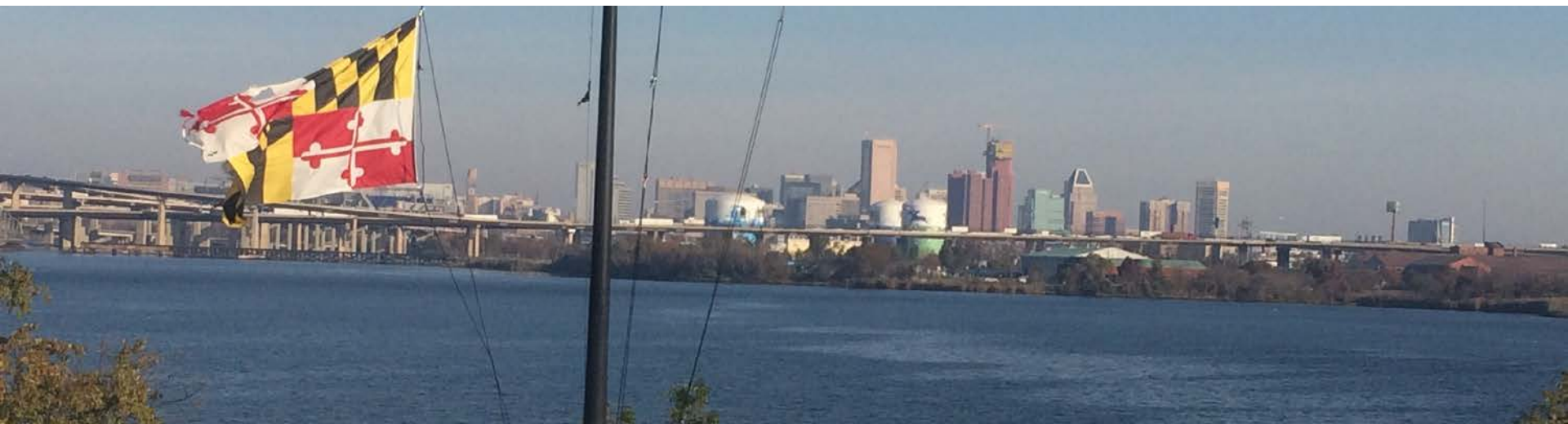


**SOUTH BALTIMORE**  
**GATEWAY PARTNERSHIP**  
**2018 SPRING MEETING**



# Purpose of Tonight's Meeting

This is a chance for us to update members of the general public on:

**Who We Are.**

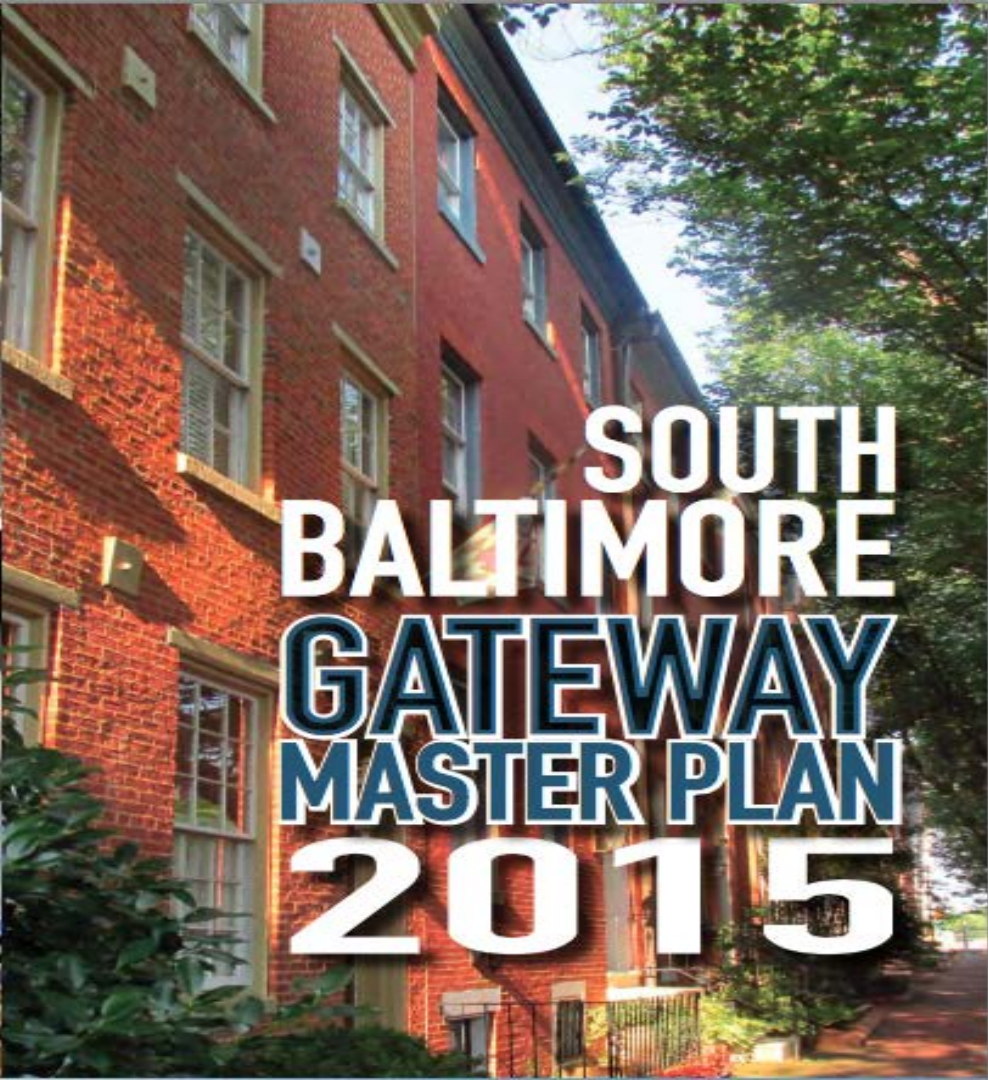
**What We've Been Working On.**

**What We Plan To Do in the Coming Year.**

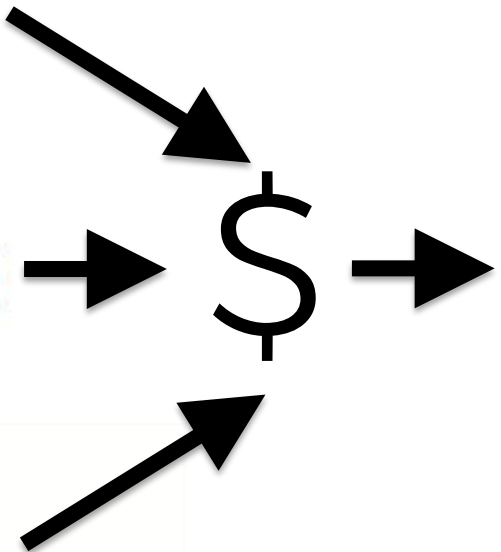
This is also a chance to **Get Your Feedback** and **Answer Your Questions.**

**SOUTH BALTIMORE**  
**GATEWAY PARTNERSHIP**  
**WHO WE ARE**





**SOUTH  
BALTIMORE  
GATEWAY  
MASTER PLAN  
2015**



State Pool of  
Local  
Impact  
Grants

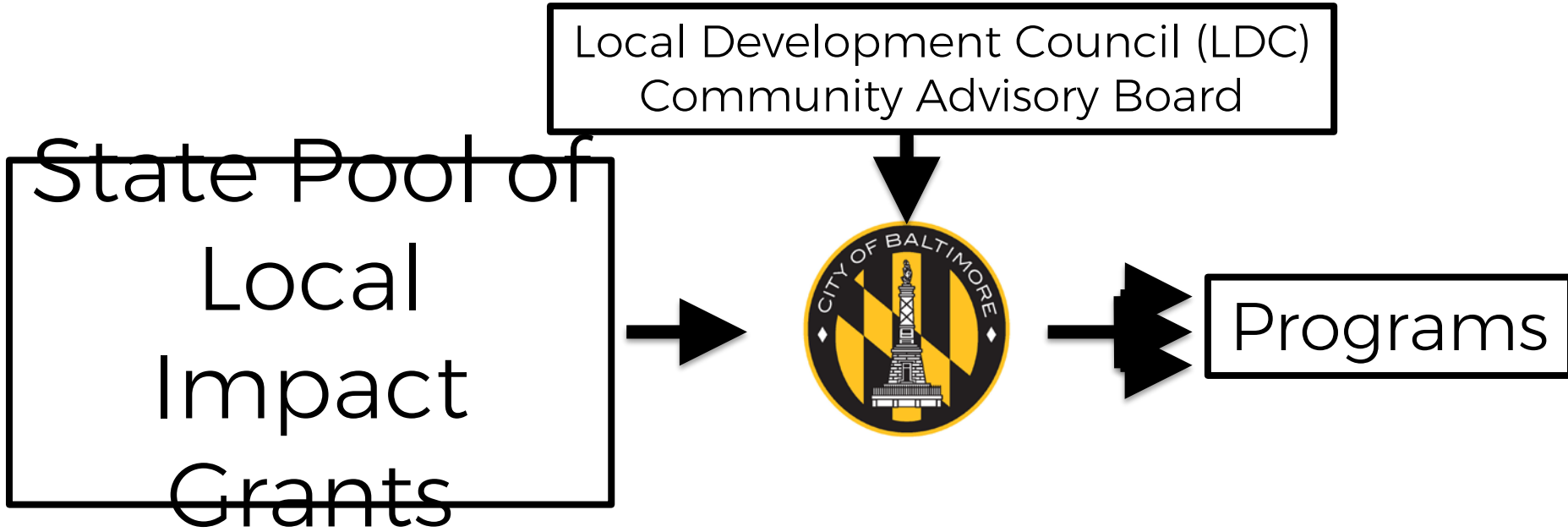
# Originally:

Local Development Council (LDC)  
Community Advisory Board

State Pool of  
Local  
Impact  
Grants



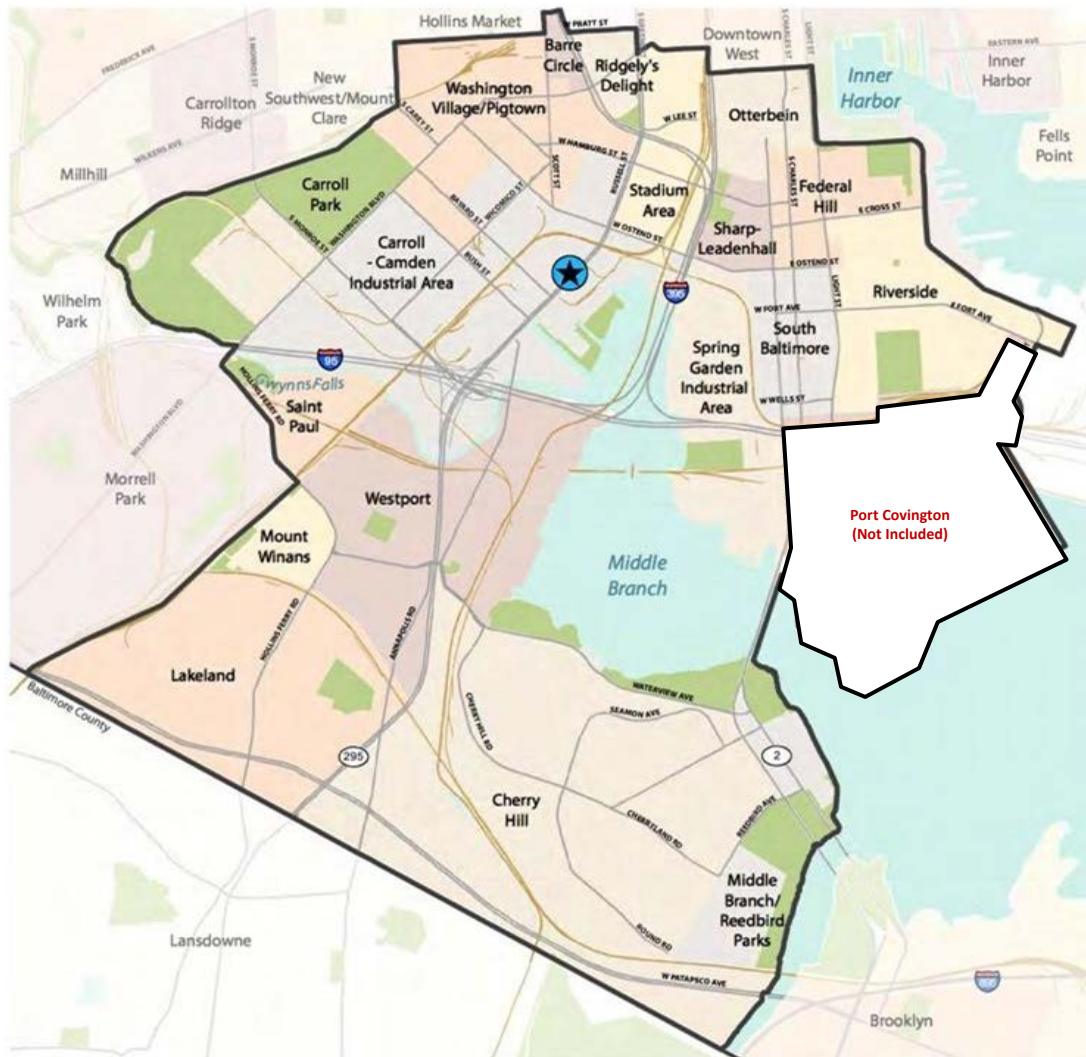
Programs



So We Created:

**SOUTH BALTIMORE**  
**GATEWAY PARTNERSHIP**







# Our Board of Directors

Acacia Asbell	STEAM Center Director, Lakeland Elementary (Proxy: Ramona Dowdell)
Jackie Grace	General Manager, Horseshoe Casino (Proxy: Shakira Garcia)
Alvin Lee	ABC Ventures & Cherry Hill Resident (Proxy: Michael Middleton)
Andrew Gervase	Sharp Leadenhall Improvement Assoc. (Proxy: Jasmine Esteve)
Bernard "Jack" Young	City Council President (Proxy: Ed Reisinger)
Beth Whitmer	Federal Hill Neighborhood Association
Bill Reuter	Ridgely's Delight Association (Proxy: Chris Firehock)
Colin Tarbert	Office of the Mayor (Proxy: Ethan Cohen)
Debbie Ally-Dickerson	WORK Printing and Graphics
Phylicia Porter	Optimal Public Health Solutions, LLC; National Institutes of Health
Eric Costello	City Council 11th District (Proxy: Justin Lane)
Karl Lowe	So. Baltimore Neighborhood Assoc. (Proxy: Gilda Johnson)
Geoffrey Washington	Adelberg, Rudow, Dorf & Hendler
Jill Johnson	MedStar Harbor Hospital
Keisha Allen	Westport Neighborhood Association
Rev. Alvin Gwynn	Leadenhall Baptist Church
Aparna Jain	Citizens of Pigtown Community Assoc. (Proxy: Sandy Davis)
Walter Ettinger	South Harbor Renaissance
Wayne Vance	STX, LLC
Michael Tyson	Mt. Winans Community Association (Proxy: Jayne Jenkins)



# Now We Have:

Local Development Council (LDC)  
Community Advisory Board

State Pool of  
Local Impact  
Grants



Programs

Programs

**SOUTH BALTIMORE**  
**GATEWAY PARTNERSHIP**  
**WHAT WE'VE**  
**DONE RECENTLY**



# Our Strategic Plan Focuses On:

1. **Community Development and Revitalization:** Improving the quality of neighborhoods by increasing the marketability of properties, stabilizing and improving housing and promoting redevelopment and investment.
2. **Environmental Sustainability:** Making neighborhoods greener, cleaner, and healthier by improving and upgrading parks and other green space, increasing tree canopies, and assuring clean air and water.
3. **Health and Wellness:** Ensuring that all people in the area have equitable opportunities to lead healthy lifestyles by expanding access to healthy foods, wellness programs and space for recreation and physical activity.

# The Partnership Has Three Program Areas:

Program Area	%	Approx. FY18 Budget
Community Grants	20%	\$1 Million
Enhanced Services	30%	\$1.5 Million
Transformational Projects	50%	\$2.5 Million

# Community Grants

The South Baltimore Gateway Partnership awards Community Grants that directly empower communities to improve their neighborhoods. We want to give you the resources to take action.

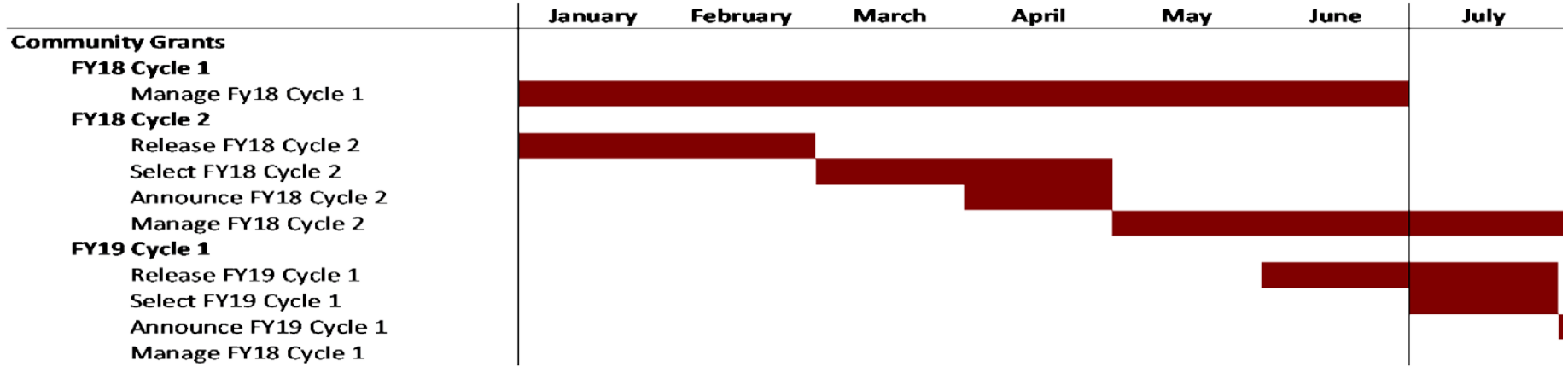
**Community Grants come in three levels:**

**Tier 1: Up to \$5,000**

**Tier 2: Up to \$50,000**

**Tier 3: Up to \$100,000**

# COMMUNITY GRANTS UPDATE











Charm City Run  
START

THANK YOU  
017 Sowebo Landmark 5K Sponsor  
SOUTH BALTIMORE  
GATSBY PARTNERSHIP  
UNIVERSITY  
MARYLAND  
Park  
WAR HORSE  
CROSS  
STRO

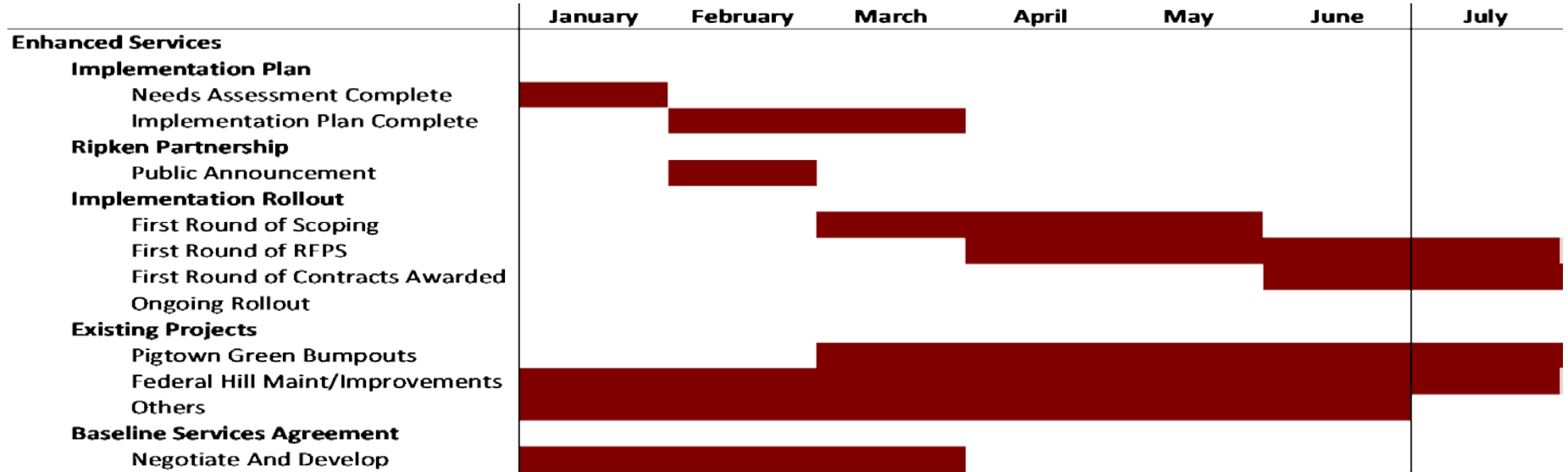
THANK YOU  
SOUTH BALTIMORE  
GATSBY PARTNERSHIP  
UNIVERSITY  
MARYLAND  
Park  
WAR HORSE  
CROSS  
STRO

# Enhanced Services

We are making major improvements to **parks and public spaces** across the District:

- 1. Needs Assessment:** By combing through every park Master Plan, and conducting exhaustive site tours with community members, we amassed a list of approximately 300 needs.
- 1. Implementation Plan:** We then turned this into a multi-year, multi-party Implementation Matrix for capital, maintenance, and programming. This is the first ever unified plan for our spending, city spending, and third party spending across the district, organizing \$45 million worth of improvements over the next 3 years.
- 1. Ripken Partnership:** We have an agreement with the Ripken Foundation and BCRP to build three \$1.5 million ball fields over the next three years (locations currently being picked), worth \$4.5 million;
- 2. Integrated Programming:** We've formed a Parks Activation committee with representatives from BCRP, BCPS, BOPA, and BCHD to focus on unified and coordinated programming throughout the District.

# ENHANCED SERVICES UPDATE









ARCHITECTURE  
PLANNING  
URBAN DESIGN



**USE AND COST STUDY  
FOR CARROLL PARK  
RECREATION CENTER**

Prepared for the South Baltimore Gateway Partnership  
February 16, 2018





# Transformational Projects

We are looking at a variety of different Transformational Projects to dramatically improve the District. While no final decisions have been made, these could include:

1. **Middle Branch Wellness and Fitness Center.** We are trying to complete the long-awaited fitness and wellness center in Cherry Hill, bringing world-class recreational and public health programming to the District.
2. **Reinvent the Middle Branch:** To compliment our investments in existing neighborhood parks and public spaces, we are supporting the effort to make the Middle Branch into a major recreational resource for kids and families across the District.
1. **Access to Work:** We are looking to see if we can help workers across the District get to the large numbers of jobs opening up along the I-95 corridor.
1. **B&O Corridor Stabilization:** We hope to support the community in building a string of community assets along the B&O Corridor in Pigtown, and combine that with house rehabs to stabilize vacant and code-violating properties.



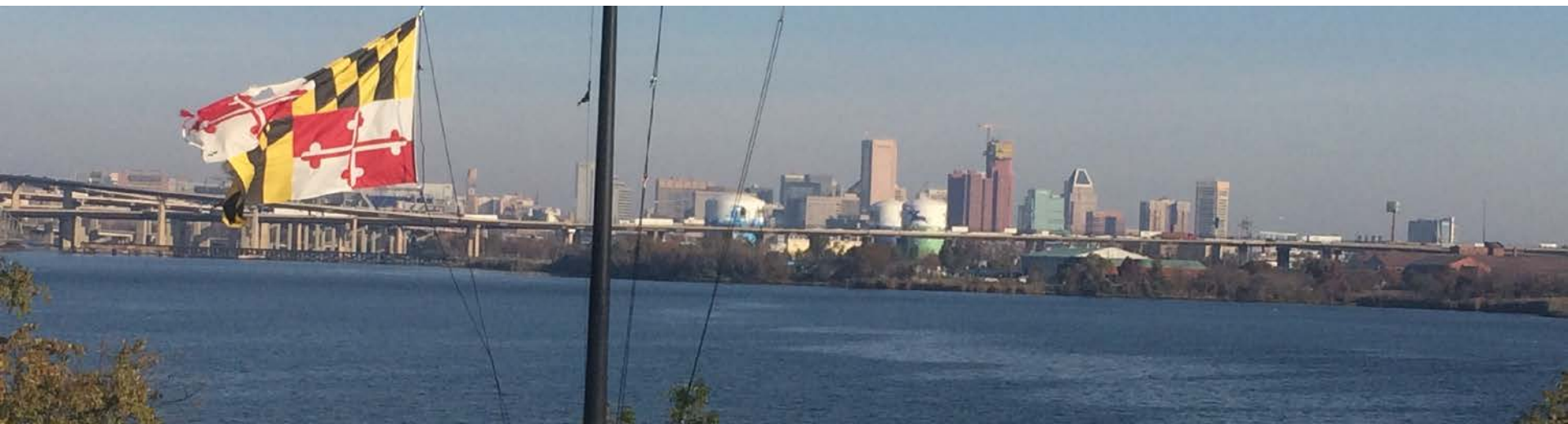
South Baltimore Gateway Community Impact  
District Management Authority d/b/a South  
Baltimore Gateway Partnership

## Quarterly Report

Second Quarter of Fiscal Year 2018, October - December 2018

Brad Rogers, Executive Director  
[www.sbgpartnership.org](http://www.sbgpartnership.org)  
1-22-2018

**SOUTH BALTIMORE**  
**GATEWAY PARTNERSHIP**  
**THE UPCOMING**  
**YEAR**



# We Plan To:

1. **Provide More Support To Grantees.** This will include Improving the quality of neighborhoods by increasing the marketability of properties, stabilizing and improving housing and promoting redevelopment and investment.
2. **Environmental Sustainability:** Making neighborhoods greener, cleaner, and healthier by improving and upgrading parks and other green space, increasing tree canopies, and assuring clean air and water.
3. **Health and Wellness:** Ensuring that all people in the area have equitable opportunities to lead healthy lifestyles by expanding access to healthy foods, wellness programs and space for recreation and physical activity.

**South Baltimore Gateway Partnership Proposed FY 2019 Budget for Public Meeting**  
**3/19/18**

	<b>Proposed</b>	<b>Comment</b>
<b>REVENUES</b>		
Carry Forward	\$ -	Conservative Estimate.
40000 - LIG Funding		
40000 - LIG Funding:40100 - City Pass Through	\$ 6,000,000	Conservative Estimate. Not Racing Commission Projection.
40000 - LIG Funding:40200 - Direct Pmts from State	\$ -	If legislative change, pass through funds become direct payments.
<b>TOTAL REVENUES</b>	<b>\$ 6,000,000</b>	
<b>EXPENSES</b>		
<b>PROGRAM EXPENSES</b>		
50000 - Community Grant Expense	\$ 900,629	Approx 20% of Program Budget
50000 - Community Grant Expense:50100 - Indirect Program Costs	\$ 27,000	Includes consultant to support grantees with capacity building
51000 - Enhanced Services		
51000 - Enhanced Services:51100 - Program Costs	\$ 1,386,443	Approx 30% of Program Budget
51000 - Enhanced Services:51400 - Indirect Program Costs	\$ 5,000	Catering, printing. Other costs (eg. Architectural fees) will be direct program costs.
52000 - Transformational Projects	\$ 2,314,072	Approx 50% of Program Budget
52000 - Transformational Projects:52100 - Indirect Program Costs	\$ 5,000	Catering, printing. Other costs (eg. Architectural fees) will be direct program costs.
<b>TOTAL PROGRAM EXPENSES</b>	<b>\$ 4,638,145</b>	<b>81.37% of Revenues, Excluding Funding Reserve and Third Party Revenues</b> <b>GOAL: Keep Program Costs More Than 80% of Budget</b>
<b>OPERATING EXPENSES</b>		
60000 - Professional Fees	\$ 166,000	Accountant, legal, Consulting
62800 - Facilities and Equipment	\$ 20,985	Rent, Equipment
63000 - Professional Development	\$ 10,000	\$1,250 per employee
65000 - Operations	\$ 39,850	Printing, Supplies, Fiscal Agent Fees, Telephone, Meals
65000 - Operations:65091 - Marketing & Communication	\$ 30,000	Marketing and Communications
65100 - Other Types of Expenses		
65100 - Other Types of Expenses:65120 - Insurance	\$ 25,000	Based on estimate from current agent
65100 - Other Types of Expenses:65160 - Other Costs	\$ 1,000	Miscellaneous
66000 - Payroll Expenses	\$ 767,520	Assumes gradual expansion to 8 staff people
68300 - Travel and Meetings	\$ 1,500	Board meetings, public meetings
<b>TOTAL OPERATING EXPENSES</b>	<b>\$ 1,061,855</b>	<b>18.63% of Revenues, Excluding Funding Reserve and Third Party Revenues</b> <b>But only 15.85% of Revenues Including Ripken Partnership.</b>
<b>TOTAL EXPENSES</b>	<b>\$ 5,700,000</b>	
<b>FUNDING RESERVE SET ASIDE</b>	<b>\$ 300,000</b>	<b>5% of Revenues Held for Rainy Day Fund to Protect Future Programs</b>

# Comments and Questions