

South Baltimore Gateway Community Impact District Management Authority d/b/a South Baltimore Gateway Partnership

Quarterly Report

First Quarter of Fiscal Year 2019, July - September 2018

Brad Rogers, Executive Director www.sbgpartnership.org 10-30-2018

Legal Note

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The South Baltimore Gateway Partnership voluntarily reports on its activities so that members of the general public, including elected and public officials, community leaders and other partners, can learn about its work. While the South Baltimore Gateway Partnership complies in full with all statutory obligations, neither this report nor others like it were prepared in response to any statutory reporting requirement. Nor were these reports created for the purpose of requesting review or approval from any public body, agency, department, board, officer, or official. Any distribution of these reports to any public body, agency, department, board, officer, or official via an established formal submission protocol is done merely for convenience and not as an express or implied request for approval or review.

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I. Executive Summary

This is the fifth quarterly report of the South Baltimore Gateway Partnership ("SBGP"). SBGP prepares these reports in order to maintain high standards for accountability and transparency. SBGP wants to make sure that members of the general public understand what SBGP is working on and why that work is important.

During the past quarter and year, SBGP has worked hard to build the internal infrastructure needed for a professional and well-managed organization. SBGP's priority has been to get money out the door and into its communities in a way that is strategic, disciplined, equitable and well-documented. SBGP is proud to report that:

- To date, SBGP has committed over **\$3.5 million** to over 100 projects across the District, ranging from small community grants to large capital projects.
- In addition, SBGP is funding **\$2,780,000** in parks and public space enhancements across the District. Governed by the multi-year Implementation Plan for Enhanced Services that SBGP developed last year, these funds should (at long last) formally appear on SBGP's financial statements in the next quarter, once the Board of Estimates has approved a series of master funding agreements.
- In addition to the nearly \$500,000 worth of grants awarded this quarter, which are described in greater detail below, SBGP is also planning to announce an additional **\$500,000** of grant awards scheduled for the Spring.
- SBGP is actively cultivating, reviewing and assessing potential Transformational Projects it expects to undertake in the future. These complex projects take a long time to develop, often proceeding in multiple stages. For example, SBGP has already committed \$1 million for the Middle Branch Fitness and Wellness Center at Cherry Hill, but may be receiving an additional request of up to \$1.2 million for the project once the final budget is complete. Similarly, the \$100,000 down payment SBGP has allocated towards the Middle Branch Waterfront Master Plan is likely to be followed with subsequent requests to create and implement the plan.
- These funds are being distributed in a manner consistent with SBGP's wellestablished commitment to equity.

SBGP is pleased to share its progress and report on its activity during the first quarter of Fiscal Year 2019.

II. Background and Governance

Although SBGP is not required by law to produce reports of its activities, it is nonetheless committed to maintaining the highest standards of transparency and accountability. As a result, SBGP has elected to produce quarterly reports detailing its work and to make those reports publicly available. This quarterly report also serves as an update to the FY18 SBGP Financial Plan and the FY19 SBGP Financial Plan.

A. Background

SBGP was established in 2016 to help implement the South Baltimore Gateway Master Plan, a sweeping plan to improve neighborhoods near the Horseshoe Casino Baltimore, with funding provided by the Local Impact Grants generated by video lottery terminals. Under its Strategic Plan, SBGP works to improve the vitality of its communities by focusing on three crucial elements of the South Baltimore Gateway Master Plan: Community Development and Revitalization, Environmental Sustainability, and Health and Wellness. In order to achieve the agenda laid out in the Strategic Plan, SBGP has established three interrelated program areas: Community Grants, Enhanced Services, and Transformational Projects.

Additional background information can be found on the <u>SBGP website</u> and in SBGP's prior <u>quarterly reports</u>.

B. Governance

SBGP is governed by a Board of Directors composed primarily of residents and business representatives from across the district; follows a well-conceived Strategic Plan; and works within an annual budget.

The SBGP Board of Directors meets at least six times each calendar year. During the first quarter of FY19, the Board held two meetings – on August 15, 2018 and September 24, 2018. The Board has met seven times during the calendar year to date. In addition to regular Board meetings, the following committees continued to meet as needed and report to the full Board: Executive, Finance, Program, Communications, Governance and Nominating, and Strategic Planning.

III. Activity this Quarter

A. Community Grants

During the last quarter, SBGP continued to administer grants awarded during the first two grant cycles and announced awards for the Summer 2018 grant cycle. Since inception, SBGP has awarded 79 grants totaling \$1,464,504, including:

• 50 Small Grants totaling \$224,646;

- 13 Medium Grants totaling \$415,400; and
- 11 Large Grants totaling \$733,170.

SBGP has also provided a small number of small emergency grants to support important neighborhood events and causes in need of short-term funding support. SBGP had expended \$397,088 on all grants awarded to date as of September 30, 2018.

Throughout the grant administration process, SBGP continued providing ongoing support and assistance to applicants and grantees while developing a formal, structured technical assistance program.

See the 'Summary and Profiles of Projects' exhibit for a full list and details of grants awarded to date.

1. Summer 2018 Grant Cycle

SBGP opened applications for the Summer 2018 grant cycle in July 2018 with approximately \$500,000 to award following the grant application deadline on August 31, 2018.

In order to make the grant cycle easier and more successful for grantees and SBGP, SBGP continued to streamline the application, review and grantmaking process and to provide additional technical assistance and resources to applicants and grantees.

All small, medium and large grant applications were submitted through SBGP's online application portal. This helps ensure that all information is kept securely in one place and remains accessible online by all reviewers.

Support was provided to any applicant that found the online portal cumbersome, and SBGP's Technical Support Officer continued to provide ongoing support and assistance to small grant applicants, helping them to persuasively and effectively communicate their thoughts in their applications. In addition, SBGP held three grant writing workshops and a grant submission drop-in clinic over the summer and leading up to the grant application deadline. This was the first time that SBGP began holding these workshops well before the grant cycle actually began so that participants would have as much time as possible to get their applications together.

Following the Summer 2018 grant application deadline, the Program Committee and SBCP staff conducted a thorough and extensive review of all grant applications received and developed a recommended portfolio of grants according to the process and evaluation criteria laid out in the SBCP Grants Manual. This third round of grant funding was highly competitive. Of a total of 47 applications requesting \$1,820,902, the Board approved 23 grants totaling \$499,539, including:

- Fifteen Small Grants totaling \$71,969;
- Four Medium Grants totaling \$169,400; and
- Four Large Grants totaling \$258,170.

All grantees will be required to attend an information session in October where the grant terms and conditions and fund disbursement process will be explained. SBGP will also demonstrate new online payment request and reporting systems at the orientation. SBGP and fiscal agent HNI will then begin actively reaching out to grantees to help them satisfy the administrative grant conditions and begin implementing their projects.

2. Winter 2018 Grant Cycle

During the last quarter, SBGP continued to administer 23 grants totaling \$326,606 awarded during the Winter 2018 grant cycle, including:

- Fourteen Small Grants totaling \$55,606;
- Seven Medium Grants totaling \$186,000; and
- Two Large Grants totaling \$85,000.

Two of the grant projects have been completed, 14 additional projects are underway, and SBGP and HNI are working with the remaining seven grantees to meet all documentation and other requirements and get their projects underway.

3. Summer 2017 Grant Cycle

During the last quarter, SBGP continued to administer 28 grants totaling \$547,071 awarded during the Summer 2017 grant cycle, including:

- Twenty-two Small Grants totaling \$97,071;
- Two Medium Grants totaling \$60,000; and
- Five Large Grants totaling \$390,000.

Thirteen of the grant projects have been completed, 14 additional projects are underway, and SBGP and HNI are working with the remaining grantee to meet all documentation and other requirements and get their project underway.

4. Technical Assistance and Capacity Building

Since many of the grantees have been challenged to quickly satisfy administrative grant conditions, implement their projects, and expend their grant funds, SBGP and fiscal agent HNI have been actively reaching out to grantees to provide technical assistance and support them through the onboarding and implementation process. SBGP's Technical Support Officer also continued to provide ongoing support and assistance to small grantees, helping them to build capacity as they complete their important projects. During the last quarter, SBGP staff began developing a formal, structured technical assistance program, including a budget and draft schedule of trainings and workshops. SBGP expects to finalize that program during the next quarter and begin implementing it in early 2019.

B. Enhanced Services

During the last quarter, SBGP continued to administer FY17 and FY18 Enhanced Services and began to administer, implement and plan for its FY19 and future investments in Enhanced Services for parks, recreation centers, and public spaces. Since inception, SBGP has committed \$1,169,757 to 28 Enhanced Services. SBGP had expended \$663,373 on those projects as of September 30, 2018.

See the 'Summary and Profiles of Projects' exhibit for a full list and details of Enhanced Services that have commenced to date.

1. FY18 and FY19 Enhanced Services

Over the course of the past year, SBGP has worked hard to figure out what to spend money on and then to deploy those funds to the neighborhoods that need them. This has forced SBGP to resolve a few logistical challenges.

First, after bringing on staff, SBGP spent several months working with neighborhood residents and city officials to develop an agreed-upon list of capital, maintenance, and programming expenditures for park-related programs that was then turned into the joint, multi-year Implementation Plan with the City of Baltimore Department of Recreation & Parks (BCRP).

Second, once SBGP completed this Implementation Plan, a legal agreement then had to be created that would allow the City to receive the benefit of the funds. BCRP was not initially able to secure approval from the City law department for the initial agreement, and the law department instead determined that it would draft two new agreements. After six months, SBGP has recently received one signed master agreement and expects to receive the second signed master agreement soon.

In the interim, to prevent an interruption in the flow of funds, SBGP has separately contracted for each individual expenditure, which has been extremely time consuming. However, negotiations and contracting for the balance of FY18 Enhanced Services, as well as new FY19 Enhanced Services, continues to accelerate as SBGP's earlier kick-off contracts allowed SBGP to work out a variety of technical issues and continue to streamline its contracting and build project management capacity. SBGP anticipates being able to contract substantially all of its remaining FY18 and new FY19 Enhanced Services funds in FY19 now that the City is expected to approve the legal agreements. The Implementation Plan includes an allocation of approximately \$3 million from FY18 and FY19 funds.

As part of these Enhanced Services, SBGP helps provide several free youth sports leagues in Carroll Park, Lakeland Park and Solo Gibbs Park. SBGP has partnered with the Parks and People Foundation, VoloCity Kids Foundation, BCRP and Friends of Carroll Park to provide free kickball, flag football, soccer and basketball. SBGP plans to continue to expand its sports program and provides free post-game snacks after each game.

2. FY17 Enhanced Services

SBGP also continues administering one Enhanced Service originally announced during FY17. Though allocated, this Enhanced Services could not actually be expended in FY17 because the Local Impact Grants required to pay for it were not actually received until FY18. SBGP is working with the service provider to draft the agreement and transfer funds. This project was not incorporated into the Implementation Plan, which began in FY18.

3. Other Projects

SBGP has begun the process of creating the first new turf ball field through its partnership with the Ripken Foundation. SBGP signed a contract with Ripken, allowing design work and additional fundraising to begin. A design kick-off meeting is scheduled for October. The first field will be located at Reedbird Park as part of the first phase of the larger Middle Branch Fitness and Wellness Center at Cherry Hill. At least one additional ballfield will be built with the Ripken Foundation and BCRP over the coming years in the District. (The exact number will depend on the size and complexity of the fields themselves). Carroll Park is under consideration as the site for the second ballfield although the exact location has yet to be determined. The site for a third ballfield is still being analyzed.

SBGP staff also continues to be actively engaged as a stakeholder in the Solo Gibbs Park Master Plan process. While SBGP is not driving the process, and the Plan is not yet complete, SBGP has remained involved so that this ongoing conversation can continue to inform the Implementation Plan as it evolves over time. The Master Plan is scheduled to be released to the steering committee in October.

4. Baseline City Services Agreement

Since the last Quarterly Report, there has been no change in the status of the proposed Baseline Services Agreement with the City.

C. Transformational Projects

During the last quarter, SBGP continued to administer FY18 Transformational Projects and to vet additional Transformational Project proposals through the Strategic Planning Committee. These projects require significant amounts of staff and Committee time and effort to cultivate, evaluate the pros and cons of each possible opportunity through a structured review process, and establish clear criteria for SBGP involvement. Since inception, SBGP has committed \$1,150,000 to two Transformational Projects. SBGP had expended \$25,399 on those projects as of September 30, 2018.

See the 'Summary and Profiles of Projects' exhibit for a full list and details of Transformational Projects that have received funding commitments to date.

1. FY18 Transformational Projects

During the last quarter, SBGP continued planning and administering two FY18 Transformational Projects.

SBGP continues working with BCRP to draft an agreement for SBGP's \$1 million allocation to the Middle Branch Fitness and Wellness Center at Cherry Hill. SBGP hopes to sign a final agreement with BCRP by calendar year-end. Phase one of the project, the first Ripken ballfield to be built at Reedbird Park as described previously in this report, should kick-off in early 2019. SBGP will continue to evaluate whether a subsequent allocation of up to \$1.2 million will be made pending additional information about the project scope and budget.

Additionally, SBGP continues to help fund a new Master Plan for the Middle Branch waterfront. The Parks and People Foundation is managing the first phase of the project and expects to select a design team with stakeholder and community input in the third quarter of FY19. SBGP is also working on an agreement with the City to jointly fund subsequent phases of this important and timely project.

2. FY19 Transformational Projects

SBGP also continued cultivating and evaluating two potential additional opportunities.

SBGP engaged the Center for Mobility Equity (CME) as a consultant to help cultivate the South Baltimore Workforce Transit Hub and TOD project and move the project evaluation process forward. CME, a non-profit organization, was selected based on its work to enable all Marylanders to fully and independently access their lives and communities. CME is conducting a survey to better understand the barriers to employment for unemployed and underemployed residents of south Baltimore and developing a proposed workforce shuttle design, including employers, a shuttle route and budget.

SBGP also began developing a Transformational Project proposal to support Community Development Corporations (CDCs) serving the District's neighborhoods. A preliminary proposal, including support for operations and innovative development, will be reviewed by the Strategic Planning Committee in October 2018. If the Committee, Board, and local CDC partners respond positively, a formal proposal may go to the full Board as soon as November.

D. Overhead and Administration

1. Human Resources

During the last quarter, SBGP continued planning for the future staffing needs and structure of the organization as SBGP programs and operations started to ramp up and the Community Engagement Officer supporting SBGP's work completed their

fellowship. SBGP anticipates hiring for a new communications and outreach position in the coming quarter to serve as a valuable point of connection and communication. SBGP will also continue to assess when additional support is needed for SBGP's program work.

Continuing with organizational setup, SBGP finalized an Employee Handbook during the last quarter that will be rolled out to staff in the next quarter. SBGP also began implementing plans related to current and future organizational needs in terms of employee benefits, corporate insurance, office space, equipment, and software and technology.

Short-term and long-term disability coverage and a transportation stipend were added as employee benefits, and SBGP is in the process of setting up retirement plans. SBGP also purchased and deployed software licenses, including for a cloudbased workflow solution to help streamline project set-up and management, collection of vendor and grantee information, and payment and draw requests.

Following notification that Betamore's Light Street co-working campus would be subleased beginning in September, SBGP assessed several alternative office locations and decided to move its co-working memberships to Betamore's City Garage campus, located at 101 W. Dickman Street in the 'Spring Garden Industrial Area' neighborhood in the District. City Garage is relatively central in the District, flexible, cost-effective, and provides convenient amenities like meeting rooms and free parking.

- 2. Finance
 - a. Fiscal Management and Procedures

During the last quarter, SBGP continued to review its financial position and activity and to refine its internal financial management guidelines with its Finance Committee, including those related to excess and unallocated revenues and funds, emergency reserves, and cash management.

SBGP closed on the \$250,000 operating line of credit with PNC Bank. Although the line of credit is not currently needed, it will help SBGP continue to build credit and better manage cashflow in the event of lags in the receipt of revenues or an unexpected future interruption of cash flow. In such an event, SBGP can continue to provide needed services while the problem is being resolved.

The Finance Committee also authorized SBGP to add a sweep feature to SBGP's existing checking account. SBGP will begin earning approximately 1.0-1.5 percent interest on the overnight value of its checking account, resulting in additional funds to support SBGP's work and programs.

Regarding emergency reserves, the Finance Committee has established a target reserve of approximately \$1.5 million, which would cover overhead and program expenses for three months or overhead and 50 percent of program expenses for six months. This strikes a solid balance between SBGP's desire to invest in its

communities now and protect against an unplanned interruption in funding. (The Committee also considered the possibility of a much larger endowment fund and determined that the sheer volume of cash that would need to be set aside each year would interfere with SBGP's ability to complete important tasks that simply cannot wait.)

Under Finance Committee guidance, SBGP will reserve approximately 5 percent of revenues, or \$300,000, each year as long as the organization has the funds to do so while maintaining a healthy financial position. Given the current reserves of \$600,000 in FY 2019, it will likely take SBGP three to four years (until FY 2022 or 2023) to reach the target reserve.

SBGP's contract with HNI to serve as its fiscal agent was scheduled to end at the end of this quarter. SBGP and HNI agreed to extend the contract for one quarter to allow for a smooth transfer of fiscal and grants management from HNI to the new management team and as SBGP finishes setting up the new cloud-based workflow solution. Depending upon how successfully this is implemented, the agreement may be extended again for another quarter.

b. FY18 Financial Audit and Update to FY18 Financial Plan

By law, SBGP is required to conduct an annual financial audit. Therefore, SBGP engaged SB & Company, LLC, a City-certified MBE accounting firm with significant government and nonprofit audit experience, to provide independent audit services for fiscal years 2018 through 2020. The audit report for FY18 was completed during the last quarter. The independent auditors issued an unmodified (clean) audit opinion on the financial statements, did not discover any instances of fraud or material weakness in internal controls, and received full cooperation from management.

However, during the audit fieldwork, the auditors recommended that SBGP make adjustments to its financial statements for the year ended June 30, 2018 in accordance with governmental fund accounting (GASB). SBGP continues to encumber funds on its balance sheet for Community Grants, Enhanced Services and Transformational Projects as it has in the past (upon public commitment), but SBGP now only expenses those items on its activity statement once draw/payment requests and supporting documents are received and payable. As a result, SBGP's FY18 program expenses decreased by approximately \$1.8 million. As previously stated, those funds remain encumbered for specific projects, and SBGP expects to expense those funds in FY19.

(See the 'FY18 Financial Audit' exhibit for the financial statements together with report of independent public accounts for the year ended June 30, 2018. The audited financials and audit report will be posted on the SBGP website and thereby made available to the general public. See also the 'Update to FY18 Financial Plan (Financial Statements)' exhibit for the financial statements for SBGP for the month and year ended June 30, 2018, including the noted adjustments.)

c. Update on and to the FY19 Financial Plan

Since SBGP received approximately \$6.47 million for FY18, more than the \$6 million of revenues included in the revised FY18 Financial Plan, SBGP has now revised its FY19 Financial Plan (budget) to show how these and other unspent or unallocated funds will be used in FY19. As previously explained, most of those funds remain encumbered for specific projects, and SBGP expects to expend those funds in FY19.

It is also important to note that SBGP's financial statements do not reflect funds planned for projects. SBGP encumbers funds on its balance sheet for Community Grants and Transformational Projects upon Board approval, since that constitutes a public commitment of funds. However, as previously explained, SBGP has been unable to secure master agreements for Enhanced Services and so has not been able to encumber all of these funds at once, even though they are budgeted and planned to be spent. This means that Enhanced Services have not appeared on SBGP's financials until an individual contract is signed with a specific service provider. However, this problem is expected to be corrected in the next quarter.

In addition, SBGP's financial statements do not reflect funds planned for projects under development, like upcoming Transformational Projects, or future grant cycles, even though SBGP plans to award an additional \$500,000 of grants in the Winter 2019 cycle. Furthermore, the implementation of some of these projects was initially delayed due to the temporary cash flow interruption described below and previously reported.

That said, SBGP has been working hard to build the internal infrastructure needed for a professional and well-managed organization. SBGP's priority is to get money out the door and into its communities in a way that is strategic, disciplined, equitable, and well-documented. Indeed, with the support of the Board, SBGP staff have been steadily resolving each challenge to getting money spent so that SBGP can execute programs faster, more effectively, and at larger scales.

(See the 'Update to FY19 Financial Plan (Financial Statements)' exhibit for the financial statements for SBGP for the month and quarter ended September 30, 2018 and the revised FY19 Financial Plan.)

d. Flow of SBGP's Local Impact Grants

During the first half of FY18, SBGP experienced a temporary cash flow interruption, which was resolved on a short-term basis in December 2017 when the City passed a supplemental budget bill for the temporary pass-through of SBGP's funding and began processing payments to SBGP. In order to provide a permanent resolution, Senator Ferguson sponsored Senate Bill 480 in the General Assembly of Maryland, which specifies that the State distribute SBGP's share of Local Impact Grants directly to SBGP, and the bill was approved effective July 1, 2018.

During the last quarter, SBGP received its final payment from the City for pass-through revenues through May 2018. SBGP also began receiving direct deposits from the State beginning with the Local Impact Grants for June 2018.

- 3. Program Management, Compliance, and Evaluation
 - a. MBE/WBE Participation

SBGP has not completed any projects subject to City MBE and WBE participation goals to date but continues to submit its program project budgets that are \$50,000 and greater to the MWBOO for determination of individual program and project MBE and WBE goals as necessary. Responses from the MWBOO have been somewhat delayed due to staff turnover in that office.

In addition, following Board of Estimates approval of SBGP's FY19 organizational budget, it was submitted to the Minority and Women's Business Opportunity Office (MWBOO) in early June 2017 for the purposes of calculating the organization's MBE and WBE participation goals for its operational and overhead costs. Receipt of final participation goals is pending.

b. Program Evaluation and Performance Measurement

The SBGP Strategic Plan calls for SBGP to significantly improve the vitality of the South Baltimore Gateway neighborhoods for all residents. In order to hold SBGP to this high standard, SBGP has begun to develop a performance measurement system to track and evaluate its performance using a range of metrics.

SBGP first set up a preliminary data collection system and developed an initial set of program activity metrics. SBGP then engaged a University of Maryland School of Public Policy (UMD SPP) master's student to help develop and implement social and economic health metrics related to SBGP's strategic focus areas. During FY18, the UMD SPP student conducted research and worked with staff and an advisory group of Board members on recommended metrics based on SBGP's Strategic Plan, best practices, available data sets, and other criteria. The baseline data available for the final metrics selected by SBGP is included in this report, and SBGP plans to continue to track, report, and assess these metrics on an annual basis moving forward.

SBGP plans to next begin assessing which data and metrics can help SBGP track and evaluate program performance and how best to collect and report that data. As SBGP is implementing new cloud-based workflow and grant reporting solutions, it will assess whether these tools could assist SBGP with its own program evaluation and performance measurement.

SBGP also tracks its Impact Investments towards MBE/WBE firms, local businesses, nonprofits, and social enterprises. Although most of the information is provided on a voluntary basis and SBGP continues collecting data on new and existing vendors, the report shows that SBGP is making serious efforts to direct its funding towards nonprofit partners, local businesses, MBE/WBE firms, and other Impact Investments

consistent with SBGP's mission. Of just over \$1.5 million of expenditures in FY18 and FY19, over 30 percent of those dollars constitute Impact Investments of one form or another. Approximately 80 percent of these Impact Investments went to nonprofit vendors, 86 percent went to city-based vendors, and 12 percent went to MBE/WBE vendors.

(See the 'Impact Investments Report', 'Social and Economic Health Metrics', and 'Program Activity Metrics' exhibits for more information.)

IV. Exhibits

- A. FY18 Audited Financial Statements and Audit Report
- B. Update to FY18 Financial Plan (Financial Statements)
- C. Update to FY19 Financial Plan (Financial Statements)
- D. Impact Investments Report
- E. Social and Economic Health Metrics
- F. Program Activity Metrics
- G. Summary and Profiles of Projects

A. FY18 Audited Financial Statements and Audit Report

SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY

Financial Statements Together with Report of Independent Public Accountants

For the Year Ended June 30, 2018



JUNE 30, 2018

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REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Board of Directors of The South Baltimore Gateway Community Impact District Management Authority

Report on the Financial Statements

We have audited the accompanying financial statements of the South Baltimore Gateway Community Impact District Management Authority (the Partnership) (a blended component unit of Baltimore City, Maryland), as of and for the year ended June 30, 2018, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

The Partnership's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Partnership's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Partnership's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Partnership as of June 30, 2018, and the respective change in its net position for the year ended June 30, 2018, in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Hunt Valley, Maryland October 22, 2018

SB + Company, SfC

Management's Discussion and Analysis June 30, 2018

Overview of the Financial Statements and Financial Analysis

The following is a discussion and analysis of the financial performance of the South Baltimore Gateway Community Impact District Management Authority dba the South Baltimore Gateway Partnership (the Partnership) for the fiscal year ended June 30, 2018 with 2017 for comparative purposes. The financial statements and accompanying notes should be read in conjunction with this discussion.

2018 Financial Highlights

- The assets of the Partnership exceeded its liabilities at the close of the most recent fiscal year by \$5,657,365 (fund balance). Of this amount, \$3,322,576 represents unassigned fund balance, while \$300,000 represents committed fund balance and \$2,034,789, represents assigned fund balance.
- The Partnership's total fund balance increased \$5,088,879, as revenue exceeded expenditures.

Statement of Financial Position

Fund balance over time, may serve as a useful indicator of a government's financial position. In the case of the Partnership, assets exceeded liabilities by \$5,657,365, at the close of the most recent fiscal year.

	 2018	2017		
Total Assets	\$ 5,902,747	\$	568,486	
Total Liabilities	245,382		-	
Fund Balance	\$ 5,657,365	\$	568,486	

Total assets increased by \$5,334,261, due to a full year of funding and operations. Total liabilities increased by \$245,382 due to a full year of operations. By comparison, the Partnership began operations during fiscal year 2017, so fiscal year 2017 assets and liabilities did not reflect a full year of operations. Assets increased by more than liabilities in fiscal year 2018 due to four principal factors. First, after bringing on staff, the Partnership had to spend several months working with neighborhood residents and city officials to develop an agreed-upon list of capital, maintenance, and programming expenditures, particularly for park-related programs. Second, the Partnership was unable to secure a master funding agreement with the City that would provide the legal framework for donating these benefits to the City. This required the Partnership to separately contract for each individual expenditure, which was time consuming. Third, the actual transfer of revenue was interrupted due to challenges described below, significantly reducing the period of time in the fiscal year during which the Partnership could actually expend funds. The reason for, and resolution of, this interruption of cash flow is described in greater detail below. Finally, the large investments in complex Transformational Projects that the Partnership engages in simply take long periods of time and fiduciary analysis to responsibly prepare.

Management's Discussion and Analysis June 30, 2018

Statement of Revenue, Expenditures and Change in Fund Balance (continued)

The Statement of Revenue, Expenditures and Change in Fund Balance present the year ended June 30, 2018, revenue, expenditures, and their effect on fund balance. Revenue consists of intergovernmental revenue. Expenditures consist of program and administrative activity.

	 2018	2017		
Revenue	\$ 6,470,566	\$	641,275	
Expenditures	 1,381,687		72,789	
Change in fund balance Fund balance, beginning of period	5,088,879 568,486		568,486 -	
Fund Balance, End of Period	\$ 5,657,365	\$	568,486	

Revenue increased by \$5,829,291, which was attributable to a full year of operations during fiscal year 2018. Expenditures increased \$1,308,898, which was due to a full year of operations during fiscal year 2018. By comparison, the Partnership began operations during fiscal year 2017, revenue and expenditures did not represent a full year of operations.

The revenue increase outpaced the expenditures increase in fiscal year 2018 due to the operating infrastructure the Partnership needed to build during its first full year of operations, as described above. In addition, a temporary cash flow interruption delayed some of the Partnership's program work and projects and related expenditures. During the first half of fiscal year 18, the Partnership experienced a temporary cash flow interruption due to an unforeseen procedural challenge: the General Counsel for the Comptroller of Maryland, in consultation with the Maryland Office of the Attorney General, determined that the authorizing legislation of the Partnership was not sufficiently clear that the funds designated for the Partnership could be disbursed directly to the Partnership as was the legislative intent and request by the City. The issue was resolved on a short-term basis with the assistance of the City of Baltimore; in December 2017, the City passed a supplemental budget bill for the temporary pass-through of the Partnership's funding and began processing payments to the Partnership. In order to provide a permanent resolution, Senate Bill 480 was approved so that the State could distribute the Partnership's share of Local Impact Grants directly to the Partnership effective July 1, 2018.

Management's Discussion and Analysis June 30, 2018

Economic Outlook

The State law authorizing the City to establish the Partnership specifies that, starting in Fiscal Year 2018, the Partnership shall receive not less than 50% of the Local Impact Grants from video lottery proceeds designated for Baltimore City. Absent a change of legislation, this allocation of funds will remain unchanged.

Because the three central Maryland casinos have the potential to cannibalize users from one another, the public revenues from all three casinos are pooled. This reduces the risk of a future decrease in revenue due to competition between casinos.

Actual Local Impact Grant revenues were lower in fiscal year 2017 than what had been projected, resulting in the Partnership decreasing its fiscal year 2017 budget by approximately \$500,000. Similarly, initial projections for fiscal year 2018 Local Impact Grant revenues suggested that the Partnership would receive \$7 million, and this number formed the basis for the Partnership's initial fiscal year 2018 budget; however, revised projections later suggested that the Partnership's fiscal year 2018 sum would be closer to \$6 million so the Partnership revised its budget accordingly. The Partnership's actual operating revenue for fiscal year 2018 is \$6.47 million. The Partnership has budgeted for Local Impact Grant revenue of \$6 million for fiscal year 2019 based on the projections for and actual fiscal year 2018 Local Impact Grant revenues.

Balance Sheet As of June 30, 2018

ASSETS	
Current Assets	
Cash	\$ 4,148,869
Due from the City/State	1,752,458
Prepaid Expenses	 1,420
Total Assets	\$ 5,902,747
LIABILITIES AND FUND BALANCE	
Liabilities	
Accounts payable	\$ 237,113
Payroll Liabilities	 8,269
Total Liabilities	245,382
Fund Balance	
Committed	300,000
Assigned	2,034,789
Unassigned	 3,322,576
Total Fund Balance	 5,657,365
TOTAL LIABILITIES AND FUND BALANCE	\$ 5,902,747

The accompanying notes are an integral part of this balance sheet.

Statement of Revenue, Expenditures, and Change in Fund Balance For the Year Ended June 30, 2018

Revenue	
Revenue	\$ 6,470,566
Expenditures Grant expense Enhanced services	278,389 565,259
Transformational project	262
Professional fees	22,924
Facilities and equipment	9,847
Operations	158,637
Payroll	322,819
Travel and meetings	1,514
Miscellaneous	22,036
Total Expenditures	1,381,687
Change in Fund Balance Fund balance, beginning of year	5,088,879 568,486
Fund Balance, End of Year	\$ 5,657,365

The accompanying notes are an integral part of this financial statement.

Notes to the Financial Statements June 30, 2018

1. ORGANIZATION

Authorizing Legislation

The South Baltimore Gateway Partnership (the Partnership) was established by law on September 12, 2016 as the South Baltimore Gateway Community Impact District Management Authority and is codified in the Baltimore City Code, Article 14 Section 19-4. Though neither an agency of city nor state government, the Authority is established as a governmental body to the greatest extent allowable by law. The Partnership implements the South Baltimore Gateway Master Plan, and under the Partnership's current strategic plan its main areas of focus are community development and revitalization, environmental sustainability, and health and wellness. The Partnership is funded by the Local Impact Grants generated by the three casinos in central Maryland: Horseshoe Casino, Maryland Live, and MGM Grand National Harbor. Under state law, not less than 50% of the Local Impact Grants that had previously been designated for the City of Baltimore have been reallocated for direct use by the Partnership.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting and Measurement Focus

The Partnership's activities are accounted for using the modified accrual basis of accounting and the current financial resources measurement focus. Under the modified accrual basis of accounting, revenues are recognized when susceptible to accrual (that is when they become both measurable and available). "Measurable" means the amount of the transaction can be determined and "available" means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period, considered by the Partnership to be one year. Expenditures are recorded when the related liabilities are incurred. The Partnership's financial statements are presented on a modified accrual basis, which is essentially the same as the full accrual basis; therefore, separate entity-wide statements are not presented.

Reporting Entity

For the fiscal year ending June 30, 2018, the Partnership's financial activity was included in the governmental funds of Baltimore City's financial statements. In future fiscal years, the Partnership is expected to serve as its own reporting entity.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingencies as of the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Notes to the Financial Statements June 30, 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Prepaid items

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both the government-wide and fund financial statements. The cost of prepaid items is recorded as expenditures when consumed rather than when purchased.

Revenue and Expenses

Revenue consists of intergovernmental revenue from the State of Maryland, which was passed through the City of Baltimore for July 2017 through May 2018 and then remitted directly to the Partnership beginning in June 2018. Expenditures consist of program and administrative expenses.

Fund Balance

In the fund financial statements, fund balances are classified in the following categories:

Committed

This category includes amounts constrained for a specific purpose by the Board using its highest level of decision-making authority, prior to year-end. As of June 30, 2018, the Partnership had \$300,000, as committed to serve as emergency reserves for future years to protect against potential funding fluctuations.

Assigned

This category includes amounts constrained by the intent to be used for a specific purpose by the Partnership. As of June 30, 2018, the Partnership had \$2,034,789, as assigned for the Partnership's commitments to program work and projects.

Unassigned

This category includes amounts not constrained by the Partnership prior to year-end. As of June 30, 2018, the Partnership had \$3,322,576 as unassigned as a result of the Partnership delaying some of its program work and projects due to the temporary cash flow interruption and the Partnership continuing to build operating infrastructure during its first full year of operations.

Notes to the Financial Statements June 30, 2018

3. CASH DEPOSITS WITH FINANCIAL INSTITUTIONS

Custodial credit risk-deposits

In the case of deposits, this is the risk that in the event of a bank failure, the Partnership's deposits may not be returned to it. As of June 30, 2018, the carrying amount of the Partnership's deposits were \$4,148,869 and the bank balance was \$4,150,612.

4. DUE FROM THE CITY/STATE

Due from the City/State represents the amount of intergovernmental revenue held by the City/State that has not yet been remitted to the Partnership. As of June 30, 2018, \$1,752,458 remained due from the City/State. This amount was collected subsequent to year end.

B. Update to FY18 Financial Plan (Financial Statements)

SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY Financial Statements

As of and For the Year Ended June 30, 2018

SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY STATEMENT OF FINANCIAL POSITION As of June 30, 2018

	ASSETS	
Current Assets Cash and Cash Equivalents	\$	4,148,870
Intergovernmental Revenue Receivable ¹	Ψ	1,752,458
Total Current Assets		5,901,328
Other Assets		
Prepaid Expenses		1,420
Total Other Assets		1,420
Total Assets ³	<u></u>	5,902,748
	LIABILITIES AND NET ASSETS	
Current Liabilities		
Accounts Payable	\$	166,237
Due to Related Party ⁴		70,877
PTO Liability		8,269
Total Current Liabilities		245,383
Fund Balance		
Committed ⁵		300,000
Assigned ²		2,034,789
Unassigned ⁶		3,322,576
Total Fund Balance		5,657,365
Total Liabilities and Fund Balance	<u>_\$</u>	5,902,748

Footnotes:

1. Due from City/State for April through June 2018; City invoiced on a quarterly basis.

2. Assigned fund balance includes encumbrances made for 1 FY17 Transformational Project totaling \$150,000; 1 FY18 Transformational Project totaling \$1,000,000; 2 FY17 Enhanced Services totaling \$115,000; 6 FY18 Enhanced Services totaling \$58,212; and 45 FY18 grants totaling 711,577. Of these 55 projects, 36 have fully executed agreements totaling \$736,718. Community Grants and Transformational Projects are encumbered following Board approval, and Enhanced Services are encumbered once a contract is executed for those services.

3. Total Assets of \$5,902,748 includes an Intergovernmental Revenue Receivable of \$1,752,458; \$2,034,789 of Total Assets is assigned/encumbered for Community Grants, Enhanced Services and Transformational Projects; \$300,000 is committed/restricted by the Board to serve as emergency reserves; and \$3,313,690 is unassigned and not yet committed. However, while not yet assigned, additional funds have been budgeted for anticipated overhead and program expenses as described in Footnote 6 below.

4. Administrative fee due to fiscal agent for services provided for April through June 2018.

5. Committed fund balance includes amounts restricted by the Board to serve as emergency reserves for future years to protect against potential funding fluctuations. This represents five percent of the projected revenues for FY18.

6. Unassigned fund balance includes amounts not yet committed, restricted or encumbered. However, while not yet assigned, additional funds have been budgeted for anticipated overhead and program expenses. Related to program expenses:

- Community Grants are encumbered following Board approval of funding awards two times each fiscal year – awards for the Summer application cycle are approved in the Fall, and awards for the Winter application cycle are approved in the Spring.

- Enhanced Services are encumbered once a contract is executed for those services. SBGP previously completed a comprehensive, District-wide needs assessment, which was then transformed into a joint, multi-year Implementation Plan to address those needs through investments in Enhanced Services. The Implementation Plan includes \$1.5 million in SBGP spending per year over the coming years. SBGP has been working with the City on a master agreement covering the majority of Enhanced Services. A significant encumbrance will be made for those services once that agreement is finalized and executed. Negotiations and contracting for additional Enhanced Services are also underway.

- Transformational Projects are encumbered following Board approval. These Projects require significant amounts of time and effort to cultivate, evaluate the pros and cons of each possible opportunity, and establish clear criteria for SBGP involvement. SBGP is actively cultivating, reviewing and assessing potential Transformational Projects it expects to undertake in the future.

No attest assurance is provided.

SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY STATEMENTS OF ACTIVITIES

EMENTS OF ACTIV For the Year Ended

June 30, 2018

	Month of June 2018			ar Ended e 30, 2018	Approved Budget FY18		Variance to Approved Budget FY18		Revised Budget FY18	
REVENUES	June	2018	Jun	2 30, 2018	<u>Bu</u>	uget F 1 16	<u>Bu</u>	<u>uget F 1 18</u>		<u>F118</u>
Intergovernmental Revenue (Local Impact Funding) ¹	\$	581,360	\$	6,470,565	\$	7,000,000	\$	(529,435)	\$	6,000,000
Unprogrammed Funds (Carry Forward) ²		-		-		142,283		(142,283)		53,486
Total Revenues		581,360		6,470,565		7,142,283		(671,718)		6,053,486
PROGRAM EXPENSES										
Community Grants ⁹		1,045		252,875		1,216,692		963,817		987,373
Other Program Expenses ¹⁰		3,379		25,514		-		(25,514)		22,458
Enhanced Services11		118,575		564,713		1,825,038		1,260,325		1,434,657
Other Program Expenses ¹⁰		391		547		-		(547)		80,090
Transformational Projects12		-		-		3,041,728		3,041,728		2,514,747
Other Program Expenses ¹⁰		-		262				(262)		9,831
Total Program Expenses		123,390		843,911		6,083,458		5,239,547		5,049,150
Net Revenue after Program Expenses		457,970		5,626,654		1,058,825		4,567,829		1,004,330
OVERHEAD EXPENSES										
Audit Fee ³		-		7,500		5,000		(2,500)		5,000
Equipment		400		800		25,000		24,200		5,000
Fiscal Agent ⁴		37,349		148,298		125,000		(23,298)		209,630
Bank Fees		-		747		-		(747)		
Insurance ⁵		123		17,927		25,000		7,073		25,000
Marketing and Communications		249		546		50,000		49,454		46,000
Miscellaneous		68		536		5,000		4,464		5,000
Printing and Copying		146		146		1,500		1,354		1,500
Professional Services ¹⁴		4,950		15,424		75,000		59,576		7,500
Rent and Utilities ⁶		1,050		9,047		12,600		3,553		10,000
Salaries and Staff Benefits7		32,690		322,819		362,375		39,556		370,500
Staff Training and Development		1,000		3,573		5,000		1,427		5,000
Supplies		2,250		2,705		8,000		5,295		5,000
Travel and Meetings		1,225		3,507		2,000		(1,507)		2,000
Telecommunication ⁸		600		4,200				(4,200)		7,200
Total Overhead Expenses		82,100		537,775		701,475		163,700		704,330
Total Expenses		205,490		1,381,686		6,784,933		5,403,247		5,753,486
Funding Reserve ¹³		-		-		350,000		(350,000)		300,000
Change in Net Assets		375,870		5,088,879		7,350		4,381,529		
Net Assets, June 1, 2018 and July 1, 2017, respectively	:	5,281,495		568,486		-		-		
Net Assets, June 30, 2018	¢	5,657,365	S	5,657,365	\$	7,350	\$	4,381,529	\$	

Footnotes:

1. Initial State projections for FY18 Local Impact Grant revenues suggested that SBGP would receive approximately \$7 million, and this number formed the basis for SBGP's approved FY18 budget. However, revised projections suggested that SBGP's FY18 revenues would be approximately \$6 million so SBGP revised its budget accordingly.

2. This figure is provided for information only. Under GAAP, any sums carried forward are included in net assets.

3. For the FY17 audit, SBGP engaged a City-certified MBE firm for \$7,500.

4. Administrative fee for fiscal and grant management services. The contract with Healthy Neighborhoods, Inc. is effective July 2017 through September 2018 and includes an annual administrative fee of \$75,540 plus additional grant management fees for additional projects beyond the contracted thresholds.

5. Includes annual premiums for all insurance policies.

6. SBGP signed month-to-month membership agreements for co-working space beginning September 2017.

7. Includes salary and benefits for 4 employees.

8. Includes reimbursements for staff use of personal phones and reimbursements for Communications Fellows's use of personal phones, computers, data and internet.

9. Community Grants include 22 FY18 grants. Community Grants are encumbered following Board approval of funding awards two times each fiscal year – awards for the Summer application cycle are approved in the Fall, and awards for the Winter application cycle are approved in the Spring – and then expensed when grant draw/payment requests are received and payable. See Quarterly Report narrative and summary and profiles of projects for additional detail.

10. Include major printing, grantmakers association membership, and other miscellaneous expenses.

11. Enhanced Services include 4 FY17 contracts and 12 FY18 contracts. SBGP is also reviewing, assessing and preparing additional potential enhanced services to undertake in the future. See narrative report for additional detail.

12. Transformational Projects are encumbered following Board approval and then expensed when payment requests are received and payable. These projects require significant amounts of time and effort to cultivate, evaluate the pros and cons of each possible opportunity, and establish clear criteria for SBGP involvement. SBGP is actively cultivating, reviewing and assessing potential Transformational Projects it expects to undertake in the future. See Quarterly Report narrative and summary and profiles of projects for additional detail.

13. Five percent of projected revenues to be reserved for future years as a hedge against future funding fluctuations.

14. Includes fellowship recruiting fees for three managers and legal fees.

C. Update to FY19 Financial Plan (Financial Statements)

SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY

Financial Statements As of and For the Month and Three Months Ended September 30, 2018

SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY STATEMENT OF FINANCIAL POSITION As of September 30, 2018

ASSETS		
Current Assets	<u>^</u>	
Cash and Cash Equivalents	\$	5,943,136
Intergovernmental Revenue Receivable ¹		1,161,213
Total Current Assets		7,104,349
Total Assets ³	\$	7,104,349
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts Payable	\$	138,874
Due to Related Party ⁴		58,541
PTO Liability		27,730
Total Current Liabilities		225,145
Fund Balance		
Committed ⁵		600,000
Assigned ²		2,676,673
Unassigned ⁶		3,602,531
Total Fund Balance		6,879,204
Total Liabilities and Fund Balance	\$	7,104,349

Footnotes:

1. Due from State for August and September 2018.

2. Assigned fund balance includes encumbrances made for 2 FY18 Transformational Projects totaling \$1,124,601; 1 FY17 Enhanced Services totaling \$15,000; 11 FY18 Enhanced Services totaling \$471,111; 33 FY18 grants totaling \$566,422; and 23 FY19 grants totaling \$499,539. Community Grants and Transformational Projects are encumbered following Board approval, and Enhanced Services are encumbered once a contract is executed for those services.

3. Total Assets of \$7,104,349 includes an Intergovernmental Revenue Receivable of \$1,161,213; \$2,676,673 of Total Assets is assigned/encumbered for Community Grants, Enhanced Services and Transformational Projects; \$600,000 is committed/restricted by the Board to serve as emergency reserves; and \$3,602,531 is unassigned and not yet committed. However, while not yet assigned, additional funds have been budgeted for anticipated overhead and program expenses as described in Footnote 6 below.

4. Administrative fee due to fiscal agent for services provided July through September 2018.

5. Committed fund balance includes amounts restricted by the Board to serve as emergency reserves for future years to protect against potential funding fluctuations. This represents five percent of the projected revenues for FY18 and FY19 or the total Committed Fund Balance as of 6/30/2019.

6. Unassigned fund balance includes amounts not yet committed, restricted or encumbered. However, while not yet assigned, additional funds have been budgeted for anticipated overhead and program expenses. Related to program expenses:

- Community Grants are encumbered following Board approval of funding awards two times each fiscal year – awards for the Summer application cycle are approved in the Fall, and awards for the Winter application cycle are approved in the Spring.

Enhanced Services are encumbered once a contract is executed for those services. SBGP previously completed a comprehensive, District-wide needs assessment, which was then transformed into a joint, multi-year Implementation Plan to address those needs through investments in Enhanced Services. The Implementation Plan includes \$1.5 million in SBGP spending per year over the coming years. SBGP has been working with the City on master agreements covering the majority of Enhanced Services. A significant encumbrance will be made for those services once both agreements are finalized and executed. Negotiations and contracting for additional Enhanced Services are also underway.
 Transformational Projects are encumbered following Board approval. These Projects require significant amounts of time and effort to

- Transformational Projects are encumbered following Board approval. These Projects require significant amounts of time and error to cultivate, evaluate the pros and cons of each possible opportunity, and establish clear criteria for SBGP involvement. SBGP is actively cultivating, reviewing and assessing potential Transformational Projects it expects to undertake in the future.

No attest assurance is provided.

SOUTH BALTIMORE GATEWAY COMMUNITY IMPACT DISTRICT MANAGEMENT AUTHORITY STATEMENTS OF ACTIVITIES

For the Month and Three Months Ended

September 30, 2018

	Month of September 2018	Three Months Ended September 30, 2018	Revised Budget FY19 ¹⁴	Variance to Revised Budget FY19	Original Budget FY19	
REVENUES	6 501 721	0 1 745 451	e (000 000	e (4.254.540)	e (000 00)	
Intergovernmental Revenue (Local Impact Funding) Total Revenues	\$ 581,731 581,731	<u>\$ 1,745,451</u> 1,745,451	\$ 6,000,000 6,000,000	\$ (4,254,549) (4,254,549)	\$ 6,000,000 6,000,00	
PROGRAM EXPENSES						
Community Grants ⁷	106,190	143,946	1,711,455	1,567,509	900,62	
Salaries and Benefits8	7,809	22,201	175,265	153,064		
Other Program Expenses ⁹	3,686	9,249	51,080	41,831	27,00	
Enhanced Services ¹⁰	56,983	99,283	3,139,441	3,040,158	1,386,44	
Salaries and Benefits ⁸	10,419	29,084	261,648	232,564		
Other Program Expenses ⁹	200	200	14,000	13,800	5,00	
Transformational Projects1	-	25,399	4,988,388	4,962,989	2,314,07	
Salaries and Benefits ⁸	3,500	9,954	43,540	33,586		
Other Program Expenses ⁹	17,902	26,898	85,000	58,102	5,00	
Total Program Expenses	206,689	366,214	10,469,817	10,103,603	4,638,14	
Net Revenue after Program Expenses	375,042	1,379,237	(4,469,817)	5,849,054	10,638,14	
OVERHEAD EXPENSES						
Accounting ¹²	2,584	7,752	50,000	42,248	50,00	
Audit Fee ¹	-	4,000	11,000	7,000	11,00	
Consulting ¹⁵	-	-	-	-	80,00	
Bank Fees	155	1,193	3,365	2,172	1,30	
Business Meals and Entertainment	367	392	4,500	4,108	4,50	
Equipment	-	-	3,680	3,680	48	
Fiscal Agent ²	33,169	58,541	50,000	(8,541)	25,00	
Insurance ³	122	12,459	25,000	12,541	25,00	
Legal Fees	1,866	3,131	25,000	21,869	25,00	
Marketing and Communications	400	561	63,204	62,643	30,00	
Miscellaneous ¹⁶	-	-	25,000	25,000	1,00	
Postage and Mailing	-	-	100	100	10	
Printing and Copying	-	240	100	(140)	10	
Rent and Utilities ⁴	-	2,025	20,505	18,480	20,50	
Salaries and Staff Benefits	15,426	66,078	276,858	210,780	767,52	
Staff Training and Development	-	-	10,000	10,000	10,00	
Supplies	90	289	4,500	4,211	4,50	
Travel and Meetings	9	37	1,500	1,463	1,50	
Telecommunication	225	700	4,350	3,650	4,35	
Total Overhead Expenses	54,413	157,398	578,662	421,264	1,061,85	
Total Expenses	261,102	523,612	11,048,479	10,524,867	5,700,00	
Change in Net Assets	320,629	1,221,839	(5,048,479)	6,270,318	300,00	
Fund Balance, September 1, 2018 and July 1, 2018, respectively	6,558,575	5,657,365	5,648,479	-		
Fund Balance, September 30, 2018 ¹³	\$ 6,879,204	\$ 6,879,204	\$ 600,000	\$ 6,270,318	\$ 300,00	

Footnotes:

1. For the FY18 audit, SBGP engaged a City-certified MBE firm for \$11,000.

2. Administrative fee for fiscal and grant management services. The contract with Healthy Neighborhoods, Inc. is effective July 2018 and was extended from September 30, 2018 through December 31, 2018. The contract includes a six month administrative fee of \$37,770 plus additional grant management fees for additional projects beyond the contracted thresholds.

3. Includes annual premiums for some commercial insurance policies.

4. Month-to-month membership agreements for co-working space.

5. Includes salary and benefits for 2 Operational employees. Salaries and benefits for program employees were moved from overhead expenses to program expenses to more accurately represent overhead and program expenses.

6. Includes reimbursements for staff use of personal phones.

7. Community Grants include expenses related to 18 FY18 grants. Community Grants are encumbered following Board approval of funding awards two times each fiscal year - awards for the Summer

application cycle are approved in the Fall, and awards for the Winter application cycle are approved in the Spring - and then expensed when grant draw/payment requests are received and payable. See Quarterly Report narrative and summary and profiles of projects for additional detail.

8. Includes salary and benefits for 1 Community Grants employee; salary, wages, and benefits for 2 Enhanced Services employees, and a 30% allocation of salary and benefits for 1 Transformational Projects employee. Salaries and benefits for program employees were moved from overhead expenses to program expenses to more accurately represent overhead and program expenses.

9. Include miscellaneous indirect program expenses, including the grants Technical Support Officer (contractual), funds for a technical assistance program for grantees, and part time consultant services for Transformational Projects (which were moved from overhead expenses to more accurately represent overhead and program expenses).

10. Enhanced Services include expenses related to 10 FY18 projects. Enhanced Services are encumbered once a contract is executed for those services and then expensed when payment requests are received and payable. SBGP previously completed a comprehensive, District-wide needs assessment, which was then transformed into a joint, multi-year Implementation Plan to address those needs through investments in Enhanced Services. The Implementation Plan to address those needs through investments of Enhanced Services. A significant encumbrance will be made for those services one both agreements are finalized and executed. Negotiations and contracting for additional Enhanced Services are also unders Sec Quarterly Report narrative and summary and profiles of projects for additional detail.

11. Transformational Projects are encumbered following Board approval and then expensed when payment requests are received and payable. These projects require significant amounts of time and effor cultivate, evaluate the pros and cons of each possible opportunity, and establish clear criteria for SBGP involvement. SBGP is actively cultivating, reviewing and assessing potential Transformational Projects it expects to undertake in the future. See Quarterly Report narrative and summary and profiles of projects for additional detail.

12. Fees for third-party accounting services. The contract with C.E.A. Scholtes & Associates is effective July 2018 and includes hourly rates.

13. \$600,000 is committed/restricted by the Board to serve as emergency reserves for future years to protect against potential funding fluctuations. This represents five percent of the projected revenues for FY18 and FY19 or the total Committed Fund Balance as of 6/30/2019.

14. In general and in the aggregate, the Revised Budget FY19 is equal to the Original Budget FY19 plus funds received for FY18 but not actually expensed as of June 30, 2018. All funds have either been assigned to/encumbered for active projects or budgeted for anticipated overhead and program expenses.

15. Consultant services for Transformational Projects were moved to program expenses to more accurately represent overhead and program expenses.

16. Includes contingency funds.

No attest assurance is provided.

D. Impact Investments Report

		<u>FY19</u>	(Cash Account Percent of Impact Investments	ing) Percent of Total		FY18 and FY	7 <u>19 (Cash Accor</u> Percent of Impact Investments	<u>unting)</u> Percent of Total
<u>Total</u>								
	Vendors	37 \$ 411 652 04	1		ć	1 5 7 5 6 6 0 4		
	Expenditures	\$ 411,653.04			Ş	1,527,566.94		
Impact Investments								
	Vendors	10)			16		
	Expenditures	\$ 152,536.56		37.05%	\$	509,549.91		33.36%
MBE/WBE (combined		-						
	Vendors	3		F 6 6 6	1	4		
	Expenditures	\$ 21,895.93	14.35%	5.32%	\$	60,833.27	11.94%	3.98%
MBE (alone)	Vandara	1				2		
	Vendors	1 \$ 4,000.00	. 2.62%	0.07%	ć	2 29,500.00	5.79%	1 0 2 0/
WBE (alone)	Expenditures	\$ 4,000.00	2.02%	0.97%	\$	29,500.00	5.79%	1.93%
	Vendors	2	,			2		
	Expenditures	\$ 17,895.93	. 11.73%	4.35%	\$	31,333.27	6.15%	2.05%
		<i>\(\</i>			Ŧ	01)000117	0.2070	2.007.0
Local Business Enterg	orises				-			
	Vendors	9)			15		
	Expenditures	\$ 137,536.56	90.17%	33.41%	\$	494,549.91	97.06%	32.38%
District								
	Vendors	2	2			2		
	Expenditures	\$ 10,925.00	7.16%	2.65%	\$	33,409.74	6.56%	2.19%
Baltimore City								
	Vendors	5				9	/	
C	Expenditures	\$ 120,511.56	79.01%	29.28%	\$	405,956.15	79.67%	26.58%
Greater Baltimore	Vendors	2				4		
	Expenditures	2 \$ 6,100.00	4.00%	1.48%	\$	4 55,184.02	10.83%	3.61%
	Experialtares	\$ 0,100.00	4.0078	1.4870	ڔ	55,184.02	10.8378	3.0170
Other Impact Investm	nent							
	Vendors	8	5			12		
	Expenditures	\$ 143,250.97	93.91%	34.80%	\$	462,671.37	90.80%	30.29%
501(c)(3) Nonprofit	-							
	Vendors	5	i			7		
	Expenditures	\$ 128,155.04	84.02%	31.13%	\$	406,775.44	79.83%	26.63%
Social Enterprises (e.				_				
	Vendors	0				0		
	Expenditures	\$ -	0.00%	0.00%	\$	-	0.00%	0.00%
Other (e.g. small bus		-						
	Vendors	3		•		5		
	Expenditures	\$ 15,095.93	9.90%	3.67%	\$	55,895.93	10.97%	3.66%

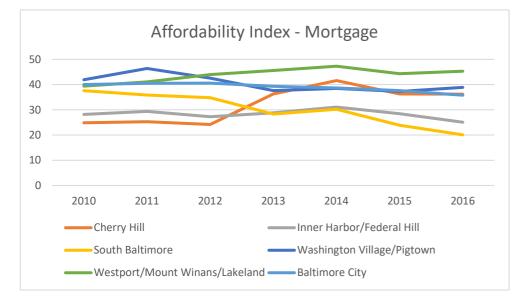
E. Social and Economic Health Metrics

Strategic Objective:

To significantly improve the vitality of the South Baltimore Gateway neighborhoods for all residents regardless of their background or income.

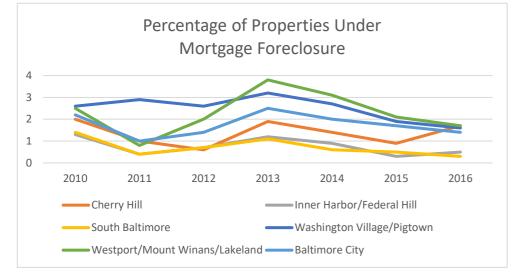
Action	Metric	<u>Source</u>
Community Development and Revitalization	Affordability Index - Mortgage	BNIA
	Affordability Index - Rent	BNIA
Improve the quality of neighborhoods by:	Percentage of Properties Under Mortgage Foreclosure	BNIA
- Increasing the marketability of properties.	Percentage of Residential Properties that are Vacant and Abandoned	BNIA
 Stabilizing and improving housing. Promoting redevelopment and investment. 	Number of New Construction Permits per 1,000 Residential Properties	BNIA
	Percentage of Residential Properties with Rehabilitation Permits Exceeding \$5,000	BNIA
	Percent of Commercial Properties with Rehab Permits Above \$5,000	BNIA
Environmental Sustainability	Number of Trees Planted	BNIA
	Percent of Area Covered by Trees	BNIA
Make neighborhoods greener, cleaner, and healthier by:	Is It Safe to Swim in the Tidal Patapsco?	Waterfront
- Improving and upgrading parks and other green space.		Partnership of
- Increasing tree canopies.		Baltimore
- Assuring clean air and water.	Rate of Dirty Streets and Alleys Reports per 1,000 Residents	BNIA
	Rate of Clogged Storm Drain Reports per 1,000 Residents	BNIA
Health and Wellness	Average Healthy Food Availability Index	BNIA
	Percentage of Land Covered by Food Desert	Batimore City
Ensure that all people in the area have equitable		Health
opportunities to lead healthy lifestyles by expanding access		Department
to:	Age-Adjusted Mortality Rate (Deaths per 10,000): Diabetes	Batimore City
- Healthy foods.		Health
- Wellness program.		Department
- Space for recreation and physical activity.	Number of Community Managed Open Spaces	BNIA

Metrics (Community Development and Revitalization):



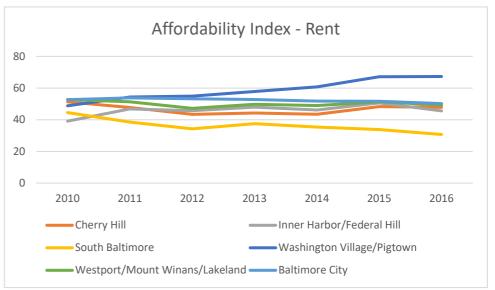
Description: Percentage of households that pay more than 30% of their total household income on mortgage and other housing-related expenses.

Source: BNIA (https://bniajfi.org/indicators/Housing % 20 And % 20 Community % 20 Development/affordm)

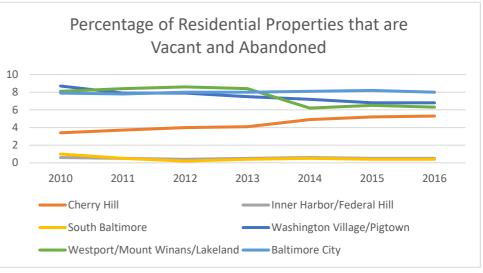


Description: Percentage of properties where the lending company or loan servicer has filed a foreclosure proceeding with the Baltimore City Circuit Court out of all residential properties within an area. This is not a measure of actual foreclosures since not every property that receives a filing results in a property dispossession.

Source: BNIA (https://bniajfi.org/indicators/Housing%20and%20Community%20Development/fore)

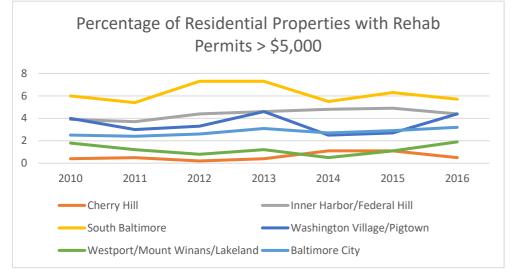


Description: Percentage of households that pay more than 30% of their total household income on rent and related expenses out of all households in an area. **Source:** BNIA (https://bniajfi.org/indicators/Housing%20And%20Community%20Development/affordr)



Description: Percentage of residential properties that have been classified as being vacant and abandoned by the Baltimore City Department of Housing out of all properties. Properties are classified as being vacant and abandoned if: the property is not habitable and appears boarded up or open to the elements; the property was designated as being vacant prior to the current year and still remains vacant; and the property is a multi-family structure where all units are considered to be vacant. **Source:** BNIA (https://bniajfi.org/indicators/Housing%20And%20Community%20Development/affordm)

Metrics (Community Development and Revitalization) (continued) :



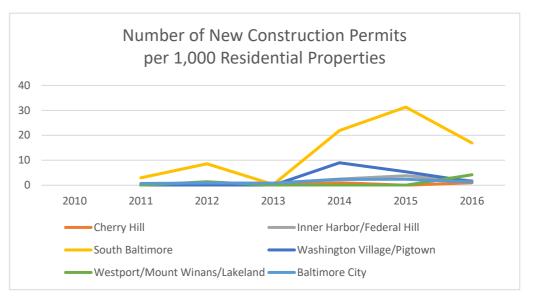
Description: Percent of residential properties that have applied for and received a permit to renovate the interior and/or exterior of a property where the cost of renovation will exceed \$5,000. The threshold of \$5,000 is used to differentiate a minor and more significant renovation project.

Source: BNIA (https://bniajfi.org/indicators/Housing%20and%20Community%20Development/resrehab)



Description: Percentage of properties that are investing within their current establishment and not the level of their investment. Permits for work below \$5,000 are considered to be minor and not included in this indicator. A single establishment can apply for and receive multiple permits.

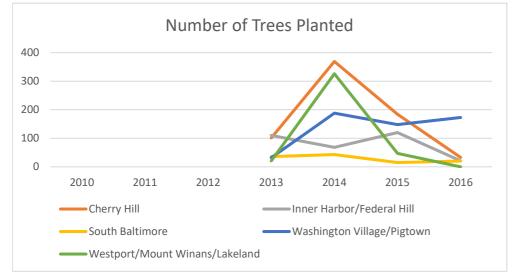
Source: BNIA (https://bniajfi.org/indicators/Workforce%20and%20Economic%20Development/crehab)



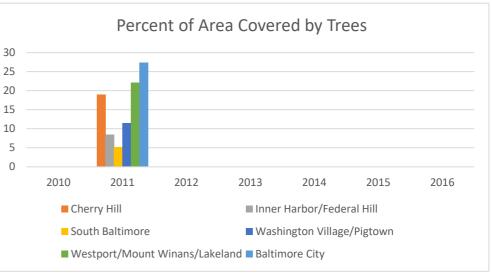
Description: Number of permits issued for new residential buildings per 1,000 existing residential properties within a community. The permits are analyzed by date of issue and not date of completion.

Source: BNIA (https://bniajfi.org/indicators/Housing%20And%20Community%20Development/constper)

Metrics (Environmental Sustainability):

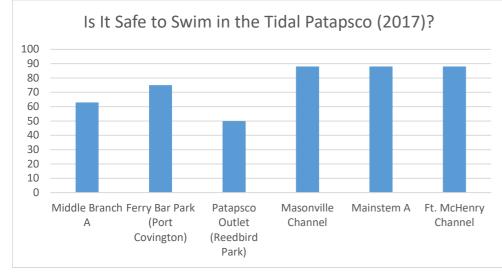


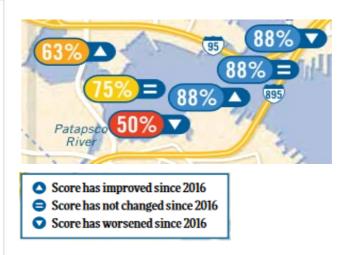
Description: Number of trees planted annually by the TreeBaltimore program. **Source:** BNIA (https://bniajfi.org/indicators/Sustainability/treepInt)



Description: Percent of total land area comprised of tree canopy. The primary sources for this land cover layer were 2004 pan-sharpened 1m Ikonos satellite imagery, a normalized Digital Surface Model (nDSM) derived from 2006 LiDAR data, and LiDAR intensity data resulting from the 2006 acquisition. Other sources of data include the City's planimetric GIS database (building footprints and road casing polygons). The land cover classification was performed using automated object-based image analysis (OBIA) techniques in Definiens Developer/eCognition Server. No accuracy assessment was conducted, but the dataset was thoroughly reviewed at a scale of 1:2000. Over 370 corrections were made to the classification.

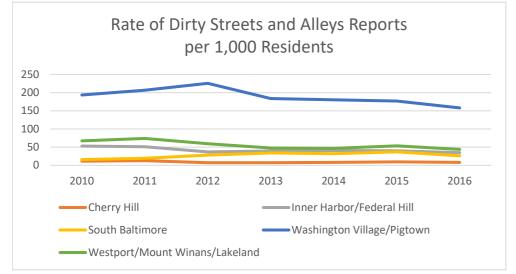
Source: BNIA (https://bniajfi.org/indicators/Sustainability/trees)





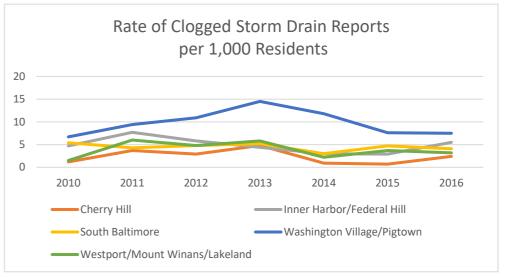
Description: Percentage of time water samples met the Fecal Bacteria standard for swimming from May through September. **Source:** Waterfront Partnership of Baltimore (https://baltimorewaterfront.com/waterfront-partnership-unveils-new-annual-harbor-heartbeat-report/)

Metrics (Environmental Sustainability) (continued) :



Description: Rate of service requests for dirty streets and alleys through Baltimore's 311 system per 1,000 residents. More than one service request may be made for the same issue but is logged as a unique request.

Source: BNIA (https://bniajfi.org/indicators/Sustainability/dirtyst)



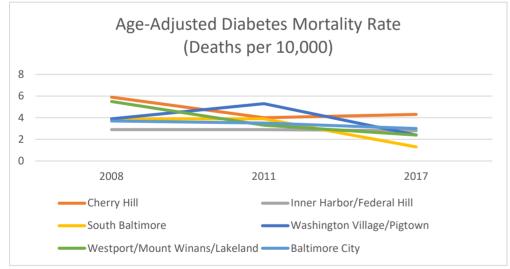
Description: Rate of service requests for addressing clogged storm drains made through Baltimore's 311 system per 1,000 residents. More than one service request may be made for the same issue but is logged as a unique request.

Source: BNIA (https://bniajfi.org/indicators/Sustainability/clogged)

Metrics (Health & Wellness):

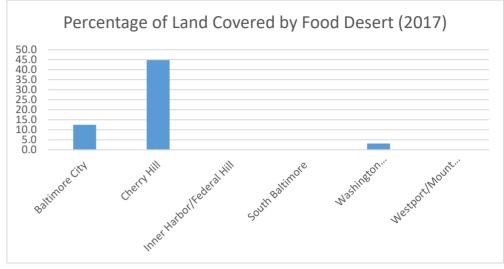


Description: HFAI scores range from zero to 28.5, with higher scores indicating more availability of healthy and whole food in a food store. The Johns Hopkins Center for a Livable Future (CLF) calculated HFAI scores for all food stores in Baltimore using an adapted version of the NEMS-S (Nutrition Environment Measures Survey in Stores) tool, which was developed to measure the nutritional environment of food retail stores and was designed to assess healthy food availability in grocery and convenience stores. CLF obtained a food permit list from the Baltimore City Health Department, which includes all sites that sell food, such as stores, restaurants, and temporary locations such as farmers' market stands and street carts. **Source:** BNIA (https://bniajfi.org/indicators/Children%20and%20Family%20Health/hfai)



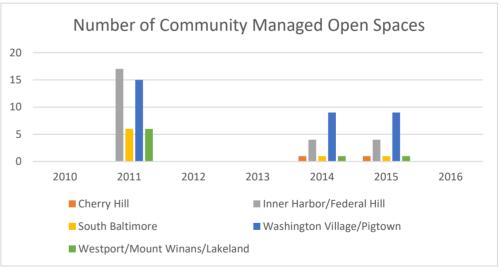
Description: Age-adjusted mortality represents the number of deaths per 10,000 people per year assuming that each neighborhood had the same age structure (similar numbers of people in each age group). Age adjustment is done so that a neighborhood with a proportionally large number of elderly people (who are more likely to die because of their age) does not show a higher mortality rate simply because of the older age of its inhabitants. Direct age-adjustment was conducted using the 2000 US standard population and the following age groups, consistent with BNIA: < 1 year, 1-14 years, 15-24 years, 25-44 years, 45-64 years, 65-84 years, 85+ years.

Source: Baltimore Health Dept. (https://health.baltimorecity.gov/neighborhoods/neighborhood-health-profile-reports)



Description: The percentage of land area that is covered by a food desert, an area where the distance to a supermarket or supermarket alternative is more than 1/4 mile, the median household income is at or below 185% of the Federal Poverty Level, over 30% of households have no vehicle available, and the average Healthy Food Availability Index score for all food stores is low. The 2015 Baltimore City Food Desert shapefile, available for download on the Maryland Food System Map website at http://mdfoodsystemmap.org/glossary/baltimore-city-food-deserts-2/, was split along CSA boundaries, and an amount of food desert area was calculated per CSA; this was then divided by land area to provide a percentage of coverage.

Source: Baltimore Health Dept. (https://health.baltimorecity.gov/neighborhoods/neighborhood-health-profile-reports)



Description: Number of community managed open spaces in an area that include community gardens (food-producing or ornamental), Adopt-A-Lots, or some other green space managed by the community.

Source: BNIA (https://bniajfi.org/indicators/Sustainability/cmos/2015)

F. Program Activity Metrics

ALL PROGRAMS:

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	25	\$502,535	100%	\$0	0.00
FY18	79	\$3,016,725	100%	\$16,262,085	5.39
To Date	109	\$3,784,261	100%	\$21,030,810	5.56

PROGRAM AREAS:

COMMUNITY GRANTS

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	25	\$502 <i>,</i> 535	100%	\$0	0.00
FY18	54	\$961,968	32%	\$142,085	0.15
To Date	79	\$1,464,504	39%	\$142,085	0.10

ENHANCED SERVICES

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	0	\$0	0%	\$0	0.00
FY18	23	\$904,757	30%	\$670,000	0.00
To Date	28	\$1,169,757	31%	\$5,438,725	4.65

TRANSFORMATIONAL PROJECTS

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	0	\$0	0%	\$0	
FY18	2	\$1,150,000	38%	\$15,450,000	13.43
To Date	2	\$1,150,000	30%	\$15,450,000	13.43

STRATEGIC PRIORITY AREAS:

COMMUNITY DEVELOPMENT & REVITALIZATION

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	18	\$349,535	70%	\$0	0.00
FY18	50	\$2,170,089	72%	\$15,592,085	7.18
To Date	70	\$2,634,624	70%	\$20,210,810	7.67

ENVIRONMENTAL SUSTAINABILITY

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	7	\$190,170	38%	\$0	0.00
FY18	18	\$445,322	15%	\$670,000	1.50
To Date	25	\$635,492	17%	\$670,000	1.05

HEALTH & WELLNESS

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	8	\$188,170	37%	\$0	0.00
FY18	34	\$1,990,441	66%	\$15,588,000	7.83
To Date	45	\$2,328,611	62%	\$15,738,000	6.76

OVERLAP* - STRATEGIC PRIORITY

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	5	\$135,170	27%	\$0	0.00
FY18	17	\$1,475,891	49%	\$15,588,000	10.56
To Date	22	\$1,611,061	43%	\$15,588,000	9.68

*Note that the sums of the figures for the three strategic priority areas are greater than the totals or 100%. This is because certain grants, services and projects address more than one strategic priority.

ALL PROGRAMS (continued):

DISTRICT AREAS:

EAST

	SBGP Funding	% of Total
FY19	\$126,063	25%
FY18	\$417,837	14%
To Date	\$596,841	16%

WEST

	SBGP Funding	% of Total
FY19	\$228,282	45%
FY18	\$338,091	11%
To Date	\$649,020	17%

SOUTH

	SBGP Funding	% of Total
FY19	\$148,190	29%
FY18	\$2,260,797	75%
To Date	\$2,538,399	67%

COMMUNITY GRANTS:

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	25	\$502,535	100%	\$0	0.00
FY18	54	\$961,968	100%	\$142,085	0.15
To Date	79	\$1,464,504	100%	\$142,085	0.10

STRATEGIC PRIORITY AREAS:

GRANT TIERS:

COMMUNITY DEVELOPMENT & REVITALIZATION

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	18	\$349,535	70%	\$0	0.00
FY18	34	\$633,461	66%	\$142,085	0.22
To Date	52	\$982 <i>,</i> 996	67%	\$142,085	0.14

ENVIRONMENTAL SUSTAINABILITY

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	7	\$190,170	38%	\$0	0.00
FY18	11	\$199,881	21%	\$0	0.00
To Date	18	\$390,051	27%	\$0	0.00

HEALTH & WELLNESS

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	8	\$188,170	37%	\$0	0.00
FY18	22	\$331,788	34%	\$138,000	0.42
To Date	30	\$519 <i>,</i> 958	36%	\$138,000	0.27

OVERLAP* - STRATEGIC PRIORITY

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	5	\$135,170	27%	\$0	0.00
FY18	10	\$183,281	19%	\$138,000	0.75
To Date	15	\$318,451	22%	\$138,000	0.43

SMALL					
	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	15	\$71,969	14%	\$0	0.00
FY18	35	\$152,677	16%	\$2,900	0.02
To Date	50	\$224,646	15%	\$2,900	0.01

MEDIUM

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	4	\$169,400	34%	\$0	0.00
FY18	9	\$246,000	26%	\$0	0.00
To Date	13	\$415,400	28%	\$0	0.00

LARGE

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	4	\$258,170	51%	\$0	0.00
FY18	7	\$475,000	49%	\$0	0.00
To Date	11	\$733,170	50%	\$0	0.00

DISCRETIONARY

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	2	\$2,996	1%	\$0	0.00
FY18	3	\$88,291	9%	\$139,185	1.58
To Date	5	\$91,287	6%	\$139,185	1.52

*Note that the sums of the figures for the three strategic priority areas are greater than the totals or 100%. This is because certain grants, services and projects address more than one strategic priority.

COMMUNITY GRANTS (continued):

GRANTEE TYPES:

501c3

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	16	\$393,834	78%	\$0	0.00
FY18	41	\$810,728	84%	\$140,900	0.17
To Date	57	\$1,204,562	82%	\$140,900	0.12

NON-501c3

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	6	\$68,702	14%	\$0	0.00
FY18	13	\$151,240	16%	\$1,185	0.01
To Date	19	\$219,942	15%	\$1,185	0.01

GOVERNMENT

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	1	\$30,000	6%	\$0	0.00
FY18	0	\$0	0%	\$0	0.00
To Date	1	\$30,000	2%	\$0	0.00

DISTRICT AREAS:

EAST

	SBGP Funding	% of Total
FY19	\$126,063	25%
FY18	\$163,534	17%
To Date	\$289,597	20%

WEST

	SBGP Funding	% of Total
FY19	\$228,282	45%
FY18	\$211,495	22%
To Date	\$439,778	30%

SOUTH

	SBGP Funding	% of Total
FY19	\$148,190	29%
FY18	\$586,939	61%
To Date	\$735,129	50%

ENHANCED SERVICES:

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	0	\$0	\$0		
FY18	23	\$904,757	100%	\$670,000	0.74
To Date	28	\$1,169,757	100%	\$5,438,725	4.65

STRATEGIC PRIORITY AREAS:

SERVICE TYPES:

PROGRAM

COMMUNITY DEVELOPMENT & REVITALIZATION

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	0	\$0		\$0	
FY18	14	\$386,628	43%	\$0	0.00
To Date	16	\$501,628	43%	\$4,618,725	9.21

ENVIRONMENTAL SUSTAINABILITY

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	0	\$0		\$0	
FY18	7	\$245,441	27%	\$670,000	2.73
To Date	7	\$245,441	21%	\$670,000	2.73

HEALTH & WELLNESS

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	0	\$0		\$0	
FY18	10	\$508,652	56%	\$0	0.00
To Date	13	\$658,652	56%	\$150,000	0.23

OVERLAP* - STRATEGIC PRIORITY

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	0	\$0		\$0	
FY18	5	\$142,610	16%	\$0	0.00
To Date	5	\$142,610	12%	\$0	0.00

SBGP Funding % of Total Other Funding Leverage 0 \$0 \$0 FY19 FY18 7 \$0 \$272,632 30% 0.00 \$4,573,725 To Date 8 \$372,632 32% 12.27

MAINTENANCE

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	0	\$0		\$0	
FY18	9	\$245,957	27%	\$0	0.00
To Date	12	\$395,957	34%	\$150,000	0.38

CAPITAL

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	0	\$0		\$0	
FY18	7	\$386,168	43%	\$670,000	1.73
To Date	8	\$401,168	34%	\$715,000	1.78

*Note that the sums of the figures for the three strategic priority areas are greater than the totals or 100%. This is because certain grants, services and projects address more than one strategic priority.

ENHANCED SERVICES (continued):

DISTRICT AREAS:

EAST

	SBGP Funding	% of Total
FY19	\$0	
FY18	\$254,303	28%
To Date	\$307,244	26%

WEST

	SBGP Funding	% of Total
FY19	\$0	
FY18	\$126,596	14%
To Date	\$209,243	18%

SOUTH

	SBGP Funding	% of Total
FY19	\$0	
FY18	\$523,858	58%
To Date	\$653,270	56%

TRANSFORMATIONAL PROJECTS:

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	0	\$0	\$0		
FY18	2	\$1,150,000	100%	\$15,450,000	13.43
To Date	2	\$1,150,000	100%	\$15,450,000	13.43

STRATEGIC PRIORITY AREAS:

PROJECT TYPES:

COMMUNITY DEVELOPMENT & REVITALIZATION

	#	SBGP Funding	% of Total	Other Funding	Leverage	
FY19	0	\$0		\$0		
FY18	2	\$1,150,000	100%	\$15,450,000	13.43	
To Date	2	\$1,150,000	100%	\$15,450,000	13.43	

ENVIRONMENTAL SUSTAINABILITY

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	0	\$0		\$0	
FY18	0	\$0	0%	\$0	
To Date	0	\$0	0%	\$0	

HEALTH & WELLNESS

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	0	\$0		\$0	
FY18	2	\$1,150,000	100%	\$15,450,000	13.43
To Date	2	\$1,150,000	100%	\$15,450,000	13.43

OVERLAP* - STRATEGIC PRIORITY

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	0	\$0		\$0	
FY18	2	\$1,150,000	100%	\$15,450,000	13.43
To Date	2	\$1,150,000	100%	\$15,450,000	13.43

*Note that the sums of the figures for the three strategic priority areas are greater than the totals or 100%. This is because certain grants, services and projects address more than one strategic priority.

PROGRAM	Л				
	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	0	\$0		\$0	
FY18	0	\$0	0%	\$0	
To Date	0	\$0	0%	\$0	

CAPITAL

	#	SBGP Funding	% of Total	Other Funding	Leverage
FY19	0	\$0		\$0	
FY18	2	\$1,150,000	100%	\$15,450,000	13.43
To Date	2	\$1,150,000	100%	\$15,450,000	13.43

TRANSFORMATIONAL PROJECTS (contin

DISTRICT AREAS:

EAST

	SBGP Funding	% of Total			
FY19	\$0				
FY18	\$0				
To Date	\$0				

WEST

	SBGP Funding	% of Total
FY19	\$0	
FY18	\$0	
To Date	\$0	

SOUTH

	SBGP Funding	% of Total
FY19	\$0	
FY18	\$1,150,000	100%
To Date	\$1,150,000	100%

G. Summary and Profiles of Projects

Grant Recipient / Service Vendor / Project Lead	Project Title	Grant Cycle	Grant Tier	SBGP Funding Amount	SBGP Funding Expended	Project Status	Update this Quarter?
Community Grants (FY 2018)							
Live Baltimore / Fed Hill Prep	Federal Hill Prep "Riding to School' Video Support	1	1	\$400	\$0	Cancelled	No
Jesus Our Redeemer/Lee Street Memorial Baptist Church	Native Garden & Sidewalk Beautification Program	1	1	\$500	\$0	Forfeit	No
Ridgely's Delight Association	Rededication Celebration & Ping Pong Tournament	1	1	\$1,400	\$1,400	Complete	No
Digital Harbor / Fed Hill Community Assoc.	Project RELATE	1	1	\$3,214	\$3,214	Complete	No
Leadenhall Baptist Church	Community Eat Together	1	1	\$4,000	\$4,000	Complete	Yes
Citizens of Pigtown	COP Movies in the Park	1	1	\$4,500	\$0	Active	Yes
Lakeland STEAM Center	Community Zumba Classes	1	1	\$4,500	\$0	Active	No
GiveFit / Lakeland Rec Center	Free Group Fitness Classes Building A Healthy Community	1	1	\$4,700	\$0	Active	Yes
Cherry Hill CDC	Cherry Hill Information Exchange	1	1	\$4,879	\$4,879	Complete	No
Lakeland Coalition	Community Green and Clean Team / Junior Green Team	1	1	\$4,881	\$4,881	Complete	No
Fishes & Loaves Pantry, Inc.	Fishes and Loaves Mobile Pantry	1	1	\$4,997	\$4,997	Complete	No
ВОРА	Middle Branch Park Public Art	1	1	\$5,000	\$5,000	Complete	Yes
Citizens of Pigtown	COP Main Street Festival	1	1	\$5,000	\$5,000	Complete	No
Citizens of Pigtown	Marketing Support and Outreach for COP	1	1	\$5,000	\$0	Active	Yes
Federal Hill Main Street	Federal Hill Main Street Media Project	1	1	\$5,000	\$800	Active	No
Federal Hill South Neighborhood Association	TreeUp South Baltimore	1	1	\$5,000	\$5,000	Complete	No
Federal Hill South Neighborhood Association	Parking Pass Pickup Event	1	1	\$5,000	\$5,000	Complete	No
Gods Best Family Inc.	South Baltimore Youth Football Team	1	1	\$5,000	\$5,000	Complete	No
Pigtown Community Garden	Solidifying Pigtown Community Garden	1	1	\$5,000	\$5,000	Complete	No
Restoring Inner City Hope (RICH)	Prayer Walk	1	1	\$5,000	\$5,000	Complete	No
Sit and Fit	Sit and Fit arts and crafts program	1	1	\$5,000	\$2,783	Active	No
Southwest Baltimore Charter School	21st Century Auditorium	1	1	\$5,000	\$5,000	Complete	No
SWB Charter School / Ches Ctr for Youth Development	Sowebo Landmark 5k	1	1	\$5,000	\$5,000	Complete	No
South Baltimore Partnership	South Baltimore Sustainability Partnership	1	2	\$10,000	\$5,807	Active	Yes

Grant Recipient / Service Vendor / Project Lead	Project Title	Grant Cycle	Grant Tier	SBGP Funding Amount	SBGP Funding Expended	Project Status	Update this Quarter?
United Way	United Way Homelesness Prevention Program	1	2	\$50,000	\$0	Active	Yes
Cherry Hill CDC	Operating Expenses/Capacity Building	1	3	\$50,000	\$27,638	Active	No
Westport CEDC	Westport Community Land Trust Phase I: Formation	1	3	\$50,000	\$33,674	Active	No
Living Classrooms Foundation	School Leadership in Urban Runoff Reduction Project (SLURRP)	1	3	\$90,000	\$90,000	Complete	No
Center Stage / BOPA	Center Stage in the Park	1	3	\$100,000	\$0	Cancelled	No
Habitat for Humanity	Habitat for Humanity Pigtown / Mt. Winans	1	3	\$100,000	\$0	Active	Yes
Youth Resiliency Institute	Cherry Hill Arts and Music Festival	1	3	\$100,000	\$37,525	Active	Yes
Ridgely's Delight Association	National Night Out Picnic	2	1	\$428	\$428	Complete	Yes
Lakeland Coalition Green and Clean Team	Movies in the Park 2018	2	1	\$1,868	\$1,868	Complete	Yes
Ridgely's Delight Association, Inc	South Baltimore Softball Classic	2	1	\$2,310	\$0	Active	No
EndsideOut	Turn Your Health Inside Out	2	1	\$3,000	\$0	Active	Yes
South Baltimore Partnership	Summer Outdoor Events	2	1	\$3,000	\$0	Active	Yes
Boys & Girls Clubs Metropolitan Baltimore	Westport BGCMB After School Programs	2	1	\$5,000	\$0	Active	No
Cherry Hill Ministerial Alliance	Community-Wide Thanksgiving Dinner	2	1	\$5,000	\$0	Active	No
Cherry Hill United Methodist Church	Cherry Hill UM Church Soup Kitchen & Pantry	2	1	\$5,000	\$0	Active	Yes
Church of the Advent	Accessibility Ramp/s	2	1	\$5,000	\$0	Active	No
Fishes & Loaves Pantry, Inc.	Lakeland/Mt. Winans/Westport Senior Symposium	2	1	\$5,000	\$5,000	Complete	Yes
LET'S GO Boys and Girls, Inc	LET'S GO Westport STEM Program	2	1	\$5,000	\$0	Active	Yes
Pigtown Main Street Inc.	Bloom the Boulevard	2	1	\$5,000	\$0	Active	Yes
South Baltimore Partnership	Senior Committee	2	1	\$5,000	\$896	Active	Yes
Teach For America Baltimore	Lakeland Elementary/Middle School Teach For America Corps Member and Alumni Support	2	1	\$5,000	\$0	Active	Yes
Civic Works	Baltimore Orchard Project	2	2	\$10,000	\$0	Active	Yes
Pigtown Main Street Inc.	Clean & Green Team	2	2	\$15,000		Active	No
Blue Water Baltimore	Community Development in Cherry Hill	2	2	\$25,000	\$0	Active	No
Living Classrooms Foundation	BEE SMART (Baltimore Environmental Education Summer Math and Reading Trailblazers)	2	2	\$25,000		Active	Yes
Lakeland Elementary/Middle School	Early Childhood Playground	2	2	\$30,000	\$0	Active	No

Grant Recipient / Service Vendor / Project Lead	Project Title	Grant Cycle	Grant Tier	SBGP Funding Amount	SBGP Funding Expended	Project Status	Update this Quarter?
The Marching Elite Foundation	March on Wheels	2	2	\$31,000	\$15,568	Active	No
Southwest Partnership. Inc (SWP)	Pigtown Renaissance	2	2	\$50,000	\$0	Active	No
Federal Hill Main Street	FHMS Program Initiatives	2	3	\$35,000	\$6,249	Active	No
Cherry Hill Eagles Foundation	Youth Programming & General Operating Support	2	3	\$50,000	\$10,895	Active	Yes
Spelman Road Gentlemen's Club	Cherry Hill Father's Day Cookout		D	\$1,045	\$1,045	Complete	No
Cherry Hill Homes Tenant Council	Holiday Party		D	\$1,246	\$1,246	Complete	No
Associated Catholic Charities, Inc.	Baltimore City Head Start Summer Program		D	\$86,000	\$86,000	Complete	No
Community Grants (FY 2019)							
Spelman Road Gentleman's Club	Spelman Road Gentleman's Club Annual Father's Day Cookout	3	1	\$2,000	\$0	Active	Yes
South Baltimore Learning Center (SBLC)	SBLC: Learning Works	3	1	\$4,969	\$0	Active	Yes
Baltimore Community ToolBank	Inventory Enhancements in Response to Partner Demands	3	1	\$5,000	\$0	Active	Yes
Cherry Hill Community Alumni Board	The Harvest Fest	3	1	\$5,000	\$0	Active	Yes
Federal Hill South Neighborhood Association	TreeUp 2018-19	3	1	\$5,000	\$0	Active	Yes
Federal Hill South Neighborhood Association	Parking Pass Pickup Event/Bash	3	1	\$5,000	\$0	Active	Yes
Fishes & Loaves Pantry, Inc.	South Baltimore Mobile Pantry	3	1	\$5,000	\$0	Active	Yes
Leadenhall Baptist Church	Community Eating Together Expansion Project	3	1	\$5,000	\$0	Active	Yes
LET'S GO Boys and Girls, Inc.	LET'S GO STEM: College and Career Readiness	3	1	\$5,000	\$0	Active	Yes
Pigtown Community Garden	Sustainability and Safety at the Pigtown Community Garden	3	1	\$5,000	\$0	Active	Yes
Pigtown Food For Thought	Empowering Carroll Street Community Garden with Tools for Food Justice	3	1	\$5,000	\$0	Active	Yes
South Baltimore Partnership	SBP Junior Green Team	3	1	\$5,000	\$0	Active	Yes
South Baltimore Partnership	A Slice of Historic Sharp Leadenhall	3	1	\$5,000	\$0	Active	Yes
Southwest Baltimore Charter School	Sowebo Landmark 5K	3	1	\$5,000	\$0	Active	Yes
Teach For America	Lakeland Elementary/Middle School Teach For America First-Year Corps Member Support	3	1	\$5,000	\$0	Active	Yes
Enoch Pratt Free Library	Washington Village Library Renovation	3	2	\$30,000	\$0	Active	Yes
Federal Hill Main Street	FHMS Clean & Green Intiative	3	2	\$40,000	\$0	Active	Yes

Grant Recipient / Service Vendor / Project Lead	Project Title	Grant Cycle	Grant Tier	SBGP Funding Amount	SBGP Funding Expended	Project Status	Update this Quarter?
Pigtown Main Street Inc.	Big Pigtown Projects = Big Pigtown Impact!	3	2	\$49,400	\$0	Active	Yes
Healthy Neighborhoods, Inc.	HNI Expansion to Pigtown and Barre Circle	3	2	\$50,000	\$0	Active	Yes
Living Classrooms Foundation	SLURRP (School Leadership in Urban Runoff Reduction Project)	3	3	\$50,000	\$0	Active	Yes
Youth Resiliency Institute	Cherry Hill Youth Arts, Music and Culture Workshops	3	3	\$50,000	\$0	Active	Yes
Paul's Place, Inc.	SW Baltimore Culinary Arts Training Program to Empower Residents with Culinary Skills and a Pathway to Success	3	3	\$78,000	\$0	Active	Yes
Rails to Trails Conservancy	Advancing the Baltimore Greenway Trails Network in South Baltimore	3	3	\$80,170	\$0	Active	Yes
Restoring Inner City Hope (RICH)	Prayer Walk 2018		D	\$1,295	\$1,295	Complete	Yes
Cherry Hill Homes Tenant Council	Cherry Hill Family Fun Camp		D	\$1,702	\$0	Active	Yes
Enhanced Services (FY 2017)							
BCRP	Middle Branch Park Boat House Repairs		N/a	\$6,000	\$6,000	Complete	No
Southwest Partnership	B&O Railroad Museum Area Plan		N/a	\$15,000	\$0	Active	No
BCRP	Gwynns Falls Trail maintenance		N/a	\$50,000	\$50,000	Complete	No
BCRP	Middle Branch Boat Launch Repair		N/a	\$94,000	\$94,000	Complete	No
Mayor's Office of Employment Development	YouthWorks Summer Youth Employment		N/a	\$100,000	\$100,000	Complete	No
Enhanced Services (FY 2018)							
Baltimore Green Works	BCRP Intern-GIS Mapping		N/a	\$1,590	\$1,590	Complete	Yes
Barre Circle Community Association	Barre Circle Landscaping		N/a	\$6,500	\$5,400	Active	No
BCRP	Rhythms and Reels		N/a	\$10,000	\$10,000	Complete	No
JB Contracors, Inc.	Front Walk Way-Rowing Club		N/a	\$13,920	\$0	Active	Yes
JB Contracors, Inc.	Fishing Pier Behind Rowing Club		N/a	\$14,755	\$0	Active	Yes
Victory Stanley	Furniture/Trash Can Upgrades-District		N/a	\$15,000	\$0	Active	Yes
VoloCity Foundation	Free Fall Youth Sports Leagues		N/a	\$15,000	\$15,000	Complete	Yes
Waterfront Partnership	Robert Baker Park Maintenance		N/a	\$15,423	\$10,796	Active	No
UMBC Foundation	Renovation of the Lakeland Recreation Center		N/a	\$16,275	\$16,275	Complete	No
Edrich Lumber	Mulch and Soil Donation		N/a	\$17,925	\$17,925	Complete	Yes

Grant Recipient / Service Vendor / Project Lead	Project Title	Grant Cycle	Grant Tier	SBGP Funding Amount	SBGP Funding Expended	Project Status	Update this Quarter?
Living Lab Design	Use and Cost Study for Carroll Park Recreation Center		N/a	\$18,000	\$18,000	Complete	No
BCRP	Lakeland STEAM Center Equipment		N/a	\$22,009	\$22,009	Complete	No
Art With a Heart	Art in the Park		N/a	\$26,000	\$26,000	Complete	Yes
Otterbein Community Association	Otterbein pocket park landscaping		N/a	\$27,662	\$4,650	Active	No
Waterfront Partnership	Federal Hill Park Capital Improvements		N/a	\$29,884	\$29,884	Complete	No
JB Contracors, Inc.	Middle Branch Canoe Launch		N/a	\$31,256	\$0	Active	Yes
BCRP	Carroll Park and Lakeland Summer Programming		N/a	\$41,500	\$21,266	Active	No
Waterfront Partnership	Federal Hill Park Maintenance		N/a	\$48,048	\$36,036	Active	No
Lorenz, Inc.	Middle Branch Landscaping		N/a	\$70,469	\$0	Active	Yes
ВОРА	SoBo Summer Music Series		N/a	\$80,000	\$80,000	Complete	No
Parks and People Foundation	Free Summer Youth Sports Leagues		N/a	\$98,542	\$98,542	Complete	No
Waterfront Partnership	Gwynns Falls Trash Wheel		N/a	\$100,000	\$0	Active	No
Cal Ripken Foundation	Ripken Turf Ballfield at Middle Branch		N/a	\$185,000	\$0	Active	Yes
Transformational Projects (FY 2018)							
Parks & People Foundation	Middle Branch Waterfront Plan		N/a	\$150,000	\$25,399	Active	Yes
BCRP	Middle Branch Fitness and Wellness Center at Cherry Hill		N/a	\$1,000,000	\$0	Active	Yes

Project Title:	Community Eat Together
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Leadenhall Baptist Church
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	8/9/2017 - 9/30/2018
Grant Tier (if applicable):	1

Total Project Amount:	\$4,000
SBGP Funding Amount:	\$4,000
SBGP Funding Expended:	\$4,000
Additional Funding Leveraged:	

Strategic Priority Area/s:	Health and Wellness
District Area/s Served:	East

Status:

During this quarter, Leadenhall Baptist Church extended the program from three times per month to four times per month. LBC is open to men, women and children in the community from 12:00 to 1:00 pm each Monday. Prior to SBGP grant funding, LBC provide meals for 150 people. As a result of SBGP funding, LBC has provided an additional 30-50 meals each week, meeting LBC's projected goal. LBC purchased a much-needed refrigerator, which allows LBC to store food, including fresh fruits and vegetables. In addition, LBC held a back-to-school cookout, which brought the community together for a fun-filled day of food and games. LBC was also able to have health screenings for men, women and children along with providing kids with backpacks filled with school supplies.

Scope:

The Community Eating Together Program is held weekly, seeking to improve the community by making a direct impact on the food desert that exists in the Sharp-Leadenhall neighborhood. This program seeks to improve the health and well-being of residents throughout the neighborhood, serving up to 150 people with potential for growth.

Project Title:	COP Movies in the Park
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Citizens of Pigtown
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	8/9/2017 -
Grant Tier (if applicable):	1

Total Project Amount:	\$4,500
SBGP Funding Amount:	\$4,500
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	West

Status:

Last quarter, Citizens of Pigtown (COP) held their Movie in the Park event on Friday, June 22. COP was able to leverage funding from BCRP's Rhythm and Reels program to cover costs of permits and refreshments at the Movie in the Park event. COP's second summer event was rained out and has been rescheduled for Halloween. COP will submit payment requests to SBGP for all costs after their Halloween event.

Scope:

Movies in the Park is a community event that helps to increase engagement with residents in Pigtown by holding a fun, family-friendly event in Carroll Park and increase visibility and safety in Carroll Park. Programming in the Park is an important tool to increase awareness, safety, security, and investment in Carroll Park.

Project Title:	Free Group Fitness Classes Building A Healthy Community
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	GiveFit / Lakeland Rec Center
Grantee/Service/Project Type:	Non-501(c)3
Fiscal Agent Name (if applicable):	Strong City Baltimore
Program Fiscal Year:	2018
Project Dates (Start/Finish):	8/9/2017 -
Grant Tier (if applicable):	1

Total Project Amount:	\$4,700
SBGP Funding Amount:	\$4,700
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Health and Wellness
District Area/s Served:	East, West, South

Status:

During this quarter, costs were incurred for projector hardware and installation, web and print design, and poster and flyer printing. They continue to provide weekly yoga classes and one of the center directors has started hosting yoga classes for kids during the day. Attendance reaches approximately 100 kids per day during the school year.

Scope:

Give Fit builds healthy communities with free group fitness. In partnership with the Lakeland Recreation center, the Project is to host weekly free group fitness classes at the Lakeland Recreation Center to build healthy habits and improve health outcomes for South Baltimore community residents.

Project Title:	Middle Branch Park Public Art
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	ВОРА
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	8/9/2017 - 9/30/2018
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$5,000
Additional Funding Leveraged:	

Strategic Priority Area/s:	Environmental Sustainability
District Area/s Served:	South

Status:

During this quarter, BOPA implemented their art and sculpture project with four artists, installing and programming an outdoor art and sculpture exhibit along the Middle Branch section of the Gwynns Falls Trail. The four temporary works – by Baltimore-based artists Becky Borlan, Graham Coreil-Allen, Ashley Kidner and Matthias Neumann – were displayed from July 4, 2018 to September 28, 2018. This exhibition showcased contemporary artists from diverse backgrounds, who created work that expanded forms of sculpture and environmental art. BOPA partnered with the Baltimore City Department of Recreation & Parks, the City of Baltimore, the Baltimore Casino Local Development Council and South Baltimore Gateway Partnership to allow an emerging generation of contemporary artists to explore working with the environment and produce new work inspired by the unique Baltimore landscape. In conjunction with BOPA's SoBo Summer Music Series, the Art on the Waterfront opening reception was highlighted in the music series' schedule, welcoming Jonathan Gilmore as the musician on July 4, 2018 in Middle Branch Park. Over 300 guests visited during the evening to view the sculptural art, listen to music and watch the City of Baltimore's Fireworks display.

Scope:

Installation and programming of an outdoor art and sculpture exhibit along the Middle Branch section of the Gwynns Falls Trail. The Gwynns Falls Trail has always been an inspiration to local artists since it was created. This exhibition will take special focus to showcase contemporary artists from diverse backgrounds creating work in expanded forms of sculpture and environmental art.

Project Title:	Marketing Support and Outreach for COP
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Citizens of Pigtown
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	8/9/2017 -
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	West

Status:

During this quarter, COP drafted a newsletter, which it plans to distribute next quarter. COP also plans to submit payment requests to SBGP for all incurred costs at that time.

Scope:

The project is support for general marketing and outreach efforts for Citizens of Pigtown. COP's project includes (1) a plan to create, print and mail an annual COP newsletter for one year; (2) printing flyers and material for COP events and (3) purchase of COP branded supplies to better increase the name and brand recognition of COP as an organization.

Project Title:	South Baltimore Sustainability Partnership
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	South Baltimore Partnership
Grantee/Service/Project Type:	Non-501(c)3
Fiscal Agent Name (if applicable):	Fusion Group
Program Fiscal Year:	2018
Project Dates (Start/Finish):	9/20/2017 -
Grant Tier (if applicable):	2

Total Project Amount:	\$10,000
SBGP Funding Amount:	\$10,000
SBGP Funding Expended:	\$5,807
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization, Environmental Sustainability, Health and Wellness
District Area/s Served:	East

Status:

During this quarter, South Baltimore Partnership (SBP) continued to provide cleaning and greening activities in Sharp Leadenhall through the two youth programs. The Junior Green Team met twice a month on Saturday mornings to clean the playground and discuss what was found at the playground. The plan is to have the youth report their findings at community meetings and to Recreation and Parks staff. These youth also received funding from the Abell Foundation for fun activities. The youth decided to use the funds for bowling and lunch and invited parents. The youth also received a stipend for their services and a Junior Green Team t-shirt. SBP has also been a MOED summer YouthWorks site for seven years. This year, SBP hired 12 youth from South Baltimore, providing them with job skills and extra earnings to assist them and their families. In addition, SBP was able to hire two adults from the community as YouthWorks supervisors.

Scope:

South Baltimore Partnership, located in Sharp-Leadenhall, advocates for opportunities 'allowing our neighbors to live in a more equitable, healthy, and sustainable community'. Over the last six years, South Baltimore Partnership has championed environmental stewardship by encouraging youth ages 14-21 to participate in a "Green Team." Our grant will fund the sustainability of this ongoing program involving youth, which typically disappears during the school year. This provides funding for year-round operation.

Project Title:	United Way Homelesness Prevention Program
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	United Way
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	9/20/2017 -
Grant Tier (if applicable):	2

Total Project Amount:	\$50,000
SBGP Funding Amount:	\$50,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Health and Wellness
District Area/s Served:	East, West

Status:

During this quarter, SBGP and United Way staff met and agreed to adjust the grant agreement due to changes to the project timeline. United Way is committed to signing the grant agreement and completing the project, which includes an Outreach Specialist working with Paul's Place in Pigtown.

Scope:

United Way's Homelessness Prevention Program was launched in the spring of 2012, serving families from targeted communities who are in crisis and at risk of becoming homeless. The program provides intensive case management support to help families become self-sufficient. Since its inception, the Program has grown to 12 program sites across central Maryland, helping over 750 families remain safely housed and 1,500 children avoid a disruptive school transfer. Our grant would support this ongoing program with plans to expand in Pigtown.

Project Title:	Habitat for Humanity Pigtown / Mt. Winans
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Habitat for Humanity
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	9/20/2017 -
Grant Tier (if applicable):	3

Total Project Amount:	\$100,000
SBGP Funding Amount:	\$100,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	West, South

Status:

During this quarter, SBGP and Habitat received MBE/WBE participation goals from the Minority and Women's Business Opportunity Office (MWBOO) and submitted Statement of Intent forms to the MWBOO for each MBE/WBE contractor utilized for the project. SBGP is awaiting a response from the MWBOO in order to reimburse Habitat for project expenses.

Scope:

The grant will help to construct/redevelop homes on vacant or abandoned building lots to provide families decent, affordable home ownership opportunities in Mt. Winans and Pigtown.

Project Title:	Cherry Hill Arts and Music Festival
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Youth Resiliency Institute
Grantee/Service/Project Type:	Non-501(c)3
Fiscal Agent Name (if applicable):	Fusion Group
Program Fiscal Year:	2018
Project Dates (Start/Finish):	9/20/2017 -
Grant Tier (if applicable):	3

Total Project Amount:	\$100,000
SBGP Funding Amount:	\$100,000
SBGP Funding Expended:	\$37,525
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	South

Status:

During this quarter, YRI organized and managed the Second Annual Cherry Hill Arts and Music Festival on Saturday, September 22. The festival served as the culmination of a year-long series of art, music and culture workshops. This family and community friendly event drew an audience of 400-500 and 25 vendors/exhibitors. SBGP is working with YRI to document satisfaction of the project's MBE/WBE participation goals and close out the project.

Scope:

Youth Resiliency Institute is dedicated to inspiring realization of the authentic self in children, youth and families. The Cherry Hill community is home to countless art visionaries. Furthermore, Cherry Hill residents want events and activities close to their homes that are relevant to their community and that connect them with people from different streets and corners of Cherry Hill and South Baltimore. This grant will provide a day-long free event in 2018.

Project Title:	National Night Out Picnic
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Ridgely's Delight Association
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	4/18/2018 - 9/30/2018
Grant Tier (if applicable):	1

Total Project Amount:	\$428
SBGP Funding Amount:	\$428
SBGP Funding Expended:	\$428
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	East

Status:

During this quarter, Ridgely's Delight Association (RDA) held their National Night Out picnic on August 7, 2018, providing food and refreshments for all in attendance. RDA had a great turnout with an estimated 50+ neighbors attending as well as visits from Delegate Antonio Hayes, incoming Delegate Melissa Wells, Major Monique Brown from the Southern District, the new University of Maryland Chief of Police Alice Cary, and a large representation of police and firefighters. Children enjoyed the "big truck" experience that included sitting in the cab, tooting the horn and playing with the hoses and other apparatus that the firefighters demonstrated. RDA believes that promoting the event through social media attracted a younger crowd, which was seen in the number of university students attending the event. Neighbors had the opportunity to talk with other neighbors and first responders in a casual setting, which will go a long way in keeping the neighborhood safe.

Scope:

RDA plans to use SBGP grant funds to support the costs of hosting their National Night Out Picnic.

Project Title:	Movies in the Park 2018
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Lakeland Coalition Green and Clean Team
Grantee/Service/Project Type:	Non-501(c)3
Fiscal Agent Name (if applicable):	Learners Lab Foundation
Program Fiscal Year:	2018
Project Dates (Start/Finish):	4/18/2018 - 9/30/2018
Grant Tier (if applicable):	1

Total Project Amount:	\$1,868
SBGP Funding Amount:	\$1,868
SBGP Funding Expended:	\$1,868
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	South

Status:

During this quarter, SBGP executed a grant agreement with Lakeland Coalition Green and Clean Team's fiscal agent, The Learner's Lab Foundation, Inc., and the project commenced and was completed. Since the Movie in the Park event over the summer was cancelled due to inclement weather, it was rescheduled and held on September 29, 2018.

Scope:

Lakeland plans to use SBGP funds to support the operating and programming costs for their Movies in the Park events in the summer.

Project Title:	Turn Your Health Inside Out
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	EndsideOut
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	4/18/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$3,000
SBGP Funding Amount:	\$3,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Health and Wellness
District Area/s Served:	South

Status:

During this quarter, EndsideOut (EO) met with the Cherry Hill Community Coalition and EO was asked serve on the Cherry Hill Health Initiative. EO also received notification that Cherry Hill Elementary School and Arundel Elementary School accepted EO's health and wellness enrichment program, "Turn Your Health Inside Out." EO presented at the Cherry Hill Community Coalition meeting to inform the community about a parent workshop at the Cherry Hill Elementary School, provided an information session at Cherry Hill Elementary School, and registered over 35 parents for a parent workshop scheduled for October 12. EO also attended Arundel Elementary School's back-to-school night and received interest from over 35 parents for their children. EO has started program development and will conduct a parent workshop and participate in the Cherry Hill Elementary School Health Fair next quarter.

Scope:

EnsideOut plans to use SBGP funds to support the operating and supply costs for the Turn Your Health Inside Out project.

Project Title:	Summer Outdoor Events
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	South Baltimore Partnership
Grantee/Service/Project Type:	Non-501(c)3
Fiscal Agent Name (if applicable):	Fusion Group
Program Fiscal Year:	2018
Project Dates (Start/Finish):	4/18/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$3,000
SBGP Funding Amount:	\$3,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	East

Status:

South Baltimore Partnership (SBP) held their summer event, which was a big success and enjoyed by all who attended. The event included live music, a DJ, dancing, arts and crafts, a moon bounce, face painting and movies shown at dusk. SBP collaborated with BCRP and BOPA. SBGP funds provided SBP the ability to increase the number of community events held this summer.

Scope:

SBP plans to use SBGP funds for volunteer stipends, face painters, moon bounce, games, prizes, food and equipment as required to host SWP's Summer Outdoor Events.

Project Title:	Cherry Hill UM Church Soup Kitchen & Pantry
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Cherry Hill United Methodist Church
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	4/18/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Health and Wellness
District Area/s Served:	South

Status:

Over the summer, CHUMC provided 1,509 hot meals in June, July and August. During August and September, the food pantry was open every other week, providing clients with enough groceries for at least 10 days. The pantry provided 67 clients with 110 bags of groceries in August and provided 78 clients with 124 bags of groceries in September. CHUMC expects to maintain this schedule.

Scope:

CHUMC plans to use SBGP grant funds to support the operating costs of CHUMC's soup kitchen and pantry that includes purchasing a new refrigerator, freezer, food and other supplies. CHUMC's soup kitchen feeds approximately 100 to 130 men and women every Thursday and CHUMC's food pantry provides food to the public on the 4th Monday from 9:00 A.M to 12:00 P.M. and for emergency calls.

Project Title:	Lakeland/Mt. Winans/Westport Senior Symposium
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Fishes & Loaves Pantry, Inc.
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	4/18/2018 - 6/30/2018
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$5,000
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization, Health and Wellness
District Area/s Served:	South

Status:

Fishes and Loaves held a Lakeland, Mt. Winans, Westport Senior Symposium on June 2, 2018. The event was attended by 76 senior citizens and offered seven speakers providing presentations on topics including finances, health and legal services. In addition, there was an on-site eye clinic providing vision screenings and eyeglasses free of charge to participants. Fishes and Loaves provided free transportation, refreshments and gift cards to all interested parties. Due to receiving overwhelming positive feedback on the first symposium, Fishes and Loaves held a second session, Senior Symposium Phase 2: Pro Bono Legal Aid, on June 30, 2018. At this second session, Fishes and Loaves hosted representatives of Maryland Volunteer Lawyer Services and distributed the remaining gift cards to attendees. During this quarter, all SBGP funds were expended and the project was completed.

Scope:

Fishes and Loaves plans to use SBGP funds to support the operating and programming costs for the Lakeland/Westport/ Mt. Winans Senior Symposium event. The Lakeland/Westport/ Mt. Winans Senior Symposium is a one-day event primarily targeting low-income seniors living in South Baltimore. The goal of the event is to give low-income senior citizens access to resources and information. The event will offer a series of seminars focusing on finances, physical and mental health, nutrition and senior services. Representatives from local organizations will also be on hand to provide information about their various services and answer questions. The first 150 participants to register will receive a \$25 gift card at the conclusion of the event.

Project Title:	LET'S GO Westport STEM Program
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	LET'S GO Boys and Girls, Inc
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	4/18/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	South

Status:

During this quarter, LET'S GO hosted an information table for students and families at the Westport Academy Back to School Night. Registration Packets for the Maryland Science Olympiad Team and the FIRST LEGO League team were distributed to 35 families. Students have begun signing up to participate in these Out of School Time (OST) STEM programs. Four LET'S GO veteran coaches are returning for another year and one STEM scholar has been identified to serve as a program assistant. This high-school student will learn how to be a leader and mentor within the classroom. Programs will be up and running in early October.

Scope:

Let's Go Boys and Girls plans to use SBGP funds to support the operating and programming costs associated with the Let's Go Westport STEM Program. The Let's Go Westport STEM Program will provide STEM learning experiences to youth from Westport Elementary and Middle School.

Project Title:	Bloom the Boulevard
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Pigtown Main Street Inc.
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	4/18/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Environmental Sustainability
District Area/s Served:	West

Status:

During this quarter, Pigtown Main Street held the community-led greening event, Bloom the Boulevard, on September 15, 2018. Pigtown Main Street purchased equipment, tools, supplies, food, snacks and paper products to plan and implement the Bloom the Boulevard event. The event included a community clean-up, tree and flower plantings, a flower sale, and urban gardening. Over 50 volunteers planted 16 trees and 50 plants and shrubs, weeded and cleaned four local gardens and 47 public pots along the business district, and cleaned the business district from Martin Luther King Boulevard to Bayard Street. Pigtown Main Street will continue to provide maintenance to the tree pits, garden and plant pots until the end of the growing season and provide basic maintenance and cleaning during winter months. The balance of SBGP funds will be used for gardening supplies and equipment for maintenance, including a gate to protect the garden, portable watering equipment, water hoses, plant food, weed spray, mulch, a weed wacker, buckets, a hand cart, a lawn mower, trowels, and picks).

Scope:

The Bloom the Boulevard project is a community led greening event to be held on September 15, 2018 in Pigtown. This event includes a community cleanup, tree and flower planting, flower sale and urban gardening. In addition, PMS will host monthly community cleanups as part of this project.

Project Title:	Senior Committee
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	South Baltimore Partnership
Grantee/Service/Project Type:	Non-501(c)3
Fiscal Agent Name (if applicable):	Fusion Group
Program Fiscal Year:	2018
Project Dates (Start/Finish):	4/18/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$896
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	East

Status:

During this quarter, SBP met several times each month for Bingo, arts and crafts, senior meetings and bus trips. Each of these events promoted their residents to be more engaged with one another, which has allowed SBP to have more regular contact with them. The comments by those who participated have been positive and SBP sees a need to expand its offerings to include health and wellness education.

Scope:

SBP plans to use SBGP funds to support the operational, transportation, food, supply, entertainment and printing costs associated with SWP's Senior Committee Project.

Project Title:	Lakeland Elementary/Middle School Teach For America
	Corps Member and Alumni Support
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Teach For America Baltimore
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	4/18/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	South

Status:

During this quarter, SBGP executed a grant agreement with Teach for America (TFA), and Teach For America's Rising School Leaders Fellow completed her Fellowship at Lakeland Elementary/Middle School in August. The Fellow worked closely with Lakeland's principal to complete projects related to the school's mission. For example, a major project led was creating a system for tracking and communicating with students throughout high school so that the Lakeland community can continue to support their students' goals for college and/or career. The remaining portion of the grant will fund a portion of the training and support for a second-year teacher at Lakeland in the 2018-2019 school year.

Scope:

TFA plans to use SBGP funds for staffing costs associated with the Teach for America Member and Alumni Support project at Lakeland School.

Project Title:	Baltimore Orchard Project
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Civic Works
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	4/18/2018 -
Grant Tier (if applicable):	2

Total Project Amount:	\$10,000
SBGP Funding Amount:	\$10,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Environmental Sustainability, Health and Wellness
District Area/s Served:	West

Status:

During this quarter, the Baltimore Orchard Project focused on cultivating the Carroll Park Orchard and attending community events as the summer months are a critical time to build engagement among community members and prepare for fall plantings and harvestings. As part of their Orchard Stewards program, which is a year-long orchard and stormwater stewardship program geared towards adults, one or more Orchard Stewards, who are also residents of South Baltimore, led monthly volunteer events from June through September. As a result, Civic Works' Baltimore Orchard Club has harvested three pounds of mulberries and 132 pounds of apples from the Carroll Park Orchard, totaling 135 pounds of fruit. In addition, they engaged 22 volunteers in harvest events during June and August and enrolled and educated three adults on environmental practices and orchard stewardship to directly benefit the Carroll Park Orchard.

Scope:

Civic Works plans to use SBGP funds for costs for operations, planting materials, tools, marketing, event materials, education supplies and travel. Programming includes cultivating three community orchards: Carroll Park, Paul's Place and Pigtown. In addition, Civic Works will engage the community in local orchard harvests and healthy habits through a variety of community events in partnership with the Pigtown Farmer's Market and provide hands-on environmental education programming to adults through their Orchard Stewards and youth through their Orchard Club program.

Project Title:	BEE SMART (Baltimore Environmental Education Summer
	Math and Reading Trailblazers)
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Living Classrooms Foundation
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	4/18/2018 -
Grant Tier (if applicable):	2

Total Project Amount:	\$25,000
SBGP Funding Amount:	\$25,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Environmental Sustainability
District Area/s Served:	South

Status:

The 5-week program began on Monday, July 2 and ended on Thursday, August 2. During Week 1, students were introduced to the problem of runoff pollution by conducting hands-on experiments and research about trash. They collected trash along the shoreline at Masonville Cove as well as in their neighborhood to compare amounts and types of materials littered. They experimented with common types of litter to see whether each item would sink or float, and how each would react to wind, rain, waves, etc. Finally, they designed their own long-term experiment to compare the decomposition of an apple core versus a plastic bottle cap. Students were excited and engaged in each lesson, and took real ownership over their knowledge of trash.

During Week 2, students gained more background knowledge and discovered why our waterways are worth protecting by experimenting with water in various ways. They played "Water Olympics" miniexperiments that demonstrated adhesion and cohesion – special properties of water that other liquid substances do not have (or are not as good at), and that are extremely important to the rest of the ecosystem. They learned about plankton and designed their own plankton from household materials with a challenge in mind: create something that is neutrally buoyant (like real plankton are), and the team whose plankton stays in the middle of the water column for the longest, wins! Students used college-level science equipment to evaluate the water quality at Masonville Cove performing tests on salinity, dissolved oxygen, temperature, and pH. All of this knowledge helped students understand how healthy water is critical to the survival of marine creatures that they know and love.

During Week 3, with the theme of Plants, and using the knowledge of trash and water that they hand gained so far, students began to brainstorm solutions to runoff pollution. They carefully studied transpiration, evaporation, condensation, and precipitation to reinforce the concept that the water we have on Earth now is the same water we have had for thousands of years and will have for

thousands more, and that plants are the key to restoring dirty water back to clean water. They learned about the form and function of plants by dissecting lima bean seeds, flowering plants, wetland grass, and underwater grass. Students even created their own terrarium that they observed in action throughout the rest of the program, and then took home with them for transplanting at the end of the summer.

During Week 4, with the theme of Healthy Foods, instructors emphasized the importance of taking care of their own bodies. Students began to understand that just like our actions on land have an impact on the water, what we consume has an impact on our body. Students tested common food items for fats, carbohydrates, and protein content and read about what happens to each of these substances once they are in our body. They learned how to read a nutrition label and experimented with serving sizes, and conducted an experiment to determine how sugar is disguised (dissolved) in some drinks. This process helped students understand that taking care of one's own body is as important as taking care of the environment in which we live. In addition to these weekly E-STEM themes, students designed, built, and launched underwater robots at Masonville Cove; received regular small-group reading coaching sessions and daily literacy hour with a reading specialist; conducted multiple school-yard cleanups; started each day with "Smart Games" (board games and card games designed/selected to get their wheels turning and thinking positively) and a Mentor Group meeting to share stories and experiences related to weekly character themes (respect, responsibility, safety, readiness); engaged in daily math instruction designed to increase math fact fluency and reinforce important graphing and graphic analysis skills tested on the PARCC; and participated in daily recreation time and weekly team building games led by GameON!Fitness. At the end of each week, students were surveyed on what their favorite activities were that week so that Week 5 (the final week of the program) could be co-designed by students and staff as "The Best of BEE SMART 2018."

During Week 5, students opted to redesign and re-test their plankton from Week 2 with the goal of increasing the time that their plankton stayed neutrally buoyant, conduct the same "Water Olympics" mini-experiments (this time with oil instead of water), conduct additional shoreline and school yard clean-ups, take nature walks during recreation time at Masonville Cove, visit a local greenhouse, write a healthy recipe to share with their parents at graduation night, compare prices of organic versus inorganic foods, and complete a design challenge called "Egg Drop."

Students who had perfect attendance or no more than one unexcused absence were invited to attend a special field trip to the Maryland Science Center on Friday, July 27. On the evening of Thursday, August 2 (the last day of the program), students, their families, staff members, and community members joined in a Celebration of Learning/Graduation at Lakeland Elementary School. As a culminating act of service, students took disposable gloves home with them from the program that day so that on their way to the event (most families walk) they could engage their family in safely removing litter from neighborhood streets. As they entered the event, students helped their family dispose of the waste properly (trash can vs. recycling bin) and tallied the type of material collected on a shared bar graph that was on display. Then, students took their parents on a gallery walk in which they got see their child's completed work from the summer – writing assignments, science experiments, poster projects, etc. Adults then separated from the children to engage in a workshop with the BEE SMART Reading Specialist that was geared toward encouraging positive reading and other literacy experiences for their children at home so that the skills they had learned during the program could be reinforced. Meanwhile, students prepared a healthy snack for their parents that they were invited to eat while they watched the students give presentations of learning and receive certificates of completion and awards for excellent attendance. This special evening concluded with pizza, a dance party, and many heartfelt conversations about what a wonderful summer the children had had.

At the conclusion of the summer, staff members received an evaluation drafted by their direct supervisor (BEE SMART Program Coordinator, Lauren Clark) and approved by the Program Director (Christine Schmidt Redline). In addition, Ms. Redline and Ms. Clark conducted a thorough debriefing meeting to discuss what went well and should be repeated in future years, and what improvements can be made to make the program even more successful.

Program Outcomes Achieved:

Literacy: The Fountas & Pinnell (F&P) Benchmark Assessment System was administered by the BEE SMART Reading Specialist during the first week of the program and again during the last week. Using this method, they are able to measure students' reading growth (on a scale from A to W) during the program. 97% of students for whom a complete data set is available (32 out of 33) increased their reading level by at least one level according to F&P. (Four students entered the program at level "W," and three students were absent during final assessments. Therefore, a complete data set is available for 33 out of the 40 students served this summer.) Of the four students who entered the program at level "W" (proficient readers), three improved their writing score and one maintained his writing score as assessed by the BEE SMART Reading Specialist according to the PARCC practice writing assessment and rubric. The Program Director also acquires additional data from the partner school administration in order to compare end-of- school year (SY 2017-2018) reading levels to beginning-of-school year (SY 2018-2019, data not yet available) of program participants. This data includes but is not limited to iReady Lexile Scores and Amplify scores (depending upon the grade level of participants, and what has been administered during the applicable school years).

Storm water Runoff Prevention: Students conducted three trash clean-ups in the Lakeland neighborhood, and two shoreline clean-ups at Masonville Cove Environmental Education Campus for a total of five clean-ups. A total of 52 pounds of trash and recycling was removed and disposed of properly and prevented from affecting our local waterways.

Environmental Awareness: Attitudinal surveys were administered to all participants (on the first day and again on the last day of the program), and notes were taken by instructors to gauge the impact of the program on students' environmental awareness throughout the program. 97% of students surveyed were able to identify what happens to rain water after it flows off the streets and into storm drains (knowledge of storm water runoff and how it affects the Patapsco River). In addition, 100% of students surveyed indicated that they would take action if they saw someone litter (e.g. tell him/her to stop, pick up the litter themselves, or tell someone like a teacher or a parent).

Family Engagement: 90% of BEE SMART families attended at least one family event (Orientation or Graduation), and 45% of families attended both events. In addition to these special events, BEE SMART staff engage families throughout the program by being available in-person every day during arrival and dismissal, and by openly communicating with families via phone calls and text messages.

Character Education: 89% of students demonstrated an understanding of, and appreciation for, "readiness" as indicated on character education surveys and as observed by BEE SMART Educators during morning Mentor Group meetings. 85% of students demonstrated an understanding of, and appreciation for "responsibility", "respect", and "safety" as indicated on character education surveys and as observed by BEE SMART Educators during morning Mentor Group meetings. 100% of students surveyed indicated that teachers expected them to "do their best" at BEE SMART.

Math Fluency: Each day as students entered the math classroom, they were given one minute and thirty seconds to complete a "Math Minute" worksheet to help them practice basic math facts. Across the span of the 5-week program, they saw an average increase of 8 problems solved. Since the total possible problems solved was 50; that's an average increase in math fact fluency of 16%. In other words, the average BEE SMART student increased his/her math fact fluency by 16% in five weeks.

Accommodations: 4 out of 40 students in the program have special learning needs as indicated in their Individualized Education Plan (IEP). For all students, and especially for students with special learning needs, the low staff to student ratio that the program offers is beneficial and allows students to get the extra attention that they may need. In addition, parent communications are always available in both English and Spanish because 17 out of 40 students in the program were English Language Learners.

Attendance: BEE SMART achieved an average daily attendance rate of 89% in 2018.

Parent Feedback: This program is very organized and the communication is awesome. 100% of parents surveyed indicated that they: trust the BEE SMART teachers, think their child really likes BEE SMART, think the BEE SMART rules are fair, and think the BEE SMART teachers expect their child to do his or her best.

Scope:

LCF's BEE SMART Baltimore Environmental Education Summer Math & Program is designed to prevent summer learning loss and raise below-average reading levels for 40 rising 3rd through 5th grade students attending Lakeland ES/MS. The program uses an Environmental Education themed STEM approach as the hook to motivate student learning.

Project Title:	Youth Programming & General Operating Support
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Cherry Hill Eagles Foundation
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	4/18/2018 -
Grant Tier (if applicable):	3

Total Project Amount:	\$50,000
SBGP Funding Amount:	\$50,000
SBGP Funding Expended:	\$10,895
Additional Funding Leveraged:	

Strategic Priority Area/s:	Health and Wellness
District Area/s Served:	South

Status:

During this quarter, the Cherry Hill Eagles began their youth football recruitment, practice, and playing season. SBGP is awaiting a plan from the Cherry Hill Eagles for the satisfaction of the project's MBE/WBE participation goals.

Scope:

SBGP funds will support youth programming and general operating support and will allow the organization to double their capacity from serving 250 to 500 youth in their existing program. The Cherry Hill Eagles provide children in the Cherry Hill community with workout training, and coaches and volunteers mentor and help children with homework. In addition, Cherry Hill Eagles teaches children how to swim and how to operate a kayak.

Project Title:	Spelman Road Gentleman's Club Annual Father's Day
	Cookout
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Spelman Road Gentleman's Club
Grantee/Service/Project Type:	Non-501(c)3
Fiscal Agent Name (if applicable):	St. Veronica's Church
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$2,000
SBGP Funding Amount:	\$2,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	South

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For the annual Father's Day Community Picnic in Reedbird Park in Cherry Hill.

Project Title:	SBLC: Learning Works
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	South Baltimore Learning Center (SBLC)
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$4,969
SBGP Funding Amount:	\$4,969
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	East

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For vouchers for adult learners taking the GED and preparing for employment.

Brojost Title	Inventory Enhancements in Response to Partner Demands
Project Title:	Inventory Enhancements in Response to Partner Demands
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Baltimore Community ToolBank
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	East, West, South

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For high-demand tools and equipment for volunteer projects in South Baltimore.

	1
Project Title:	The Harvest Fest
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Cherry Hill Community Alumni Board
Grantee/Service/Project Type:	
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization, Environmental Sustainability, Heath and Wellness
District Area/s Served:	South

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For the volunteer-led Tenth Anniversary Harvest Fest in Cherry Hill.

Project Title:	TreeUp 2018-19
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Federal Hill South Neighborhood Association
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization, Environmental Sustainability, Health and Wellness
District Area/s Served:	East

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For volunteer tree planting and community greening.

Project Title:	Parking Pass Pickup Event/Bash
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Federal Hill South Neighborhood Association
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	East

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For the annual community Parking Pass Pickup Event.

Project Title:	South Baltimore Mobile Pantry
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Fishes & Loaves Pantry, Inc.
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Health and Wellness
District Area/s Served:	West

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For healthy food distribution by the South Baltimore Mobile Pantry.

Project Title:	Community Eating Together Expansion Project
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Leadenhall Baptist Church
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Health and Wellness
District Area/s Served:	East

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For expansion of the Community Eating Together meals and food program.

Project Title:	LET'S GO STEM: College and Career Readiness
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	LET'S GO Boys and Girls, Inc.
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	South

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For an after-school STEM College and Career Readiness program in Westport.

Project Title:	Sustainability and Safety at the Pigtown Community Garden
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Pigtown Community Garden
Grantee/Service/Project Type:	Non-501(c)3
Fiscal Agent Name (if applicable):	Southwest Community Council aka Citizens of Pigtown
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Environmental Sustainability
District Area/s Served:	West

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For tools, materials, and storage in a volunteer-led community garden.

Project Title:	Empowering Carroll Street Community Garden with Tools
	for Food Justice
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Pigtown Food For Thought
Grantee/Service/Project Type:	
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Health and Wellness
District Area/s Served:	West

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For tools, materials, and storage for the volunteer-led Carroll Street Community Garden.

Project Title:	SBP Junior Green Team
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	South Baltimore Partnership
Grantee/Service/Project Type:	Non-501(c)3
Fiscal Agent Name (if applicable):	Fusion Group
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization, Environmental Sustainability
District Area/s Served:	East

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For the community cleanup and greening work of the Junior Green Team.

- · · - · ·	
Project Title:	A Slice of Historic Sharp Leadenhall
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	South Baltimore Partnership
Grantee/Service/Project Type:	Non-501(c)3
Fiscal Agent Name (if applicable):	Fusion Group
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	East

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For programs, materials, and signage interpreting the history of the African American community in Sharp Leadenhall.

Due is st Title.	Course to London and EK
Project Title:	Sowebo Landmark 5K
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Southwest Baltimore Charter School
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Health and Wellness
District Area/s Served:	West

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For the Sowebo Landmark 5K, a family road race in Pigtown and Carroll Park.

Project Title:	Lakeland Elementary/Middle School Teach For America
rioject nue.	··
	First-Year Corps Member Support
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Teach For America
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	1

Total Project Amount:	\$5,000
SBGP Funding Amount:	\$5,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	South

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For support of two first-year teaching positions at Lakeland Elementary/Middle School.

	T
Project Title:	Washington Village Library Renovation
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Enoch Pratt Free Library
Grantee/Service/Project Type:	Government
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	2

Total Project Amount:	\$30,000
SBGP Funding Amount:	\$30,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	West

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For improvements to the entrance, interior, and overall design and appearance of the Washington Village Branch.

Project Title:	FHMS Clean & Green Intiative
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Federal Hill Main Street
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	2

Total Project Amount:	\$40,000
SBGP Funding Amount:	\$40,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization, Environmental Sustainability
District Area/s Served:	East

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For lighting, plantings, and other improvements to the streetscape by volunteers.

Project Title:	Big Pigtown Projects = Big Pigtown Impact!
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Pigtown Main Street Inc.
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	2

Total Project Amount:	\$49,400
SBGP Funding Amount:	\$49,400
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	West

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For coordinated streetscape and greening improvements by volunteers in Pigtown and Carroll Park.

Project Title:	HNI Expansion to Pigtown and Barre Circle
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Healthy Neighborhoods, Inc.
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	2

Total Project Amount:	\$50,000
SBGP Funding Amount:	\$50,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	West

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For community outreach and education in low-interest home improvement loans that also benefit the streetscapes of Pigtown.

Project Title:	SLURRP (School Leadership in Urban Runoff Reduction
	Project)
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Living Classrooms Foundation
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	3

Total Project Amount:	\$50,000
SBGP Funding Amount:	\$50,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Environmental Sustainability
District Area/s Served:	South

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For environmental education and community leadership for 600 students in South Baltimore.

Project Title:	Cherry Hill Youth Arts, Music and Culture Workshops
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Youth Resiliency Institute
Grantee/Service/Project Type:	Non-501(c)3
Fiscal Agent Name (if applicable):	Fusion Group
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	3

Total Project Amount:	\$50,000
SBGP Funding Amount:	\$50,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	South

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For a year-long series of art, music, and culture workshops engaging the youth of South Baltimore.

Project Title:	SW Baltimore Culinary Arts Training Program to Empower
	Residents with Culinary Skills and a Pathway to Success
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Paul's Place, Inc.
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	3

Total Project Amount:	\$78,000
SBGP Funding Amount:	\$78,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Health and Wellness
District Area/s Served:	West

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For planning and partnership building in a Culinary Arts Training Program for South Baltimore.

Project Title:	Advancing the Baltimore Greenway Trails Network in South
	Baltimore
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Rails to Trails Conservancy
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Project Dates (Start/Finish):	9/24/2018 -
Grant Tier (if applicable):	3

Total Project Amount:	\$80,170
SBGP Funding Amount:	\$80,170
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization, Environmental Sustainability, Heath and Wellness
District Area/s Served:	East, South

Status:

This grant award was approved on September 24, 2018. Subsequent to the quarter end, the grantee will attend an information session, and SBGP and fiscal agent HNI will begin working with the grantee on their grant agreement and required documentation.

Scope:

For community outreach and planning of an off-street bicycle trail connecting Middle Branch Park with downtown Baltimore.

Project Title:	Prayer Walk 2018
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Restoring Inner City Hope (RICH)
Grantee/Service/Project Type:	501(c)3
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2019
Project Dates (Start/Finish):	7/1/2018 - 9/30/2018
Grant Tier (if applicable):	D

Total Project Amount:	\$1,295
SBGP Funding Amount:	\$1,295
SBGP Funding Expended:	\$1,295
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	South

Status:

During this quarter, SBGP executed a grant agreement with RICH, and the project was completed. On September 1, 2018 at the 7th annual RICH Day Community Festival, RICH served 337 residents of the Cherry Hill community. RICH supplied 212 children with backpacks filled with school supplies and Under Armour apparel; 43 elementary/middle school boys received hair cuts; 31 elementary/middle school girls had their hair braided; RICH fed over 337 residents; and 15 vendors provided valuable information to the community, including representatives from Medstar Harbor Hospital, New Vision Behavioral Health, and SND Staffing. RICH also provided community members with "blessing bags" filled with toiletries, and the schools in Cherry Hill were present to meet and greet their students for the upcoming school year.

Scope:

The grant supported the cost of a community prayer walk through the Cherry Hill community and a community festival and resource fair at Made for So Much More Worship Center in Cherry Hill.

Project Title:	Cherry Hill Family Fun Camp
Program Area:	Community Grant
Grant Recipient/Vendor/Project Lead:	Cherry Hill Homes Tenant Council
Grantee/Service/Project Type:	Non-501(c)3
Fiscal Agent Name (if applicable):	SBGP
Program Fiscal Year:	2019
Project Dates (Start/Finish):	8/1/2018 - 9/30/2018
Grant Tier (if applicable):	D

Total Project Amount:	\$1,702
SBGP Funding Amount:	\$1,702
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	South

Status:

During this quarter, the Cherry Hill Homes Tenant Council ran a daily activities camp for 50 boys and girls at the Cherry Hill Community Center. SBGP's grant supported the purchase of 50 tickets to Six Flags on August 17 for the last day of camp.

Scope:

The Cherry Hill Homes Family Fun Camp, which works to enhance the qualify of life in the Cherry Hill community, organized a camp closing trip to Six Flags for 50 youth and adult chaperones on Friday, August 17, 2018.

Project Title:	BCRP Intern-GIS Mapping
Program Area:	Enhanced Service
Grant Recipient/Vendor/Project Lead:	Baltimore Green Works
Grantee/Service/Project Type:	Program
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	7/1/2018 - 9/30/2018
Grant Tier (if applicable):	N/a

Total Project Amount:	\$1,590
SBGP Funding Amount:	\$1,590
SBGP Funding Expended:	\$1,590
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	South

Status:

During this quarter, SBGP executed an agreement with Baltimore Greenworks to provide payment for an intern to GIS map the Gwynns Falls Trail for safety and signage. The project is complete.

Scope:

Provide a stipend to an intern from UMBC focusing on a 911 emergency extraction/identification system for the Gwynns Falls Trail.

Project Title:	Front Walk Way-Rowing Club
Program Area:	Enhanced Service
Grant Recipient/Vendor/Project Lead:	JB Contracors, Inc.
Grantee/Service/Project Type:	Maintenance
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	7/1/2018 -
Grant Tier (if applicable):	N/a

Total Project Amount:	\$13,920
SBGP Funding Amount:	\$13,920
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	South

Status:

During this quarter, SBGP executed an agreement with JB Contractors to replace the front walkway and rails decking at the Middle Branch Rowing Club, and the project commenced.

Scope:

Replacement of front decking, including through ramp and railing, at the Middle Branch Rowing Club.

Project Title:	Fishing Pier Behind Rowing Club
Program Area:	Enhanced Service
Grant Recipient/Vendor/Project Lead:	JB Contracors, Inc.
Grantee/Service/Project Type:	Maintenance
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	7/1/2018 -
Grant Tier (if applicable):	N/a

Total Project Amount:	\$14,755
SBGP Funding Amount:	\$14,755
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	South

Status:

During this quarter, SBGP executed an agreement with JB Contractors to replace the decking at the fishing pier behind the Middle Branch Rowing Club and the project commenced.

Scope:

Replacement of decking and railings at the pier of the Middle Branch Rowing Club.

Project Title:	Furniture/Trash Can Upgrades-District
Program Area:	Enhanced Service
Grant Recipient/Vendor/Project Lead:	Victory Stanley
Grantee/Service/Project Type:	Capital
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	7/1/2018 -
Grant Tier (if applicable):	N/a

Total Project Amount:	\$15,000
SBGP Funding Amount:	\$15,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	South

Status:

During this quarter, SBGP executed an agreement with Victor Stanley to provide trash cans at Middle Branch Park.

Scope:

Donation of 36-gallon litter receptacles to BCRP for use in Middle Branch Park.

Project Title:	Free Fall Youth Sports Leagues
Program Area:	Enhanced Service
Grant Recipient/Vendor/Project Lead:	VoloCity Foundation
Grantee/Service/Project Type:	Program
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	7/1/2018 - 9/30/2018
Grant Tier (if applicable):	N/a

Total Project Amount:	\$15,000
SBGP Funding Amount:	\$15,000
SBGP Funding Expended:	\$15,000
Additional Funding Leveraged:	

Strategic Priority Area/s:	Health and Wellness
District Area/s Served:	East, West, South

Status:

During this quarter, SBGP executed an agreement with VoloCity Foundation (VCF) to provide free fall youth sports programming at Solo Gibbs Park, Lakeland Park and Carroll Park that includes youth football, kickball and soccer. VCF set up Volo kids leagues, including registering children and training volunteers, and the leagues will launch in October 2018.

Scope:

Coordinate free youth fall sports leagues at Carroll Park, Solo Gibbs Park, and Lakeland Park.

Project Title:	Mulch and Soil Donation
Program Area:	Enhanced Service
Grant Recipient/Vendor/Project Lead:	Edrich Lumber
Grantee/Service/Project Type:	Maintenance
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	7/1/2018 - 9/30/2018
Grant Tier (if applicable):	N/a

Total Project Amount:	\$17,925
SBGP Funding Amount:	\$17,925
SBGP Funding Expended:	\$17,925
Additional Funding Leveraged:	\$0

Strategic Priority Area/s:	Environmental Sustainability
District Area/s Served:	West

Status:

During this quarter, SBGP executed an agreement with Edrich Lumber to provide dirt and mulch to BCRP to rebuild the I-295 landscape into the South Baltimore Gateway District. The mulch and soil were donated and the project is complete.

Scope:

Funding for the donation of mulch and soil to BCRP for use in the DOT Westport Maintenance Yard.

Project Title:	Art in the Park
Program Area:	Enhanced Service
Grant Recipient/Vendor/Project Lead:	Art With a Heart
Grantee/Service/Project Type:	Program
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	7/1/2018 - 9/30/2018
Grant Tier (if applicable):	N/a

Total Project Amount:	\$26,000
SBGP Funding Amount:	\$26,000
SBGP Funding Expended:	\$26,000
Additional Funding Leveraged:	

Strategic Priority Area/s:	Health and Wellness
District Area/s Served:	East, West, South

Status:

During this quarter, SBGP executed an agreement with Art with a Heart to provide art classes for Art in the Park for 7 hours per day, Thursday through Saturday from July 1 through August 18, 2018. Art with a Heart provided these art classes and was reimbursed for all of their costs for the teacher, assistant, supplies, curriculum planning, implementation, program coordination and administration. The project is complete.

Scope:

Plan, advertise, and provide free art classes to members of the general public at six public parks within the South Baltimore Gateway District.

Project Title:	Middle Branch Canoe Launch
Program Area:	Enhanced Service
Grant Recipient/Vendor/Project Lead:	JB Contracors, Inc.
Grantee/Service/Project Type:	Maintenance
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	7/1/2018 -
Grant Tier (if applicable):	N/a

Total Project Amount:	\$31,256
SBGP Funding Amount:	\$31,256
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization, Health and Wellness
District Area/s Served:	South

Status:

During this quarter, SBGP executed an agreement with JB Contractors to replace decking at the canoe launch at the Middle Branch Rowing Club, and the project commenced.

Scope:

Replacement of back decking at Middle Branch Rowing Club, including throughout ramp.

Project Title:	Middle Branch Landscaping
Program Area:	Enhanced Service
Grant Recipient/Vendor/Project Lead:	Lorenz, Inc.
Grantee/Service/Project Type:	Maintenance
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	7/1/2018 -
Grant Tier (if applicable):	N/a

Total Project Amount:	\$70,469
SBGP Funding Amount:	\$70,469
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Community Development and Revitalization
District Area/s Served:	South

Status:

During this quarter, SBGP executed an agreement with Lorenz, Inc. to provide landscaping services at Middle Branch Park. These services will result in major improvements at Middle Branch Park.

Scope:

Provide landscaping services at Middle Branch Park including installing flower beds, limbing up trees, edging and mulching trees, edging and curbing lines and sidewalks, turf fertilization and continued maintenance (weekly mowing, bi-weekly bed maintenance, and bi-weekly edging).

Project Title:	Ripken Turf Ballfield at Middle Branch
Program Area:	Enhanced Service
Grant Recipient/Vendor/Project Lead:	Cal Ripken Foundation
Grantee/Service/Project Type:	Capital
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	7/1/2018 -
Grant Tier (if applicable):	N/a

Total Project Amount:	\$185,000
SBGP Funding Amount:	\$185,000
SBGP Funding Expended:	\$0
Additional Funding Leveraged:	

Strategic Priority Area/s:	Health and Wellness
District Area/s Served:	South

Status:

SBGP has begun the process of creating the first new turf ball field through its partnership with the Ripken Foundation. SBGP signed a contract with Ripken, allowing design work and additional fundraising to begin. A design kick-off meeting is scheduled for October. The first field will be located at Reedbird Park as part of the first phase of the larger Middle Branch Fitness and Wellness Center at Cherry Hill.

Scope:

Project management of Phase 1 of the Reedbird Park Ripken turf field, including design, permitting and initial fundraising.

Project Title:	Middle Branch Waterfront Plan
Program Area:	Transformational Project
Grant Recipient/Vendor/Project Lead:	Parks & People Foundation
Grantee/Service/Project Type:	Capital
Fiscal Agent Name (if applicable):	
Program Fiscal Year:	2018
Project Dates (Start/Finish):	6/1/2017 -
Grant Tier (if applicable):	N/a

Total Project Amount:	\$300,000
SBGP Funding Amount:	\$150,000
SBGP Funding Expended:	\$25,399
Additional Funding Leveraged:	\$150,000

Strategic Priority Area/s:	Community Development and Revitalization, Health and Wellness
District Area/s Served:	South

Status:

SBGP continues to help fund a new Master Plan for the Middle Branch waterfront. The Parks and People Foundation is managing the first phase of the project and expects to select a design team with stakeholder and community input in the third quarter of FY19. SBGP is also working on an agreement with the City to jointly fund subsequent phases of this important and timely project.

Scope:

A Waterfront Plan for the Middle Branch would chart the course forward for making the Middle Branch a major waterfront recreational area for the region.

Project Title:	Middle Branch Fitness and Wellness Center at Cherry Hill	
Program Area:	Transformational Project	
Grant Recipient/Vendor/Project Lead:	BCRP	
Grantee/Service/Project Type:	Capital	
Fiscal Agent Name (if applicable):		
Program Fiscal Year:	2018	
Project Dates (Start/Finish):	1/1/2018 -	
Grant Tier (if applicable):	N/a	

Total Project Amount:	\$16,300,000	
SBGP Funding Amount:	\$1,000,000	
SBGP Funding Expended:	\$0	
Additional Funding Leveraged:	\$15,300,000	

Strategic Priority Area/s:	Community Development and Revitalization, Health and Wellness
District Area/s Served:	South

Status:

SBGP continues working with BCRP to draft an agreement for SBGP's \$1 million allocation to the Middle Branch Fitness and Wellness Center at Cherry Hill. SBGP hopes to sign a final agreement with BCRP by calendar year-end. Phase one of the project, the first Ripken ballfield to be built at Reedbird Park as described previously in this report, should kick-off in early 2019. SBGP will continue to evaluate whether a subsequent allocation of up to \$1.2 million will be made pending additional information about the project scope and budget.

Scope:

SBGP has agreed to help fund the construction of a new fitness and wellness center in Cherry Hill.