

South Baltimore Gateway Community Impact District Management Authority d/b/a South Baltimore Gateway Partnership

# **Quarterly Report**

Second Quarter of Fiscal Year 2020, October - December 2019

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# Legal Note

By law, the South Baltimore Gateway Partnership is not an agency of the City of Baltimore or the State of Maryland. Similarly, by law, South Baltimore Gateway Partnership employees and officers are neither officers nor agents of the City or State.

The South Baltimore Gateway Partnership voluntarily reports on its activities so that members of the general public, including elected and public officials, community leaders and other partners, can learn about its work. While the South Baltimore Gateway Partnership complies in full with all statutory obligations, neither this report nor others like it were prepared in response to any statutory reporting requirement. Nor were these reports created for the purpose of requesting review or approval from any public body, agency, department, board, officer, or official. Any distribution of these reports to any public body, agency, department, board, officer, or official via an established formal submission protocol is done merely for convenience and not as an express or implied request for approval or review.

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#### Ι. **Executive Summary**

This is the tenth quarterly report of the South Baltimore Gateway Partnership ("SBGP"). SBGP prepares these reports in order to maintain high standards for accountability and transparency. SBGP wants to make sure that members of the general public understand what SBGP is working on and why that work is important.

During the past quarter, SBGP continued managing the Community Grants awarded in the first five grant cycles and prepared for its sixth cycle of Community Grants to open next quarter. SBGP also continued planning for the first SBGP Community Grants Conference - Fostering Vital Neighborhoods: A Community Capacity Building Conference - scheduled for April 3, 2020, a major expansion of SBGP's technical assistance support for community groups and nonprofit workers. The implementation of Enhanced Services for improvements to parks, recreation centers, and public spaces across the South Baltimore Gateway District continued, including planning for projects scheduled to take place in spring and summer 2020. In addition, SBGP announced an additional \$1 million commitment to the Middle Branch Waterfront planning and implementation effort, and continued administering and developing other Transformational Projects.

SBGP also implemented the new Board application and appointment process to invite more community participation on the SBGP Board, appointing five new Board members effective January 1, 2020, and continued to plan for its future organizational needs and structure. SBGP also continued working with national evaluation group Success Measures to assist with an evaluation planning process in order to ensure SBGP is carrying out its Strategic Plan.

SBGP's priority has remained to expend funds according to its budget and invest in its communities in a way that is strategic, disciplined, equitable and well-documented. To date, SBGP has committed over \$11.4 million to 212 projects across the District, ranging from small community grants to large capital projects. An additional \$3.3 million of projects were in development for a total mobilization of \$14.7 million.

SBGP is pleased to share its progress and report on its activity during the second quarter of Fiscal Year 2020.

#### Background and Governance II.

Although SBGP is not required by law to produce reports of its activities, it is nonetheless committed to maintaining the highest standards of transparency and accountability. As a result, SBCP has elected to produce quarterly reports detailing its work and to make those reports publicly available. This quarterly report also serves as an update on the FY20 SBGP Financial Plan.

# A. Background

SBGP was established in 2016 to help implement the South Baltimore Gateway Master Plan, a sweeping plan to improve neighborhoods near the Horseshoe Casino Baltimore, with funding provided by the Local Impact Grants generated by video lottery terminals. Under its Strategic Plan, SBGP works to improve the vitality of its communities by focusing on three crucial elements of the South Baltimore Gateway Master Plan: Community Development and Revitalization, Environmental Sustainability, and Health and Wellness. In order to achieve the agenda laid out in the Strategic Plan, SBGP has established three interrelated program areas: Community Grants, Enhanced Services, and Transformational Projects.

Additional background information can be found on the SBGP website and in SBGP's prior quarterly reports.

### B. Governance

SBGP is governed by a Board of Directors composed primarily of residents and business representatives from across the District; follows a well-conceived strategic plan; and works within an annual budget.

The SBGP Board of Directors meets at least six times each calendar year. During the last quarter, the Board held three meetings: on October 16, 2019; November 20, 2019; and December 18, 2019. The Board met 12 times during the 2019 calendar year. In addition to regular board meetings, the following committees continued to meet as needed and report to the full Board: Executive, Finance, Program, Communications, Governance and Nominating, and Strategic Planning.

During the last quarter, SBGP worked on three additional steps to continue to improve its governance structures and procedures to ensure transparency, accountability, and ethical integrity.

First, in light of the upcoming local elections (and because a few current and former SBGP Board members are political candidates), SBGP conducted a training for Board and staff members reviewing requirements and expectations related to campaign contributions and involvement. As a governmental body, SBGP is prohibited from engaging in electioneering, financially supporting political candidates, or giving the impression that SBGP endorses candidates for public office. At the same time, as individuals, SBGP Board and staff members have the legal right to support and

contribute to political candidates, and legal contributions are not considered gifts under the City Ethics Code. However, SBGP Board and staff members must never accept favorable treatment for SBGP resulting from individuals' contributions or support, or suggest that favorable treatment from SBGP will result from contributions or support to certain political candidates.

Second, while originally all of the SBGP Board members were appointed by elected officials, the Board felt it was important to reserve some of the seats for members of the community that want to volunteer their services. This way, SBGP could invite additional community participation through a more open, accessible, and transparent process.

In February 2019, after several months of consideration and receiving positive feedback at a public meeting on the topic, the SBGP Board voted to exercise its right under § 19-6(D)(4)(II) of the Baltimore City Code to select some of its Board members ("Additional Members" not appointed by public officials) directly. At the same time, the Board reaffirmed its commitments to diversity and inclusion, transparency, accountability, the City of Baltimore Ethics Code, and the other legal requirements of SBGP and the Board. Then, after several months of researching best practices, developing a draft application and appointment process, and receiving positive feedback at a public meeting on the topic, the application and appointment process was finalized and adopted by the SBGP Board on August 28, 2019.

Under the new policy, one of the 11 Additional Members of the SBGP Board is an ex officio representative of the Horseshoe Casino appointed by the casino from a leadership position. The remaining 10 Additional Members of the SBGP Board are appointed by the SBGP Board through an open application and review process. Each calendar year, up to five of those Board seats may be open to new applicants as current members reach the maximum six consecutive years of service or otherwise step down from the Board.

The application for five new Board members to begin serving effective January 1, 2020 opened on September 16, 2019 and closed on October 16, 2019. SBGP received 18 applications, and the list of applicants was posted on the SBGP website for public comments through November 1, 2019. The application review team completed the review process (Board members were invited and encouraged to volunteer to help) and was very impressed with both the quantity and quality of applicants. Two of the applications were determined to be ineligible, and the remaining 16 applications were reviewed compared to the established criteria and Board composition requirements. Of the 16 applicants reviewed, eight were selected for interviews (one of which withdrew their application), of which five were nominated for appointment to the SBGP Board and the two remaining were recommended to City public officials for appointment to the SBGP Board. The appointments of five new Board members effective January 1, 2020 were approved by the Board on November 20, 2019. A current list of SBGP Board members can always be found at <a href="https://sbgpartnership.org/about/#board">https://sbgpartnership.org/about/#board</a>.

Along with the application and appointment process, the SBGP Board also adopted

proposals addressing off-cycle Board appointments and ex officio vacancies, and the Governance and Nominating Committee was charged with proposing any necessary and appropriate amendments to the SBGP bylaws to reflect the changes. The SBGP Board adopted those amendments, and amendments to formalize a few additional items (such as naming the Strategic Planning Committee as a standing rather than ad hoc committee), to the SBGP bylaws on October 16, 2019. The amended SBGP bylaws were then submitted to the Board of Estimates for approval on November 7, 2019; approval is pending.

Third, the Open Meetings Act sets the State of Maryland's policy regarding the meetings of public bodies with the goal that public meetings be conducted openly and publicly. Although not every SBGP activity or meeting is required to take place publicly, the organization does constitute a public body under § 3-101(h) of the Act, and so specific SBGP activities qualify. While SBGP has proudly made a point of conducting its public meetings openly and publicly, SBGP requested legal guidance to assure strict compliance with all sections and provisions of the Act. As a result, SBGP developed a process and instituted additional procedures as necessary effective October 1, 2019 to assure SBGP's consistent and documented compliance with the Open Meetings Act. As part of that process, SBGP developed a policy document, a meeting agenda template, meeting minutes templates and other resources, and trainings were conducted for the SBGP staff and Board.

# III. Activity this Quarter

# A. Community Grants

Through its grantmaking, SBGP continued to empower community and nonprofit partners, providing the resources they need to make change happen across the District.

During the last quarter, SBGP continued to administer grants awarded during the first five grant cycles and began planning and outreach for the Winter 2020 grant cycle. Since inception, SBGP has awarded 126 grants totaling \$2,276,361, including:

- 77 Small Grants totaling \$338,919;
- 25 Medium Grants totaling \$810,776; and
- 15 Large Grants totaling \$1,027,520.

An additional \$441,690 of projects were in development, and SBGP has also provided a small number of small emergency grants to support important neighborhood events and causes in need of short-term funding support. SBGP had expended \$1,601,141 on all grants awarded to date as of December 31, 2019.



Throughout the grant administration process, SBGP continued providing ongoing support and assistance to applicants and grantees through a formal, structured technical assistance program. SBGP also continued planning for the first SBGP Community Grants Conference in spring 2020.

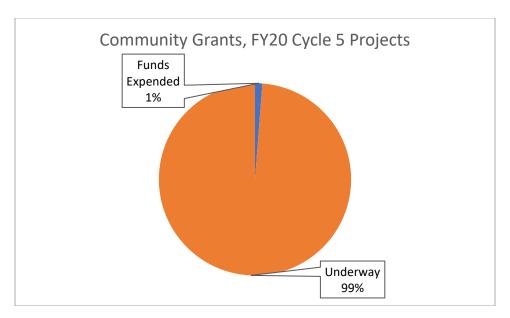
See the 'Summary and Profiles of Projects' exhibit for a full list and details of grants awarded to date.

# 1. Summer 2019 Grant Cycle (Cycle 5)

During the last quarter, SBGP began administering 20 grants totaling \$368,092, including:

- 14 Small Grants totaling \$62,577;
- 3 Medium Grants totaling \$95,515; and
- 3 Large Grants totaling \$210,000.

All grantees were required to attend an information session in October where the grant terms and conditions and fund disbursement process were explained. SBGP then began actively reaching out to grantees to help them satisfy administrative grant conditions and begin implementing their projects, all of which are underway.



## 2. Winter 2020 Grant Cycle (Cycle 6)

In addition, SBGP began planning and outreach for its sixth grant cycle, which subsequently opened in January 2020 and has a grant application deadline of February 28, 2020. In order to make the grant cycle easier and more successful for grantees and SBGP, SBGP continued to streamline the application and grantmaking process and provide technical assistance and resources to applicants and grantees.

All grant applications will be submitted through SBGP's online application portal, and support will be provided for any applicants that find the online portal cumbersome. This helps ensure that all information is kept securely in one place and remains accessible online by all reviewers.

SBGP reviewed and updated its grants guidance and budget templates. In addition, SBGP continued to update its website to provide additional grant resources and make Community Grants information easier to find.

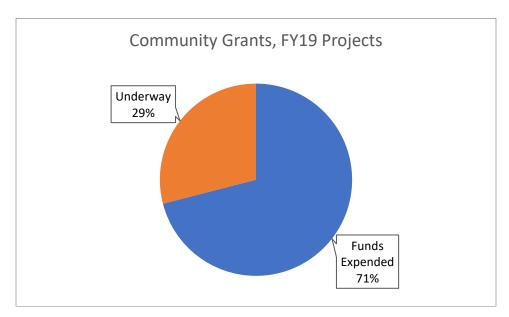
SBGP's Community Grants staff also continues to provide ongoing support and assistance to all grant applicants, helping them to persuasively and effectively communicate their thoughts in their applications. SBGP held a grant information session and workshop on December 17, 2019, and a grant application drop-in clinic is scheduled for February 2020 leading up to the grant application deadline.

3. FY19 Grant Cycles (Summer 2018 and Winter 2019/Cycles 3 and 4)

During the last quarter, SBGP continued administering 47 grants totaling \$947,585 awarded during the Summer 2018 and Winter 2019 grant cycles, including:

- 29 Small Grants totaling \$132,603;
- 13 Medium Grants totaling \$471,353; and
- 5 Large Grants totaling \$343,628.

Twenty of the projects have been completed, and 27 additional projects are underway. SBGP continued working with the grantees with projects still underway to help them complete their important projects.

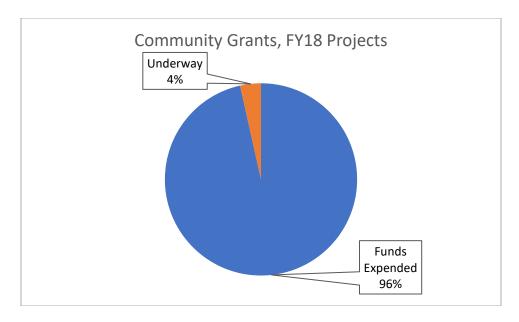


4. FY18 Grant Cycles (Summer 2017 and Winter 2018/Cycles 1 and 2)

During the last quarter, SBGP continued administering 50 grants totaling \$861,539 awarded during the Summer 2017 and Winter 2018 grant cycles, including:

- 34 Small Grants totaling \$143,738;
- 9 Medium Grants totaling \$243,908; and
- 7 Large Grants totaling \$473,892.

Forty-nine of the projects have been completed. One project is underway, and SBGP continued working with that grantee to help them complete their important project.



5. Technical Assistance and Capacity Building

SBGP is committed not just to providing communities with the resources they need to make positive change but also to providing them with the tools and training they need to become increasingly skilled at shaping their own futures.

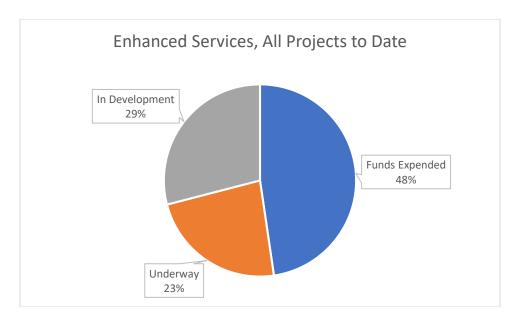
Since many of the grantees have been challenged to quickly satisfy administrative grant conditions, implement their projects, and expend their grant funds, SBGP has been actively reaching out to grantees to provide technical assistance and to support them through the onboarding and implementation process. SBGP's Community Grants staff also continued to provide ongoing support and assistance to all grantees, helping them to build capacity as they complete their important projects.

During the last quarter, SBGP continued implementing its structured technical assistance program, including peer-to-peer education and the "Keys to Capacity" workshop series, which is designed to equip grantees with tools they need to succeed. The fourth Keys to Capacity session, "Getting the Word Out: Using Social Media & PR," was held on December 12, 2019 and was well-attended. Attendees learned tips, tools and tricks for sharing their grant-related events and milestones and getting noticed. Upcoming Keys to Capacity topics include working with a fiscal sponsor, leveraging grant funds, and more. The workshops are free and open to SBGP grantees as well as anyone living in, working in, or serving South and Southwest Baltimore.

SBGP also continued planning for the first SBGP Community Grants Conference – Fostering Vital Neighborhoods: A Community Capacity Building Conference – scheduled for April 3, 2020 at the Horseshoe Casino. The free, day-long conference will offer a more comprehensive and intensive view into critical technical assistance and capacity-building topics. It will also give area grant seekers, grant makers, community-focused nonprofits, and organizations the opportunity to network with others working in the District or in related fields, to learn tips for success, and to identify potential partners for their work in South Baltimore and beyond.

### **B.** Enhanced Services

SBGP has delivered a tremendous amount of value to the citizens of South and Southwest Baltimore through its Enhanced Services, focusing principally on capital, maintenance, and programming in parks and public spaces. Since inception, SBGP has committed \$3,896,769 to 77 Enhanced Services. An additional \$1,594,272 of projects were in development, and SBGP had expended \$2,618,163 on Enhanced Services as of December 31, 2019.



See the 'Summary and Profiles of Projects' exhibit for a full list and details of Enhanced Services that have commenced to date.

### 1. Project Implementation

SBGP has successfully programmed all of its FY18 and FY19 Enhanced Services funds, and continues programming and implementing its FY20 Enhanced Services funds.

To date, SBGP has completed 45 projects totaling \$1,310,417, and 32 additional projects totaling \$2,586,352 are currently underway. Approximately \$1,594,272 in projects are budgeted and in development, including large numbers of landscaping, litter removal, and park improvement projects that are scheduled to take place during the spring and summer.

### 2. Project Highlights

In the past quarter, SBGP has implemented a wide range of improvements around the District, ranging from ongoing Main Street enhancements, to innovative trash cleanup programs, major park improvements and public events.

SBGP was excited to continue programs through the South Baltimore Gateway Sports Network, which provides three seasons of free youth activities in low- and middle-

income parts of the District. Rather than build its own sports and recreation programs, which could crowd out the existing providers in the District, SBGP has continued to support a variety of excellent sports programs that already work successfully with children. SBGP once again partnered with Volo City Kids Foundation and BCRP to provide eight weeks of free youth sports leagues this fall for kids aged 6 to 12 of all skill levels across the District. Sports included kickball, flag football, soccer, and basketball. All participants received uniforms, healthy snacks, and equipment free of charge. SBGP also continued its partnership with Grow Home to offer free youth athletics in Carroll Park this fall. The season kicked off on September 28, 2019 with a Fall Kickoff and Cookout in Carroll Park. Sports included tennis, lacrosse, running, and soccer, and activities included fundamental skills, skills development, and competitions.

SBGP now plans to expand its youth programming in Cherry Hill, and is in discussions with the Cherry Hill Eagles about funding even more of their important athletic work on an ongoing basis.

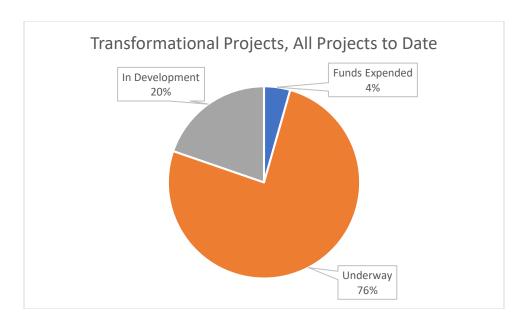
Additionally, SBGP continues to move forward with a multi-pronged trash clean-up strategy to remove litter from its neighborhoods and the Middle Branch. This includes sustained annual funding for Federal Hill Main Street and Pigtown Main Street; a new Gwynns Falls Trash Wheel currently beginning construction; and an innovative effort to remove trash from Pigtown, Barre Circle, MLK Boulevard, and Carroll-Camden in partnership with Living Classrooms' Project Serve workforce program for previously incarcerated, re-entering citizens.

SBGP's first ballfield, being constructed in partnership with BCRP and the Ripken Foundation, is currently in the process of being permitted. This field will be located at Reedbird Park as part of the first construction phase of the larger Middle Branch Fitness and Wellness Center at Cherry Hill. Due to the complexity of permitting for this site, staff have worked closely with BCRP and Ripken representatives to finalize the design and budget. Groundbreaking is now scheduled for the fourth quarter of FY20.

## C. Transformational Projects

During the last quarter, SBGP continued to administer FY18, FY19 and FY20 Transformational Projects, and continued to vet additional Transformational Projects proposals through the Strategic Planning Committee. These projects require significant amounts of staff and committee time and effort to cultivate, evaluate the pros and cons of each possible opportunity through a structured review process, and establish clear criteria for SBGP involvement.

Since inception, SBGP has committed \$5,283,000 to Transformational Projects. An additional \$1,297,351 of Transformational Projects were in development, and SBGP had expended \$290,105 on Transformational Projects as of December 31, 2019.



See the 'Summary and Profiles of Projects' exhibit for a full list and details of Transformational Projects that have received funding commitments to date.

1. Middle Branch Fitness and Wellness Center at Cherry Hill

After months of hard work, the \$20 million Middle Branch Fitness & Wellness Center at Cherry Hill received final approval from the Maryland Critical Area Commission. This was a major accomplishment and cleared the way for the project to mobilize for construction. BCRP advertised the contract for bid on December 13, 2019. Bids from construction companies are expected in February. Groundbreaking is likely to take place in the spring. This major regional recreation complex, built on the banks of the Middle Branch in Cherry Hill, will include a Ripken field. It will serve as the first major capital project for the Middle Branch restoration.

During the last quarter, SBGP and BCRP signed a grant agreement for SBGP's \$2.2 million commitment to this \$20 million project, excluding its separate funding of the Ripken field through the Enhanced Services program.

2. Middle Branch Waterfront Plan and Implementation

SBGP has continued to spearhead the effort to transform the Middle Branch into Baltimore's next great waterfront, with 11 miles of parks and trails. Working collaboratively with the City, Parks & People Foundation, and other partners, the project has moved forward dramatically in recent months. For example:

- As mentioned above, the first major implementation project for the Middle Branch, the \$20 million Middle Branch Fitness & Wellness Center at Cherry Hill, will break ground in the spring.
- Greater Baybrook Alliance partnered with SBGP and MedStar Harbor Hospital to secure a \$500,000 grant to design a trail connection from the Middle

Branch all the way to the BWI Trail (which, in turn, connects to the Baltimore & Annapolis trail).

- A donor recently pledged \$350,000 towards the design of a pedestrian connection between Westport and Port Covington.
- SBGP has supported Rails-to-Trails Conservancy, BDC, and the Casino Entertainment District by developing a master plan for trail and streetscaping improvements along Stockholm and Warner Streets.
- The Gwynns Falls Trash Wheel is expected to complete construction and installation by the summer.
- SBGP's Enhanced Services program continues to make ongoing improvements to Middle Branch Park and other public spaces within the Middle Branch study
- The scope and fee for the Middle Branch Master Plan design process are largely completed, with a contract expected to be finalized in the next quarter. Following this master planning contract will be a separate contract for 100 percent permit drawings for the next major capital project, which is likely to involve a loop trail around the waterfront.

Based on these major successes, SBGP committed an additional allocation of \$1 million to the project for the design and implementation of the plan, including schematic design for 11 miles of shoreline, complete construction drawings for a next major implementation project, an organized implementation plan, and a comprehensive financing strategy. The goal shared by all parties is to have a process that is detailed enough to produce inventive and dramatic results, but not so timeconsuming as to bog it down, or so expensive as to be impossible to complete. In addition, it will be critical to ensure active community participation in the design process, so that the end outcomes reflect genuine community needs and position existing residents as the core beneficiaries of the work.

To date, SBGP's total commitment to this project is \$1.15 million, excluding its separate funding of ongoing implementation efforts, such as the Gwynns Falls trash wheel design and others funded through SBGP's continued Enhanced Services and Community Grants programs. The project is still in its early stage, and as it progresses, SBGP expects to consider additional requests for allocations of SBGP funding.

### 3. CDC Operating Support Fund

In FY19, SBGP set aside \$900,000 to provide operating funds to local Community Development Corporations (CDCs) working to develop real estate in accordance with neighborhood aspirations. In the past quarter, SBGP continued administering three funding awards - three \$300,000 Operating Support Fund awards to the Cherry Hill Development Corporation (CHDC), to Southwest Partnership (SWP) (in partnership with Pigtown Main Street), and to the Westport Community Economic Development Corporation (WCEDC) for its Harbor West Collaborative effort.

CHDC continued its work to transition from principally a volunteer to a staffed organization and to bring new homeownership to Cherry Hill. A development plan for the community is underway, and CHDC is acquiring and rehabilitating properties.

SWP and WCEDC are commencing their projects, which will support the acquisition and rehabilitation of residential properties to help stabilize and improve the communities. Quarterly check-in meetings with the awardees are planned for January 2020.

# 4. South Baltimore GO! and Lyft Grocery Access Pilot

SBGP has been working with Lyft, SB7 and other partners on an innovative proposal to connect residents with grocery stores, hospitals, and major employment centers by providing subsidized flat-rate Lyft fares.

This is an innovative project, harnessing a new technology, and so requires a significant amount of thought before beginning. SBGP asked the Central Maryland Transportation Alliance (CMTA) to provide technical expertise and assemble an advisory committee of various stakeholders and experts to help with the program design. A transportation open house was also held on November 19, 2019, where residents of South and Southwest Baltimore were invited to share their transportation challenges and help SBGP explore new and better options for getting around.

As the advisory committee was discussing how to implement the program, a new opportunity suddenly arose. SBGP was offered funding through the LDC to start a pilot program using Lyft to get a limited number of residents to grocery stores. The Lyft Grocery Access Pilot, which is now underway in both West Baltimore and South Baltimore, provides a natural opportunity to test how rideshare technology can best serve residents.

The Lyft Grocery Access Pilot launched this past quarter as a collaboration between the Baltimore City Department of Health, Baltimore City Department of Planning, Family Health Centers of Baltimore, and Lyft. Over the course of the six-month pilot, SBGP will study data on how riders used the program, and learn from them what they did and did not like about it. In the meantime, SBGP will coordinate with regional funders to determine if there is an appetite for helping to sustain a larger project.

At the end of the Grocery Access Pilot, SBGP will determine whether to (a) move forward with a more prescriptive program focused on specific destinations, like grocery stores; (b) move forward with a more flexible program that provides users with greater flexibility; or (c) hold off on this effort and focus SBGP resources on other topics.

### 5. Projects in Development

SBGP also continued developing new Transformational Projects, including the following:

 Having committed \$900,000 to support local CDCs, SBGP continues to evaluate the need for a capital fund to cover predevelopment costs for innovative community-driven development projects in the District, as well as how best to administer such a fund. Currently, SBGP is talking with nonprofit CDFIs with experience evaluating urban development projects in order to find a partner who could help to responsibly administer such a program.

 SBGP also continues to explore the development of a strategy for reimagining the Martin Luther King, Jr. Boulevard and Casino Entertainment District corridors as pedestrian-friendly areas with a greater sense of connection to the surrounding communities. On October 10, 2019 SBGP sponsored "From Exclusion to Inclusion: Rethinking Infrastructure to Bridge Baltimore's Divides," a one-day symposium to envision a better way forward for the MLK, Jr. Boulevard corridor.

### D. Overhead and Administration

1. Human Resources and Administration

During the last quarter, SBGP continued planning for future organizational needs and structure consistent with the FY20 Financial Plan. This included engaging an HR and compensation consultant to research best practices and develop a comprehensive compensation plan for the organization to ensure fair, competitive and ethical compensation practices, as well as to retain (and attract when necessary) its professional, experienced and skilled employees. The compensation plan will be incorporated into the FY21 financial plan (budget).

In addition, SBGP continued assessing and reviewing its security and risk management practices. Over the last year, SBGP took many steps to improve security, including adding cyber and crime insurance coverages, adding an IT component to the FY19 financial audit, and continuing to strengthen its human infrastructure through better policies and procedures. During the last quarter, SBGP also conducted an IT needs assessment and interviewed IT services firms to help improve SBGP's IT infrastructure as well as cyber security.

The importance of this work was underscored by the fact that, as it was underway, SBGP was the target of a cyber security issue. Thankfully, due to established policies and observant staff members, SBGP quickly discovered and addressed the issue before it could escalate. A small amount of funds was lost, and SBGP is now attempting to recover those funds. (A final outcome is expected during the first quarter of 2020.) In response to the issue, SBCP adopted additional security procedures, accelerated the IT needs assessment and exploration of technical solutions (which were already underway), and looked forensically at past transactions to confirm there were no additional, undiscovered issues. The SBGP Board Chair and Treasurer received a full report on the issue, the full SBGP Board received a summary report, and SBGP continues to assess additional security and risk management measures on an ongoing basis.

### 2. Finance

### a. Fiscal Management and Procedures

During the last quarter, SBGP continued to review its financial position, financial activity, and related procedures with its Finance Committee and Board of Directors. SBGP also continued exploring cash management strategies to ensure the organization's deposits are secure as well as earning the highest yield possible in a prudent and responsible manner.

SBGP works hard to actively reduce its overhead costs and redirects any savings it can generate to much-needed programs. After the FY19 financial audit and statements were completed and finalized in September 2019, SBGP was able to precisely calculate its savings from FY19.

Savings on indirect program expenses (e.g. staff salaries, capacity building, consulting, printing, catering that were under budget) will primarily be shifted to direct program expenses moving forward, although a small portion will continue to be spent on indirect program expenses. Savings on overhead expenses (e.g. staff salaries, legal, accounting that were under budget) will also be spent on direct program expenses moving forward. As a result of these savings, SBGP is pleased to be able to spend even more on the important work that its communities deserve.

SBGP then reviewed any FY19 funds that were allocated but not yet expended to determine if any of these funds needed to be reprogrammed. Those unspent funds were direct program expenses assigned to projects that were currently underway or in active development but were never intended to be completed by the end of the fiscal year (e.g. the Middle Branch Fitness and Wellness Center, a partially complete yearlong grant). There was no need to make any changes for these funds, all of which were being properly spent in a timely manner.

### b. Update on the FY20 Financial Plan

For FY20 to date, revenues are ahead of budget and slightly higher year-over-year compared to previous fiscal years. Total expenses are under budget to date with overhead expenses approximately in line with budget, and program expenses under budget but higher year-over year compared to previous fiscal years. SBGP expects that trend to continue over FY20 with program expenses continuing to increase relative to past fiscal years now that the infrastructure is in place to more quickly implement projects. However, as previously explained, many projects take a year or more to complete. For example, the \$900,000 set aside for CDC Operating Support must, by definition, be spent down over the course of three years. As a result, not all funds assigned in a given fiscal year are likely to be spent within that year, and SBGP expects to maintain a significant fund balance for the foreseeable future.

As of December 31, 2019, SBGP had \$10,280,035 assigned/encumbered for projects underway and in development, and no unassigned fund balance. SBGP has also budgeted/allocated its projected revenues for the remainder of FY20, and remains

committed to expending these funds according to its budget and investing in its communities.

See the 'Update on the FY20 Financial Plan (Financial Statements)' exhibit for the financial statements for SBGP as of and for the month and six months ended December 31, 2019.

### 3. Communications and Outreach

SBGP continued communications and outreach efforts to engage with the communities in the District and respond to their needs during the last quarter. The Communications and Outreach Specialist continued attending community and stakeholder meetings and events so that residents and others have an easy way to get in touch with SBGP, and SBGP has continued refreshing its website, increasing its social media presence, and sending regular e-newsletters to share important and timely information with stakeholders. SBGP also published its first ever "Community Currents," a quarterly e-newsletter featuring highlights from the past quarter and upcoming items.

In addition, SBGP continued to raise awareness of the organization and its work. Recent media coverage includes the Gwynns Falls trash wheel and a recent \$100,000 grant to support the Black Yield Institute's efforts to end hunger and promote food sovereignty in the Cherry Hill community.

SBGP also continued to install vinyl banners and yard signs at SBGP-sponsored programs and events, including installing bilingual yard signs advertising the free fall youth sports leagues in English and Spanish. In addition, SBGP continued implementing a comprehensive communications and outreach campaign to share information about the Board application process and solicit applicants from across the District. During September, an SBGP staff member attended and presented at every community association meeting scheduled in the District. SBGP also posted relevant information on its website and social media pages, and SBGP staff and Board members contacted other stakeholders and interested parties.

### 4. Program Management, Compliance, and Evaluation

SBGP continued to build and improve its program management, compliance, and evaluation infrastructure and capacity during the last quarter. SBGP continues to utilize project management software and explore additional workflow needs and solutions to streamline program management and administration.

The SBGP Board is scheduled to hold a detailed conversation about safety and risk management in the next quarter.

### a. MBE/WBE Participation

Following the end of FY19, SBGP finalized and submitted documentation of its compliance with its organizational MBE/WBE participation goals for FY19, which was accepted by the Minority and Women's Business Opportunity Office (MWBOO) during the last quarter. SBGP is proud to report that it not only satisfied but exceeded those goals.

SBGP also submitted its organizational overhead budget for FY20 to the MWBOO in June 2019 for the purposes of calculating the organization's MBE/WBE participation goals for its FY20 overhead expenses. Following a preliminary response from the MWBOO and a follow-up submission by SBGP in August, SBGP received its MBE/WBE participation goals for FY20 during the last quarter and is developing and implementing a plan to meet those goals.

SBGP also continues to submit its program project budgets that are \$50,000 and greater to the MWBOO for determination of individual program and project MBE/WBE participation goals. For any projects with MBE/WBE goals, SBGP also continues documenting intent to comply, and then compliance, with those goals before closing out projects.

(It is worth noting that the two master funding agreements between SBGP and BCRP for Enhanced Services that were signed during Fall 2018 clarify the MBE/WBE compliance responsibilities for the two parties. The City assumed primary compliance obligations for any expenditures where SBGP reimburses BCRP for its projects, as well as in situations where BCRP directs SBGP to make specific expenditures on its behalf. However, at the MWBOO's request, SBGP continues submitting budgets for those projects that are \$50,000 and greater for the determination of MBE/WBE goals.)

As of December 31, 2019, SBGP was awaiting responses to submissions from late October 2019 forward, including project budgets, compliance documentation, and general questions related to the MWBOO directory and contractor/vendor selection. SBGP continues to seek communication and guidance from the MWBOO regarding the expected timeline for responses and how best to avoid interrupting certain projects underway due to the lack of payments resulting from the lack of responses from the MWBOO. While SBGP has not received this information on a consistent basis, it remains committed to working with both the project managers/service providers and the MWBOO to keep projects moving forward and also satisfy any goals and resolve any issues as necessary once the MWBOO responses for those projects are received.

# b. Program Evaluation and Performance Measurement

The SBGP Strategic Plan calls for SBGP to significantly improve the vitality of the South Baltimore Gateway neighborhoods for all residents. In order to hold SBGP to this high standard, SBGP developed an initial performance measurement system to track and evaluate program activity metrics and social and economic health metrics, which are collected and reported on a quarterly and annual basis, respectively.

As it has implemented and mobilized its programs over the last few years, SBGP has also been considering and exploring how to evaluate the impact of its programs and activities. During the first quarter of FY20, SBGP engaged Success Measures, an

evaluation group based at NeighborWorks America focused on community development and health-related fields, to help plan and implement an evaluation. During the last quarter, the first evaluation planning work group session was held to begin drafting an outcome map for SBGP's programs and activities. The evaluation plan should be finalized in spring 2020, followed by the development and piloting of data collection tools in summer 2020. SBGP and Success Measures will then determine the implementation plan and timeline, which will likely occur over the next few years. Throughout the planning process, Success Measures has been complementary of SBGP's thoughtful and organized strategy, program management, and reporting, including its initial performance measurement system.

SBGP also tracks its Impact Investments towards MBE/WBE firms, local businesses, nonprofits, and social enterprises. Although most of the information is provided on a voluntary basis and SBGP continues collecting data on new and existing vendors, the report shows that SBGP is making serious efforts to direct its funding towards nonprofit partners, local businesses, MBE/WBE firms, and other Impact Investments consistent with SBGP's mission. Of \$1,885,371 of expenditures in FY20 to date, approximately 46 percent constitute Impact Investments of one form or another. Approximately 72 percent of these Impact Investments went to city-based vendors and 51 percent went to nonprofit vendors.

See the 'Impact Investments Report' and 'Program Activity Metrics' exhibits for more information.

# IV. Exhibits

- A. Update on the FY20 Financial Plan (Financial Statements)
- B. Impact Investments Report
- C. Program Activity Metrics
- D. Summary and Profiles of Projects

Update on the FY20 Financial Plan (Financial Statements) A.

# SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY

**Financial Statements** As of and For the Month and Six Months Ended December 31, 2019

# SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY STATEMENT OF FINANCIAL POSITION

### As of December 31, 2019

| ASSETS  |               |
|---|---------------|
| Current Assets                                    |               |
| Cash and Cash Equivalents                         | \$ 10,796,454 |
| Due from City <sup>1</sup>                        | 33,000        |
| Intergovernmental Revenue Receivable <sup>2</sup> | 496,693       |
| Total Current Assets                              | 11,326,147    |
| Total Assets <sup>3</sup>                         | \$ 11,326,147 |
| LIABILITIES AND NET ASSE                          | TS            |
| Current Liabilities                               |               |
| Accounts Payable                                  | \$ 106,924    |
| PTO Liability                                     | 39,188        |
| Total Current Liabilities                         | 146,112       |
| Fund Balance                                      |               |
| Committed <sup>4</sup>                            | 900,000       |
| Assigned <sup>5</sup>                             | 10,280,035    |
| Unassigned <sup>6</sup>                           |               |
| Total Fund Balance                                | 11,180,035    |
| Total Liabilities and Fund Balance                | \$ 11,326,147 |

### Footnotes:

- 1. Pass through funding due from the City for implementation of the grocery access rideshare program pilot within the South Baltimore Project Area.
- 2. Due from State for December 2019.
- 3. Total Assets of \$11,326,147 includes an Intergovernmental Revenue Receivable of \$496,693 and City pass through funding of \$33,000; \$10,280,035 of Total Assets is assigned/encumbered for Community Grants, Enhanced Services and Transformational Projects; and \$900,000 is committed by the Board to serve as emergency reserves.
- 4. Committed fund balance includes \$900,000 that serves as an emergency reserve. This represents five percent of the budgeted revenues for FY18, FY19, and FY20. SBGP has established a target reserve of approximately \$1.5 million, which would cover overhead and program expenses for three months or overhead and 50 percent of program expenses for six months. SBGP will reserve approximately 5 percent of revenues, or \$300,000, each year as long as the organization has the funds to do so while maintaining a healthy financial position. It is estimated to take SBGP until FY 2022 or 2023 to reach the target reserve.
- 5. Assigned fund balance includes encumbrances made for 1 FY18 Transformational Project totaling \$1,000,000; 1 FY19 Transformational Project totaling \$184,163; 6 FY20 Transformational Projects totaling \$3,808,733; and \$1,296,855 for Transformational Projects in development; 2 FY18 Enhanced Services totaling \$50,500; 18 FY19 Enhanced Services totaling \$677,087; 13 FY20 Enhanced Services totaling \$551,019; \$1,594,272 for Enhanced Services in development; 1 FY18 grant totaling \$33,258; 27 FY19 grants totaling \$277,910; 20 FY20 grants totaling \$364,052; and \$442,186 for Community Grants in development. Funds budgeted for Community Grants, Enhanced Services, and Transformational Projects are encumbered for projects in development. Those funds are then encumbered for specific Community Grants and Transformational Projects following Board approval, and for specific Enhanced Services once a contract is executed for those services.
- 6. Unassigned fund balance includes amounts not yet committed, restricted or encumbered/assigned.

# SBGP Quarterly Report (Q2 FY20, Oct.-Dec. 2019)

# SOUTH BALTIMORE GATEWAY COMMITTY IMPACT DISTRICT MANAGEMENT AUTHORITY STATEMENTS OF THE STATEMENTS OF

For the Month and Six Months Ended December 31, 2019

|  | Month of<br>December 2019 | Six Months Ended<br>December 2019 | Approved<br>Budget FY20 <sup>17</sup> |         | nce to YTD<br>d Budget FY20 |
|--|---------------------------|-----------------------------------|---------------------------------------|---------|-----------------------------|
| REVENUES   | December 2019             | December 2019                     | Budget F 1 20                         | Approve | d Budget F Y 20             |
| Intergovernmental Revenue (Local Impact Funding)               | \$ 496,693                | \$ 3,473,932                      | \$ 6,250,000                          | \$      | 348,932                     |
| Interest Income <sup>14</sup>                                  | 11,107                    | 70,243                            | 60,000                                |         | 40,243                      |
| City Pass Through Funding <sup>16</sup>                        | 33,000                    | 33,000                            | -                                     |         | -                           |
| Total Revenues   | 540,800                   | 3,577,175                         | 6,310,000                             | <u></u> | 389,175                     |
| PROGRAM EXPENSES   |                           |                                   |                                       |         |                             |
| Community Grants <sup>6</sup>                                  | 136,984                   | 592,259                           | 705,632                               |         | (239,443)                   |
| Salaries and Benefits <sup>7</sup>                             | 14,815                    | 89,217                            | 230,011                               |         | 25,789                      |
| Other Program Expenses <sup>8</sup>                            | 260                       | 9,545                             | 24,205                                |         | 2,558                       |
| Enhanced Services <sup>9</sup>                                 | 99,503                    | 920,488                           | 1,648,043                             |         | (96,467)                    |
| Salaries and Benefits <sup>7</sup>                             | 11,526                    | 69,164                            | 210,766                               |         | 36,219                      |
| Other Program Expenses <sup>8</sup>                            | -                         | 862                               | 11,200                                |         | 4,738                       |
| Transformational Projects <sup>10</sup>                        | 115,105                   | 190,105                           | 2,353,675                             |         | 986,733                     |
| Salaries and Benefits <sup>7</sup>                             | 4,395                     | 26,374                            | 85,251                                |         | 16,252                      |
| Other Program Expenses <sup>8</sup>                            | 19,910                    | 55,351                            | 100,000                               |         | (5,351)                     |
| Total Program Expenses   | 402,498                   | 1,953,365                         | 5,368,783                             |         | 731,027                     |
| Net Revenue after Program Expenses                             | 138,302                   | 1,623,810                         | 941,217                               |         | (341,852)                   |
| OVERHEAD EXPENSES  |                           |                                   |                                       |         |                             |
| Accounting <sup>11</sup>                                       | 3,000                     | 24,242                            | 50,000                                |         | 758                         |
| Audit Fee <sup>1</sup>   | -                         | 11,275                            | 11,275                                |         | (5,638)                     |
| Bank Fees  | 493                       | 2,514                             | 3,000                                 |         | (1,014)                     |
| Business Meals and Entertainment                               | 710                       | 2,602                             | 4,500                                 |         | (352)                       |
| Equipment  | -                         | -                                 | 5,000                                 |         | 2,500                       |
| Insurance <sup>2</sup>   | 127                       | 22,859                            | 25,000                                |         | (10,359)                    |
| Legal Fees   | -                         | 7,011                             | 15,000                                |         | 489                         |
| Marketing and Communications                                   | 15                        | 1,151                             | 30,000                                |         | 13,849                      |
| Miscellaneous  | -                         | 5,120                             | 1,000                                 |         | (4,620)                     |
| Printing and Copying   | -                         | 436                               | 1,500                                 |         | 314                         |
| Professional Services <sup>15</sup>                            | 4,803                     | 12,100                            | 100,800                               |         | 38,300                      |
| Rent and Utilities <sup>3</sup>                                | 2,450                     | 14,700                            | 30,000                                |         | 300                         |
| Salaries and Staff Benefits <sup>4</sup>                       | 19,743                    | 155,206                           | 309,342                               |         | (535)                       |
| Staff Training and Development                                 | -                         | 5,254                             | 12,000                                |         | 746                         |
| Supplies   | 925                       | 3,574                             | 8,000                                 |         | 426                         |
| Travel and Meetings <sup>13</sup>                              | 306                       | 2,123                             | 5,000                                 |         | 377                         |
| Telecommunication <sup>6</sup>                                 | 300                       | 1,800                             | 4,800                                 |         | 600                         |
| Contingency Funds  | -                         | -                                 | 25,000                                |         | 12,500                      |
| Total Overhead Expenses  | 32,872                    | 271,967                           | 641,217                               |         | 48,642                      |
| Total Expenses   | 435,370                   | 2,225,332                         | 6,010,000                             |         | 779,668                     |
| Change in Net Assets   | 105,430                   | 1,351,843                         | 300,000                               |         | (293,210)                   |
| Fund Balance, December 1, 2019 and July 1, 2019, respectively  | 11,074,605                | 9,828,192                         | 9,832,597                             |         | 9,832,597                   |
| Fund Balance, December 31, 2019 and sary 1, 2019, respectively | \$ 11,180,035             | \$ 11,180,035                     | \$ 10,132,597                         | \$      | 9,539,387                   |

#### Footnotes

- For the FY19 audit, SBGP engaged a City-certified MBE firm for \$11,275.
- 2. Includes annual premiums for commercial insurance policies
- 3. SBGP signed a 12-month lease on a private office in a co-working space beginning in May 2019.
- Include salaries and benefits for operations employees.
- 5. Includes reimbursements for staff use of personal phones.
- 6. Community Grants include expenses related to 12 FY18, 30 FY19, and 2 FY20 grants. Funds budgeted for Community Grants are encumbered for projects in development. Those funds are then encumbered for specific Community Grants following Board approval of funding awards two times each fiscal year awards for the Summer application cycle are approved in the Fall, and awards for the Winter application cycle are approved in the Spring and then expensed when grant draw/payment requests are received and payable. See Quarterly Report narrative and summary and profiles of projects for additional detail.
- 7. Include salaries, wages and benefits for program employees.
- 8. Include miscellaneous indirect program expenses, including funds for a technical assistance program for grantees, a cloud-based application and submission solution, a philanthropy association membership, part time consultant services for Transformational Projects, and meeting expenses.

  9. Enhanced Services include expenses related to 2 FY18, 21 FY19, and 8 FY20 projects. Funds budgeted for Enhanced Services are encumbered for projects in development. Those funds are then encumbered for specific
- 9. Ennanced Services include expenses related to 2 FY 18, 21 FY 19, and 8 FY 20 projects. Funds budgeted for Ennanced Services are encumbered for projects in development. Those funds are then encumbered for specific Enhanced Services are encumbered for projects in development. Those funds are then encumbered for specific Enhanced Services are received and payable. See Quarterly Report narrative and summary and profiles of projects for additional detail.

  10. Transformational Projects include expenses related to 1 FY18, 1 FY19, and 1 FY20 projects. Funds budgeted for Transformational Projects are encumbered for projects in development. Those funds are then encumbered for specific Transformational Projects following Board approval and then expensed when payment requests are received and payable. See Quarterly Report narrative and summary and profiles of projects for additional detail.
- 11. Fees for third-party accounting services. The contract with C.E.A. Scholtes & Associates includes hourly rates.
- 12. \$900,000 is committed/restricted by the Board to serve as emergency reserves for future years to protect against potential funding fluctuations. This represents five percent of the budgeted revenues for FY18, FY19, and FY20. SBGP has established a target reserve of approximately \$1.5 million, which would cover overhead and program expenses for three months, or overhead and 50 percent of program expenses for six months. SBGP will reserve approximately 5 percent of revenues, or \$300,000, each year as long as the organization has the funds to do so while maintaining a healthy financial position. It is estimated to take SBGP until FY 2022 or 2023 to reach the target reserve.
- Includes stipends to staff for work-related transportation.
- 14. Interest earned on the overnight value of SBGP's checking account.
- 15. Includes web development/maintenance, program evaluation, and compensation consultant services.
- 16. Pass through funding due from the City for implementation of the grocery access rideshare program pilot within the South Baltimore Project Area.
- 17. \$235,838 was transferred from Community Grants to Enhanced Services for the management of several targeted, Board-approved Community Grants as part of the Enhanced Services portfolio.

# Impact Investments Report

|                         |              |          | FY18      | Cash Accounti                       | ng)                 |          | FY19 (Cash Accounting) |                                     |                     | FY20         | (Cash Accounti | ng)                                 |                     |
|-------------------------|--------------|----------|-----------|-------------------------------------|---------------------|----------|------------------------|-------------------------------------|---------------------|--------------|----------------|-------------------------------------|---------------------|
|                         |              |          |           | Percent of<br>Impact<br>Investments | Percent of<br>Total |          |                        | Percent of<br>Impact<br>Investments | Percent of<br>Total |              |                | Percent of<br>Impact<br>Investments | Percent of<br>Total |
| <u>Total</u>            |              |          |           |                                     |                     |          |                        |                                     |                     |              |                |                                     |                     |
|                         | Vendors      |          | 67        |                                     |                     |          | 144                    |                                     |                     |              | 95             |                                     |                     |
|                         | Expenditures | \$       | 1,115,914 |                                     |                     | \$       | 2,446,263              |                                     |                     | \$           | 1,885,371      |                                     |                     |
| Impact Investments      |              |          |           |                                     |                     |          |                        |                                     |                     |              |                |                                     |                     |
|                         | Vendors      |          | 13        |                                     |                     |          | 54                     |                                     |                     |              | 42             |                                     |                     |
|                         | Expenditures | \$       | 357,013   |                                     | 31.99%              | \$       | 1,314,191              |                                     | 53.72%              | \$           | 870,731        |                                     | 46.18%              |
| MBE/WBE                 |              |          |           |                                     |                     |          |                        |                                     |                     |              |                |                                     |                     |
|                         | Vendors      |          | 3         |                                     |                     |          |                        | )                                   |                     |              | 5              |                                     |                     |
|                         | Expenditures | Ş        | 38,937    | 10.91%                              | 3.49%               | \$       | 174,214                | 13.26%                              | 7.12%               | \$           | 40,432         | 4.64%                               | 2.14%               |
| Local Business Enterp   | <del></del>  |          |           |                                     |                     |          |                        |                                     |                     |              |                |                                     |                     |
|                         | Vendors      |          | 13        |                                     |                     |          | 45                     |                                     |                     |              | 36             |                                     |                     |
|                         | Expenditures | \$       | 357,013   | 100.00%                             | 31.99%              | \$       | 1,170,504              | 89.07%                              | 47.85%              | \$           | 772,922        | 88.77%                              | 41.00%              |
| District                |              |          | _         |                                     |                     |          |                        | _                                   |                     |              |                |                                     |                     |
|                         | Vendors      | 4        | 22.405    | 6.200/                              | 2.049/              |          |                        | 11.05%                              | F 020/              |              | 105 446        |                                     | 40.260/             |
| Oth an Baltim and City  | Expenditures | \$       | 22,485    | 6.30%                               | 2.01%               | \$       | 145,156                | 11.05%                              | 5.93%               | \$           | 195,416        | 22.44%                              | 10.36%              |
| Other Baltimore City    | Vendors      |          | 7         |                                     |                     |          | 23                     | <b>)</b>                            |                     |              | 18             |                                     |                     |
|                         | Expenditures | Ś        | 285,445   | 79.95%                              | 25.58%              | \$       | 629,051                | 47.87%                              | 25.71%              | \$           |                | 49.79%                              | 23.00%              |
| Other Greater Baltime   |              | ,        | 203,443   | 75.5570                             | 23.3870             |          | 023,031                | 47.8770                             | 23.7170             | <del>-</del> | 433,343        | 43.7370                             | 23.0070             |
|                         | Vendors      |          | 4         |                                     |                     |          | 13                     | 3                                   |                     |              | 8              |                                     |                     |
|                         | Expenditures | \$       | 49,084    | 13.75%                              | 4.40%               | \$       | 396,297                | 30.16%                              | 16.20%              | \$           | 143,957        | 16.53%                              | 7.64%               |
| Other Impact Investm    | nent         | · —      |           |                                     |                     |          |                        |                                     |                     |              |                |                                     |                     |
|                         | Vendors      |          | 10        |                                     |                     |          | 38                     | 3                                   |                     |              | 35             |                                     |                     |
|                         | Expenditures | \$       | 332,858   | 93.23%                              | 29.83%              | \$       | 1,006,309              | 76.57%                              | 41.14%              | \$           | 699,296        | 80.31%                              | 37.09%              |
| 501(c)(3) Nonprofit     |              |          |           |                                     |                     |          |                        |                                     |                     |              |                |                                     |                     |
|                         | Vendors      |          | 5         |                                     |                     |          | 23                     |                                     |                     |              | 21             |                                     |                     |
|                         | Expenditures | \$       | 278,620   | 78.04%                              | 24.97%              | \$       | 770,886                | 58.66%                              | 31.51%              | \$           | 441,462        | 50.70%                              | 23.42%              |
| Social Enterprises (e.g |              |          |           |                                     |                     |          |                        |                                     |                     |              |                |                                     |                     |
|                         | Vendors      | ,        | 0         |                                     |                     |          | - 1                    |                                     |                     |              | 0              |                                     |                     |
| 0.1 /                   | Expenditures | \$       | -         | 0.00%                               | 0.00%               | \$       | 12,111                 | 0.92%                               | 0.50%               | \$           | -              | 0.00%                               | 0.00%               |
| Other (e.g. small busi  |              |          | _         |                                     |                     |          | 4                      | ī                                   |                     |              |                |                                     |                     |
|                         | Vendors      | <b>,</b> | 5         | 45 400/                             | 4.000               | <u>,</u> | 222 242                |                                     | 0.430/              | 4            | 14             |                                     | 13.000/             |
|                         | Expenditures | \$       | 54,237    | 15.19%                              | 4.86%               | \$       | 223,312                | 16.99%                              | 9.13%               | \$           | 257,834        | 29.61%                              | 13.68%              |

# C. Program Activity Metrics

# SBGP Projects Encumbered To Date, By Sector\* as of 12/31/2019



|         | #   | SBGP Funding | % of Total | Expended    | % Complete |
|---------|-----|--------------|------------|-------------|------------|
| FY20    | 41  | \$4,864,562  | 100%       | \$140,758   | 3%         |
| FY19    | 99  | \$3,690,094  | 100%       | \$2,550,934 | 69%        |
| FY18    | 68  | \$2,651,475  | 100%       | \$1,554,462 | 59%        |
| To Date | 212 | \$11,456,130 | 100%       | \$4,496,153 | 39%        |

# **PROGRAM AREAS:**

### **COMMUNITY GRANTS**

|         | #   | SBGP Funding | % of Total | Expended    | % Complete |
|---------|-----|--------------|------------|-------------|------------|
| FY20    | 21  | \$368,587    | 8%         | \$4,535     | 1%         |
| FY19    | 52  | \$957,944    | 26%        | \$680,034   | 71%        |
| FY18    | 53  | \$949,830    | 36%        | \$903,317   | 95%        |
| To Date | 126 | \$2,276,361  | 20%        | \$1,587,886 | 70%        |

### **ENHANCED SERVICES**

|         | #  | SBGP Funding | % of Total | Expended    | % Complete |
|---------|----|--------------|------------|-------------|------------|
| FY20    | 14 | \$662,975    | 14%        | \$111,955   | 17%        |
| FY19    | 46 | \$2,432,149  | 66%        | \$1,755,062 | 72%        |
| FY18    | 13 | \$551,645    | 21%        | \$501,145   | 91%        |
| To Date | 77 | \$3,896,769  | 34%        | \$2,618,163 | 67%        |

### TRANSFORMATIONAL PROJECTS

|         | # | SBGP Funding | % of Total | Expended  | % Complete |
|---------|---|--------------|------------|-----------|------------|
| FY20    | 6 | \$3,833,000  | 79%        | \$24,267  | 1%         |
| FY19    | 1 | \$300,000    | 8%         | \$115,837 | 39%        |
| FY18    | 2 | \$1,150,000  | 43%        | \$150,000 | 13%        |
| To Date | 7 | \$4,250,000  | 37%        | \$175,000 | 4%         |

# **STRATEGIC PRIORITY AREAS:**

# **COMMUNITY DEVELOPMENT & REVITALIZATION (CD&R)**

|         | #   | SBGP Funding | % of Total | Expended    | % Complete |
|---------|-----|--------------|------------|-------------|------------|
| FY20    | 13  | \$3,084,551  | 63%        | \$28,803    | 1%         |
| FY19    | 51  | \$2,071,291  | 56%        | \$1,505,491 | 73%        |
| FY18    | 44  | \$2,094,478  | 79%        | \$997,965   | 48%        |
| To Date | 109 | \$7,350,320  | 64%        | \$2,632,258 | 36%        |

### **ENVIRONMENTAL SUSTAINABILITY (ES)**

|         | #  | SBGP Funding | % of Total | Expended    | % Complete |
|---------|----|--------------|------------|-------------|------------|
| FY20    | 16 | \$1,635,365  | 34%        | \$114,424   | 7%         |
| FY19    | 26 | \$957,850    | 26%        | \$646,545   | 67%        |
| FY18    | 18 | \$577,477    | 22%        | \$563,722   | 98%        |
| To Date | 60 | \$3,170,693  | 28%        | \$1,324,691 | 42%        |

# **HEALTH & WELLNESS (H&W)**

|         | #   | SBGP Funding | % of Total | Expended    | % Complete |
|---------|-----|--------------|------------|-------------|------------|
| FY20    | 23  | \$3,714,646  | 76%        | \$5,612     | 0%         |
| FY19    | 46  | \$1,385,581  | 38%        | \$887,050   | 64%        |
| FY18    | 29  | \$1,687,390  | 64%        | \$687,390   | 41%        |
| To Date | 101 | \$6,937,616  | 61%        | \$1,730,051 | 25%        |

### **OVERLAP\***

|         | #  | SBGP Funding | % of Total | Expended  | % Complete |
|---------|----|--------------|------------|-----------|------------|
| FY20    | 8  | \$2,465,000  | 51%        | \$4,040   | 0%         |
| FY19    | 17 | \$577,620    | 16%        | \$420,494 | 73%        |
| FY18    | 16 | \$1,444,634  | 54%        | \$431,379 | 30%        |
| To Date | 41 | \$4,487,254  | 39%        | \$855,914 | 19%        |

<sup>\*</sup>Note that the sums of the figures for the three strategic priority areas are greater than the totals or 100%. This is because certain grants, services and projects address more than one strategic priority.

|         | #   | SBGP Funding | % of Total | Expended    | % Complete |
|---------|-----|--------------|------------|-------------|------------|
| FY20    | 21  | 368587       | 8%         | 4535.46     | 1%         |
| FY19    | 52  | \$957,944    | 26%        | \$680,034   | 71%        |
| FY18    | 53  | \$949,830    | 36%        | \$903,317   | 95%        |
| To Date | 126 | \$2,276,361  | 20%        | \$1,587,886 | 70%        |

# **GRANT TIERS:**

# SMALL (1/S)

|         | #  | SBGP Funding | % of Grants | Expended  | % Complete |
|---------|----|--------------|-------------|-----------|------------|
| FY20    | 14 | \$62,577     | 17%         | \$4,040   | 6%         |
| FY19    | 29 | \$132,603    | 14%         | \$92,823  | 70%        |
| FY18    | 34 | \$143,738    | 15%         | \$143,738 | 100%       |
| To Date | 77 | \$338,919    | 15%         | \$240,602 | 71%        |

# MEDIUM (2/M)

|         | #  | SBGP Funding | % of Grants | Expended  | % Complete |
|---------|----|--------------|-------------|-----------|------------|
| FY20    | 3  | \$95,515     | 26%         | \$0       | 0%         |
| FY19    | 13 | \$471,353    | 49%         | \$302,049 | 64%        |
| FY18    | 9  | \$243,908    | 26%         | \$230,653 | 95%        |
| To Date | 25 | \$810,776    | 36%         | \$532,702 | 66%        |

# LARGE (3/L)

|         | #  | SBGP Funding | % of Grants | Expended  | % Complete |
|---------|----|--------------|-------------|-----------|------------|
| FY20    | 3  | \$210,000    | 57%         | \$0       | 0%         |
| FY19    | 5  | \$343,628    | 36%         | \$274,802 | 80%        |
| FY18    | 7  | \$473,892    | 50%         | \$440,634 | 93%        |
| To Date | 15 | \$1,027,520  | 45%         | \$715,436 | 70%        |

# **DISCRETIONARY (D)**

|         | # | SBGP Funding | % of Grants | Expended | % Complete |
|---------|---|--------------|-------------|----------|------------|
| FY20    | 1 | \$495        | 0%          | \$495    | 100%       |
| FY19    | 5 | \$10,360     | 1%          | \$10,360 | 100%       |
| FY18    | 3 | \$88,291     | 9%          | \$88,291 | 100%       |
| To Date | 9 | \$99,145     | 4%          | \$99,145 | 100%       |

D. Summary and Profiles of Projects

| D. Summary and I   | Profiles of Projects  Project Title | Grant | Grant | Project   | SBO | GP Funding | SE | GP Funding | Update   |
|--|-------------------------------------|-------|-------|-----------|-----|------------|----|------------|----------|
|  |                                     | Cycle |       | Status    |     | Amount     |    | Expended   | this     |
| Community Create (EV 2049)                               |                                     |       |       |           |     |            |    |            | Quarter? |
| Community Grants (FY 2018) Spelman Road Gentleman's Club | Spelman Road Gentleman's Club       | N/A   | D     | Complete  | \$  | 1,045.00   | \$ | 1,045.00   | No       |
| Cherry Hill Homes Tenant Council                         | Holiday Party                       | N/A   | D     | Complete  | \$  | 1,245.90   |    | 1,245.90   |          |
| Associated Catholic Charities, Inc.                      | Baltimore City Head Start Sum       | N/A   | D     | Complete  | \$  | 86,000.00  | \$ | 86,000.00  |          |
| Church of the Advent                                     | Accessibility Ramp/s                | 2     | 1/S   | Cancelled | \$  | 00,000.00  | \$ | 00,000.00  | No       |
| Ridgely's Delight Association                            | National Night Out Picnic           | 2     | 1/S   | Cancelled | \$  | 427.87     | \$ | 427.87     |          |
| Ridgely's Delight Association, Inc                       | South Baltimore Softball Clas       | 2     | 1/S   | Complete  | \$  |            | \$ | 1,864.90   |          |
| Lakeland Coalition Green and Clean Team                  | Movies in the Park 2018             | 2     | 1/S   | Complete  | \$  | 1,868.20   |    | 1,868.20   |          |
| EndsideOut   | Turn Your Health Inside Out         |       | 1/S   |           | \$  | 3,000.00   |    |            |          |
| South Baltimore Partnership                              | Summer Outdoor Events               | 2     | 1/S   | Complete  | \$  | 3,000.00   |    | 3,000.00   |          |
| South Baltimore Partnership                              | Senior Committee                    | 2     | 1/S   | Complete  | \$  | 4,998.28   |    | 4,998.28   |          |
|  | Westport BGCMB After School P       | 2     | 1/S   | Complete  | \$  | 4,998.62   |    | 4,998.62   |          |
| Boys & Girls Clubs of Metropolitan Baltim                |                                     |       |       | Complete  | ,   |            |    |            |          |
| LET'S GO Boys and Girls, Inc                             | LET'S GO Westport STEM Progra       | 2     | 1/S   | Complete  | \$  | 4,999.90   |    | 4,999.90   |          |
| Cherry Hill Ministerial Alliance                         | Community-Wide Thanksgiving D       | 2     | 1/S   | Complete  | \$  | 5,000.00   |    | 5,000.00   |          |
| Cherry Hill United Methodist Church                      | Cherry Hill UM Church Soup Ki       | 2     | 1/S   | Complete  | \$  | 5,000.00   |    | 5,000.00   |          |
| Fishes & Loaves Pantry, Inc.                             | Lakeland/Mt. Winans/Westport        | 2     | 1/S   | Complete  | \$  | 5,000.00   |    | 5,000.00   |          |
| Pigtown Main Street Inc.                                 | Bloom the Boulevard                 | 2     | 1/S   | Complete  | \$  | 5,000.00   |    | 5,000.00   |          |
| Teach For America Baltimore                              | Lakeland Elementary/Middle Sc       | 2     | 1/S   | Complete  | \$  | 5,000.00   |    | 5,000.00   |          |
| Civic Works  | Baltimore Orchard Project           | 2     | 2/M   | Complete  | \$  | 10,000.00  |    | 10,000.00  |          |
| Pigtown Main Street Inc.                                 | Clean & Green Team                  | 2     | 2/M   | Complete  | \$  | 15,000.00  |    | 15,000.00  |          |
| Blue Water Baltimore                                     | Community Development in Cher       | 2     | 2/M   | Complete  | \$  | 25,000.00  |    | 11,744.92  |          |
| Living Classrooms Foundation                             | BEE SMART (Baltimore Environm       | 2     | 2/M   | Complete  | \$  | 25,000.00  |    | 25,000.00  |          |
| Lakeland Elementary/Middle School                        | Early Childhood Playground          | 2     | 2/M   | Complete  | \$  | 29,908.32  |    | 29,908.32  |          |
| The Marching Elite Foundation                            | March on Wheels                     | 2     | 2/M   | Complete  | \$  | 31,000.00  | \$ | 31,000.00  |          |
| Southwest Partnership, Inc.                              | Pigtown Renaissance                 | 2     | 2/M   | Complete  | \$  | 50,000.00  | _  | 50,000.00  |          |
| Federal Hill Main Street                                 | FHMS Program Initiatives            | 2     | 3/L   | Complete  | \$  | 35,000.00  |    | 35,000.00  |          |
| The Cherry Hill Eagles Foundation                        | Youth Programming & General O       | 2     | 3/L   | Complete  | \$  | 49,971.80  | \$ | 49,971.80  | No       |
| Jesus Our Redeemer/Lee Street Memorial Ba                | Native Garden & Sidewalk Beau       | 1     | 1/S   | Cancelled | \$  | -          | \$ | -          | No       |
| Live Baltimore / Fed Hill Prep                           | Federal Hill Prep "Riding to        | 1     | 1/S   | Cancelled | \$  | -          | \$ | -          | No       |
| Ridgely's Delight Association                            | Rededication Celebration & Pi       | 1     | 1/S   | Complete  | \$  | 1,400.00   | \$ | 1,400.00   | No       |
| Digital Harbor / Fed Hill Community Assoc                | Project RELATE                      | 1     | 1/S   | Complete  | \$  | 3,213.54   | \$ | 3,213.54   | No       |
| Citizens of Pigtown (aka Southwest Commun                | COP Movies in the Park              | 1     | 1/S   | Complete  | \$  | 3,543.98   | \$ | 3,543.98   | No       |
| Sit and Fit  | Sit and Fit Arts and Crafts P       | 1     | 1/S   | Complete  | \$  | 3,806.99   | \$ | 3,806.99   | No       |
| Leadenhall Baptist Church                                | Community Eat Together              | 1     | 1/S   | Complete  | \$  | 4,000.00   | \$ | 4,000.00   | No       |
| Citizens of Pigtown (aka Southwest Commun                | Marketing Support and Outreac       | 1     | 1/S   | Complete  | \$  | 4,194.68   | \$ | 4,194.68   | No       |
| Lakeland STEAM Center                                    | Community Zumba Classes             | 1     | 1/S   | Complete  | \$  | 4,234.86   |    | 4,234.86   |          |
| GiveFit / Lakeland Rec Center                            | Free Group Fitness Classes Bu       | 1     | 1/S   | Complete  | \$  | 4,429.07   |    | 4,429.07   |          |
| Cherry Hill Development Corporation                      | Cherry Hill Information Excha       | 1     | 1/S   | Complete  | \$  | 4,878.91   | \$ | 4,878.91   |          |
| Lakeland Coalition                                       | Community Green and Clean Tea       | 1     | 1/S   | Complete  | \$  | 4,881.29   | \$ | 4,881.29   |          |
| Fishes & Loaves Pantry, Inc.                             | Fishes and Loaves Mobile Pant       | 1     | 1/S   | Complete  | \$  | 4,997.36   |    | 4,997.36   |          |
| ВОРА   | Middle Branch Park Public Art       | 1     | 1/S   | Complete  | \$  | 5,000.00   |    | 5,000.00   |          |
| Citizens of Pigtown (aka Southwest Commun                | COP Main Street Festival            | 1     | 1/S   | Complete  | \$  | 5,000.00   |    | 5,000.00   |          |
| Federal Hill Main Street                                 | Federal Hill Main Street Medi       | 1     | 1/S   | Complete  | \$  | 5,000.00   |    | 5,000.00   |          |
| Federal Hill South Neighborhood Associati                | TreeUp South Baltimore              | 1     | 1/S   | Complete  | \$  | 5,000.00   |    | 5,000.00   |          |
| Federal Hill South Neighborhood Associati                | Parking Pass Pickup Event           | 1     | 1/S   | Complete  | \$  | 5,000.00   |    | 5,000.00   |          |
| Gods Best Family Inc.                                    | South Baltimore Youth Footbal       | 1     | 1/S   | Complete  | \$  | 5,000.00   |    | 5,000.00   |          |
| Pigtown Community Garden                                 | Solidifying Pigtown Community       | 1     | 1/S   | Complete  | \$  | 5,000.00   |    | 5,000.00   |          |
| Restoring Inner City Hope (RICH)                         | Prayer Walk, 8/12/2017              | 1     | 1/S   | Complete  | \$  | 5,000.00   |    | 5,000.00   |          |
| Southwest Baltimore Charter School (SWBC)                | 21st Century Auditorium             | 1     | 1/S   | Complete  | \$  | 5,000.00   |    | 5,000.00   |          |
| Southwest Baltimore Charter School / Ches                | Sowebo Landmark 5k - 2017           | 1     | 1/S   | Complete  | \$  | 5,000.00   |    | 5,000.00   |          |
| South Baltimore Partnership                              | South Baltimore Sustainabilit       | 1     | 2/M   | Complete  | \$  | 10,000.00  |    | 10,000.00  |          |
| United Way   | United Way Homelesness Preven       | 1     | 2/M   | Complete  | \$  | 48,000.00  |    | 48,000.00  |          |
| Center Stage / BOPA                                      |                                     | 1     | 3/L   |           |     |            |    |            |          |
| Westport Community Economic Development C                | Center Stage in the Park            | 1     | 3/L   | Cancelled | \$  | 49,046.38  | \$ | 49,046.38  | No       |
|  | Westport Community Land Trust       | 1     |       | Complete  | \$  |            | \$ |            |          |
| Cherry Hill Development Corporation                      | Operating Expenses/Capacity B       | 1     | 3/L   | Complete  | \$  | 50,000.00  |    | 50,000.00  |          |
| Living Classrooms Foundation                             | SLURRP (School Leadership in        | 1     | 3/L   | Complete  | \$  | 89,999.80  |    | 89,999.80  |          |
| Youth Resiliency Institute (Fusion Partne                | Cherry Hill Arts and Music Fe       | 1     | 3/L   | Complete  | \$  | 99,873.95  |    | 99,873.95  |          |
| Habitat for Humanity                                     | Habitat for Humanity Pigtown        | 1     | 3/L   | Active    | \$  | 100,000.00 | \$ | 66,742.00  | No       |
| Community Grants (FY 2019)                               |                                     | 1     | 1-    | la :      |     |            |    |            | 1        |
| Citizens of Pigtown                                      | Operating Support for GL Insu       | N/A   | D     | Complete  | \$  | 654.00     |    | 654.00     |          |
| Restoring Inner City Hope (RICH)                         | Prayer Walk, 2018                   | N/A   | D     | Complete  | \$  | 1,294.50   |    | 1,294.50   |          |
| Cherry Hill Homes Tenant Council                         | Cherry Hill Tenant Housing Me       | N/A   | D     | Complete  | \$  | 1,701.99   |    | 1,701.99   |          |
| Cherry Hill Homes Tenant Council                         | Cherry Hill Family Fun Camp         | N/A   | D     | Complete  | \$  | 1,915.13   | \$ | 1,915.13   | No       |

| Southwest Partnerspin, Inc.   | Third Party Provider                      | Project Title                  | Grant<br>Cycle | Grant<br>Tier | Project<br>Status |    | GP Funding<br>Amount | SBGP Funding Expended | Update<br>this<br>Quarter? |
|---|---|--------------------------------|----------------|---------------|-------------------|----|----------------------|-----------------------|----------------------------|
| The Kerry Kares Foundation  | Southwest Partnership, Inc.               | Pigtown Housing Fair           | N/A            | D             | Complete          | \$ | 4.793.97             | \$ 4,793,97           |                            |
| Thomase Jumps PTO  Registry English Association Beaustricat  Roots in Ridgisy's  Registry Community Economic Development C  Harbor West Collaborative Sun  |   | · ·                            |                | 1             | <u> </u>          |    | -                    |                       |                            |
| Ridge Vs   Community Economic Desurtficat   Roots in Ridge Vs   4   15   S. Active   3   3,988,00   5   611.49   No Westport Community Economic Desurted Provided Collaborations with the section of th  |   |                                |                |               |                   | _  | 2.157.29             |                       | -                          |
| Nestbort Community Economic Development C   Harbor West Collaborative Sun   4   11.8   Active   5   4,996.10   8   4,995.15   No States Streets Chemy 1941   1   1   1   1   1   1   1   1   1  |   | ·                              |                |               |                   |    |                      |                       |                            |
| Safe Steves Cherry Hill   | <i>o</i> , <i>o</i>                       |                                |                |               |                   |    |                      |                       |                            |
| Saltonal Mildies Federation   |   |                                |                |               |                   |    |                      |                       |                            |
| Fishes & Lauves Pantry, Inc.  |   |                                |                |               |                   |    |                      |                       |                            |
| Paul's Place Aire.   Paul's Place Afec. School Pro  |   | Fishes and Loaves Community B  | 4              |               |                   | \$ |                      |                       |                            |
| Cherry Hill United Methodist Church   Soup Kitchen and Food Partry   4   1/S Active   \$ 5,000.00   \$ 3,550.68   Yes   |   |                                | 4              |               |                   | \$ |                      |                       | -                          |
| LET'S GO Wesport STEM Progra  | Cherry Hill United Methodist Church       |                                | 4              |               |                   | \$ | 5,000.00             |                       |                            |
| Baltmore Community Toollank   Environmental Education & Inv   4   1/S   Active   \$ 5,000.00   \$ 2,667.86   No South Baltimore Environmental Education & Inv   4   1/S   Active   \$ 5,000.00   \$ 2,667.86   No South Baltimore Environmental Education & Inv   1/S   Active   \$ 5,000.00   \$ 2,678.87   No South Baltimore Description & Inv   1/S   Active   \$ 5,000.00   \$ 2,683.67   No South Baltimore Description & Inv   1/S   Active   \$ 5,000.00   \$ 2 |   | LET'S GO Westport STEM Progra  | 4              | 1/S           | Active            |    |                      |                       |                            |
| South Baltimore Partnership   | Baltimore Community ToolBank              |                                | 4              | 1/S           | Active            | \$ | 5,000.00             | \$ 2,667.86           |                            |
| South Baltimore Partnership   | South Baltimore Neighborhood Association  | 2nd Annual SBNA Block Party    | 4              | 1/S           | Active            | \$ | 5,000.00             | \$ 3,707.82           | No                         |
| Teach for America Baltimore   | South Baltimore Partnership               | South Baltimore Sustainabilit  | 4              | 1/S           | Active            | \$ | 5,000.00             | \$ 2,438.57           | No                         |
| Pigtown's Grand Slam Pigt, ev   | Sowebo Landmark 5K Planning Committee     | Sowebo Landmark 5k - 2019      | 4              | 1/S           | Active            | \$ | 5,000.00             |                       |                            |
| District   Charles   Self   |   | 2019 Teach For America Alumni  | 4              | 1/S           | Active            | \$ | 5,000.00             | \$ -                  | No                         |
| Living Classrooms Foundation   BEE SMART (Baltimore Environm   4  | Pigtown Main Street Inc.                  | Pigtown's Grand Slam Pig!, ev  | 4              | 2/M           | Active            | \$ | 9,000.00             | \$ 4,731.00           | Yes                        |
| Boys & Girls Clubs of Metropolitan Baltim   | Civic Works                               | Baltimore Orchard Project      | 4              | 2/M           | Active            | \$ | 13,422.00            | \$ -                  | Yes                        |
| Boys & Girls Clubs of Metropolitan Baltim   | Living Classrooms Foundation              | BEE SMART (Baltimore Environm  | 4              | 2/M           | Complete          | \$ | 14,780.00            | \$ 14,780.00          | No                         |
| NEWfit   NEWfit   NEWfit   Southwest Baltimore   4   2M   Active   \$ 36,336,80   \$   No   Federal Hill Main Street   FHMS Business District Clean   4   2M   Active   \$ 36,878,50   \$ 22,3449,06   ves   Sinstitute for the State   FHMS Business District   Clean   4   2M   Active   \$ 39,847,00   \$ 22,3449,06   ves   Sinstitute for Local Self-Reliance   Baltimore Compositing for Commit   4   2M   Active   \$ 39,847,00   \$ 22,274,14   Yes   Sinstitute for Local Self-Reliance   Sinstitute for Local Self-Reliance   Sinstitute for Commit   4   2M   Active   \$ 47,500,00   \$ 26,274,14   Yes   Sinstitute for Local Self-Reliance   Sinstitute for Commit   4   2M   Active   \$ 49,995,00   \$ 34,928,01   No   Sinstitute for Commit   4   2M   Active   \$ 49,995,00   \$ 31,928,03   No   The Cherry Hill Eagles Foundation   Cherry Hill Eagles   4   3M   Active   \$ 49,995,00   \$ 31,928,03   No   Sinstitute   Sins  | Boys & Girls Clubs of Metropolitan Baltim | Program & Capacity Building S  | 4              |               |                   | \$ | 34,757.98            |                       |                            |
| Federal HII Main Street   | NEWfit                                    |                                | 4              | 2/M           | Active            | \$ |                      |                       |                            |
| GiveFit   | Federal Hill Main Street                  |                                | 4              |               |                   |    |                      |                       |                            |
| Institute for Local Self-Reliance   Baltimore Composting for Comm   4   2M   Active   \$ 47,500.00   \$ 26,274.14   Ves   Nerveside Pool   4   2M   Active   \$ 49,500.00   \$ 44,492.47   No   Salem Luthrara Church South Baltimore   Riverside Pool   4   2M   Active   \$ 49,500.00   \$ 44,492.47   No   Salem Luthrara Church South Baltimore   Riverside Third Space   4   2M   Active   \$ 49,995.00   \$ 31,928.03   No   No   Riverside Third Space   4   2M   Active   \$ 49,995.00   \$ 31,928.03   No   No   Riverside Third Space   4   2M   Active   \$ 85,94.90   \$ 73,377.68   No   South Baltimore Learning Center (SBLC)   SBLC: Learning Works   3   1/5   Complete   5   562.50   562.50   Yes   Spelman Road Gentleman's Club   Spelman Road Gent  | GiveFit                                   | Free Group Fitness Classes Bu  | 4              |               | Active            | \$ |                      |                       |                            |
| Spiens   Spiens   Spiens   City   Riverside Pool   4   2/M   Active   \$ 4,9500.00   \$ 44,492.47   No   Statem Luther an Church South Baltimore   Riverside Third Space   4   2/M   Active   \$ 4,995.00   \$ 31,938.03   No   No   The Cherry Hill Eagles   4   3/L   Active   \$ 85,954.90   \$ 73,377.68   No   Spiens   Spien  |   |                                | 4              | 2/M           |                   |    |                      |                       |                            |
| Salem Lutheran Church South Baltimore   |   |                                | _              |               |                   |    |                      |                       |                            |
| The Cherry Hill Eagles Foundation   |   | ·                              |                |               |                   |    |                      |                       |                            |
| South Baltimore Learning Center (SBLC)   SBLC: Learning Works   3   1/5   Complete   5,000.00   \$,600.00   No Cherry Hill Community Alumni Board   The Harvest Fest   3   1/5   Complete   4,988.58   4,528.06   No Cherry Hill Community Alumni Board   The Harvest Fest   3   1/5   Complete   4,988.58   4,528.06   No Cherry Hill Community Alumni Board   The Harvest Fest   3   1/5   Complete   4,988.58   4,528.06   No Cherry Hill Community Alumni Board   The Harvest Fest   3   1/5   Complete   4,988.58   4,528.06   No Cherry Hill Community Alumni Board   The Harvest Fest   3   1/5   Complete   4,988.58   4,985.01   No Cherry Hill Community Alumni Board   1/5   No Cherry Hill Complete   4,985.01   4,995.01   No Cherry Hill Community Alumni Board   No Cherry Hill Community Alumni Board   No Cherry Hill Community Alumni Board   No Cherry Hill Complete   5,000.00   5,000.00   No Cherry Hill South Neighborhood Associati   Parking Pass Pickup Event/Bas   3   1/5   Complete   5,000.00   5,000.00   No Cherry Hill Complete   5,000.00   5,000.00   5,000.00   No Cherry Hill Complete   5,000.00   5,000.00   5,000.00   No Cherry Hill Complete   5,000.00   5,000.00   5,000.00   5,000.00   5,000.00   5,000   |   |                                |                |               |                   | _  |                      |                       |                            |
| Spelman Road Gentleman's Club   Spelman Road Gentleman's Club   3   |   |                                |                |               |                   |    |                      |                       |                            |
| Cherry Hill Community Aumni Board   |   |                                |                |               |                   | _  |                      |                       |                            |
| Baltimore Community ToolBank  | <u> </u>                                  | ·                              | _              |               |                   |    |                      |                       |                            |
| Fishes & Loaves Pantry, Inc.   South Baltimore Mobile Pantry   3   1/S   Complete   \$ 4,995.01   \$ 4,995.01   No  |   |                                | _              |               |                   | _  |                      |                       |                            |
| Federal Hill South Neighborhood Associati   | ·   |                                |                |               | -                 |    |                      |                       |                            |
| Leadenhall Baptist Church   |   |                                |                |               |                   |    |                      |                       |                            |
| LET'S GO Boys and Girls, Inc  |   |                                |                |               |                   | \$ |                      |                       |                            |
| Pigtown Food For Thought  |   |                                |                |               |                   |    |                      |                       |                            |
| Southwest Baltimore Charter School (SWBC)   Sowebo Landmark Sk - 2018   3   1/S   Complete   \$ 5,000.00   \$ 5,000.00   No   | Pigtown Food For Thought                  |                                | 3              | 1/S           | <del></del>       | \$ | 5,000.00             |                       |                            |
| Teach For America Baltimore   | Southwest Baltimore Charter School (SWBC) |                                | 3              | 1/S           |                   | \$ | 5,000.00             |                       |                            |
| Federal Hill South Neighborhood Associati   |   | Lakeland Elementary/Middle Sc  | 3              | 1/S           |                   | \$ |                      |                       |                            |
| Pigtown Community Garden   Sustainability and Safety at   3   1/S   Active   \$ 5,000.00   \$ 2,755.38   No   | Federal Hill South Neighborhood Associati | ·                              | 3              |               |                   | \$ |                      |                       |                            |
| South Baltimore Partnership   SBP Junior Green Team   3   |   |                                | 3              |               | Active            |    |                      | \$ 2,755.38           | No                         |
| South Baltimore Partnership   A Slice of Historic Sharp Lea   3   1/S   Active   \$ 5,000.00   \$ 2,959.36   No   |   |                                |                |               |                   |    |                      |                       |                            |
| Enoch Pratt Free Library  |   |                                |                |               | Active            | \$ | 5,000.00             |                       |                            |
| Federal Hill Main Street  | Enoch Pratt Free Library                  | Washington Village Library Re  | 3              | 2/M           | Cancelled         | \$ | -                    |                       |                            |
| Pigtown Main Street Inc.         Big Pigtown Projects = Big Pi         3         2/M         Active         \$ 49,400.00         \$ 49,310.00         Yes           Healthy Neighborhoods, Inc.         HNI Expansion to Pigtown and         3         2/M         Active         \$ 50,000.00         \$ 35,826.18         No           Living Classrooms Foundation         SLURRP (School Leadership in 200.00)         3         3/L         Complete         \$ 50,000.00         \$ 50,000.00         No           Youth Resiliency Institute (Fusion Partne         Cherry Hill Youth Arts, Music         3         3/L         Active         \$ 50,000.00         \$ 47,881.57         No           Paul's Place, Inc.         SW Baltimore Culinary Arts Tr         3         3/L         Complete         \$ 77,503.32         \$ 77,503.32         No           Rails to Trails Conservancy         Advancing the Baltimore Green         3         3/L         Active         \$ 80,170.00         \$ 26,039.48         Yes           Community Grants (FY 2020)         Community Grants (FY 2020)         Workers Compensation Insurance         N/A         D         Complete         \$ 495.00         \$ 495.00         No           God's Best Family Inc.         So. Baltimore Unity Feast         5         1/S         Active         \$ 1,200.00         \$ - No   | Federal Hill Main Street                  |                                | 3              | 2/M           |                   | \$ | 40,000.00            |                       |                            |
| Healthy Neighborhoods, Inc.   | Pigtown Main Street Inc.                  | Big Pigtown Projects = Big Pi  | 3              | 2/M           | Active            | \$ | 49,400.00            |                       |                            |
| Living Classrooms Foundation  SLURRP (School Leadership in 3 3/L Complete \$ 50,000.00 \$ 50,000.00 No Youth Resiliency Institute (Fusion Partne Cherry Hill Youth Arts, Music 3 3/L Active \$ 50,000.00 \$ 47,881.57 No Paul's Place, Inc.  SW Baltimore Culinary Arts Tr 3 3/L Complete \$ 77,503.32 \$ 77,503.32 No Rails to Trails Conservancy Advancing the Baltimore Green 3 3/L Active \$ 80,170.00 \$ 26,039.48 Yes Community Grants (FY 2020)  Cherry Hill Eagles Foundation Workers Compensation Insurance N/A D Complete \$ 495.00 \$ 495.00 No God's Best Family Inc.  So. Baltimore Unity Feast 5 1/S Active \$ 1,200.00 \$ - No Federal Hill Preparatory School Parent Te Fed Hill Prep Programs 5 1/S Active \$ 3,000.00 \$ - No Lakeland Elementary Middle School Lakeland Library Reno.  UMBC Foundation Crossing Borders 5 1/S Active \$ 3,456.00 \$ - No UMBC Foundation Champions on the Rise! 5 1/S Active \$ 4,985.00 \$ - Yes My G.I.R.L.S., Inc.  Champions on the Rise! 5 1/S Active \$ 4,985.00 \$ - No Teach For America Lakeland EMS CM Support 5 1/S Active \$ 5,000.00 \$ - Yes Baltimore Community ToolBank Networking & Inventory 5 1/S Active \$ 5,000.00 \$ - No No No Church of the Advent Community Room Project 5 1/S Active \$ 5,000.00 \$ - No No No No No No Scott Street (Citizens of Pi Scott St. Block Party 5 1/S Active \$ 5,000.00 \$ - No  | Healthy Neighborhoods, Inc.               |                                | 3              | 2/M           | Active            | \$ | 50,000.00            |                       |                            |
| Paul's Place, Inc.         SW Baltimore Culinary Arts Tr         3         3/L         Complete         \$ 77,503.32         \$ 77,503.32         No           Rails to Trails Conservancy         Advancing the Baltimore Green         3         3/L         Active         \$ 80,170.00         \$ 26,039.48         Yes           Community Grants (FY 2020)           Cherry Hill Eagles Foundation         Workers Compensation Insurance         N/A         D         Complete         \$ 495.00         \$ 495.00         No           God's Best Family Inc.         So. Baltimore Unity Feast         5         1/S         Active         \$ 1,200.00         \$ - No           Federal Hill Preparatory School Parent Te         Fed Hill Prep Programs         5         1/S         Active         \$ 3,000.00         \$ - No           Lakeland Elementary Middle School         Lakeland Library Reno.         5         1/S         Active         \$ 3,456.00         \$ - No           UMBC Foundation         Crossing Borders         5         1/S         Active         \$ 4,950.00         \$ - Yes           My G.I.R.L.S., Inc.         Champions on the Rise!         5         1/S         Active         \$ 4,985.00         \$ - No           South Baltimore Partnership (Fusion Partn         Senior Committee <t< td=""><td>Living Classrooms Foundation</td><td>SLURRP (School Leadership in</td><td>3</td><td>3/L</td><td>Complete</td><td>\$</td><td>50,000.00</td><td></td><td></td></t<>   | Living Classrooms Foundation              | SLURRP (School Leadership in   | 3              | 3/L           | Complete          | \$ | 50,000.00            |                       |                            |
| Paul's Place, Inc.         SW Baltimore Culinary Arts Tr         3         3/L         Complete         \$ 77,503.32         \$ 77,503.32         No           Rails to Trails Conservancy         Advancing the Baltimore Green         3         3/L         Active         \$ 80,170.00         \$ 26,039.48         Yes           Community Grants (FY 2020)           Cherry Hill Eagles Foundation         Workers Compensation Insurance         N/A         D         Complete         \$ 495.00         \$ 495.00         No           God's Best Family Inc.         So. Baltimore Unity Feast         5         1/S         Active         \$ 1,200.00         \$ - No           Federal Hill Preparatory School Parent Te         Fed Hill Prep Programs         5         1/S         Active         \$ 3,000.00         \$ - No           Lakeland Elementary Middle School         Lakeland Library Reno.         5         1/S         Active         \$ 3,456.00         \$ - No           UMBC Foundation         Crossing Borders         5         1/S         Active         \$ 4,950.00         \$ - Yes           My G.I.R.L.S., Inc.         Champions on the Rise!         5         1/S         Active         \$ 4,985.00         \$ - No           South Baltimore Partnership (Fusion Partn         Senior Committee <t< td=""><td>Youth Resiliency Institute (Fusion Partne</td><td></td><td></td><td>3/L</td><td></td><td></td><td>50,000.00</td><td>\$ 47,881.57</td><td>No</td></t<>   | Youth Resiliency Institute (Fusion Partne |                                |                | 3/L           |                   |    | 50,000.00            | \$ 47,881.57          | No                         |
| Rails to Trails Conservancy  Advancing the Baltimore Green  3 3/L Active \$80,170.00 \$26,039.48 Yes  Community Grants (FY 2020)  Cherry Hill Eagles Foundation  Workers Compensation Insurance  N/A  D  Complete \$495.00 \$495.00 No  God's Best Family Inc.  So. Baltimore Unity Feast  5 1/S Active \$1,200.00 \$- No  Federal Hill Preparatory School Parent Te  Fed Hill Prep Programs  5 1/S Active \$3,000.00 \$- No  Lakeland Elementary Middle School  Lakeland Library Reno.  5 1/S Active \$3,456.00 \$- No  UMBC Foundation  Crossing Borders  5 1/S Active \$4,950.00 \$- No  Champions on the Rise!  5 1/S Active \$4,950.00 \$- No  South Baltimore Partnership (Fusion Partn  Senior Committee  5 1/S Active \$4,985.00 \$- No  Teach For America  Lakeland EMS CM Support  5 1/S Active \$5,000.00 \$- Yes  Baltimore Community ToolBank  Networking & Inventory  5 1/S Active \$5,000.00 \$- No  No  No  Neighbors of Scott Street (Citizens of Pi  Scott St. Block Party  5 1/S Active \$5,000.00 \$- No  | Paul's Place, Inc.                        | SW Baltimore Culinary Arts Tr  | 3              | 3/L           | Complete          | \$ | 77,503.32            |                       |                            |
| Community Grants (FY 2020)           Cherry Hill Eagles Foundation         Workers Compensation Insurance         N/A         D         Complete         \$ 495.00         \$ 495.00         No           God's Best Family Inc.         So. Baltimore Unity Feast         5         1/S         Active         \$ 1,200.00         \$ - No           Federal Hill Preparatory School Parent Te         Fed Hill Prep Programs         5         1/S         Active         \$ 3,000.00         \$ - No           Lakeland Elementary Middle School         Lakeland Library Reno.         5         1/S         Active         \$ 3,456.00         \$ - No           UMBC Foundation         Crossing Borders         5         1/S         Active         \$ 4,950.00         \$ - Yes           My G.I.R.L.S., Inc.         Champions on the Rise!         5         1/S         Active         \$ 4,985.00         \$ - No           South Baltimore Partnership (Fusion Partn         Senior Committee         5         1/S         Active         \$ 4,986.00         \$ - No           Teach For America         Lakeland EMS CM Support         5         1/S         Active         \$ 5,000.00         \$ - Yes           Baltimore Community ToolBank         Networking & Inventory         5         1/S         Active         \$ 5,000.00 <td>Rails to Trails Conservancy</td> <td></td> <td></td> <td></td> <td>Active</td> <td>\$</td> <td></td> <td></td> <td></td>  | Rails to Trails Conservancy               |                                |                |               | Active            | \$ |                      |                       |                            |
| Cherry Hill Eagles Foundation         Workers Compensation Insurance         N/A         D         Complete         \$ 495.00         \$ 495.00         No           God's Best Family Inc.         So. Baltimore Unity Feast         5         1/S         Active         \$ 1,200.00         \$ - No           Federal Hill Preparatory School Parent Te         Fed Hill Prep Programs         5         1/S         Active         \$ 3,000.00         \$ - No           Lakeland Elementary Middle School         Lakeland Library Reno.         5         1/S         Active         \$ 3,456.00         \$ - No           UMBC Foundation         Crossing Borders         5         1/S         Active         \$ 4,950.00         \$ - Yes           My G.I.R.L.S., Inc.         Champions on the Rise!         5         1/S         Active         \$ 4,985.00         \$ - No           South Baltimore Partnership (Fusion Partn         Senior Committee         5         1/S         Active         \$ 4,986.00         \$ - No           Teach For America         Lakeland EMS CM Support         5         1/S         Active         \$ 5,000.00         \$ - Yes           Baltimore Community ToolBank         Networking & Inventory         5         1/S         Active         \$ 5,000.00         \$ - No           Church of the Adv  | Community Grants (FY 2020)                | ·                              |                |               |                   | '  |                      |                       | 1                          |
| God's Best Family Inc.         So. Baltimore Unity Feast         5         1/S         Active         \$ 1,200.00         \$ - No           Federal Hill Preparatory School Parent Te         Fed Hill Prep Programs         5         1/S         Active         \$ 3,000.00         \$ - No           Lakeland Elementary Middle School         Lakeland Library Reno.         5         1/S         Active         \$ 3,456.00         \$ - No           UMBC Foundation         Crossing Borders         5         1/S         Active         \$ 4,950.00         \$ - Yes           My G.I.R.L.S., Inc.         Champions on the Rise!         5         1/S         Active         \$ 4,985.00         \$ - No           South Baltimore Partnership (Fusion Partn         Senior Committee         5         1/S         Active         \$ 4,986.00         \$ - No           Teach For America         Lakeland EMS CM Support         5         1/S         Active         \$ 5,000.00         \$ - Yes           Baltimore Community ToolBank         Networking & Inventory         5         1/S         Active         \$ 5,000.00         \$ - No           Church of the Advent         Community Room Project         5         1/S         Active         \$ 5,000.00         \$ - No           No         Neighbors of Scott Street (Citizens   | Cherry Hill Eagles Foundation             | Workers Compensation Insurance | N/A            | D             | Complete          | \$ | 495.00               | \$ 495.00             | No                         |
| Federal Hill Preparatory School Parent Te         Fed Hill Prep Programs         5         1/S         Active         \$ 3,000.00         \$ - No           Lakeland Elementary Middle School         Lakeland Library Reno.         5         1/S         Active         \$ 3,456.00         \$ - No           UMBC Foundation         Crossing Borders         5         1/S         Active         \$ 4,950.00         \$ - Yes           My G.I.R.L.S., Inc.         Champions on the Rise!         5         1/S         Active         \$ 4,985.00         \$ - No           South Baltimore Partnership (Fusion Partn         Senior Committee         5         1/S         Active         \$ 4,986.00         \$ - No           Teach For America         Lakeland EMS CM Support         5         1/S         Active         \$ 5,000.00         \$ - Yes           Baltimore Community ToolBank         Networking & Inventory         5         1/S         Active         \$ 5,000.00         \$ 4,040.46         No           Church of the Advent         Community Room Project         5         1/S         Active         \$ 5,000.00         \$ - No           Neighbors of Scott Street (Citizens of Pi         Scott St. Block Party         5         1/S         Active         \$ 5,000.00         \$ - No  | God's Best Family Inc.                    | So. Baltimore Unity Feast      | 5              | 1/S           | Active            | \$ | 1,200.00             | \$ -                  | No                         |
| Lakeland Elementary Middle School       Lakeland Library Reno.       5       1/S       Active       \$ 3,456.00       \$ - No         UMBC Foundation       Crossing Borders       5       1/S       Active       \$ 4,950.00       \$ - Yes         My G.I.R.L.S., Inc.       Champions on the Rise!       5       1/S       Active       \$ 4,985.00       \$ - No         South Baltimore Partnership (Fusion Partn       Senior Committee       5       1/S       Active       \$ 4,986.00       \$ - No         Teach For America       Lakeland EMS CM Support       5       1/S       Active       \$ 5,000.00       \$ - Yes         Baltimore Community ToolBank       Networking & Inventory       5       1/S       Active       \$ 5,000.00       \$ 4,040.46       No         Church of the Advent       Community Room Project       5       1/S       Active       \$ 5,000.00       \$ - No         Neighbors of Scott Street (Citizens of Pi       Scott St. Block Party       5       1/S       Active       \$ 5,000.00       \$ - No  | Federal Hill Preparatory School Parent Te | ·                              | 5              |               | Active            |    |                      |                       |                            |
| UMBC Foundation         Crossing Borders         5         1/S         Active         \$ 4,950.00         \$ -         Yes           My G.I.R.L.S., Inc.         Champions on the Rise!         5         1/S         Active         \$ 4,985.00         \$ -         No           South Baltimore Partnership (Fusion Partn         Senior Committee         5         1/S         Active         \$ 4,986.00         \$ -         No           Teach For America         Lakeland EMS CM Support         5         1/S         Active         \$ 5,000.00         \$ -         Yes           Baltimore Community ToolBank         Networking & Inventory         5         1/S         Active         \$ 5,000.00         \$ 4,040.46         No           Church of the Advent         Community Room Project         5         1/S         Active         \$ 5,000.00         \$ -         No           Neighbors of Scott Street (Citizens of Pi         Scott St. Block Party         5         1/S         Active         \$ 5,000.00         \$ -         No  | Lakeland Elementary Middle School         |                                |                |               |                   |    |                      |                       |                            |
| My G.I.R.L.S., Inc.         Champions on the Rise!         5         1/S         Active         \$ 4,985.00         \$ - No           South Baltimore Partnership (Fusion Partn         Senior Committee         5         1/S         Active         \$ 4,986.00         \$ - No           Teach For America         Lakeland EMS CM Support         5         1/S         Active         \$ 5,000.00         \$ - Yes           Baltimore Community ToolBank         Networking & Inventory         5         1/S         Active         \$ 5,000.00         \$ 4,040.46         No           Church of the Advent         Community Room Project         5         1/S         Active         \$ 5,000.00         \$ - No           Neighbors of Scott Street (Citizens of Pi         Scott St. Block Party         5         1/S         Active         \$ 5,000.00         \$ - No   | UMBC Foundation                           |                                |                |               | Active            | \$ |                      | \$ -                  |                            |
| South Baltimore Partnership (Fusion Partn Senior Committee 5 1/S Active \$ 4,986.00 \$ - No Teach For America Lakeland EMS CM Support 5 1/S Active \$ 5,000.00 \$ - Yes Baltimore Community ToolBank Networking & Inventory 5 1/S Active \$ 5,000.00 \$ 4,040.46 No Church of the Advent Community Room Project 5 1/S Active \$ 5,000.00 \$ - No Neighbors of Scott Street (Citizens of Pi Scott St. Block Party 5 1/S Active \$ 5,000.00 \$ - No   |   |                                |                |               |                   |    |                      |                       |                            |
| Teach For America         Lakeland EMS CM Support         5         1/S         Active         \$ 5,000.00         \$ -         Yes           Baltimore Community ToolBank         Networking & Inventory         5         1/S         Active         \$ 5,000.00         \$ 4,040.46         No           Church of the Advent         Community Room Project         5         1/S         Active         \$ 5,000.00         \$ -         No           Neighbors of Scott Street (Citizens of Pi         Scott St. Block Party         5         1/S         Active         \$ 5,000.00         \$ -         No   |   |                                |                |               |                   |    |                      |                       |                            |
| Baltimore Community ToolBank Networking & Inventory  5 1/S Active \$ 5,000.00 \$ 4,040.46 No Church of the Advent Community Room Project 5 1/S Active \$ 5,000.00 \$ - No Neighbors of Scott Street (Citizens of Pi Scott St. Block Party 5 1/S Active \$ 5,000.00 \$ - No  |   |                                |                |               |                   |    |                      |                       |                            |
| Church of the Advent Community Room Project 5 1/S Active \$ 5,000.00 \$ - No Neighbors of Scott Street (Citizens of Pi Scott St. Block Party 5 1/S Active \$ 5,000.00 \$ - No   | Baltimore Community ToolBank              | ·                              |                |               |                   |    |                      | '                     |                            |
| Neighbors of Scott Street (Citizens of Pi Scott St. Block Party 5 1/S Active \$ 5,000.00 \$ - No  | Church of the Advent                      |                                |                |               |                   |    |                      |                       |                            |
|   |   |                                | _              |               |                   |    |                      | '                     |                            |
| A CHILLY MINIOUS OF EARTH (CICCO) TO INCOME TO THE TABLE OF THE CONTROL OF THE CO  | Farm Alliance of Baltimore                | Classes, Demo & Farmstand      | 5              | 1/S           | Active            | \$ | 5,000.00             | •                     | No                         |

| Third Party Provider                                     | Project Title  |             | Grant      | •                 | SI | GP Funding             |    | 3GP Funding            | Update        |
|--|--|-------------|------------|-------------------|----|------------------------|----|------------------------|---------------|
|  |  | Cycle       | Tier       | Status            |    | Amount                 |    | Expended               | this Quarter? |
| Resident Services Incorporated                           | Westport Rising Stars                                    | 5           | 1/S        | Active            | \$ | 5,000.00               | \$ | -                      | No            |
| South Baltimore Partnership (Fusion Partn                | Green Team   | 5           | 1/S        | Active            | \$ | 5,000.00               | \$ | -                      | No            |
| SCRAP B-More   | Community Craft Nights                                   | 5           | 1/S        | Active            | \$ | 5,000.00               | \$ | -                      | No            |
| Fishes & Loaves Pantry, Inc.                             | Fishes & Loaves Pantry                                   | 5           | 2/M        | Active            | \$ | 18,000.00              | \$ | -                      | Yes           |
| Maryland Food Bank                                       | Pantry on the Go   | 5           | 2/M        | Active            | \$ | 27,520.00              | \$ | -                      | No            |
| Baltimore Community Rowing                               | Reach High Rowing  | 5           | 2/M        | Active            | \$ | 49,995.00              | \$ | -                      | No            |
| Cherry Hill Development Corporation                      | Patapsco Elementary School                               | 5           | 3/L        | Active            | \$ | 50,000.00              | \$ | -                      | No            |
| Cherry Hill Eagles Foundation, Inc                       | Cherry Hill Youth Dev.                                   | 5           | 3/L        | Active            | \$ | 60,000.00              | \$ | -                      | No            |
| Black Yield Institute                                    | Cherry Hill Agrihood Proj.                               | 5           | 3/L        | Active            | \$ | 100,000.00             | \$ | -                      | No            |
| Enhanced Services (FY 2017) BCRP                         | Middle Branch Park Boat House                            | N/A         | N/a        | Complete          | \$ | 6,000.00               | \$ | 6,000.00               | Nie           |
| BCRP   | Gwynns Falls Trail maintenanc                            | N/A         | N/a        | Complete          | \$ | 50,000.00              | \$ | 50,000.00              |               |
| BCRP   | Middle Branch Boat Launch Rep                            | N/A         | N/a        | Complete          | \$ | 94,000.00              | \$ | 94,000.00              | _             |
| Mayor's Office of Employment Development                 | Youthworks Summer Youth Emplo                            | N/A         | N/a        | Complete          | \$ | 100,000.00             | \$ | 100,000.00             |               |
| Enhanced Services (FY 2018)                              | Toutiworks outline Touti Emplo                           | 14//3       | 14/4       | Complete          | ļΨ | 100,000.00             | Ψ  | 100,000.00             | INO           |
| Donovan Landcare fbo Barre Circle Communi                | Barre Circle Landscaping                                 | N/A         | N/a        | Complete          | \$ | 6,300.00               | \$ | 6,300.00               | No            |
| TITO Contracting   | Mount Claire Stable Painting                             | N/A         | N/a        | Complete          | \$ | 15,231.77              | \$ | 15,231.77              |               |
| Waterfront Partnership of Baltimore                      | Robert Baker Park Maintenance                            | N/A         | N/a        | Complete          | \$ | 15,422.50              | \$ | 15,422.50              |               |
| UMBC Foundation  | Lakeland STEAM Center Stairs                             | N/A         | N/a        | Complete          | \$ | 16,275.00              | \$ | 16,275.00              |               |
| Living Design Lab  | Carroll Park Rec Center Asses                            | N/A         | N/a        | Complete          | \$ | 18,000.00              | \$ | 18,000.00              |               |
| Otterbein Community Association                          | Landscaping Services - Otterb                            | N/A         | N/a        | Complete          | \$ | 27,442.00              | \$ | 27,442.00              |               |
| Waterfront Partnership of Baltimore                      | Federal Hill Capital Improvem                            | N/A         | N/a        | Complete          | \$ | 29,883.86              | \$ | 29,883.86              |               |
| BCRP   | Rhythm & Reels   | N/A         | N/a        | Complete          | \$ | 46,000.00              | \$ | 46,000.00              |               |
| Waterfront Partnership of Baltimore                      | Federal Hill Park Maintenance                            | N/A         | N/a        | Complete          | \$ | 48,047.95              | \$ | 48,047.95              |               |
| TBD  | Westport Improvements                                    | N/A         | N/a        | Active            | \$ | 50,000.00              | \$ | -                      | No            |
| BOPA   | SOBO Summer Music Series                                 | N/A         | N/a        | Complete          | \$ | 80,000.00              | \$ | 80,000.00              | _             |
| Parks and People Foundation                              | Free Summer Youth Sports Leag                            | N/A         | N/a        | Complete          | \$ | 98,542.00              | \$ | 98,542.00              |               |
| Waterfront Partnership of Baltimore                      | Gwynns Falls Trash Wheel Desi                            | N/A         | N/a        | Active            | \$ | 100,500.00             | \$ | 100,000.00             |               |
| Enhanced Services (FY 2019)                              |  |             |            |                   |    |                        |    |                        |               |
| Baltimore Green Works                                    | BCRP Intern-GIS Mapping                                  | N/A         | N/a        | Complete          | \$ | 1,590.00               | \$ | 1,590.00               | No            |
| Waterfront Partnership of Baltimore                      | Robert Baker Park Maintenance                            | N/A         | N/a        | Complete          | \$ | 5,459.88               | \$ | 5,459.88               |               |
| Ball-Starz Unlimited                                     | Recreation program supplies                              | N/A         | N/a        | Complete          | \$ | 6,230.68               | \$ | 6,230.68               | No            |
| Scott Jones & Sons                                       | Riverside Equipment Installat                            | N/A         | N/a        | Complete          | \$ | 7,400.00               | \$ | 7,400.00               | No            |
| Victory Stanley  | Furniture/Trash Can Upgrades-                            | N/A         | N/a        | Complete          | \$ | 7,681.00               | \$ | 7,681.00               |               |
| BCRP / Baltimore City Foundation                         | Day of Play 2019   | N/A         | N/a        | Complete          | \$ | 8,367.30               | \$ | 8,367.30               |               |
| KaBOOM!  | Westport Playground - Install                            | N/A         | N/a        | Complete          | \$ | 8,500.00               | \$ | 8,500.00               |               |
| Waterfront Partnership of Baltimore                      | Robert Baker Park Maintenance                            | N/A         | N/a        | Complete          | \$ | 8,630.09               | \$ | 8,630.09               |               |
| Donovan Landcare fbo Barre Circle Communi                | Barre Circle Landscaping                                 | N/A         | N/a        | Active            | \$ | 8,900.00               | \$ | 7,280.00               |               |
| Active Social Communities / Volo City Kid                | Day of Play 2019: Opening Day                            | N/A         | N/a        | Complete          | \$ | 10,000.00              | \$ | 10,000.00              |               |
| Flag Poles   | Federal Hill and Riverside FI                            | N/A         | N/a        | Complete          | \$ | 10,168.66              | \$ | 10,168.66              |               |
| BOPA   | Patapsco River Project Restor                            | N/A         | N/a        | Complete          | \$ | 11,700.00              |    | 11,700.00              |               |
| Bif Browning   | Rhythm & Reels 2019 - Bands                              | N/A         | N/a        | Complete          | \$ | 12,000.00              |    | 12,000.00              |               |
| Sparks Quality Fencing Company                           | Conway St Park Fencing                                   | N/A         | N/a        | Complete          | \$ | 13,061.13              |    | 13,061.13              |               |
| JB Contractors   | Rowing Club - Front Walk Way                             | N/A         | N/a        | Complete          | \$ | 13,920.22              |    | 13,920.22              |               |
| BCRP   | Patapsco Recreational Center                             | N/A         | N/a        | Active            | \$ | 14,000.00<br>14,754.84 |    | 11,545.00              |               |
| JB Contractors Active Social Communities / Volo City Kid | Rowing Club - Fishing Pier Free Fall Youth Sports League | N/A<br>N/A  | N/a<br>N/a | Complete Complete | \$ | 15,000.00              | \$ | 14,754.84              |               |
| Davey Tree Experts                                       | Barre Circle Tree Pruning                                | N/A         | N/a        | Complete          | \$ | 16,340.00              | \$ | 15,000.00<br>16,340.00 |               |
| Edrich Lumber  | Mulch and Soil Donation for 2                            | N/A         | N/a        | Complete          | \$ | 17,925.00              | \$ | 17,925.00              |               |
| BOPA   | Art on the Waterfront                                    | N/A         | N/a        | Complete          | \$ | 18,850.00              | \$ | 18,850.00              |               |
| TBD  | Repavement of Basketball Cour                            | N/A         | N/a        | Active            | \$ | 21,000.00              |    |                        | No            |
| BCRP   | Lakeland Steam Center Equipme                            | N/A         | N/a        | Complete          | \$ | 22,009.02              | \$ | 22,009.02              |               |
| South Harbor Renaissance                                 | Fed Hill Playground Upgrade                              | N/A         | N/a        | Complete          | \$ | 24,281.00              | \$ | 24,281.00              |               |
| Waterfront Partnership of Baltimore                      | Federal Hill Park Maintenance                            | N/A         | N/a        | Complete          | \$ | 24,404.95              |    | 24,404.95              |               |
| Art with a Heart   | Art in the Park  | N/A         | N/a        | Complete          | \$ | 26,000.00              | \$ | 26,000.00              |               |
| Friends of Carroll Park                                  | Carroll Park Summer Concert                              | N/A         | N/a        | Complete          | \$ | 30,000.00              | \$ | 30,000.00              |               |
| BCRP   | Carroll Park & Lakeland Youth                            | N/A         | N/a        | Active            | \$ | 30,000.00              | \$ | 623.00                 |               |
| Kompan   | Riverside Park Equipment                                 | N/A         | N/a        | Complete          | \$ | 30,083.00              |    | 30,083.00              |               |
| Geo-Technology Associates, Inc.                          | Reedbird Environmental Manage                            | N/A         | N/a        | Active            | \$ | 30,800.00              | \$ | 29,887.50              |               |
| JB Contractors   | Middle Branch Canoe Launch                               | N/A         | N/a        | Active            | \$ | 31,256.00              | \$ |                        | No            |
| Pinehurst fbo Federal Hill Main Street, I                | Federal Hill Main Street Beau                            | N/A         | N/a        | Active            | \$ | 32,880.00              |    | 26,542.39              |               |
| Waterfront Partnership of Baltimore                      | Enhanced Landscaping for Fede                            | N/A         | N/a        | Active            | \$ | 39,333.14              | \$ | 20,400.95              |               |
| Living Classrooms  | Federal Hill Main Street Clean                           | N/A         | N/A        | Active            | \$ | 41,517.00              | \$ | 24,570.00              |               |
| ļ <u> </u>   |  | <del></del> |            | +                 | +- | ,                      | _  | ,                      | · · -         |

| Third Party Provider                      | Project Title                  | Grant | Grant | Project  | S  | BGP Funding  | SI | 3GP Funding | Update   |
|---|--------------------------------|-------|-------|----------|----|--------------|----|-------------|----------|
|   |                                | Cycle | Tier  | Status   |    | Amount       |    | Expended    | this     |
|   |                                | 0,0.0 |       |          |    | 7            |    |             | Quarter? |
| Active Social Communities / Volo City Kid | 2019 South Baltimore Youth Sp  | N/A   | N/a   | Complete | \$ | 48,500.00    | \$ | 48,500.00   |          |
| BCRP                                      | Parkapalooza                   | N/A   | N/a   | Complete | \$ | 50,000.00    | \$ | 50,000.00   | No       |
| Lorenz, Inc                               | Middle Branch Park Maintenanc  | N/A   | N/a   | Active   | \$ | 68,470.00    | \$ | -           | Yes      |
| Lorenz, Inc.                              | Middle Branch Landscaping      | N/A   | N/a   | Active   | \$ | 70,468.92    | \$ | 68,446.92   | No       |
| BCRP                                      | Rhythm & Reels 2019 - Managem  | N/A   | N/a   | Active   | \$ | 71,200.00    | \$ | 1,568.00    | Yes      |
| Grow Home                                 | 2019 Youth Sports Program      | N/A   | N/a   | Active   | \$ | 76,230.00    | \$ | 64,070.51   | No       |
| Floura Teeter Landscape Architects        | Westport Master Planning - FI  | N/A   | N/a   | Active   | \$ | 93,722.55    | \$ | 82,059.77   | No       |
| BOPA                                      | SOBO Music Series 2019         | N/A   | N/a   | Active   | \$ | 100,000.00   | \$ | -           | No       |
| P. Flanigan & Sons, Inc.                  | Playground Site Work at Floren | N/A   | N/a   | Complete | \$ | 143,915.00   | \$ | 143,915.00  | No       |
| Cal Ripkin Senior Foundation              | Ripken Turf Ballfield at Midd  | N/A   | N/a   | Active   | \$ | 185,000.00   | \$ | 20,000.00   | Yes      |
| Lorenz, Inc.                              | 295/BW Pkwy Median Landscape   | N/A   | N/a   | Active   | \$ | 385,600.00   | \$ | 289,450.00  | Yes      |
| Youth Resiliency Institute (Fusion Partne | 2019 4th of July Celebration   | N/A   | N/a   | Active   | \$ | 525,000.00   | \$ | 501,846.57  | No       |
| Enhanced Services (FY 2020)               | <u> </u>                       |       |       |          |    |              | '  |             |          |
| Cal Ripken Senior Foundation              | Digital Harbor High School     | N/A   | N/A   | Complete | \$ | 3,000.00     | \$ | 3,000.00    | No       |
| Leveling the Playing Field                | LPF SB Expansion Project       | N/A   | N/A   | Active   | \$ | 5,000.00     | \$ | 1,571.65    | Yes      |
| Federal Hill South Neighborhood Associati | Henry St. Survey & Study       | N/A   | N/A   | Active   | \$ | 5,000.00     | \$ | -           | No       |
| Waterfront Partnership                    | Robert Baker Park              | N/A   | N/A   | Active   | \$ | 13,943.38    | \$ | 2,323.88    | No       |
| Ruppert Landscape                         | Otterbein Park Benches         | N/A   | N/A   | Active   | \$ | 15,600.00    | \$ | -           | Yes      |
| Youth Resiliency Institute (Fusion Partne | A Dream In Cherry Hill         | N/A   | N/A   | Active   | \$ | 27,010.00    | \$ | -           | No       |
| Pigtown Main Street                       | Pigtown Main Street Landscape  | N/A   | N/A   | Active   | \$ | 38,900.00    | \$ | 38,124.94   | No       |
| Rails-To-Trails-Conservancy               | Warner Streetscape Design      | N/A   | N/A   | Active   | \$ | 47,000.00    | \$ | -           | No       |
| Living Classrooms Foundation              | Project SLURRP                 | N/A   | N/A   | Active   | \$ | 49,132.00    | \$ | -           | No       |
| Active Social Communities / Volo City Kid | Volo City Fall Youth Sports    | N/A   | N/A   | Complete | \$ | 49,500.00    | \$ | 49,500.00   | Yes      |
| Federal Hill Main Street, Inc.            | FHMS Capacity & Brand          | N/A   | N/A   | Active   | \$ | 49,696.00    | \$ | 7,569.20    | No       |
| Waterfront Partnership                    | Federal Hill Park              | N/A   | N/A   | Active   | \$ | 59,193.29    | \$ | 9,865.54    | No       |
| Southwest Baltimore Charter School Inc.   | Motorized Gym Divider Wall     | N/A   | N/A   | Active   | \$ | 100,000.00   | \$ | -           | No       |
| Living Classrooms                         | Project Serve                  | N/A   | N/A   | Active   | \$ | 200,000.00   | \$ | -           | No       |
| Transformational Projects (FY 2018)       | · ·                            | ·     |       |          |    |              | ,  |             | ·        |
| Parks and People Foundation               | Middle Branch Waterfront Plan  | N/A   | N/a   | Complete | \$ | 150,000.00   | \$ | 150,000.00  | Yes      |
| BCRP                                      | Middle Branch Fitness and Wel  | N/A   | N/a   | Active   | \$ | 1,000,000.00 | \$ | -           | Yes      |
| Transformational Projects (FY 2019)       |                                |       |       |          |    |              |    |             | ·        |
| Cherry Hill Development Corporation       | Cherry Hill FY19 CDC Operatin  | N/A   | N/a   | Active   | \$ | 300,000.00   | \$ | 115,837.47  | Yes      |
| Transformational Projects (FY 2020)       | '                              |       | •     |          |    |              |    |             | ,        |
| SBGP                                      | Grocery Access Pilot           | N/A   | N/A   | Active   | \$ | 33,000.00    | \$ | -           | Yes      |
| Southwest Partnership, Inc.               | Pigtown FY20 CDC Operating Fun | N/A   | N/A   | Active   | \$ | 300,000.00   | \$ |             | No       |
| Westport CEDC                             | Harbor West CDC Op. Fund       | N/A   | N/A   | Active   | \$ | 300,000.00   | \$ | 24,267.33   | No       |
| SBGP                                      | Mid. Br. Wtrfrnt Design, Imp.  | N/A   | N/A   | Active   | \$ | 1,000,000.00 | \$ | -           | Yes      |
| SBGP                                      | South Baltimore GO! Pilot      | N/A   | N/A   | Active   | \$ | 1,000,000.00 | \$ | -           | Yes      |
| BCRP                                      | Middle Branch Fitness and Well | N/A   | N/A   | Active   | \$ | 1,200,000.00 | \$ | -           | Yes      |

# **GRANT, SERVICE or PROJECT PROFILE**

| Project Title:                     | Community Development in Cher |
|------------------------------------|-------------------------------|
| Program Area:                      | Community Grants              |
| Third Party Provider:              | Blue Water Baltimore          |
| Fiscal Agent Name (if applicable): |                               |
| Program Fiscal Year:               | 2018                          |
| Grant Cycle (if applicable):       | 2                             |
| Grant Tier (if applicable):        | 2/M                           |

| SBGP Funding Amount:   | \$25,000.00 |
|------------------------|-------------|
| SBGP Funding Expended: | \$11,744.92 |

| Strategic Priority Area/s: | CD&R, ES |
|----------------------------|----------|
| District Area/s Served:    | South    |

#### Status:

Project has been completed and all project funds were expended subsequent to quarter end. Blue Water Baltimore hosted one tree giveaway in Cherry Hill on 11/2 at the Cherry Hill Urban Community Garden with Black Yield Institute as part of their 'Fall into BYI weekend'. In partnership with TreeBaltimore, the project gave away 33 native trees to local residents and planted 16 fruit trees at the garden site.

On Thur, 11/7, BWB hosted an educational workshop in Cherry Hill. Our F.O.G. Monster Mash Workshop was held at 4-6 PM in Mama Shirley's Cultural Arts & Wellness Center which is in the Cherry Hill Town Center. The workshop was attended by 9 students and 4 adults. We did the workshop with our long-standing partners, Youth Resiliency Institute. In the workshop, attendees learn about Baltimore's urban water cycle and the negative effects of F.O.G. (Fats, Oils, Grease) and how to properly dispose of it by feeding the F.O.G. Monster they create. The program was enjoyed by all, and we are exploring re-running the workshop with Youth Resiliency again next spring.

### Scope:

The purpose of the Community Development in Cherry Hill project is to enhance BWB's environmental restoration work in Cherry Hill with new and innovative projects and programs to engage neighborhood residents. BWB's greening initiatives that support the health of the trees, waterways, and the community of Cherry Hill would have additional community development opportunities such as a photovoice project, increased local volunteerism, and Eco literacy programming in schools. These activities, supported by the South Baltimore Gateway Partnership (SBGP), will lead to a more environmentally engaged and committed community with better health outcomes and greater community resilience.

# **GRANT, SERVICE or PROJECT PROFILE**

| Project Title:                     | SBLC: Learning Works                   |
|------------------------------------|--|
| Program Area:                      | Community Grants                       |
| Third Party Provider:              | South Baltimore Learning Center (SBLC) |
| Fiscal Agent Name (if applicable): |  |
| Program Fiscal Year:               | 2019                                   |
| Grant Cycle (if applicable):       | 3                                      |
| Grant Tier (if applicable):        | 1/S                                    |

| SBGP Funding Amount:   | \$562.50 |
|------------------------|----------|
| SBGP Funding Expended: | \$562.50 |

| Strategic Priority Area/s: | CD&R |
|----------------------------|------|
| District Area/s Served:    | East |

### Status:

South Baltimore Learning Center (SBLC), an adult literacy and adult education nonprofit that provides three academic programs that lead to a Maryland high school diploma, continued implementing their project over the past quarter. The GED is the official test required to earn a diploma in Maryland for out of school adults. Though the state provides practice tests, GED programs are required to secure GED vouchers on their own. The actual cost of a test series is \$45 (\$11.25 per section x 4 sections). This price tag is not only burdensome but also a barrier for many of the learners, the majority of whom (94%) fall below federal poverty limits. SBLC provides both test vouchers so that learners can take the exam at no cost to them. SBLC has not used the full amount of the grant funds, since SBLC fortunately had a large number of vouchers granted to them for their learners.

### Scope:

For vouchers for adult learners taking the GED and preparing for employment.

# **GRANT, SERVICE or PROJECT PROFILE**

| Project Title:                     | FHMS Clean & Green Intiative |
|------------------------------------|------------------------------|
| Program Area:                      | Community Grants             |
| Third Party Provider:              | Federal Hill Main Street     |
| Fiscal Agent Name (if applicable): |                              |
| Program Fiscal Year:               | 2019                         |
| Grant Cycle (if applicable):       | 3                            |
| Grant Tier (if applicable):        | 2/M                          |

| SBGP Funding Amount:   | \$40,000.00 |
|------------------------|-------------|
| SBGP Funding Expended: | \$36,500.00 |

| Strategic Priority Area/s: | CD&R, ES |
|----------------------------|----------|
| District Area/s Served:    | East     |

### Status:

Project is nearly complete and a majority of grant funds have been disbursed. The focus of this grant was to improve the physical appearance of the Federal Hill Main Street business district to make it more welcoming and aesthetically pleasing to residents, shoppers and potential business owners. The proposed multi-pronged approach, including cleaning, planting and maintaining commercial urns and tree pits, weeding, and adding new string lighting has had a synergistically positive impact in the business district. In 2019, Federal Hill Main Street installed: 1000 x Liriope spicata, 800 x Assorted Flowering Annuals (Vinca, Petunias, Pansies), 55 x Ilex crenata 'Chesapeake', 6 x Ginkgo bilob, 20 cubic yards of mulch, 2 cubic yards of potting soil, Planted and maintained 105 tree wells and 42 planters. Additional installations included 850' of 120 volt LS series commercial string lighting. The string lighting utilizes a black style wire and socket and incorporates a guide wire from lamp post to lamp post to support the lighting. The bulbs are 1.4 watts per bulb. The lighting operates from outlets that are installed in the lamp post, incorporating a photo cell that activates the lights to turn on.

### Scope:

For lighting, plantings, and other improvements to the streetscape by volunteers.

| Project Title:                     | Big Pigtown Projects = Big Pi |
|------------------------------------|-------------------------------|
| Program Area:                      | Community Grants              |
| Third Party Provider:              | Pigtown Main Street Inc.      |
| Fiscal Agent Name (if applicable): |                               |
| Program Fiscal Year:               | 2019                          |
| Grant Cycle (if applicable):       | 3                             |
| Grant Tier (if applicable):        | 2/M                           |

| SBGP Funding Amount:   | \$49,400.00 |
|------------------------|-------------|
| SBGP Funding Expended: | \$49,310.00 |

| Strategic Priority Area/s: | CD&R |
|----------------------------|------|
| District Area/s Served:    | West |

### Status:

Pigtown's Clean and Green Ambassador continues to work to sweep Washington Blvd. 5 to 6 days a week. This continues to be one of the most valuable services Pigtown Main Street provides. The ambassador's relationship with businesses at a nuisance intersection (Ostend and Washington Blvd.) is very helpful to decrease criminal activity there, and he has been able to engage the owners to sweep and better maintain their businesses, which helps to deter loitering. Façade improvements were completed at 13 businesses in the 700 block of Washington Blvd, and MD DHCD recently awarded \$90,000 for façade improvements for 9 businesses in the 800 block of Washington Blvd.

## Scope:

For coordinated streetscape and greening improvements by volunteers in Pigtown and Carroll Park.

| Project Title:                     | Advancing the Baltimore Green |
|------------------------------------|-------------------------------|
| Program Area:                      | Community Grants              |
| Third Party Provider:              | Rails to Trails Conservancy   |
| Fiscal Agent Name (if applicable): |                               |
| Program Fiscal Year:               | 2019                          |
| Grant Cycle (if applicable):       | 3                             |
| Grant Tier (if applicable):        | 3/L                           |

| SBGP Funding Amount:   | \$80,170.00 |
|------------------------|-------------|
| SBGP Funding Expended: | \$26,039.48 |

| Strategic Priority Area/s: | CD&R, ES, H&W |
|----------------------------|---------------|
| District Area/s Served:    | East, South   |

### Status:

Rails-to-Trails (RTC) continued to host a series of field trips and site visits to educate the community and collect feedback on proposed trail connections in South Baltimore. RTC hosted approximately 60 participants in these site visits and planning sessions between October and November 2019. As part of the grant-funded community work in South Baltimore, RTC has partnered with the Johns Hopkins School of Public Health (JHSPH) to study community perceptions of trails and their relationship to public health and neighborhood development. RTC, South Baltimore Gateway Partnership and a collection of Baltimore Greenway Trail Coalition partners have been managing a streetscape design project at Warner and Stockholm Streets to ensure that upcoming development plans and the future trail network will support each other and be implemented in a coordinated fashion.

### Scope:

For community outreach and planning of an off-street bicycle trail connecting Middle Branch Park with downtown Baltimore.

| Project Title:                     | Soup Kitchen and Food Pantry        |
|------------------------------------|-------------------------------------|
| Program Area:                      | Community Grants                    |
| Third Party Provider:              | Cherry Hill United Methodist Church |
| Fiscal Agent Name (if applicable): |                                     |
| Program Fiscal Year:               | 2019                                |
| Grant Cycle (if applicable):       | 4                                   |
| Grant Tier (if applicable):        | 1/S                                 |

| SBGP Funding Amount:   | \$5,000.00 |
|------------------------|------------|
| SBGP Funding Expended: | \$3,550.68 |

| Strategic Priority Area/s: | H&W   |
|----------------------------|-------|
| District Area/s Served:    | South |

### Status:

The CHUMC soup kitchen operates every Thursday from 12:00 PM to 2:00 PM, serving hot meals to 510 people per month. The pantry serves groceries and meat to more than 97 families on Thursdays and every other Monday. In addition, the mobile pantry operates the last Tuesday of each month, serving over 130 people. The soup kitchen and pantry have 18 volunteers who cook, serve, pack food bags, and put food in cars and carts for people. The project also provided additional food giveaways around the holiday season.

### Scope:

Cherry Hill United Methodist Church operates a Soup Kitchen offering hot sit down meals every Thursday from 12:00 noon until 2:00 PM. The church also delivers meals in carry out trays to those in the surrounding communities that are unable to come into the church. The Cherry Hill United Methodist Church also has a Food Pantry that is open to residents every other Monday twice a month.

| Project Title:                     | LET'S GO Westport STEM Progra |
|------------------------------------|-------------------------------|
| Program Area:                      | Community Grants              |
| Third Party Provider:              | LET'S GO Boys and Girls, Inc  |
| Fiscal Agent Name (if applicable): |                               |
| Program Fiscal Year:               | 2019                          |
| Grant Cycle (if applicable):       | 4                             |
| Grant Tier (if applicable):        | 1/S                           |

| SBGP Funding Amount:   | \$5,000.00 |
|------------------------|------------|
| SBGP Funding Expended: | \$0.00     |

| Strategic Priority Area/s: | H&W   |
|----------------------------|-------|
| District Area/s Served:    | South |

#### Status:

This fall the SBGP grant supported an out-of-school time STEM program at Westport Academy. The FIRST LEGO League team meets two times per week with ten highly motivated 4th and 5th graders. They are hard at work building and programming their LEGO EV3 robot, researching their project to improve the railroad crossing in Westport and developing their teamwork and communications skills for the Regional FLL competition on February 1. The Maryland Science Olympiad (MSO) team is also meeting two times per week with 15 engaged middle school students. MSO teaches students to work together to explore new STEM concepts through curiosity, creativity and critical thinking. The project has also trained four facilitators (including Westport teachers) to deliver STEM content or after-school programming to youth.

### Scope:

LET'S GO WESTPORT STEM Program will support a FIRST LEGO League (FLL) team which will serve youth in Elementary School, as well as a Maryland Science Olympiad (MSO) team which will serve youth in Middle School. The youth served will be from Westport Elementary/Middle School. These mentor-guided, project-based programs teach STEM skills, inspire innovation and incorporate the 4C's critical thinking, communication, collaboration and creativity. The STEM Clubs will be enriched by bringing in STEM professionals from the community who will act as mentors and guest speakers.

| Project Title:                     | Pigtown's Grand Slam Pig!, ev |
|------------------------------------|-------------------------------|
| Program Area:                      | Community Grants              |
| Third Party Provider:              | Pigtown Main Street Inc.      |
| Fiscal Agent Name (if applicable): |                               |
| Program Fiscal Year:               | 2019                          |
| Grant Cycle (if applicable):       | 4                             |
| Grant Tier (if applicable):        | 2/M                           |

| SBGP Funding Amount:   | \$9,000.00 |
|------------------------|------------|
| SBGP Funding Expended: | \$4,731.00 |

| Strategic Priority Area/s: | CD&R, ES |
|----------------------------|----------|
| District Area/s Served:    | West     |

### Status:

Holiday lights were hung along Washington Blvd. along with 62 candy canes on telephone and street poles. Businesses were provided with wreaths. The residential area looks festive and coordinated with the Pigtown Main Street service area. Businesses and residents increased their holiday lights and decorating from 2018. Businesses reported great sales and new customers at Small Business Saturday on Nov. 30th. Pigtown Main Street confirmed at least 45 people joined a contest that required a visit to a minimum of 8 businesses. Pigtown Main Street is proud to report that businesses opened to the public this year were double that for 2018.

## Scope:

Pigtown's Grand Slam Pig project will provide Washington Boulevard enhancements (holiday decorations and lights) and the Wicomico Happy Hour. This targeted event is to introduce the Wicomico workforce to Washington Blvd businesses and Pigtown. The Grand Slam Pig is a creative, interactive marketing tool. The holiday decoration and lights will help to make Washington Boulevard more festive, safe and pedestrian friendly.

| Project Title:                     | Baltimore Orchard Project |
|------------------------------------|---------------------------|
| Program Area:                      | Community Grants          |
| Third Party Provider:              | Civic Works               |
| Fiscal Agent Name (if applicable): |                           |
| Program Fiscal Year:               | 2019                      |
| Grant Cycle (if applicable):       | 4                         |
| Grant Tier (if applicable):        | 2/M                       |

| SBGP Funding Amount:   | \$13,422.00 |
|------------------------|-------------|
| SBGP Funding Expended: | \$0.00      |

| Strategic Priority Area/s: | ES          |
|----------------------------|-------------|
| District Area/s Served:    | West, South |

### Status:

Civic Works began the fall session of after-school programming at Lakeland Elementary Middle School, Green Lions Environmental Club. During the first two months, 17 - 20 students attended each week. So far this year, the students have spent Thursdays preparing the school's garden and orchard for spring by laying down mulch and planting tulip bulbs. Civic Works' orchard project has accomplished the following in South Baltimore: harvested 25 pounds of fruit, engaged 28 volunteers in maintenance events, and engaged 20 students in environmental education.

### Scope:

Baltimore Orchard project will cultivate the Carroll Park Orchard, increase community engagement through a variety of orchard harvest events, and provide hands-on environmental educational youth at Lakeland Elementary School.

| Project Title:                     | FHMS Business District Cleanl |
|------------------------------------|-------------------------------|
| Program Area:                      | Community Grants              |
| Third Party Provider:              | Federal Hill Main Street      |
| Fiscal Agent Name (if applicable): |                               |
| Program Fiscal Year:               | 2019                          |
| Grant Cycle (if applicable):       | 4                             |
| Grant Tier (if applicable):        | 2/M                           |

| SBGP Funding Amount:   | \$36,787.50 |
|------------------------|-------------|
| SBGP Funding Expended: | \$23,449.06 |

| Strategic Priority Area/s: | ES   |
|----------------------------|------|
| District Area/s Served:    | East |

### Status:

Through this project, the Federal Hill Main Street website was updated to provide a directory of businesses in Federal Hill and provide more detailed information about the current commercial properties, facade improvement grants and workshops. In addition to website improvements, Federal Hill Main Street held the 18th Annual Jazz and Blues Festival. The festival included two stages with live music (eight bands) from noon to 7 pm on Sunday, October 27, 2019. Some of the bands performed on stage, while others performed in the street, which was extremely well-received. People stopped what they were doing to dance in the street and just have fun! Grant funds were also used to support geofencing targeted advertising to promote the event.

### Scope:

Project is a multi-pronged, cleaning initiative with the actual sidewalk/street cleaning representing only one element of the project scope. Community outreach will be utilized to educatebusinesses and residents about how cleaner, greener communities can lead to a reduction in crime.

| Project Title:                     | Free Group Fitness Classes Bu |
|------------------------------------|-------------------------------|
| Program Area:                      | Community Grants              |
| Third Party Provider:              | GiveFit                       |
| Fiscal Agent Name (if applicable): | Strong City                   |
| Program Fiscal Year:               | 2019                          |
| Grant Cycle (if applicable):       | 4                             |
| Grant Tier (if applicable):        | 2/M                           |

| SBGP Funding Amount:   | \$39,847.00 |
|------------------------|-------------|
| SBGP Funding Expended: | \$0.00      |

| Strategic Priority Area/s: | H&W               |
|----------------------------|-------------------|
| District Area/s Served:    | East, West, South |

### Status:

The Ella Bailey Recreation Center streamer has been installed, and initial marketing for the class has begun. Weekly free classes will be held on Tuesdays at 6:30 PM beginning January 7, 2020.

### Scope:

Implementing two new GiveFit Streamer sites, one at Southwest Baltimore Charter School, the other at Ella Bailey Rec Center. The GiveFit Streamer addresses a few key issues through one sustainable, cost-effectivesolution. The issues we address are lack of sustainability, lack of available health and wellnessoutlets, lack of physical activity, and as a result, high premature morbidity due to cardiovasculardisease.

| Project Title:                     | Baltimore Composting for Comm     |
|------------------------------------|-----------------------------------|
| Program Area:                      | Community Grants                  |
| Third Party Provider:              | Institute for Local Self-Reliance |
| Fiscal Agent Name (if applicable): |                                   |
| Program Fiscal Year:               | 2019                              |
| Grant Cycle (if applicable):       | 4                                 |
| Grant Tier (if applicable):        | 2/M                               |

| SBGP Funding Amount:   | \$47,500.00 |
|------------------------|-------------|
| SBGP Funding Expended: | \$26,274.14 |

| Strategic Priority Area/s: | H&W  |
|----------------------------|------|
| District Area/s Served:    | East |

#### Status:

The Baltimore Compost Collective (BCC) made good progress this quarter. The average collection for October was 478 pounds per week, while November reached 509 pounds. The first half of December had similar results at 508 pounds per week. BCC continued to reach more youth and the public by offering on-site tours and hands-on workshops, including for after-school programs. The project reached approximately 174 youth in 2019. During this quarter, ILSR secured funding from the Natural Resources Defense Council Food Matters Program to cover the cost of an additional concrete pad for the composting operation at the Filbert Street Community Garden. The pad, installed November 11, will help to expand capacity to process additional pounds of food scraps.

### Scope:

The Baltimore Compost Collective is a youth-engaged composting operation providing food scrapcollection service in Baltimore's Federal Hill, South Federal Hill, Riverside Park, and Locust Pointneighborhoods. The Compost Collective is an entrepreneurship program where youth are trained inworkforce skills, food access programming, and community-scale composting. We provide guidance andjob-readiness skills to these young people giving them hands-on experience managing a small-scalecollection service and composting operation.

| Project Title:                     | Crossing Borders |
|------------------------------------|------------------|
| Program Area:                      | Community Grants |
| Third Party Provider:              | UMBC Foundation  |
| Fiscal Agent Name (if applicable): | N/A              |
| Program Fiscal Year:               | 2020             |
| Grant Cycle (if applicable):       | 5                |
| Grant Tier (if applicable):        | 1/S              |

| SBGP Funding Amount:   | \$4,950.00 |
|------------------------|------------|
| SBGP Funding Expended: | \$0.00     |

| Strategic Priority Area/s: | H&W   |
|----------------------------|-------|
| District Area/s Served:    | South |

### Status:

The Lakeland Crossing Borders Initiative project has begun by gathering Lakeland residents together for dialogue. Recruitment and outreach of presenters and participants have been conducted to encourage attendance during three cultural events that will help build community and enthusiasm for working together: 1) State of our Neighborhood, A Story Circle led by Theatre Action Group; 2) Designing Justice, an inter-generational workshop open to Crossing Borders participants (February 12); and 3) Black Excellence Celebration (March 5).

### Scope:

The goal of the Crossing Borders: Community Conversations program is to connect Latinx, immigrant and African American communities in Lakeland through a series of workshop sessions focusing on building a strong multiracial foundation of community leaders. Partnering with CASA de Maryland to implement the Crossing Borders curriculum.

| Project Title:                     | Lakeland EMS CM Support |
|------------------------------------|-------------------------|
| Program Area:                      | Community Grants        |
| Third Party Provider:              | Teach For America       |
| Fiscal Agent Name (if applicable): | N/A                     |
| Program Fiscal Year:               | 2020                    |
| Grant Cycle (if applicable):       | 5                       |
| Grant Tier (if applicable):        | 1/S                     |

| SBGP Funding Amount:   | \$5,000.00 |
|------------------------|------------|
| SBGP Funding Expended: | \$0.00     |

| Strategic Priority Area/s: | H&W   |
|----------------------------|-------|
| District Area/s Served:    | South |

### Status:

The three second-year Teach for America Baltimore corps members placed at Lakeland Elementary/Middle School had a strong start to the school year. Of these second-year educators, two are serving as science educators and one is serving as a special educator. So far, the program coaches have completed two observation cycles and engaged in ongoing content specialist sessions, which are led by an expert teacher in their subject area. During two quarterly professional development days, teachers have received training including classroom management, classroom community building, and increasing rigor to increase student engagement. In addition, each of their corps members has submitted diagnostic data that helps inform their teaching practices to ensure that their students are mastering the relevant content.

### Scope:

The Teach for America project will support two AmeriCorps members to serve as science educators, and develop one AmeriCorps member to be hired as an special educator within Lakeland Elementary Middle School. AmeriCorps members are meeting a critical staffing need at the school and district level.

| Project Title:                     | Fishes & Loaves Pantry       |
|------------------------------------|------------------------------|
| Program Area:                      | Community Grants             |
| Third Party Provider:              | Fishes & Loaves Pantry, Inc. |
| Fiscal Agent Name (if applicable): | N/A                          |
| Program Fiscal Year:               | 2020                         |
| Grant Cycle (if applicable):       | 5                            |
| Grant Tier (if applicable):        | 2/M                          |

| SBGP Funding Amount:   | \$18,000.00 |
|------------------------|-------------|
| SBGP Funding Expended: | \$0.00      |

| Strategic Priority Area/s: | H&W         |
|----------------------------|-------------|
| District Area/s Served:    | East, South |

### Status:

Fishes and Loaves had nine mobile pantry distributions during the last quarter, which included a special Thanksgiving basket distribution. In addition, the hispanic food section served healthy, culturally-conscious food to about 630 clients, and they were able to purchase affordable turkey breasts and pre-packed boxes of non-perishables to give away to their seniors this quarter.

## Scope:

The Fishes & Loaves Pantry project aims to support ongoing programs that are aimed at increasing access to healthy food specifically for seniors and Latina families.

| Project Title:                     | Conway St Park Fencing         |  |
|------------------------------------|--------------------------------|--|
| Program Area:                      | Enhanced Services              |  |
| Third Party Provider:              | Sparks Quality Fencing Company |  |
| Fiscal Agent Name (if applicable): |                                |  |
| Program Fiscal Year:               | 2019                           |  |
| Grant Cycle (if applicable):       | N/A                            |  |
| Grant Tier (if applicable):        | N/a                            |  |

| SBGP Funding Amount:   | \$13,061.13 |
|------------------------|-------------|
| SBGP Funding Expended: | \$13,061.13 |

| Strategic Priority Area/s: | CD&R |
|----------------------------|------|
| District Area/s Served:    | East |

### Status:

The project is complete and included a repair to the Conway Park wrought iron fence, in a timely manner, after an automoblie hit and run accident.

## Scope:

Installation of 130' of 10' high commercial grade ornamental iron 3-rail enforcer fence and post at Conway St. Park.

| Project Title:                     | Patapsco Recreational Center |
|------------------------------------|------------------------------|
| Program Area:                      | Enhanced Services            |
| Third Party Provider:              | BCRP                         |
| Fiscal Agent Name (if applicable): |                              |
| Program Fiscal Year:               | 2019                         |
| Grant Cycle (if applicable):       | N/A                          |
| Grant Tier (if applicable):        | N/a                          |

| SBGP Funding Amount:   | \$14,000.00 |
|------------------------|-------------|
| SBGP Funding Expended: | \$11,545.00 |

| Strategic Priority Area/s: | H&W   |
|----------------------------|-------|
| District Area/s Served:    | South |

### Status:

The project is complete and expected to be closed out next quarter. Additional equipment was purchased for the recreation center, including table games, video games, sporting equipment, and commercial air hockey, foosball, and bumper pool tables.

## Scope:

SBGP funding will provide supplemental recreational equipment for the center that was lacking.

| Project Title:                     | Federal Hill Main Street Beau             |
|------------------------------------|---|
| Program Area:                      | Enhanced Services                         |
| Third Party Provider:              | Pinehurst fbo Federal Hill Main Street, I |
| Fiscal Agent Name (if applicable): |   |
| Program Fiscal Year:               | 2019                                      |
| Grant Cycle (if applicable):       | N/A                                       |
| Grant Tier (if applicable):        | N/a                                       |

| SBGP Funding Amount:   | \$32,880.00 |
|------------------------|-------------|
| SBGP Funding Expended: | \$26,542.39 |

| Strategic Priority Area/s: | CD&R |
|----------------------------|------|
| District Area/s Served:    | East |

### Status:

The project is complete and expected to be closed out next quarter. This project cleared 104 tree wells of debris, and added trees and hardwood mulching to empty tree wells. Existing planters (33) were cleared of debris and new plants were installed.

### Scope:

SBGP is providing support to Pinehurst for the benefit of Federal Hill Main Street to provide powerwashing and street and sidewalk cleaning and to refurbish flower boxes and tree pits in the business district.

| Project Title:                     | Middle Branch Park Maintenanc |
|------------------------------------|-------------------------------|
| Program Area:                      | Enhanced Services             |
| Third Party Provider:              | Lorenz, Inc                   |
| Fiscal Agent Name (if applicable): |                               |
| Program Fiscal Year:               | 2019                          |
| Grant Cycle (if applicable):       | N/A                           |
| Grant Tier (if applicable):        | N/a                           |

| SBGP Funding Amount:   | \$68,470.00 |
|------------------------|-------------|
| SBGP Funding Expended: | \$0.00      |

| Strategic Priority Area/s: | ES    |
|----------------------------|-------|
| District Area/s Served:    | South |

### Status:

The project is ongoing. Additional enhancement work is continuing in the park to remove invasive trees, plants and weeds, and improve the quality of the turf.

## Scope:

The project will maintain Middle Branch Park through turf maintenance and treatments, landscape bed maintenance, tree maintenance, tree and seed watering, shoreline control, tree and greenway vegetation control, and noxious vegetation (e.g. poison ivy) control.

| Project Title:                     | Rhythm & Reels 2019 - Managem |
|------------------------------------|-------------------------------|
| Program Area:                      | Enhanced Services             |
| Third Party Provider:              | BCRP                          |
| Fiscal Agent Name (if applicable): |                               |
| Program Fiscal Year:               | 2019                          |
| Grant Cycle (if applicable):       | N/A                           |
| Grant Tier (if applicable):        | N/a                           |

| SBGP Funding Amount:   | \$71,200.00 |
|------------------------|-------------|
| SBGP Funding Expended: | \$1,568.00  |

| Strategic Priority Area/s: | CD&R              |
|----------------------------|-------------------|
| District Area/s Served:    | East, West, South |

### Status:

The project is complete and expected to be closed out next quarter. BCRP provided 14 concerts and 8 movie nights in the District.

## Scope:

Concerts and movies such as those through Rhythms and Reels inspire Baltimoreans to celebrate community, culture and diversity through family-friendly programming in city parks and public spaces. This project will support the program management.

| Project Title:                     | Ripken Turf Ballfield at Midd |
|------------------------------------|-------------------------------|
| Program Area:                      | Enhanced Services             |
| Third Party Provider:              | Cal Ripkin Senior Foundation  |
| Fiscal Agent Name (if applicable): |                               |
| Program Fiscal Year:               | 2019                          |
| Grant Cycle (if applicable):       | N/A                           |
| Grant Tier (if applicable):        | N/a                           |

| SBGP Funding Amount:   | \$185,000.00 |
|------------------------|--------------|
| SBGP Funding Expended: | \$20,000.00  |

| Strategic Priority Area/s: | H&W   |
|----------------------------|-------|
| District Area/s Served:    | South |

### Status:

The site is expected to break ground in April and then field construction to begin after grading.

### Scope:

Project management of Phase 1 of the Reedbird Park Ripken turf field, including design, permitting and initial fundraising. SBGP's first ballfield, being constructed in partnership with BCRP and the Ripken Foundation, will be located at Reedbird Park as part of the first construction phase of the larger Middle Branch Fitness and Wellness Center at Cherry Hill.

| Project Title:                     | 295/BW Pkwy Median Landscape |
|------------------------------------|------------------------------|
| Program Area:                      | Enhanced Services            |
| Third Party Provider:              | Lorenz, Inc.                 |
| Fiscal Agent Name (if applicable): |                              |
| Program Fiscal Year:               | 2019                         |
| Grant Cycle (if applicable):       | N/A                          |
| Grant Tier (if applicable):        | N/a                          |

| SBGP Funding Amount:   | \$385,600.00 |
|------------------------|--------------|
| SBGP Funding Expended: | \$289,450.00 |

| Strategic Priority Area/s: | ES                |
|----------------------------|-------------------|
| District Area/s Served:    | East, West, South |

### Status:

This project was completed and should be closed out in the coming quarter. The project made major improvements to the Baltimore City portion of the Baltimore-Washington Parkway (295) median. New soil was added to level the soil, and mulch and new plants were also added, dramatically improving this gateway to the city.

## Scope:

The project will landscape the median of the 295 Baltimore-Washington Parkway from the City/County boundary to Waterview Avenue, including bed renovations and all aspects of maintenance and upkeep.

| Project Title:                     | LPF SB Expansion Project   |
|------------------------------------|----------------------------|
| Program Area:                      | Enhanced Services          |
| Third Party Provider:              | Leveling the Playing Field |
| Fiscal Agent Name (if applicable): | N/A                        |
| Program Fiscal Year:               | 2020                       |
| Grant Cycle (if applicable):       | N/A                        |
| Grant Tier (if applicable):        | N/A                        |

| SBGP Funding Amount:   | \$5,000.00 |
|------------------------|------------|
| SBGP Funding Expended: | \$1,571.65 |

| Strategic Priority Area/s: | H&W  |
|----------------------------|------|
| District Area/s Served:    | West |

### Status:

Leveling the Playing Field has made strides in researching potential beneficiary programs, conducting targeted outreach, and distributing free sporting equipment gear to programs throughout South Baltimore. In the first quarter, LPF distributed \$10,050 worth of sporting equipment to six (6) South Baltimore programs, including two (2) new programs. LPF anticipates these numbers to grow substantially in the next quarter with a new school semester and sports season. Additionally, after collecting feedback from existing partners, LPF has started to purchase in-demand sporting equipment with SBGP funding that they will be distributing. This will also be instrumental in allowing LPF to reach their distribution metrics and maximize impact across South Baltimore.

### Scope:

The purpose of the LPF South Baltimore Expansion project is to expand the organization's capacity to serve the youth of South Baltimore through funding additional staff support, implementation expenses, and the direct purchase of certain in-demand sports equipment.

| Project Title:                     | Otterbein Park Benches |
|------------------------------------|------------------------|
| Program Area:                      | Enhanced Services      |
| Third Party Provider:              | Ruppert Landscape      |
| Fiscal Agent Name (if applicable): | N/A                    |
| Program Fiscal Year:               | 2020                   |
| Grant Cycle (if applicable):       | N/A                    |
| Grant Tier (if applicable):        | N/A                    |

| SBGP Funding Amount:   | \$15,600.00 |
|------------------------|-------------|
| SBGP Funding Expended: | \$0.00      |

| Strategic Priority Area/s: | CD&R |
|----------------------------|------|
| District Area/s Served:    | East |

### Status:

The project has been completed with the installation of eleven contour benches in sitting areas throughout the local parks in Otterbein. Funds are expected to be disbursed in the coming quarter.

## Scope:

Purchase and installation of 11 park benches in Otterbein

| Project Title:                     | Volo City Fall Youth Sports               |
|------------------------------------|---|
| Program Area:                      | Enhanced Services                         |
| Third Party Provider:              | Active Social Communities / Volo City Kid |
| Fiscal Agent Name (if applicable): | N/A                                       |
| Program Fiscal Year:               | 2020                                      |
| Grant Cycle (if applicable):       | N/A                                       |
| Grant Tier (if applicable):        | N/A                                       |

| SBGP Funding Amount:   | \$49,500.00 |
|------------------------|-------------|
| SBGP Funding Expended: | \$49,500.00 |

| Strategic Priority Area/s: | ES                |
|----------------------------|-------------------|
| District Area/s Served:    | East, West, South |

### Status:

The project was completed. Youth sports were provided to over 400 youth in the Sharp Leadenhall, Westport, Pigtown, and Lakeland communities.

### Scope:

The Volo City Kids Foundation will provide free youth sports across the District. The project provides an opportunity to learn, practice, and play a variety of sports in a fun but structured environment at no cost to families. The program removes barriers to athletic participation such as gender, skills, and financial resources. They emphasize team play through their league play and community building by including volunteers from the surrounding communities and by providing post-game social events for players, parents, and volunteers. Sports offered include flag football, kkickball, soccer, and basketball in the Sharp Leadenhall, Westport, Pigtown, and Lakeland communities.

| Project Title:                     | Middle Branch Waterfront Plan |
|------------------------------------|-------------------------------|
| Program Area:                      | Transformational Projects     |
| Third Party Provider:              | Parks and People Foundation   |
| Fiscal Agent Name (if applicable): |                               |
| Program Fiscal Year:               | 2018                          |
| Grant Cycle (if applicable):       | N/A                           |
| Grant Tier (if applicable):        | N/a                           |

| SBGP Funding Amount:   | \$150,000.00 |
|------------------------|--------------|
| SBGP Funding Expended: | \$150,000.00 |

| Strategic Priority Area/s: | CD&R, ES, H&W     |
|----------------------------|-------------------|
| District Area/s Served:    | East, West, South |

#### Status:

SBGP has continued to spearhead the effort to transform the Middle Branch into Baltimore's next great waterfront, with 11 miles of parks and trails. Working collaboratively with the City, Parks & People Foundation, and other partners, the project has moved forward dramatically in recent months. Based on the major success to date, SBGP committed an additional allocation of \$1 million to the project for the design and implementation of the plan, including schematic design for 11 miles of shoreline, complete construction drawings for a next major implementation project, an organized implementation plan, and a comprehensive financing strategy. The goal shared by all parties is to have a process that is detailed enough to produce inventive and dramatic results, but not so timeconsuming as to bog it down, or so expensive as to be impossible to complete. In addition, it will be critical to ensure active community participation in the design process, so that the end outcomes reflect genuine community needs and position existing residents as the core beneficiaries of the work. To date, SBGP's total commitment to this project is \$1.15 million, excluding its separate funding of ongoing implementation efforts, such as the Gwynns Falls trash wheel design and others funded through SBGP's continued Enhanced Services and Community Grants programs. The project is still in its early stage, and as it progresses, SBGP expects to consider additional requests for allocations of SBGP funding.

### Scope:

A Waterfront Plan for the Middle Branch would chart the course forward for making the Middle Branch a major waterfront recreational area for the region.

| Project Title:                     | Middle Branch Fitness and Wel |
|------------------------------------|-------------------------------|
| Program Area:                      | Transformational Projects     |
| Third Party Provider:              | BCRP                          |
| Fiscal Agent Name (if applicable): |                               |
| Program Fiscal Year:               | 2018                          |
| Grant Cycle (if applicable):       | N/A                           |
| Grant Tier (if applicable):        | N/a                           |

| SBGP Funding Amount:   | \$1,000,000.00 |
|------------------------|----------------|
| SBGP Funding Expended: | \$0.00         |

| Strategic Priority Area/s: | CD&R, H&W |
|----------------------------|-----------|
| District Area/s Served:    | South     |

### Status:

After months of hard work, the \$20 million Middle Branch Fitness & Wellness Center at Cherry Hill received final approval from the Maryland Critical Area Commission. This was a major accomplishment and cleared the way for the project to mobilize for construction. BCRP advertised the contract for bid on December 13, 2019. Bids from construction companies are expected in February. Groundbreaking is likely to take place in the spring. This major regional recreation complex, built on the banks of the Middle Branch in Cherry Hill, will include a Ripken field. It will serve as the first major capital project for the Middle Branch restoration. During the last quarter, SBGP and BCRP signed a grant agreement for SBGP's \$2.2 million commitment to this \$20 million project, excluding its separate funding of the Ripken field through the Enhanced Services program. MWBOO documentation from BRCP is pending.

## Scope:

SBGP has agreed to help fund the construction of a new fitness and wellness center in Cherry Hill.

| Project Title:                     | Cherry Hill FY19 CDC Operatin       |
|------------------------------------|-------------------------------------|
| Program Area:                      | Transformational Projects           |
| Third Party Provider:              | Cherry Hill Development Corporation |
| Fiscal Agent Name (if applicable): |                                     |
| Program Fiscal Year:               | 2019                                |
| Grant Cycle (if applicable):       | N/A                                 |
| Grant Tier (if applicable):        | N/a                                 |

| SBGP Funding Amount:   | \$300,000.00 |
|------------------------|--------------|
| SBGP Funding Expended: | \$115,837.47 |

| Strategic Priority Area/s: | CD&R  |
|----------------------------|-------|
| District Area/s Served:    | South |

### Status:

CHDC continued its work to transition from principally a volunteer to a staffed organization and to bring new homeownership to Cherry Hill. A development plan for the community is underway, and CHDC is acquiring and rehabilitating properties. A quarterly check-in is being scheduled for January 2020.

## Scope:

This grant will provide funds to the Cherry Hill Development Corporation over three years to support operations and programmatic efforts to facilitate a comprehensive development plan for the community and address blight and continued disinvestment through the acquisition, renovation and sale of several properties.

| Project Title:                     | Grocery Access Pilot      |
|------------------------------------|---------------------------|
| Program Area:                      | Transformational Projects |
| Third Party Provider:              | SBGP                      |
| Fiscal Agent Name (if applicable): |                           |
| Program Fiscal Year:               | 2020                      |
| Grant Cycle (if applicable):       | N/A                       |
| Grant Tier (if applicable):        | N/A                       |

| SBGP Funding Amount:   | \$33,000.00 |
|------------------------|-------------|
| SBGP Funding Expended: | \$0.00      |

| Strategic Priority Area/s: | H&W   |
|----------------------------|-------|
| District Area/s Served:    | South |

#### Status:

The Lyft Grocery Access Pilot launched this past quarter as a collaboration between the Baltimore City Department of Health, Baltimore City Department of Planning, Family Health Centers of Baltimore, and Lyft. Residents are signed up, and usage and customer satisfaction is being tracked. Receipt of the pass through funding from the City is pending.

## Scope:

The Grocery Access Program will provide eligible local families living in parts of south and west Baltimore with a \$2.50 flat-rate fare on trips to and from participating grocery stores. Up to 200 eligible residents will receive discounted Lyft rides for up to eight rides per month during the pilot period. This project is a collaboration between the Baltimore City Department of Health, Baltimore City Department of Planning, Family Health Centers of Baltimore, and Lyft. The source of the funding is casino local impact grant funds managed by the City of Baltimore Local Development Council.

| Project Title:                     | Mid. Br. Wtrfrnt Design, Imp. |
|------------------------------------|-------------------------------|
| Program Area:                      | Transformational Projects     |
| Third Party Provider:              | SBGP                          |
| Fiscal Agent Name (if applicable): |                               |
| Program Fiscal Year:               | 2020                          |
| Grant Cycle (if applicable):       | N/A                           |
| Grant Tier (if applicable):        | N/A                           |

| SBGP Funding Amount:   | \$1,000,000.00 |
|------------------------|----------------|
| SBGP Funding Expended: | \$0.00         |

| Strategic Priority Area/s: | CD&R, ES, H&W     |
|----------------------------|-------------------|
| District Area/s Served:    | East, West, South |

#### Status:

SBGP has continued to spearhead the effort to transform the Middle Branch into Baltimore's next great waterfront, with 11 miles of parks and trails. Working collaboratively with the City, Parks & People Foundation, and other partners, the project has moved forward dramatically in recent months. Based on the major success to date, SBGP committed an additional allocation of \$1 million to the project for the design and implementation of the plan, including schematic design for 11 miles of shoreline, complete construction drawings for a next major implementation project, an organized implementation plan, and a comprehensive financing strategy. The goal shared by all parties is to have a process that is detailed enough to produce inventive and dramatic results, but not so timeconsuming as to bog it down, or so expensive as to be impossible to complete. In addition, it will be critical to ensure active community participation in the design process, so that the end outcomes reflect genuine community needs and position existing residents as the core beneficiaries of the work. To date, SBGP's total commitment to this project is \$1.15 million, excluding its separate funding of ongoing implementation efforts, such as the Gwynns Falls trash wheel design and others funded through SBGP's continued Enhanced Services and Community Grants programs. The project is still in its early stage, and as it progresses, SBGP expects to consider additional requests for allocations of SBGP funding.

### Scope:

This project will support design of the Middle Branch Waterfront Plan and/or first project to be implemented under that plan. West 8 will begin work on a master plan for the Middle Branch study area, which encompasses 11 miles of shoreline and connections into surrounding neighborhoods as well as permit-ready construction drawings for a first implementation project to be determined that will be designed in parallel with the Master Plan.

| Project Title:                     | South Baltimore GO! Pilot |
|------------------------------------|---------------------------|
| Program Area:                      | Transformational Projects |
| Third Party Provider:              | SBGP                      |
| Fiscal Agent Name (if applicable): |                           |
| Program Fiscal Year:               | 2020                      |
| Grant Cycle (if applicable):       | N/A                       |
| Grant Tier (if applicable):        | N/A                       |

| SBGP Funding Amount:   | \$1,000,000.00 |
|------------------------|----------------|
| SBGP Funding Expended: | \$0.00         |

| Strategic Priority Area/s: | H&W               |
|----------------------------|-------------------|
| District Area/s Served:    | East, West, South |

#### Status:

SBGP has been working with Lyft, SB7 and other partners on an innovative proposal to connect residents with grocery stores, hospitals, and major employment centers by providing subsidized flat-rate Lyft fares. This is an innovative project, harnessing a new technology, and so requires a significant amount of thought before beginning. SBGP asked the Central Maryland Transportation Alliance (CMTA) to provide technical expertise and assemble an advisory committee of various stakeholders and experts to help with the program design. A transportation open house was also held on November 19, 2019, where residents of South and Southwest Baltimore were invited to share their transportation challenges and help SBGP explore new and better options for getting around. As the advisory committee was discussing how to implement the program, a new opportunity suddenly arose. SBGP was offered funding through the LDC to start a pilot program using Lyft to get a limited number of residents to grocery stores. The Lyft Grocery Access Pilot, which is now underway in both West Baltimore and South Baltimore, provides a natural opportunity to test how rideshare technology can best serve residents. This will take approximately six months.

## Scope:

This project supports the design and development of the new South Baltimore GO! pilot, under which SBGP will subsidize certain rides in South Baltimore using the Lyft ridesharing platform to connect residents with grocery stores, hospitals, and major employment centers.

| Project Title:                     | Middle Branch Fitness and Well |
|------------------------------------|--------------------------------|
| Program Area:                      | Transformational Projects      |
| Third Party Provider:              | BCRP                           |
| Fiscal Agent Name (if applicable): |                                |
| Program Fiscal Year:               | 2020                           |
| Grant Cycle (if applicable):       | N/A                            |
| Grant Tier (if applicable):        | N/A                            |

| SBGP Funding Amount:   | \$1,200,000.00 |
|------------------------|----------------|
| SBGP Funding Expended: | \$0.00         |

| Strategic Priority Area/s: | CD&R, H&W |
|----------------------------|-----------|
| District Area/s Served:    | South     |

### Status:

After months of hard work, the \$20 million Middle Branch Fitness & Wellness Center at Cherry Hill received final approval from the Maryland Critical Area Commission. This was a major accomplishment and cleared the way for the project to mobilize for construction. BCRP advertised the contract for bid on December 13, 2019. Bids from construction companies are expected in February. Groundbreaking is likely to take place in the spring. This major regional recreation complex, built on the banks of the Middle Branch in Cherry Hill, will include a Ripken field. It will serve as the first major capital project for the Middle Branch restoration. During the last quarter, SBGP and BCRP signed a grant agreement for SBGP's \$2.2 million commitment to this \$20 million project, excluding its separate funding of the Ripken field through the Enhanced Services program. MWBOO documentation from BRCP is pending.

## Scope:

SBGP has agreed to help fund the construction of a new fitness and wellness center in Cherry Hill.