee <sup>9</sup>	5,500	9,500	11,500	(6,625)
Bank Fees	505	1,577	5,500	(202)
Business Meals and Entertainment	109	273	5,750	1,165
Equipment	-	-	3,800	950
Insurance <sup>10</sup>	(261)	27,506	27,500	(20,631)
Legal Fees	-	-	15,000	3,750
Marketing and Communications	-	40	5,000	1,210
Miscellaneous	-	-	7,500	1,875
Printing and Copying	-	-	1,000	250
Rent and Utilities <sup>11</sup>	2,450	7,350	29,400	-
Salaries and Staff Benefits <sup>12</sup>	17,633	89,059	303,424	(13,203)
Supplies	310	310	7,500	1,565
Technology and Support <sup>13</sup>	2,859	8,522	47,792	3,426
Travel and Meetings	300	900	5,500	475
Telecommunication <sup>14</sup>	300	900	4,800	300
Total Overhead Expenses	33,055	158,023	530,966	(25,282)
Total Expenses	251,627	761,301	5,025,000	494,949
Change in Net Assets	326,229	950,024	-	(90,437)
Fund Balance, September 1, 2020 and July 1, 2020, respectively	11,334,279	10,710,484	10,710,484	10,710,484
Fund Balance, September 30, 2020 <sup>15</sup>	\$ 11,660,508	\$ 11,660,508	\$ 10,710,484	\$ 10,620,047

#### Footnotes:

- Interest earned on the value of certain SBGP accounts.
- 2. Community Grants include expenses related to 9 FY19 and 7 FY20 grants. Funds budgeted for Community Grants are encumbered for projects in development. Those funds are then encumbered for specific Community Grants following Board approval of funding awards, and then expensed when grant draw/payment requests are received and payable. See Quarterly Report narrative and summary and profiles of projects for additional detail.
- 3. Enhanced Services include expenses related to 2 FY19, 8 FY20, and 1 FY21 projects. Funds budgeted for Enhanced Services are encumbered for projects in development. Those funds are then encumbered for specific
- Enhanced Services once a contract is executed for those services and then expensed when payment requests are received and payable. See Quarterly Report narrative and summary and profiles of projects for additional detail.

  4. Transformational Projects include expenses related to 2 FY20 projects. Funds budgeted for Transformational Projects are encumbered for projects in development. Those funds are then encumbered for specific
- Transformational Projects following Board approval and then expensed when payment requests are received and payable. See Quarterly Report narrative and summary and profiles of projects for additional detail.
- 5. Includes salaries, wages and benefits for program employees
- 6. Include miscellaneous indirect program expenses, including funds for a technical assistance program for grantees, a cloud-based application and submission solution, a philanthropy association membership, and part time consultant services for Transformational Projects.
- 7. SBGP is an active and engaged partner in the COVID-19 response and recovery. Enhanced Services COVID-19 include expenses related to 4 FY20 and 5 FY21 projects. Funds planned for Enhanced Services COVID-19 are encumbered for projects in development. Those funds are then encumbered for specific Enhanced Services COVID-19 once a contract is executed for those services and then expensed when payment requests are received and payable. See Quarterly Report narrative and summary and profiles of projects for additional detail.
- 8. Fees for third-party accounting services. The contract with C.E.A. Scholtes & Associates includes hourly rates.
- 9. For the FY20 audit, SBGP engaged a City-certified MBE firm for \$11,500.
- 10. Includes annual premiums for commercial insurance policies.
- 11. SBGP signed a 12-month lease on a private office in a co-working space in May 2020.
- 12. Includes salaries and benefits for operations employees.
- 13. Includes web development/maintenance, IT support, and software and licensing.
- 14. Include reimbursements for staff use of personal phones.
- 15. \$900,000 is committed/restricted by the Board to serve as emergency reserves for future years to protect against potential funding fluctuations. This represents approximately five percent of the budgeted revenues for FY18, FY19, and FY20. SBGP has established a target reserve of approximately \$1.5 million, which would cover overhead and program expenses for three months, or overhead and 50 percent of program expenses for six months. SBGP will reserve approximately \$5 percent of revenues, or \$300,000, each year as long as the organization has the funds to do so while maintaining a healthy financial position. It is estimated to take SBGP until at least FY 2022 or 2023 to reach the target reserve.

Exhibit C. Impact Investments Report

				ash Accounting) Percent of F Impact Investments	* Percent of Total			sh Accounting) Percent of F Impact ovestments	* Percent of Total		F	h Accounting) Percent of P Impact vestments	* Percent of Total		<u>FY21 YTC</u>	Percent of Impact Investments	ing)* Percent of Total
<u>Total</u>	Vendors		67				144				110				46		
	Expenditures	\$	1,115,914			\$	2,446,263			\$	4,343,000			\$	761,301		
Impact Investments																	
	Vendors Expenditures	\$	14 357,013		31.99%	\$	54 1,314,191		53.72%	\$	67 2,176,642		50.12%	\$	24 366,722		48.17%
MBE/WBE	Vendors		4				9				9				3		
	Expenditures	\$	38,937	10.91%	3.49%	\$	174,214	13.26%	7.12%	\$	156,612	7.20%	3.61%	\$	28,991	7.91%	3.81%
Local Business Enter						-				_							
	Vendors Expenditures	\$	14 357,013	100.00%	31.99%	ċ	45 1,170,504	89.07%	47.85%	ć	61 2,042,858	93.85%	47.04%	\$	22 318,261	86.79%	41.80%
District	expenditures	, <u>,</u>	337,013	100.00%	31.99%	Ş	1,170,304	69.07%	47.65%	<del>-</del> >	2,042,636	93.03%	47.04%	- <del>-</del> -	310,201	80.79%	41.60%
	Vendors Expenditures	Ś	2	6.30%	2.040/		9	11.05%	F 020/	<b>.</b>	17	20.43%	10.240/		8	34.59%	46.660/
Other Baltimore City		<u> </u>	22,485	6.30%	2.01%	\$	145,156	11.05%	5.93%	\$	444,786	20.43%	10.24%	\$	126,865	34.59%	16.66%
other baltimore city	Vendors		8				23				32				8		
	Expenditures	\$	285,445	79.95%	25.58%	\$	629,051	47.87%	25.71%	\$	1,139,465	52.35%	26.24%	\$	126,824	34.58%	16.66%
Other Greater Baltim					<u> </u>				<u> </u>								
	Vendors Expenditures	\$	4 49,084	13.75%	4.40%	Ś	13 396,297	30.16%	16.20%	Ś	12 458,606	21.07%	10.56%	Ś	6 64,571	17.61%	8.48%
	Experialtures	<del>,</del>	43,064	13.73/6	4.4070	٠	390,297	30.10/0	10.20%	٠,	438,000	21.07/0	10.30%	٠,	04,371	17.01/6	0.46/0
Other Impact Investr	nent																
	Vendors		10				38				60				21		
	Expenditures	\$	319,420	89.47%	28.62%	\$	1,006,309	76.57%	41.14%	\$	1,980,497	90.99%	45.60%	\$	350,101	95.47%	45.99%
501(c)(3) Nonprofit			_				22				42						
	Vendors Expenditures	\$	5 278,620	78.04%	24.97%	\$	23 770,886	58.66%	31.51%	ċ	42 1,424,521	65.45%	32.80%	\$	14 304,179	82.95%	39.96%
Social Enterprises (e.		<u> </u>	2/0,020	70.04%	24.97%	Ş	770,000	36.00%	31.31%	<u> </u>	1,424,321	03.43%	32.00%	<u> </u>	304,179	02.35%	39.90%
	Vendors		0				1				0				0		
	Expenditures	\$	-	0.00%	0.00%	\$	12,111	0.92%	0.50%	\$	-	0.00%	0.00%	\$	-	0.00%	0.00%
Other (e.g. small bus	inesses)					-								-			
	Vendors		5				14				18				7		
	Expenditures	\$	40,800	11.43%	3.66%	\$	223,312	16.99%	9.13%	\$	555,976	25.54%	12.80%	\$	45,921	12.52%	6.03%

<sup>\*</sup> Impact Investments do not include those paid by credit card; SBGP's actual Impact Investments are therefore higher than indicated on this report

# Exhibit D. Program Activity Metrics

# SBGP Projects Encumbered To Date, By Sector as of 09/30/2020



#### **ALL PROGRAMS:**

	#	SBGP Funding	% of Total	Expended	% Complete
FY21	8	\$831,488	100%	\$103,899	12%
FY20	64	\$4,376,993	100%	\$1,769,301	40%
FY19	99	\$3,172,246	100%	\$2,816,588	89%
FY18	67	\$2,601,420	100%	\$1,568,162	60%
FY17	4	\$250,000	100%	\$250,000	100%
To Date	242	\$11,232,147	100%	\$6,507,951	58%

#### **PROGRAM AREAS:**

### **COMMUNITY GRANTS**

	#	SBGP Funding	% of Total	Expended	% Complete
FY21	0	\$0	0%	\$0	0%
FY20	21	\$368,495	8%	\$229,448	62%
FY19	53	\$976,972	31%	\$823,452	84%
FY18	53	\$950,275	37%	\$917,017	97%
FY17	0	\$0	0%	\$0	0%
To Date	127	\$2,295,742	20%	\$1,969,917	86%

#### **ENHANCED SERVICES**

	#	SBGP Funding	% of Total	Expended	% Complete
FY21	8	\$831,488	100%	\$103,899	12%
FY20	38	\$1,675,498	38%	\$1,268,671	76%
FY19	45	\$1,895,273	60%	\$1,848,831	98%
FY18	12	\$501,145	19%	\$501,145	100%
FY17	4	\$250,000	100%	\$250,000	100%
To Date	107	\$5,153,405	46%	\$3,972,546	77%

#### TRANSFORMATIONAL PROJECTS

	#	SBGP Funding	% of Total	Expended	% Complete
FY21	0	\$0	0%	\$0	0%
FY20	5	\$2,333,000	53%	\$271,182	12%
FY19	1	\$300,000	9%	\$144,305	48%
FY18	2	\$1,150,000	44%	\$150,000	13%
FY17	0	\$0	0%	\$0	0%
To Date	8	\$3,783,000	34%	\$565,488	15%

#### **STRATEGIC PRIORITY AREAS:**

### **COMMUNITY DEVELOPMENT & REVITALIZATION (CD&R)**

	#	SBGP Funding	% of Total	Expended	% Complete
FY21	3	\$103,770	12%	\$81,716	79%
FY20	16	\$2,690,051	61%	\$557,449	21%
FY19	51	\$1,865,379	59%	\$1,637,290	88%
FY18	43	\$2,044,478	79%	\$1,011,220	49%
FY17	1	\$100,000	40%	\$100,000	100%
To Date	114	\$6,803,677	61%	\$3,387,676	50%

### **ENVIRONMENTAL SUSTAINABILITY (ES)**

	#	SBGP Funding	% of Total	Expended	% Complete
FY21	3	\$57,980	7%	\$31,877	55%
FY20	26	\$1,344,812	31%	\$603,868	45%
FY19	26	\$853,603	27%	\$761,268	89%
FY18	18	\$576,977	22%	\$576,977	100%
FY17	0	\$0	0%	\$0	0%
To Date	73	\$2,833,373	25%	\$1,973,992	70%

#### **HEALTH & WELLNESS (H&W)**

	#	SBGP Funding	% of Total	Expended	% Complete
FY21	5	\$805,045	97%	\$62,742	8%
FY20	39	\$3,124,108	71%	\$1,295,211	41%
FY19	46	\$1,058,519	33%	\$899,711	85%
FY18	29	\$1,687,835	65%	\$687,835	41%
FY17	3	\$150,000	60%	\$150,000	100%
To Date	122	\$6,825,506	61%	\$3,095,499	45%

#### OVFRI AP\*

OVEILEA					
	#	SBGP Funding	% of Total	Expended	% Complete
FY21	2	\$98,770	12%	\$56,466	57%
FY20	13	\$2,146,478	49%	\$425,102	20%
FY19	17	\$437,728	14%	\$375,914	86%
FY18	16	\$1,444,634	56%	\$444,634	31%
FY17	0	\$0	0%	\$0	0%
To Date	48	\$4,127,610	37%	\$1,302,117	32%

<sup>\*</sup>Note that the sums of the figures for the three strategic priority areas are greater than the totals or 100%. This is because certain grants, services and projects address more than one strategic priority.

## **COMMUNITY GRANTS:**

	#	SBGP Funding	% of Total	Expended	% Complete
FY21	0	0	0%	0	0%
FY20	21	\$368,495	8%	\$229,448	62%
FY19	53	\$976,972	31%	\$823,452	84%
FY18	53	\$950,275	37%	\$917,017	97%
FY17	0	\$0	0%	\$0	0%
To Date	127	\$2,295,742	20%	\$1,969,917	86%

## **GRANT TIERS:**

# SMALL (1/S)

	#	SBGP Funding	% of Grants	Expended	% Complete
FY21	0	\$0	0%	\$0	0%
FY20	14	\$62,485	17%	\$27,438	44%
FY19	29	\$132,542	14%	\$123,731	93%
FY18	34	\$144,184	15%	\$144,184	100%
FY17	0	\$0	0%	\$0	0%
To Date	77	\$339,210	15%	\$295,352	87%

## MEDIUM (2/M)

	#	SBGP Funding	% of Grants	Expended	% Complete
FY21	0	\$0	0%	\$0	0%
FY20	3	\$95,515	26%	\$45,518	48%
FY19	14	\$490,464	50%	\$388,581	79%
FY18	9	\$243,908	26%	\$243,908	100%
FY17	0	\$0	0%	\$0	0%
To Date	26	\$829,887	36%	\$678,007	82%

## LARGE (3/L)

	#	SBGP Funding	% of Grants	Expended	% Complete
FY21	0	\$0	0%	\$0	0%
FY20	3	\$210,000	57%	\$155,998	74%
FY19	5	\$343,607	35%	\$300,781	88%
FY18	7	\$473,892	50%	\$440,634	93%
FY17	0	\$0	0%	\$0	0%
To Date	15	\$1,027,499	45%	\$897,412	87%

## DISCRETIONARY (D)

	#	SBGP Funding	% of Grants	Expended	% Complete
FY21	0	\$0	0%	\$0	0%
FY20	1	\$495	0%	\$495	100%
FY19	5	\$10,360	1%	\$10,360	100%
FY18	3	\$88,291	9%	\$88,291	100%
FY17	0	\$0	0%	\$0	0%
To Date	9	\$99,145	4%	\$99,145	100%

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# Exhibit E. Summary and Profiles of Projects

Third Party Provider	and Profiles of Project  Project Title		Grant	Project	SE	GP Funding	SB	GP Funding	Update this
	·	Cycle	Tier	Status		Amount		Expended	Quarter?
Community Grants (FY 2018)			-		-		-		
Ridgely's Delight Association	Rededication Celebration & Pi	1	1/S	Complete	\$	1,400.00	\$	1,400.00	
Digital Harbor / Fed Hill Community Assoc	Project RELATE	1	1/S	Complete	\$	3,213.54	\$	3,213.54	
Citizens of Pigtown (aka Southwest Commun	COP Movies in the Park	1	1/S	Complete	\$	3,543.98	\$	3,543.98	
Sit and Fit	Sit and Fit Arts and Crafts P	1	1/S	Complete	\$	3,806.99	\$	3,806.99	
Leadenhall Baptist Church	Community Eat Together	1	1/S	Complete	\$	4,000.00	\$	4,000.00	
Citizens of Pigtown (aka Southwest Commun	Marketing Support and Outreac	1	1/S	Complete	\$	4,194.68	\$	4,194.68	
Lakeland STEAM Center	Community Zumba Classes	1	1/S	Complete	\$	4,234.86	\$	4,234.86	
GiveFit / Lakeland Rec Center	Free Group Fitness Classes Bu	1	1/S	Complete	\$	4,429.07	\$	4,429.07	
Cherry Hill Development Corporation	Cherry Hill Information Excha	1	1/S	Complete	\$	4,878.91	\$	4,878.91	
Lakeland Coalition	Community Green and Clean Tea	1	1/S	Complete	\$	4,881.29	\$	4,881.29	
Fishes & Loaves Pantry, Inc.	Fishes and Loaves Mobile Pant	1	1/S	Complete	\$	4,997.36	\$	4,997.36	
BOPA	Middle Branch Park Public Art	1	1/S	Complete	\$	5,000.00	\$	5,000.00	
Citizens of Pigtown (aka Southwest Commun	COP Main Street Festival	1	1/S	Complete	\$	5,000.00	\$	5,000.00	
Federal Hill Main Street	Federal Hill Main Street Medi	1	1/S	Complete	\$	5,000.00	\$	5,000.00	
Federal Hill South Neighborhood Associati	TreeUp South Baltimore	1	1/S	Complete	\$	5,000.00	\$	5,000.00	
Federal Hill South Neighborhood Associati	Parking Pass Pickup Event	1	1/S	Complete	\$	5,000.00	\$	5,000.00	
Gods Best Family Inc.	South Baltimore Youth Footbal	1	1/S	Complete	\$	5,000.00	\$	5,000.00	
Pigtown Community Garden	Solidifying Pigtown Community	1	1/S	Complete	\$	5,000.00	\$	5,000.00	
Restoring Inner City Hope (RICH)	Prayer Walk, 8/12/2017	1	1/S	Complete	\$	5,000.00	\$	5,000.00	
Southwest Baltimore Charter School (SWBC) Southwest Baltimore Charter School / Ches	21st Century Auditorium Sowebo Landmark 5k - 2017	1 1	1/S	Complete	\$ \$	5,000.00	\$ \$	5,000.00	
Jesus Our Redeemer/Lee Street Memorial Ba	Native Garden & Sidewalk Beau	1	1/S	Complete Cancelled	Ф	5,000.00	φ	5,000.00	
	Federal Hill Prep "Riding to	1	1/S 1/S	Cancelled			Φ Φ	-	
Live Baltimore / Fed Hill Prep South Baltimore Partnership	South Baltimore Sustainabilit	1	2/M	Complete	¢	10,000.00	φ \$	10,000.00	
United Way	United Way Homelesness Preven	1	2/M	Complete	\$ \$	48,000.00	φ \$	48,000.00	
Center Stage / BOPA	Center Stage in the Park	1	3/L	Cancelled	\$	40,000.00	\$	40,000.00	
Westport Community Economic Development C	Westport Community Land Trust	1	3/L	Complete	\$	49,046.38	φ \$	49,046.38	
Cherry Hill Development Corporation	Operating Expenses/Capacity B	1	3/L	Complete	\$	50,000.00	\$	50,000.00	
Living Classrooms Foundation	SLURRP (School Leadership in	1	3/L	Complete	\$	89,999.80	\$	89,999.80	
Youth Resiliency Institute (Fusion Partne	Cherry Hill Arts and Music Fe	1	3/L	Complete	\$	99,873.95	\$	99,873.95	
Habitat for Humanity	Habitat for Humanity Pigtown	1	3/L	Active	\$	100,000.00	\$	66,742.00	
Church of the Advent	Accessibility Ramp/s	2	1/S	Cancelled	\$	-	\$	-	
Ridgely's Delight Association	National Night Out Picnic	2	1/S	Complete	\$	427.87	\$	427.87	
Lakeland Coalition Green and Clean Team	Movies in the Park 2018	2	1/S		\$	1,868.20	\$	1,868.20	
Ridgely's Delight Association, Inc	South Baltimore Softball Clas	2	1/S	Complete	\$	2,310.00	\$	2,310.00	
EndsideOut	Turn Your Health Inside Out	2	1/S	Complete	\$	3,000.00	\$	3,000.00	
South Baltimore Partnership	Summer Outdoor Events	2	1/S	Complete	\$	3,000.00	\$	3,000.00	
South Baltimore Partnership	Senior Committee	2	1/S	Complete	\$	4,998.28	\$	4,998.28	
Boys & Girls Clubs of Metropolitan Baltim	Westport BGCMB After School P	2	1/S	Complete	\$	4,998.62	\$	4,998.62	
LET'S GO Boys and Girls, Inc	LET'S GO Westport STEM Progra	2	1/S	Complete	\$	4,999.90	\$	4,999.90	
Cherry Hill Ministerial Alliance	Community-Wide Thanksgiving D	2	1/S	Complete	\$	5,000.00	\$	5,000.00	
Cherry Hill United Methodist Church	Cherry Hill UM Church Soup Ki	2	1/S	Complete	\$	5,000.00	\$	5,000.00	
Fishes & Loaves Pantry, Inc.	Lakeland/Mt. Winans/Westport	2	1/S	Complete	\$	5,000.00	\$	5,000.00	
Pigtown Main Street Inc.	Bloom the Boulevard	2	1/S	Complete	\$	5,000.00	\$	5,000.00	
Teach For America Baltimore	Lakeland Elementary/Middle Sc	2	1/S	Complete	\$	5,000.00	\$	5,000.00	
Civic Works	Baltimore Orchard Project	2	2/M	Complete	\$	10,000.00	\$	10,000.00	
Pigtown Main Street Inc.	Clean & Green Team	2	2/M	Complete	\$	15,000.00	\$	15,000.00	
Blue Water Baltimore	Community Development in Cher	2	2/M	Complete	\$	25,000.00	\$	25,000.00	
Living Classrooms Foundation	BEE SMART (Baltimore Environm	2	2/M	Complete	\$	25,000.00	\$	25,000.00	
Lakeland Elementary/Middle School	Early Childhood Playground	2	2/M	Complete	\$	29,908.32	\$	29,908.32	
The Marching Elite Foundation	March on Wheels	2	2/M	Complete	\$	31,000.00	\$	31,000.00	
Southwest Partnership, Inc.	Pigtown Renaissance	2	2/M	Complete	\$	50,000.00	\$	50,000.00	
Federal Hill Main Street	FHMS Program Initiatives	2	3/L	Complete	\$	35,000.00	\$	35,000.00	
The Cherry Hill Eagles Foundation	Youth Programming & General O	2	3/L	Complete	\$	49,971.80	\$	49,971.80	
Spelman Road Gentleman's Club	Spelman Road Gentleman's Club	N/a	D	Complete	\$	1,045.00	\$	1,045.00	
Cherry Hill Homes Tenant Council	Holiday Party	N/a	D	Complete	\$	1,245.90	\$	1,245.90	
Associated Catholic Charities, Inc.	Baltimore City Head Start Sum	N/a	D	Complete	\$	86,000.00	\$	86,000.00	

Third Party Provider	Project Title	Grant Cycle	Grant Tier	Project Status	SB	GP Funding Amount		BGP Funding Expended	Update this Quarter?
Community Grants (FY 2019)							-		
South Baltimore Learning Center (SBLC)	SBLC: Learning Works	3	1/S	Complete	\$	562.50	\$	562.50	
Spelman Road Gentleman's Club	Spelman Road Gentleman's Club	3	1/S	Complete	\$	1,941.03	\$	1,941.03	
Cherry Hill Community Alumni Board	The Harvest Fest	3	1/S	Complete	\$	4,528.06	\$	4,528.06	
Pigtown Community Garden	Sustainability and Safety at	3	1/S	Complete	\$	4,952.64	\$	4,952.64	
Baltimore Community ToolBank	Inventory Enhancements in Res	3	1/S	Complete	\$	4,988.58	\$	4,988.58	
Fishes & Loaves Pantry, Inc.	South Baltimore Mobile Pantry	3	1/S	Complete	\$	4,995.01	\$	4,995.01	
Federal Hill South Neighborhood Associati	TreeUp 2018-19	3	1/S	Complete	\$	5,000.00	\$	5,000.00	
Federal Hill South Neighborhood Associati	Parking Pass Pickup Event/Bas	3	1/S	Complete	\$	5,000.00	\$	5,000.00	
Leadenhall Baptist Church	Community Eating Together Exp	3	1/S	Complete	\$	5,000.00	\$	5,000.00	
LET'S GO Boys and Girls, Inc	LET'S GO STEM: College and Ca	3	1/S	Complete	\$	5,000.00	\$	5,000.00	
Pigtown Food For Thought	Empowering Carroll Street Com	3	1/S	Complete	\$	5,000.00	\$	5,000.00	
South Baltimore Partnership	A Slice of Historic Sharp Lea	3	1/S	Complete	\$	5,000.00	\$	5,000.00	
Southwest Baltimore Charter School (SWBC)	Sowebo Landmark 5k - 2018	3	1/S	Complete	\$	5,000.00	\$	5,000.00	
Teach For America Baltimore	Lakeland Elementary/Middle Sc	3	1/S	Complete Active	\$	5,000.00	\$	5,000.00	
South Baltimore Partnership	SBP Junior Green Team	3	1/S		\$	5,000.00	\$	4,944.34	
Enoch Pratt Free Library Federal Hill Main Street	Washington Village Library Re FHMS Clean & Green Intiative	3 3	2/M 2/M	Cancelled Complete	\$ \$	30,000.00 36,500.00	\$ \$	30,000.00 36,500.00	
Pigtown Main Street Inc.	Big Pigtown Projects = Big Pi	3	2/M	Complete	\$	49,310.00	φ \$	49,310.00	
Healthy Neighborhoods, Inc.	HNI Expansion to Pigtown and	3	2/M	Active	\$	50,000.00	\$	45,993.80	
Youth Resiliency Institute (Fusion Partne	Cherry Hill Youth Arts, Music	3	3/L	Complete	\$	49,978.75	\$	49,978.75	
Living Classrooms Foundation	SLURRP (School Leadership in	3	3/L	Complete	\$	50,000.00	\$	50,000.00	
Paul's Place, Inc.	SW Baltimore Culinary Arts Tr	3	3/L	Complete	\$	77,503.32	\$	77,503.32	
Rails to Trails Conservancy	Advancing the Baltimore Green	3	3/L	Active	\$	80,170.00	\$	37,343.72	
Thomas Johnson EMS PTO	LIVE WELL! A Family Health an	4	1/S	Complete	\$	2,157.29	\$	2,157.29	
Ridgely's Delight Association Beautificat	Roots In Ridgely's	4	1/S	Active	\$	3,936.00	\$	2,362.63	Yes
Westport Community Economic Development C	Harbor West Collaborative Sun	4	1/S	Active	\$	4,500.00	\$	-	
Baltimore Community ToolBank	Environmental Education & Inv	4	1/S	Complete	\$	4,985.81	\$	4,985.81	
Safe Streets Cherry Hill	Team Building for Youth of Ch	4	1/S	Complete	\$	4,995.15	\$	4,995.15	
National Wildlife Federation	B'More Wild Fest	4	1/S	Complete	\$	4,999.82	\$	4,999.82	
Cherry Hill United Methodist Church	Soup Kitchen and Food Pantry	4	1/S	Complete	\$	5,000.00	\$	5,000.00	
Fishes & Loaves Pantry, Inc.	Fishes and Loaves Community B	4	1/S	Complete	\$	5,000.00	\$	5,000.00	
LET'S GO Boys and Girls, Inc	LET'S GO Westport STEM Progra	4	1/S	Complete	\$	5,000.00	\$	5,000.00	
Paul's Place, Inc.	Paul's Place After-School Pro	4	1/S	Complete	\$	5,000.00	\$	5,000.00	
Teach for America Baltimore	2019 Teach For America Alumni	4	1/S	Complete	\$	5,000.00	\$	5,000.00	
South Baltimore Neighborhood Association	2nd Annual SBNA Block Party	4	1/S	Active	\$	5,000.00	\$	4,999.02	
South Baltimore Partnership	South Baltimore Sustainabilit	4	1/S	Active	\$	5,000.00	\$	2,438.57	
Sowebo Landmark 5K Planning Committee	Sowebo Landmark 5k - 2019	4	1/S	Active	\$	5,000.00	\$	4,880.12	
The Kerry Kares Foundation	Identity Project	4	1/S	Cancelled			\$	-	
Pigtown Main Street Inc.	Pigtown's Grand Slam Pig!, ev	4	2/M	Complete	\$	9,000.00	\$	9,000.00	
Civic Works	Baltimore Orchard Project	4	2/M	Complete	\$	13,421.94	\$	13,421.94	
Living Classrooms Foundation	BEE SMART (Baltimore Environm	4	2/M	Complete	\$	14,780.00	\$	14,780.00	
NEWfit	NEWfit Youth Sports	4	2/M	Active	\$	22,701.36		-	Yes
Boys & Girls Clubs of Metropolitan Baltim	Program & Capacity Building S	4	2/M	Complete	\$	34,757.98	\$	34,757.98	
NEWfit	NEWfit in Southwest Baltimore	4	2/M	Active	\$	36,363.60		13,412.24	.,
Federal Hill Main Street	FHMS Business District Cleanl	4	2/M	Active	\$	36,787.50	\$	31,338.71	Yes
GiveFit	Free Group Fitness Classes Bu	4	2/M	Active	\$	39,847.00		4,108.72	
Institute for Local Self-Reliance	Baltimore Composting for Comm	4	2/M	Complete	\$	47,499.54		47,499.54	
Riverside Neighborhood Association	Splash City: Riverside Pool	4	2/M	Complete	\$	49,500.00		49,500.00	Vaa
Salem Lutheran Church South Baltimore	Riverside Third Space	4	2/M	Active	\$	,	\$	38,958.03	res
The Cherry Hill Eagles Foundation	Cherry Hill Eagles	4 N/o	3/L	Complete	\$	85,954.90	\$	85,954.90	
Citizens of Pigtown	Operating Support for GL Insu	N/a N/a	D	Complete	\$	654.00	\$ \$	654.00	
Restoring Inner City Hope (RICH)	Prayer Walk, 2018	N/a N/a	D	Complete	\$ ¢	•		1,294.50	
Cherry Hill Homes Tenant Council Cherry Hill Homes Tenant Council	Cherry Hill Family Fun Camp Cherry Hill Tenant Housing Me	N/a N/a	D D	Complete Complete	\$ \$	1,701.99 1,915,13		1,701.99 1,915.13	
					э \$	1,915.13 4,793.97		1,915.13	
Southwest Partnership, Inc.	Pigtown Housing Fair	N/a	D	Complete	Ф	4,133.31	Φ	4,793.97	

Third Party Provider	Project Title	Grant Cycle	Grant Tier	Project Status	SE	GP Funding Amount		GP Funding Expended	Update this Quarter?
Community Grants (FY 2020)									
God's Best Family Inc.	So. Baltimore Unity Feast	5	1/S	Complete	\$	1,200.00	\$	1,200.00	
Federal Hill Preparatory School Parent Te	Fed Hill Prep Programs	5	1/S	Active	\$	3,000.00	\$	344.91	
Lakeland Elementary Middle School	Lakeland Library Reno.	5	1/S	Active	\$	3,456.00	\$	-	
SCRAP B-More	Community Craft Nights	5	1/S	Complete	\$	4,907.77	\$	4,907.77	
UMBC Foundation	Crossing Borders	5	1/S	Active	\$	4,950.00	\$	-	
My G.I.R.L.S., Inc.	Champions on the Rise!	5	1/S	Complete	\$	4,985.00	\$	4,985.00	
South Baltimore Partnership (Fusion Partn	Senior Committee	5	1/S	Active	\$	4,986.00	\$	=	
Baltimore Community ToolBank	Networking & Inventory	5	1/S	Complete	\$	5,000.00	\$	5,000.00	
Church of the Advent	Community Room Project	5	1/S	Complete	\$	5,000.00	\$	5,000.00	
Teach For America	Lakeland EMS CM Support	5	1/S	Complete	\$	5,000.00	\$	5,000.00	
Resident Services Incorporated	Westport Rising Stars	5	1/S	Active	\$	5,000.00	\$	=	Yes
Neighbors of Scott Street (Citizens of Pi	Scott St. Block Party	5	1/S	Active	\$	5,000.00	\$	=	
Farm Alliance of Baltimore	Classes, Demo & Farmstand	5	1/S	Active	\$	5,000.00	\$	1,000.00	
South Baltimore Partnership (Fusion Partn	Green Team	5	1/S	Active	\$	5,000.00	\$	-	
Fishes & Loaves Pantry, Inc.	Fishes & Loaves Pantry	5	2/M	Active	\$	18,000.00	\$	17,997.82	
Maryland Food Bank	Pantry on the Go	5	2/M	Active	\$	27,520.00	\$	27,519.98	
Baltimore Community Rowing	Reach High Rowing	5	2/M	Active	\$	49,995.00	\$	-	Yes
Cherry Hill Development Corporation	Patapsco Elementary School	5	3/L	Active	\$	50,000.00	\$	24,507.74	
Cherry Hill Eagles Foundation, Inc	Cherry Hill Youth Dev.	5	3/L	Active	\$	60,000.00	\$	37,490.00	
Black Yield Institute	Cherry Hill Agrihood Proj.	5 N/a	3/L	Active	\$	100,000.00	\$	94,000.00	Yes
Cherry Hill Eagles Foundation Enhanced Services (FY 2017)	Workers Compensation Insurance	N/a	D	Complete	\$	495.00	\$	495.00	
BCRP	Middle Branch Park Boat House	N/a	N/a	Complete	¢	6,000.00	¢	6,000.00	
BCRP	Gwynns Falls Trail maintenanc	N/a	N/a	Complete	\$ \$	50,000.00	\$ \$	50,000.00	
BCRP	Middle Branch Boat Launch Rep	N/a	N/a	Complete	\$	94,000.00	\$	94,000.00	
Mayor's Office of Employment Development	Youthworks Summer Youth Emplo	N/a	N/a	Complete	\$	100,000.00	\$	100,000.00	
Enhanced Services (FY 2018)			,	o o pi o to	_		Ť	.00,000.00	
Donovan Landcare fbo Barre Circle Communi	Barre Circle Landscaping	N/a	N/a	Complete	\$	6,300.00	\$	6,300.00	
TITO Contracting	Mount Claire Stable Painting	N/a	N/a	Complete	\$	15,231.77	\$	15,231.77	
Waterfront Partnership of Baltimore	Robert Baker Park Maintenance	N/a	N/a	Complete	\$	15,422.50	\$	15,422.50	
UMBC Foundation	Lakeland STEAM Center Stairs	N/a	N/a	Complete	\$	16,275.00	\$	16,275.00	
Living Design Lab	Carroll Park Rec Center Asses	N/a	N/a	Complete	\$	18,000.00	\$	18,000.00	
Otterbein Community Association	Landscaping Services - Otterb	N/a	N/a	Complete	\$	27,442.00	\$	27,442.00	
Waterfront Partnership of Baltimore	Federal Hill Capital Improvem	N/a	N/a	Complete	\$	29,883.86	\$	29,883.86	
BCRP	Rhythm & Reels	N/a	N/a	Complete	\$	46,000.00	\$	46,000.00	
Waterfront Partnership of Baltimore	Federal Hill Park Maintenance	N/a	N/a	Complete	\$	48,047.95	\$	48,047.95	
BOPA	SOBO Summer Music Series	N/a	N/a	Complete	\$	80,000.00	\$	80,000.00	
Parks and People Foundation	Free Summer Youth Sports Leag	N/a	N/a	Complete	\$	98,542.00	\$	98,542.00	
Waterfront Partnership of Baltimore	Gwynns Falls Trash Wheel Desi	N/a	N/a	Complete	\$	100,000.00	\$	100,000.00	
Enhanced Services (FY 2019)	DI 10" W 1 15	<b>N</b> 17		0 11	•		•		
P. Flanigan & Sons, Inc.	Playground Site Work at Floren	N/a	N/a	Complete	\$	-	\$	-	
BCRP	Carroll Park & Lakeland Youth	N/a	N/a	Complete	\$	623.00	\$	623.00	
Baltimore Green Works	BCRP Intern-GIS Mapping Robert Baker Park Maintenance	N/a	N/a	Complete	\$	1,590.00	\$	1,590.00	
Waterfront Partnership of Baltimore Ball-Starz Unlimited		N/a N/a	N/a N/a	Complete Complete	\$	5,459.88 6,230.68	\$	5,459.88 6,230.68	
Scott Jones & Sons	Recreation program supplies			-	\$		\$	7,400.00	
	Riverside Equipment Installat	N/a	N/a	Complete	\$	7,400.00	\$	7,400.00	
Victory Stanley	Furniture/Trash Can Upgrades- Day of Play 2019	N/a	N/a	Complete	\$ \$	7,681.00 8,367.30	\$	8,367.30	
BCRP / Baltimore City Foundation KaBOOM!	Westport Playground - Install	N/a	N/a	Complete Complete		8,500.00	\$ ¢	8,500.00	
Waterfront Partnership of Baltimore	Robert Baker Park Maintenance	N/a N/a	N/a N/a	Complete	\$ \$	8,630.09	\$ \$	8,630.09	
Donovan Landcare fbo Barre Circle Communi	Barre Circle Landscaping	N/a	N/a	Complete	\$ \$	8,930.00	\$ \$	8,930.00	
Active Social Communities / Volo City Kid	Day of Play 2019: Opening Day	N/a N/a	N/a	Complete	Ф \$	10,000.00	φ \$	10,000.00	
Flag Poles	Federal Hill and Riverside FI	N/a	N/a	Complete	φ \$	10,000.00	\$	10,000.00	
BCRP	Patapsco Recreational Center	N/a	N/a	Complete	\$	11,545.00	\$	11,545.00	
BOPA	Patapsco River Project Restor	N/a	N/a	Complete	\$	11,700.00	\$	11,700.00	
Bif Browning	Rhythm & Reels 2019 - Bands	N/a	N/a	Complete	φ \$	12,000.00	φ \$	12,000.00	
Sparks Quality Fencing Company	Conway St Park Fencing	N/a	N/a	Complete	φ \$	13,061.13	\$	13,061.13	
JB Contractors	Rowing Club - Front Walk Way	N/a	N/a	Complete	\$	13,920.22	\$	13,920.22	
JB Contractors	Rowing Club - Fishing Pier	N/a	N/a	Complete	\$	14,754.84	\$	14,754.84	
		. 1/4	. 1/4	Jonipioto	Ψ	. 1,701.04	Ψ	11,701.04	

Third Party Provider	Project Title	Grant Cycle	Grant Tier	Project Status	SE	GP Funding Amount		GP Funding Expended	Update this Quarter?
Active Social Communities / Volo City Kid	Free Fall Youth Sports League	N/a	N/a	Complete	\$	15,000.00	\$	15,000.00	
JB Contractors	Middle Branch Canoe Launch	N/a	N/a	Complete	\$	15,628.00	\$	15,628.00	
Davey Tree Experts	Barre Circle Tree Pruning	N/a	N/a	Complete	\$	16,340.00	\$	16,340.00	
Edrich Lumber	Mulch and Soil Donation for 2	N/a	N/a	Complete	\$	17,925.00	\$	17,925.00	
BOPA	Art on the Waterfront	N/a	N/a	Complete	\$	18,850.00	\$	18,850.00	
BCRP	Lakeland Steam Center Equipme	N/a	N/a	Complete	\$	22,009.02	\$	22,009.02	
South Harbor Renaissance	Fed Hill Playground Upgrade	N/a	N/a	Complete	\$	24,281.00	\$	24,281.00	
Waterfront Partnership of Baltimore	Federal Hill Park Maintenance	N/a	N/a	Complete	\$	24,404.95	\$	24,404.95	
Art with a Heart	Art in the Park	N/a	N/a	Complete	\$	26,000.00	\$	26,000.00	
Pinehurst fbo Federal Hill Main Street, I	Federal Hill Main Street Beau	N/a	N/a	Complete	\$	26,542.39	\$	26,542.39	
Friends of Carroll Park	Carroll Park Summer Concert	N/a	N/a	Complete	\$	30,000.00	\$	30,000.00	
Kompan	Riverside Park Equipment	N/a	N/a	Complete	\$	30,083.00	\$	30,083.00	
Geo-Technology Associates, Inc.	Reedbird Environmental Manage	N/a	N/a	Complete	\$	30,710.00	\$	30,710.00	
Lorenz, Inc	Middle Branch Park Maintenanc	N/a	N/a	Active	\$	38,470.00	\$	15,960.00	
Waterfront Partnership of Baltimore	Enhanced Landscaping for Fede	N/a	N/a	Active	\$	39,333.14	\$	20,400.95	
Living Classrooms	Federal Hill Main Street Clean	N/a	N/a	Complete	\$	46,554.00	\$	46,554.00	
Active Social Communities / Volo City Kid	2019 South Baltimore Youth Sp	N/a	N/a	Complete	\$	48,500.00	\$	48,500.00	
BCRP	-	N/a N/a					•		
	Parkapalooza		N/a	Complete	\$	50,000.00	\$	50,000.00	
Cal Ripkin Senior Foundation	Turf Ballfield at Reedbird	N/a	N/a	Complete	\$	50,000.00	\$	50,000.00	
BOPA	SOBO Music Series 2019	N/a	N/a	Complete	\$	59,575.00	\$	59,575.00	
Lorenz, Inc.	Middle Branch Landscaping	N/a	N/a	Complete	\$	68,446.92	\$	68,446.92	
BCRP	Rhythm & Reels 2019 - Managem	N/a	N/a	Complete	\$	72,197.94	\$	72,197.94	
Grow Home	2019 Youth Sports Program	N/a	N/a	Complete	\$	76,230.00	\$	76,230.00	
Floura Teeter Landscape Architects	Westport Master Planning - Fl	N/a	N/a	Complete	\$	91,334.52	\$	91,334.52	
Lorenz, Inc.	295/BW Pkwy Median Landscape	N/a	N/a	Complete	\$	289,450.00	\$	289,450.00	
Youth Resiliency Institute (Fusion Partne	2019 4th of July Celebration	N/a	N/a	Active	\$	506,846.57	\$	501,846.57	
Enhanced Services (FY 2020)									
Linda Felder House of Etiquette Inc.	Fabric Face Masks	N/a	N/a	Complete	\$	575.00	\$	575.00	
Active Social Communities / Volo City Kid	2020 Spring Sports East	N/a	N/a	Complete	\$	2,750.00	\$	2,750.00	
Active Social Communities / Volo City Kid	2020 Spring Sports West	N/a	N/a	Complete	\$	2,750.00	\$	2,750.00	
Active Social Communities / Volo City Kid	2020 Spring Sports South	N/a	N/a	Complete	\$	2,750.00	\$	2,750.00	
Cal Ripken Senior Foundation	Digital Harbor Field Design	N/a	N/a	Complete	\$	3,000.00	\$	3,000.00	
Cherry Hill Eagles Foundation	COVID-AID for Youth in Cherry	N/a	N/a	Active	\$	4,759.80	\$	4,491.92	Yes
ShareBaby, Inc.	Baby diaper distribution	N/a	N/a	Complete	\$	4,950.00	\$	4,950.00	
Fishes and Loaves Pantry	COVID-AID Lakeland	N/a	N/a	Complete	\$	5,000.00	\$	5,000.00	Yes
Federal Hill South Neighborhood Associati	Henry St. Survey & Study	N/a	N/a	Complete	\$	5,000.00	\$	5,000.00	
Leveling the Playing Field	LPF SB Expansion Project	N/a	N/a	Complete	\$	5,000.00	\$	5,000.00	
Active Social Communities / Volo City Kid	2020 Day of Play	N/a	N/a	Complete	\$	6,500.00	\$	6,500.00	
Fishes and Loaves Pantry	Volunteer Stipends	N/a	N/a	Complete	\$	7,200.00	\$	7,200.00	Yes
Donovan Landcare	Barre Circle Mowing	N/a	N/a	Active	\$	7,650.00	\$	5,700.00	
BCRP	Buses for Dist. Summer Camps	N/a	N/a	Complete	\$	10,682.00	\$	10,682.00	
Waterfront Partnership	Robert Baker Park	N/a	N/a	Active	\$	13,943.38	\$	=	
Ruppert Landscape	Otterbein Park Benches	N/a	N/a	Complete	\$	15,600.00	\$	15,600.00	
Federal Hill Main Street	Federal Hill Beautification	N/a	N/a	Active	\$	16,454.00	\$	15,211.00	Yes
Youth Resiliency Institute (Fusion Partne	A Dream In Cherry Hill	N/a	N/a	Active	\$	27,010.00	\$	-	
Lorenz, Inc.	BW Pkwy/295 Median Maint 2020	N/a	N/a	Active	\$	30,000.00	\$	7,600.00	
Neighborhood Design Center	Neighborhood Business Reopenin	N/a	N/a	Active	\$	30,500.00	\$	25,250.00	
Pigtown Main Street	Pigtown Main Street Landscape	N/a	N/a	Complete	\$	38,124.94	\$	15,211.17	
Fusion Partnerships	4th of July On Middle Branch	N/a	N/a	Complete	\$	38,596.74	\$	-	
Pigtown Main Street	Pigtown Landscaping and Mainte	N/a	N/a	Active	\$	39,020.00	\$	3,000.00	
Living Classrooms	Project Serve	N/a	N/a	Complete	\$	43,362.00	\$	43,362.00	Yes
Rails-To-Trails-Conservancy	Warner Streetscape Design	N/a	N/a	Complete	\$	45,801.31	\$ \$	4,950.00	100
•				Active				4,950.00	Voc
Living Classrooms Foundation	Project SLURRP	N/a	N/a		\$	49,132.00	\$		Yes
Active Social Communities / Volo City Kid	Volo City Fall Youth Sports	N/a	N/a	Complete	\$	49,500.00	\$	49,500.00	Vaa
Federal Hill Main Street, Inc.	FHMS Capacity & Brand	N/a	N/a	Active	\$	49,696.00	\$	15,614.74	res
Baltimore Urban Baseball Association (BUB	Urban Youth Baseball	N/a	N/a	Complete	\$	49,990.00	\$	49,990.00	
SBGP	COVID19 Resp: Misc Supplies	N/a	N/a	Active	\$	50,000.00	\$	2,174.00	

Third Party Provider	Project Title	Grant Cycle	Grant Tier	Project Status	S	BGP Funding Amount	GP Funding Expended	Update this Quarter?
Federal Hill Main Street	Federal Hill Beautification	N/a	N/a	Active	\$	58,546.00	\$ 10,142.00	
Waterfront Partnership	Federal Hill Park	N/a	N/a	Active	\$	59,193.29	\$ 10,457.46	
Cherry Hill Eagels Foundation	Cherry Hill Eagles Youth Dev.	N/a	N/a	Active	\$	65,388.00	\$ 39,814.12	Yes
BCRP	BCRP Canoe and Outdoor Rec	N/a	N/a	Complete	\$	71,315.00	\$ 71,315.00	
Westport Community Economic Development C	Westport Aid Distribution	N/a	N/a	Active	\$	73,365.00	\$ 44,394.93	
Cherry Hill Development Corporation	Cherry Hill Aid Distribution	N/a	N/a	Active	\$	92,394.00	\$ 66,862.67	
Southwest Baltimore Charter School Inc.	Motorized Gym Divider Wall	N/a	N/a	Active	\$	100,000.00	\$ 40,036.50	Yes
Maryland Food Bank	Food Bank COVID-19 Delivery	N/a	N/a	Complete	\$	500,000.00	\$ 500,000.00	
Enhanced Services (FY 2021)								
Cherry Hill Tenant Council	Home board games to promote sa	N/a	N/a	Complete	\$	1,475.75	\$ -	
Fishes and Loaves Pantry Inc.	COVID-19 Aid July Volunteers	N/a	N/a	Complete	\$	4,800.00	\$ 4,800.00	Yes
Pigtown Main Street Inc.	Pigtown Reopening Incentives	N/a	N/a	Active	\$	5,000.00	\$ -	Yes
Victor Stanley, Inc.	Middle Branch Park Trash Cans	N/a	N/a	Active	\$	6,443.00	\$ -	Yes
Pigtown Main Street	Business Reopening Project	N/a	N/a	Active	\$	15,000.00	\$ -	Yes
Pinehurst Landscaping Co., Inc.	Federal Hill Reopening	N/a	N/a	Active	\$	36,537.08	\$ 15,970.48	Yes
Federal Hill Main Street	FHMS Reopening	N/a	N/a	Active	\$	62,232.47	\$ 40,495.95	Yes
Cal Ripken Sr. Foundation, Inc.	Turf Ballfield at Reedbird	N/a	N/a	Active	\$	700,000.00	\$ 1,475.75	Yes
Transformational Projects (FY 2018)								
Parks and People Foundation	Middle Branch Waterfront Plan	N/a	N/a	Complete	\$	150,000.00	\$ 150,000.00	
BCRP	Middle Branch Fitness and Wel	N/a	N/a	Active	\$	1,000,000.00	\$ -	Yes
Transformational Projects (FY 2019)								
Cherry Hill Development Corporation	Cherry Hill FY19 CDC Operatin	N/a	N/a	Active	\$	300,000.00	\$ 144,305.47	Yes
Transformational Projects (FY 2020)								
SBGP	South Baltimore GO! Pilot	N/a	N/a	Cancelled	\$	-	\$ -	
SBGP	Grocery Access Pilot	N/a	N/a	Active	\$	33,000.00	\$ 9,727.39	Yes
Southwest Partnership, Inc.	Pigtown FY20 CDC Operating Fun	N/a	N/a	Active	\$	300,000.00	\$ 88,432.23	Yes
Westport CEDC	Harbor West CDC Op. Fund	N/a	N/a	Active	\$	300,000.00	\$ 48,022.62	
SBGP	Mid. Br. Wtrfrnt Design, Imp.	N/a	N/a	Active	\$	500,000.00	\$ 125,000.00	Yes
BCRP	Middle Branch Fitness and Well	N/a	N/a	Active	\$	1,200,000.00	\$ -	Yes

Project Title:	Roots In Ridgely's
Program Area:	Community Grants
Third Party Provider:	Ridgely's Delight Association Beautificat
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Grant Cycle (if applicable):	4
Grant Tier (if applicable):	1/S

SBGP Funding Amount:	\$3,936
SBGP Funding Expended:	\$2,363

Strategic Priority Area/s:	CD&R
District Area/s Served:	East

#### Status:

Using this grant, Ridgely's Delight was able to maintain and expand a number of in-ground community gardens, tree pit gardens and stoop gardens throughout the neighborhood. They were able to prepare the in-ground gardens for planned fall planting. They will split existing plants from beds that need to be thinned out and relocate them to provide new plants for other other planting areas. They created a community herb garden in their Tot Lot. They are waiting for two new large urns (they are currently being made and were donated as a result of this activity) that will anchor the entrance to the neighborhood at Washington Blvd. and Russell St. They expanded their stoop gardens to run the length of the 600 and 700 blocks of Portland on both sides.

#### Scope:

The Roots In Ridgely's project series promotes positive interaction between community members and teaches new skills to young neighbors while gardening together. Because the neighborhood is one of the most visible entry points into the Downtown, as well as Orioles and Ravens games, their projects create a beautiful and inspiring place that people will look forward to visiting year after year. Annual maintenance of established gardens within Ridgely's Delight demonstrates neighborhood care and love.

Project Title:	NEWfit Youth Sports
Program Area:	Community Grants
Third Party Provider:	NEWfit
Fiscal Agent Name (if applicable):	The Fund for Educational
Program Fiscal Year:	2019
Grant Cycle (if applicable):	4
Grant Tier (if applicable):	2/M

SBGP Funding Amount:	\$22,701
SBGP Funding Expended:	\$0

Strategic Priority Area/s:	H&W
District Area/s Served:	East, South

#### Status:

NewFit recently brought on an AmeriCorps VISTA, who is serving as their virtual content coordinator for continued work on a new virtual platform. NewFit has partnered with Baltimore based organization Burnalong as their virtual platform provider. NewFit will focus primarily on content specifically for kids in the areas of fitness, nutrition, active time games, sports training, mentoring, and social and emotional wellness efforts. Currently, NewFit plans to pilot the schools virtual platform at Westport Elementary and other schools outside of the District.

#### Scope:

NewFit in Southwest Baltimore will provide schools with a comprehensive wellness program that integrates the use of 21st century technology, providing structured recess to schools to cultivate positive school climate, and offering intramural athletic leagues to elementary and middle schools to encourage physical wellness and character building. This project will provide three schools in the SBGP district admission into (2) two leagues for each of the Fall, Winter, and Spring Seasons

Project Title:	FHMS Business District Cleanl
Program Area:	Community Grants
Third Party Provider:	Federal Hill Main Street
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Grant Cycle (if applicable):	4
Grant Tier (if applicable):	2/M

SBGP Funding Amount:	\$36,788
SBGP Funding Expended:	\$31,339

Strategic Priority Area/s:	ES
District Area/s Served:	East

#### Status:

During the last quarter, Federal Hill Main Street (FHMS) partnered with the American Red Cross and Mother's Grille for a blood drive at Mother's Grille in Federal Hill. Social media graphics incorporating the Red Cross, FHMS and Mother's logos were created and used to promote the Blood Drive and encourage volunteers to sign up to donate blood. FHMS also developed a new landing page where volunteers could find FAQs from the Red Cross as well as links to sign up to donate. FHMS was really pleased to have filled every spot and exceeded their goal during the Red Cross blood drive. Additionally, Federal Hill Main Street partnered with the Light Street Church to secure donations to purchase meals from local Federal Hill restaurants that were then donated locally to first responders (police, fire, EMTs), Harbor Hospital Staff and vulnerable seniors living in Sharp Leadenhall. Donors felt good about doing something positive during the pandemic, restaurants were able to earn some revenue during these challenging times and promote their restaurants by including menus or cards, and the first responders and vulnerable seniors received warm, delicious meals.

#### Scope:

This is multi-pronged project, including a sidwalk/street cleaning initiative as well as community outreach to educate businesses and residents about how cleaner, greener communities can lead to a reduction in crime. The project will support a clean, safe and healthy Federal Hill Main Street business district.

Project Title:	Riverside Third Space
Program Area:	Community Grants
Third Party Provider:	Salem Lutheran Church South Baltimore
Fiscal Agent Name (if applicable):	Riverside Neighborhood As
Program Fiscal Year:	2019
Grant Cycle (if applicable):	4
Grant Tier (if applicable):	2/M

SBGP Funding Amount:	\$49,995
SBGP Funding Expended:	\$38,958

Strategic Priority Area/s:	H&W
District Area/s Served:	East

#### Status:

Riverside Third Space's indoor facilities remain closed due to the pandemic. However, it has allowed for their team to continue efforts to renovate the space with one contractor working at a time. Volunteer painters have started to paint on weekends and an electrician has begun additional rewiring to the light switch panels. Riverside Third Space also has begun work on their community garden, co-funded by a grant from the Chesapeake Bay Trust. The outdoor garden has become a meaningful way to engage community members and youth in a safe manner outdoors. Three Girl Scouts troops will use the garden to work on badges like the Junior Gardeners badge.

## Scope:

This project will support renovations to update the current fellowship hall, kitchen, classroom, bathrooms, and community gardens at Salem Lutheran Church into the Riverside Third Space (R3S). With these renovations, R3S will provide space at a low cost to members of the greater South Baltimore community for programs benefitting health, wellness, and family-friendly recreation. The designated name, Riverside Third Space, illustrates the vision for these spaces as a meeting and event venue open to the whole community.

Project Title:	Westport Rising Stars
Program Area:	Community Grants
Third Party Provider:	Resident Services Incorporated
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	5
Grant Tier (if applicable):	1/S

SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0

Strategic Priority Area/s:	H&W
District Area/s Served:	South

#### **Status:**

Resident Services has successfully identified and dedicated two scholarship awards to Westport High School seniors. During the last quarter, Resident Services kept in contact with students and acknowledged the selected students during a virtual presentation with the Board of Commissions.

### Scope:

The project will support the Rising Star Scholarship, an opportunity for three Westport youth to receive financial assistance and ongoing mentorship through their college years.

Project Title:	Fishes & Loaves Pantry
Program Area:	Community Grants
Third Party Provider:	Fishes & Loaves Pantry, Inc.
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	5
Grant Tier (if applicable):	2/M

SBGP Funding Amount:	\$18,000
SBGP Funding Expended:	\$17,998

Strategic Priority Area/s:	H&W
District Area/s Served:	East, South

#### **Status:**

During the last quarter, Fishes and Loaves Pantry provided 12 mobile pantry distributions to seniors, Latinx families and community members in Lakeland, Westport and Mt. Winans. The mobile food pantry distributions resulted in 478 clients being served 46,291 pounds of food. To date, this Fishes and Loaves Pantry has increased the amount of Latinx families served, reaching 5,187 Latinx families.

## Scope:

The Fishes & Loaves Pantry project aims to support ongoing programs that are aimed at increasing access to healthy food specifically for seniors and Latina families.

Project Title:	Pantry on the Go
Program Area:	Community Grants
Third Party Provider:	Maryland Food Bank
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	5
Grant Tier (if applicable):	2/M

SBGP Funding Amount:	\$27,520
SBGP Funding Expended:	\$27,520

Strategic Priority Area/s:	H&W
District Area/s Served:	East, South

#### Status:

During the last quarter, Maryland Food Bank (MFB) conducted three mobile food pantry events and distributed 16,255 pounds of food. During the course of the SBGP project, MFB has provided 92,616 pounds of food / 77,180 meals to families through the mobile food pantry. COVID-19 and its economic impact have increased the demand on food assistance providers like MFB and its statewide network partners. Between March 1 and August 30, 2020, MFB distributed more than 31.4M pounds of food compared to 15.9M pounds distributed during the same period last year, a 97% increase. Serving this many more Marylanders safely during a pandemic continues to present challenges. Maryland Food Bank's number one priority is to help other food/pantry partners stay open and operational. Today, 77% of current MFB network partners are operating across the state. To fill the gaps where more assistance is needed, the food bank has activated 130 temporary partnerships with new community groups since March.

#### Scope:

The Pantry on the Go project will distribute food in areas that do not have physical pantry spaces during 16 food giveaway events scheduled within the SBGP district.

Project Title:	Reach High Rowing
Program Area:	Community Grants
Third Party Provider:	Baltimore Community Rowing
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	5
Grant Tier (if applicable):	2/M

SBGP Funding Amount:	\$49,995
SBGP Funding Expended:	\$0

Strategic Priority Area/s:	H&W
District Area/s Served:	East, West, South

#### Status:

After a 6-month pause related to the COVID-19 pandemic, Baltimore Community Rowing (BCR) has been regaining forward momentum over the last quarter. September marked the beginning of inperson programming for BCR Juniors as well as the starting date for their Youth Outreach Coordinator. BCR restarted modified small-group programming in groups of 8 rowers with 2 coaches. Athletes are rowing in single-person 1X rowing shells with masks and social distancing in effect while on land. BCR purchased an additional wide-bodied trainer single shell at the end of August to accommodate as many rowers as possible in learn-to-row programming going forward. Programming will run 8 weeks total from September 8th through October 30th. A total of 35 of their 65 existing athletes have participated this fall so far. Approximately 31% of these student athletes are on scholarships, 37% of their roster attends Baltimore City Public Schools or lives in Baltimore City, and approximately 25% of their roster are athletes of color. BCR has made tremendous progress in forming meaningful partnerships with the R.I.C.H organization in Cherry Hill, Soccer Without Borders, and STEMtoStern, a youth outreach program of the Milwaukee Rowing Club, to explore ways to incorporate STEM programming into their middle school rowing curriculum and to provide rowing-related programming to their athletes.

## Scope:

The Reach High Baltimore project will offer underserved youth the opportunity to row, train, race, travel, etc. A full-time Middle School Coordinator will be hired to conduct targeted outreach to schools, youth groups, and community organizations; and offer full scholarships and free programming to middle school rowers from SBGP communities.

Project Title:	Patapsco Elementary School
Program Area:	Community Grants
Third Party Provider:	Cherry Hill Development Corporation
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	5
Grant Tier (if applicable):	3/L

SBGP Funding Amount:	\$50,000
SBGP Funding Expended:	\$24,508

Strategic Priority Area/s:	CD&R, H&W
District Area/s Served:	South

#### Status:

During the last quarter, Cherry Hill Development Corporation (CHDC) executed a Memorandum of Understanding with its development partners, Landex Development and Kairos Development, for Patapsco Elementary School. CHDC executed contracts to complete the architectural building layout for the HOME application submission. CHDC and its development partners will work with its 3rd party professionals to refine the development plan in the near future. The acquisition and redevelopment of Patapsco Elementary is in direct response to the need to identify a mixed-income housing development project to fulfill the Purpose Built three-pronged approach to neighborhood revitalization. Patapsco Elementary sits on approximately 6 acres of land adjacent to a new 21st century school and plans to provide 100+ units of attractive, multi-texture housing for renters and homeowners of a range of income levels.

#### Scope:

The project aims to support the predevelopment costs to develop Maryland's first Adult High School that will temporarily be housed at Patapsco Elementary School and a future mixed income housing development.

Project Title:	Cherry Hill Youth Dev.
Program Area:	Community Grants
Third Party Provider:	Cherry Hill Eagles Foundation, Inc
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	5
Grant Tier (if applicable):	3/L

SBGP Funding Amount:	\$60,000
SBGP Funding Expended:	\$37,490

Strategic Priority Area/s:	H&W
District Area/s Served:	South

#### Status:

During the month of July, Cherry Hill Eages Foundation (CHEF) staff researched and explored COVID-19 safety, possible ways to move the program forward, and next steps to get the CHEF Youth Development Center up and running. However, due to restrictions on indoor and outdoor activities and an increase in COVID-19 cases in Maryland, CHEF determined it was in the best interest of the youth, staff and community to cancel sports leagues for the remainder of the season. During the month of August, CHEF staff continued to help distributing food to the Cherry Hill community. On August 30, 2020, CHEF hosted a fishing event for a small group of CHEF youth. CHEF also continues their Stay Active Initiative where youth have access to daily virtual workout plans and weekly healthy eating tips.

#### Scope:

The Cherry Hill Eagles Foundation' Youth Development project will support the organization and material expenses for ongoing youth football program, while launching a newly created trauma-informed mentoring program.

Project Title:	Cherry Hill Agrihood Proj.
Program Area:	Community Grants
Third Party Provider:	Black Yield Institute
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	5
Grant Tier (if applicable):	3/L

SBGP Funding Amount:	\$100,000
SBGP Funding Expended:	\$94,000

Strategic Priority Area/s:	CD&R, ES, H&W
District Area/s Served:	South

#### **Status:**

Throughout the year of this project, Black Yield Institute (BYI) has made tremendous progress in increasing its capacity and providing environmental education and food to community members. During the project year, BYI has maintained employment for two Community Organizers and a Farm Manager and recruited six additional members for the Food Co-Op Steering Committee. Black Yield Institute has impressively collected over 1,200 Food Co-Op pledges and raised \$20,000 in donations. BYI has helped to distribute over 10,000 pounds of fresh produce, canned goods, and shelf-stable staples to Baltimore City families from March through July with the Cherry Hill Crisis Response Team. Black Yield Institute staff successfully produced about 6,445 lbs. of food, including squash, leafy greens, greens, tubers, and beans.

#### Scope:

Project aims to increase access to food in Cherry Hill by organizing community members and other stakeholders through urban agriculture, intergenerational cooking/nutrition education and develop a cooperatively owned grocery store.

Project Title:	COVID-AID for Youth in Cherry
Program Area:	Enhanced Services
Third Party Provider:	Cherry Hill Eagles Foundation
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$4,760
SBGP Funding Expended:	\$4,492

Strategic Priority Area/s:	H&W
District Area/s Served:	South

#### **Status:**

The Cherry Hill Eagles provided COVID-19 response aid to the youth mentoring program community. Funding allowed them to prepare and deliver aid to families of 100 kids in the program and 100 seniors currently residing in the Cherry Hill Manor Apartments (so they were able to stay home and safe during the pandemic) as well as 300 families living in the Cherry Hill and Westport areas. They provided care bags including essential toiletries, masks, supplies, food items and water.

#### Scope:

This project provides support through stipends for four volunteers as well as 20 tablets and household items for families of CHEF youth.

Project Title:	COVID-AID Lakeland
Program Area:	Enhanced Services
Third Party Provider:	Fishes and Loaves Pantry
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$5,000

Strategic Priority Area/s:	H&W
District Area/s Served:	South

#### **Status:**

Fishes and Loaves continues to serve healthy food to residents in Lakeland and the surrounding areas. Project funds were used to provide stipends to meet the need for additional help to manage and produce ready-to-go healthy food packages.

## Scope:

Project funds support the purchase of toilet paper and canned goods for distribution to Lakeland residents.

Project Title:	Volunteer Stipends
Program Area:	Enhanced Services
Third Party Provider:	Fishes and Loaves Pantry
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$7,200
SBGP Funding Expended:	\$7,200

Strategic Priority Area/s:	H&W
District Area/s Served:	South

#### **Status:**

Fishes and Loaves continues to serve healthy food to residents in Lakeland and the surrounding areas. Project funds were used to provide stipends to meet the need for additional help to manage and produce ready-to-go healthy food packages.

## Scope:

Project funds will provide weekly stipends for four volunteers who distribute food and household essentials to SBGP residents.

Project Title:	Federal Hill Beautification
Program Area:	Enhanced Services
Third Party Provider:	Federal Hill Main Street
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$16,454
SBGP Funding Expended:	\$15,211

Strategic Priority Area/s:	CD&R, ES
District Area/s Served:	East

#### **Status:**

Additional maintenance of the planters and regular weeding has continued to improve the appearance and appeal of the business district. During 2020, this project accomplished the following: Cleared debris and undesirable plant material from 104 tree wells located in the core business district of Federal Hill. Applied pre-emergent herbicide and fertilizer to each tree well. Performed weedings of tree wells, sidewalks, and gutters in the Federal Hill business district. Applied approximately 20 cubic yards of mulch in 104 tree wells. Performed monthly herbicide applications to control weeds in the sidewalks and gutters.

## Scope:

The project will service Federal Hill Main Street, including maintenance of 104 tree wells, weed control in sidwalks and gutters, and weeding and maintenance of those areas.

Project Title:	Project Serve
Program Area:	Enhanced Services
Third Party Provider:	Living Classrooms
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$43,362
SBGP Funding Expended:	\$43,362

Strategic Priority Area/s:	ES
District Area/s Served:	East, West

#### **Status:**

Living Classrooms has started to provide regular cleaning in Federal Hill. This cleaning is having a major impact on the overall appearance and appeal of the business district.

### Scope:

Through its Project SERVE initiative, Living Classrooms Foundation will provide litter removal and street sweeping services using All Terrain Litter Vehicles (ATLVs) and a utility vehicle (Gator) in the service area. Project SERVE is a community service and job-training initiative that provides on-the-job training for unemployed and disadvantaged young adults, as well as re-entering (formerly incarcerated) citizens, in marketable skills while they revitalize Baltimore neighborhoods.

Project Title:	Project SLURRP
Program Area:	Enhanced Services
Third Party Provider:	Living Classrooms Foundation
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$49,132
SBGP Funding Expended:	\$0

Strategic Priority Area/s:	ES
District Area/s Served:	East, South

#### Status:

Most of the stated project goals were met during the 2019-2020 school year; however, the project was impacted by the COVID-19 pandemic, shutdown of Baltimore City schools, and state-wide "stay at home" order. Project SLURRP programming for 420 students and their teachers occurred in the following five South Baltimore Gateway area schools: Cherry Hill Elementary Middle School (EMS), Lakeland EMS, Westport EMS, New Era Academy, and Federal Hill Preparatory School. Additionally, the Masonville Cove Environmental Education Campus (MCEEC) team produced and distributed 750 "STEAM Activity Boxes" to the SBGP community. These boxes contained materials and directions for 5 hands-on learning activities for elementary school students. There was one activity for each of the STEAM disciplines (science, technology, engineering, art, math). There were 23 SLURRP activities for 420 students and their teachers in 5 SBGP area schools. These included 7 field trips to MCEEC and 1 teacher professional development workshop for 14 teachers. The project provided an additional 29 community projects, which included cleanups, nature walks, STEM nights, and scientific monitoring events.

## Scope:

SLURRP provides a project-based learning experience that centers on the question, "What is storm water runoff pollution, and how can we help prevent it?" Through five in-school outreach programs and one field trip to MCEEC, SLURRP helps students gain an understanding of the Patapsco watershed by focusing on the local and relevant issue of storm water runoff pollution in Baltimore City.

Project Title:	FHMS Capacity & Brand
Program Area:	Enhanced Services
Third Party Provider:	Federal Hill Main Street, Inc.
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$49,696
SBGP Funding Expended:	\$15,615

Strategic Priority Area/s:	ES
District Area/s Served:	East

#### **Status:**

Federal Hill Main Street has begun the process of updating its branding. Software was purchased to increase donor management and tracking, and a social media consultant was hired.

## Scope:

The Promoting Federal Hill project will support the organization's capacity to increase fundraising efforts that lead to financial stability, hire staff that lead and/or assist with public outreach and market strategies to promote investment in the Federal Hill business district.

Project Title:	Cherry Hill Eagles Youth Dev.
Program Area:	Enhanced Services
Third Party Provider:	Cherry Hill Eagels Foundation
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$65,388
SBGP Funding Expended:	\$39,814

Strategic Priority Area/s:	ES, H&W
District Area/s Served:	South

#### Status:

This operating support assisted the Cherry Hill Eagles in providing youth development programming to 300 youth in the mentoring program.

## Scope:

This project supports the management and operation of free youth programming for the Cherry Hill neighborhood. Youth programming includes community engagement, conflict resolution, behavorial health, and mentoring and tutoring.

Project Title:	Motorized Gym Divider Wall
Program Area:	Enhanced Services
Third Party Provider:	Southwest Baltimore Charter School Inc.
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$100,000
SBGP Funding Expended:	\$40,037

Strategic Priority Area/s:	CD&R, H&W
District Area/s Served:	West

#### Status:

The gym wall at Southwest Baltimore Charter School has been installed. This is a major component of and supports a larger renovation plan.

## Scope:

The Two Gyms in One project through Southwest Baltimore Charter School aims to complete architectural drawings for gym renovation and a new motorized divider will to increase community fitness programming.

Project Title:	COVID-19 Aid July Volunteers
Program Area:	Enhanced Services
Third Party Provider:	Fishes and Loaves Pantry Inc.
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2021
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$4,800
SBGP Funding Expended:	\$4,800

Strategic Priority Area/s:	H&W
District Area/s Served:	East, South

#### **Status:**

Fishes and Loaves continues to serve healthy food to residents in Lakeland and the surrounding areas. Project funds were used to provide stipends to meet the need for additional help to manage and produce ready-to-go healthy food packages.

## Scope:

This project provides stipends for Fishes and Loaves Pantry staff who have increased their efforts in distributing food and household items in response to the COVID-19 pandemic.

Project Title:	Pigtown Reopening Incentives
Program Area:	Enhanced Services
Third Party Provider:	Pigtown Main Street Inc.
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2021
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0

Strategic Priority Area/s:	CD&R
District Area/s Served:	West

#### **Status:**

This project was designed to assist businesses and residents with economic relief to counter the negative consequences of the COVID-19 pandemic. Pigtown Main Street created "Pig Bucks," vouchers that can be used at local businesses to purchase goods and services (except for tobacco and alcohol products). Nearly \$1,000 in vouchers has been distributed so far.

## Scope:

The Pigtown Main Street voucher project supports small businesses and community members' ability to redeem vouchers at Pigtown businesses during reopening.

Project Title:	Middle Branch Park Trash Cans
Program Area:	Enhanced Services
Third Party Provider:	Victor Stanley, Inc.
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2021
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$6,443
SBGP Funding Expended:	\$0

Strategic Priority Area/s:	ES
District Area/s Served:	South

#### Status:

The project funded 5 commercial trash cans for Baltimore City Department of Recreation and Parks use on the north shore of Middle Branch Park. These additional trash cans will assist in maintaining the park due to increased trash can use.

## Scope:

Trash cans for Middle Branch Park.

Project Title:	Business Reopening Project
Program Area:	Enhanced Services
Third Party Provider:	Pigtown Main Street
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2021
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$15,000
SBGP Funding Expended:	\$0

Strategic Priority Area/s:	ES
District Area/s Served:	West

#### **Status:**

These funds are assisting Pigtown Main Street in supporting the reopening efforts of local businesses. In partnership with the Baltimore Development Corporation and Neighborhood Design Center, Pigtown Main Street created and installed infrastructure to create safe, attractive spaces to support local business viability. About 50% of the Pigtown installation is complete. The installations have allowed businesses to successfully conduct sidewalk sales and have outdoor seating and waiting areas resulting in increased revenue. Lighting and additional planters will be installed by the end of October.

#### Scope:

Pigtown Main Street will work with the local bussinesses to develop and implement a reopening plan to increase outdoor seating.

Project Title:	Federal Hill Reopening
Program Area:	Enhanced Services
Third Party Provider:	Pinehurst Landscaping Co., Inc.
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2021
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$36,537
SBGP Funding Expended:	\$15,970

Strategic Priority Area/s:	CD&R, ES, H&W
District Area/s Served:	East

#### **Status:**

Federal Hill Main Street is assisting local businesses with necessary design, supplies, and implementation for increased outdoor customer seating opportunities and reopening. In addition, this project is helping to create attractivend safe dinning areas, including parklets, flower planters and traffic control barriers.

## Scope:

This project will purchase and install equipment and supplies for the reopening of Federal Hill Main Street businesses. Equipment and supplies will include sun shade sails, string lighting, and protective street barriers.

Project Title:	FHMS Reopening
Program Area:	Enhanced Services
Third Party Provider:	Federal Hill Main Street
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2021
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$62,232
SBGP Funding Expended:	\$40,496

Strategic Priority Area/s:	CD&R, H&W
District Area/s Served:	East

#### **Status:**

Federal Hill Main Street is assisting local businesses with necessary design, supplies, and implementation for increased outdoor customer seating opportunities and reopening. In addition, this project is helping to create attractivend safe dinning areas, including parklets, flower planters and traffic control barriers.

## Scope:

This projects supports design and build standards for small business and main street reopening following the COVID-19 mandated closure.

Project Title:	Turf Ballfield at Reedbird
Program Area:	Enhanced Services
Third Party Provider:	Cal Ripken Sr. Foundation, Inc.
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2021
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$700,000
SBGP Funding Expended:	\$1,476

Strategic Priority Area/s:	H&W
District Area/s Served:	South

#### **Status:**

A ground breaking ceremony was held in September 2020, and the project is officially underway. This will be the 100th field built by the Cal Ripken Sr. Foundation.

## Scope:

This project supports the planning and construction of a multi-purpose turf field at Reedbird Park in partnership with BCRP and the Ripken Foundation. The field is part of the first construction phase of the larger Middle Branch Fitness and Wellness Center at Cherry Hill.

Project Title:	Middle Branch Fitness and Wel
Program Area:	Transformational Projects
Third Party Provider:	BCRP
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$1,000,000
SBGP Funding Expended:	\$0

Strategic Priority Area/s:	CD&R, H&W
District Area/s Served:	South

#### Status:

A groundbreaking ceremony was held on September 21, 2020 to kick off the \$23 million Middle Branch Fitness & Wellness Center at Cherry Hill. The so-called "Super Rec Center" will be a state of the art facility that provides the community of Cherry Hill and South Baltimore with a brand new gymnasium, an indoor pool and splash pad, a fitness area, multipurpose studios, classrooms, and more. This major regional recreation complex built on the banks of the Middle Branch in Cherry Hill will include a Ripken field, which also broke ground in September. (The Ripken field is being funded separately through the Enhanced Services program as described above.) The project serves as the first major capital project for the Middle Branch Waterfront and should be complete in 18 to 24 months. With construction underway, SBGP expects to begin expending the \$2.2 million in Transformational Projects funds (and \$750,000 in Enhanced Services funds) committed for this project.

## Scope:

SBGP has agreed to help fund the construction of a new fitness and wellness center in Cherry Hill.

Project Title:	Cherry Hill FY19 CDC Operatin
Program Area:	Transformational Projects
Third Party Provider:	Cherry Hill Development Corporation
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$300,000
SBGP Funding Expended:	\$144,305

Strategic Priority Area/s:	CD&R
District Area/s Served:	South

#### **Status:**

After demonstrating excellent progress at its first annual review, Cherry Hill Development Corporation (CHDC) was approved for the second year of this three-year award.

## Scope:

This grant will provide funds to the Cherry Hill Development Corporation over three years to support operations and programmatic efforts to facilitate a comprehensive development plan for the community and address blight and continued disinvestment through the acquisition, renovation and sale of several properties.

Project Title:	Grocery Access Pilot
Program Area:	Transformational Projects
Third Party Provider:	SBGP
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$33,000
SBGP Funding Expended:	\$9,727

Strategic Priority Area/s:	H&W
District Area/s Served:	South

#### Status:

SBGP continued administering the Lyft Grocery Access Pilot in South Baltimore with funding from the Local Development Council and as a collaboration among the Baltimore City Department of Health, Baltimore City Department of Planning, Family Health Centers of Baltimore, and Lyft. The pilot program, which launched in November 2019 and ran through September 2020, enabled residents who do not have their own cars to gain access to participating area grocery stores with low-fare rides provided by Lyft. Sixty-six participants took nearly 1,200 rides, and the pilot has been an especially valuable and critical resource during the pandemic. However, with the average trip costing nearly \$11, the City determined the program was cost prohibitive to expand.

#### Scope:

The Grocery Access Program will provide eligible local families living in parts of south and west Baltimore with a \$2.50 flat-rate fare on trips to and from participating grocery stores. Up to 200 eligible residents will receive discounted Lyft rides for up to eight rides per month during the pilot period. This project is a collaboration between the Baltimore City Department of Health, Baltimore City Department of Planning, Family Health Centers of Baltimore, and Lyft. The source of the funding is casino local impact grant funds managed by the City of Baltimore Local Development Council.

Project Title:	Pigtown FY20 CDC Operating Fun
Program Area:	Transformational Projects
Third Party Provider:	Southwest Partnership, Inc.
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$300,000
SBGP Funding Expended:	\$88,432

Strategic Priority Area/s:	CD&R
District Area/s Served:	West

#### **Status:**

After demonstrating excellent progress at its first annual review, Southwest Partnership (SWP) (in partnership with Pigtown Main Street) was approved for the second year of this three-year award.

## Scope:

This project supports a collaborative effort, led by Southwest Partnership, over three years to support operations and improve organizational sustainability. Southwest Partnership and Pigtown Main Street are actively pursuing blight reduction and homeownership initiatives and addressing disinvestment through the acquisition and renovation of several properties.

Project Title:	Mid. Br. Wtrfrnt Design, Imp.
Program Area:	Transformational Projects
Third Party Provider:	SBGP
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$500,000
SBGP Funding Expended:	\$125,000

Strategic Priority Area/s:	CD&R, ES, H&W
District Area/s Served:	East, West, South

#### Status:

SBGP has continued to spearhead the effort to transform the Middle Branch into Baltimore's next great waterfront with 11 miles of parks and trails. Working collaboratively with the City, the Parks & People Foundation, and other partners, the project has continued to move forward in recent months. Meanwhile, the Middle Branch Master Plan continues to move forward. Following the (previously reported) voluntary exit of the original lead from the design team, SBGP is now contracting with the remaining design team to complete the Project Brief and is negotiating with Field Operations, the design competition runner-up, to take over as design lead. Field Operations is the firm that designed New York's famous High Line.

#### Scope:

This project will support design of the Middle Branch Waterfront Plan and/or first project to be implemented under that plan. West 8 will begin work on a master plan for the Middle Branch study area, which encompasses 11 miles of shoreline and connections into surrounding neighborhoods as well as permit-ready construction drawings for a first implementation project to be determined that will be designed in parallel with the Master Plan.

Project Title:	Middle Branch Fitness and Well
Program Area:	Transformational Projects
Third Party Provider:	BCRP
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2020
Grant Cycle (if applicable):	N/a
Grant Tier (if applicable):	N/a

SBGP Funding Amount:	\$1,200,000
SBGP Funding Expended:	\$0

Strategic Priority Area/s:	CD&R, H&W
District Area/s Served:	South

#### Status:

A groundbreaking ceremony was held on September 21, 2020 to kick off the \$23 million Middle Branch Fitness & Wellness Center at Cherry Hill. The so-called "Super Rec Center" will be a state of the art facility that provides the community of Cherry Hill and South Baltimore with a brand new gymnasium, an indoor pool and splash pad, a fitness area, multipurpose studios, classrooms, and more. This major regional recreation complex built on the banks of the Middle Branch in Cherry Hill will include a Ripken field, which also broke ground in September. (The Ripken field is being funded separately through the Enhanced Services program as described above.) The project serves as the first major capital project for the Middle Branch Waterfront and should be complete in 18 to 24 months. With construction underway, SBGP expects to begin expending the \$2.2 million in Transformational Projects funds (and \$750,000 in Enhanced Services funds) committed for this project.

### Scope:

SBGP has agreed to help fund the construction of a new fitness and wellness center in Cherry Hill.